

REAL ESTATE COMMISSION MEETING
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

AGENDA

Date: Friday, April 24, 2026
Time: 9:00 a.m.
Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Agenda: Posted on the State electronic calendar as required by HRS section 92-7(b).

If you wish to submit written testimony on any agenda item, please email your testimony to hirec@dcca.hawaii.gov or by hard copy mail to: Attn: Real Estate Commission, 335 Merchant Street, Room 333, Honolulu, HI 96813. We request submission of testimony at least 24 hours prior to the meeting to ensure that it can be distributed to the Board members.

Members of the public may attend the meeting in person at 335 Merchant Street, in the Queen Liliuokalani Conference Room. Subject to the availability of 'Ōlelo personnel, members of the public may also view the meeting by internet live streaming at <https://olelo.org/tune-in/channels/>, and by televised live broadcast on 'Ōlelo TV (scheduled for channel 49, but subject to change).

The Commission may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and/or to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

1. Call to Order, Public Notice, Quorum
2. Chair's Report
3. Executive Officer's Report
 - a. Announcements
The Commission shall afford all interested persons an opportunity to submit data, views, or arguments, in writing, on any agenda item and shall provide all interested parties an opportunity to present oral testimony on any agenda item subject to the conditions set forth in Section 16-99-83, HAR. The Commission may remove any person or persons, who willfully disrupt a meeting to prevent and compromise the conduct of the meeting in accordance with Section 92-3, HRS.
 - b. Minutes of Previous Meeting – March 27, 2026
4. Committees and Program of Work

If you need an auxiliary aid/service or other accommodation due to a disability, contact Miles Ino, Executive Officer, at (844) 808-3222, Ext. #1, then #8 or at hirec@dcca.hawaii.gov, as soon as possible, preferably within two (2) business days of the meeting. If a response is received after that date, we will try to obtain the auxiliary aid/service or accommodation, but we cannot guarantee that the request will be fulfilled. Upon request, this notice is available in alternate formats such as large print, Braille, or electronic copy.

- a. Condominium Review Committee
 - 1) Rulemaking, Chapter 107 / 119 – Status Update on the Commission’s Proposed Condominium Rules; Simultaneous Repeal of Hawaii Administrative Rules ("HAR") Chapter 16-107, Relating to Horizontal Property Regimes, and Adoption of HAR Chapters 16-119. 1 through 16-119.8, Relating to Condominiums
 - 2) Consumer Education – 2026 Hawaii Buildings, Facilities, and Property Management Expo Report – March 4 – 5, 2026
 - 3) Professional Services of Condominium Consultants – Option to Renew Contracts for Up to Two Fiscal Years

 - b. Education Review Committee
 - 1) Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - a) Administrative Issues – Continuing Education Providers and Courses Ratification List
 - b) Continuing Education Core Course – 1st Draft, Core B 2025-2026; Everett Kaneshige, developer
 - c) Course – "HRS Chapter 508D Seller Disclosure: Applying the SRPDS in Practice"; Author/Owner – Chad Shimabukuro; Provider – Honolulu Board of REALTORS®; Course Category – Real Estate Law, Risk Management, Other – Disclosure; Clock Hours – 3
 - d) Course – "Keys to Web3: Real Estate in the Age of Blockchain"; Author/Owner – Jill Fukumoto and Ellen Ng; Provider – Poha School of Real Estate; Course Category – Technology and the Licensee; Clock Hours – 3
 - e) Course – "First Steps to Homeownership"; Author/Owner – Hawaii HomeOwnership Center; Provider – Honolulu Board of REALTORS®; Course Category – Other – Purchase preparation resources for home buyers; Clock Hours – 3
 - 2) Administration of Examinations
 - a) Licensing Examinations Statistics – January 1, 2026 – March 31, 2026
 - b) School Pass/Fail Rates – January 1, 2026 – March 31, 2026
 - c) School Summary by Test Category – January 1, 2026 – March 31, 2026
 - 3) Real Estate Education Fund
 - a) 2026-2027 Real Estate License Renewal – Partial Fee Waiver
5. Licensing and Registration – Ratification (see attached)
 6. Licensing – Applications
 - a. Dallas A. Stone

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7. Chapter 91, Hawaii Revised Statutes, Adjudicatory Matters
 - a. In the Matter of the Real Estate Broker License of Alan Kalun So, also known as Alan K. So: REC 2025-356-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission's Final Order
 - b. In the Matter of the Real Estate Broker License of Jonathan A. Pasion: REC 2025-0464-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission's Final Order
 - c. In the Matter of the Real Estate License of Michael R. Donahue: REC 2025-0373-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission's Final Order
 - d. In the Matter of the Real Estate Broker Entity License of Cadmus Properties Corporation and the Real Estate Broker's License of Caesar Paet: REC 2024-155-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission's Final Order
8. Next Meeting: Friday, April 24, 2026, 9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii
9. Adjournment

If you need an auxiliary aid/service or other accommodation due to a disability, contact Miles Ino, Executive Officer, at (844) 808-3222, Ext. #1, then #8 or at hirec@dcca.hawaii.gov, as soon as possible, preferably within two (2) business days of the meeting. If a response is received after that date, we will try to obtain the auxiliary aid/service or accommodation, but we cannot guarantee that the request will be fulfilled. Upon request, this notice is available in alternate formats such as large print, Braille, or electronic copy.

APPROVED APPLICATIONS FOR REAL ESTATE
REAL ESTATE COMMISSION MEETING ON APRIL 24, 2026

<u>Brokers – Individual</u>	<u>Effective Date</u>
Pamela Jean Spanko aka Pamela Spanko	03/02/2026
Erick Ricardo Ramirez aka Erick Ramirez	03/09/2026
Jordan A Parker	03/16/2026
Andrea A Demello	03/16/2026
Ashley Roxanne Ellison-Vaglietti aka Roxanne Ellison-Vaglietti	03/17/2026
Erin Marie Wada	03/20/2026
Liza Lehua Kalawaia aka Liza Kalawaia	03/25/2026
<u>Salesperson – Individual</u>	<u>Effective Date</u>
Tiffany Lenkalani Prosek aka Tiffany Prosek	02/04/2026
April Nepenthe Howell Young aka April Howell Young	03/05/2026
Knoll Stone Smith aka Knoll Smith	03/11/2026
Robert Gooding Schoen aka Robert Schoen	03/16/2026
Kiakona Pohaku Ordonez aka Kiakona Ordonez	03/16/2026
Daniel Medrano	03/16/2026
Rendon Michael Lane	03/16/2026
Curtis Kendell Clouden	03/16/2026
Sarina Nicole Bogy aka Sarina Bogy	03/16/2026
Erin Marie Gonzalez	03/16/2026
Alan Yee Jr	03/16/2026
Kathleen Michelle	03/16/2026
Isaiah Randall S Ancheta aka Isaiah Ancheta	03/16/2026
Scott Victor Silveria aka Scott Silveria	03/17/2026
Lian Huang	03/17/2026
Ayce C Jordan aka Aycee Jordan	03/18/2026
Patryk M Gizzatow	03/18/2026
Charity Lynn Harris	03/18/2026
Alexander Paul Boeger aka Alex Boeger	03/19/2026

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Tracy Allison Fisher Carlson aka Tracy A Carlson	03/19/2026
Beau Thomas Hesketh	03/23/2026
Daniel Kent Brophy aka Danny Brophy	03/23/2026
Monica Chanco	03/24/2026
Gregory Wayne Mccomb	03/24/2026
Josefina Sanchez Gomes aka Josie Gomes	03/25/2026
Viet A Nguyen aka Anthony Nguyen	03/25/2026
Zachary James Davis aka Zachary Davis	03/25/2026
Travis Nelson Miller aka Travis Miller	03/25/2026
Kaulana D M Yoshimoto aka Kaulana Yoshimoto	03/25/2026
Tammy Yoshimoto	03/27/2026
Mereane F E Carlisle aka Mereane Carlisle	03/27/2026
Tyrone Maliulani Akana	03/27/2026
Marta C Schemadovits	03/30/2026
<u>Brokers – Corporations and Partnerships</u>	<u>Effective Date</u>
Gay & Robinson Inc Erin Wada, PB	03/20/2026
<u>Brokers – Limited Liability Company (LLC)</u>	<u>Effective Date</u>
DVC495 LLC Jason Rummel, PB	03/10/2026
BD PROPERTIES HAWAII LLC dba Exclusive Villa Retreats Gregory E Brown, PB	03/12/2026
Legacy Realty LLC Liza Kalawaia, PB	03/25/2026
<u>Brokers – Sole Proprietor</u>	<u>Effective Date</u>
Jonathan Supersad	03/27/2026
<u>Trade Name</u>	<u>Effective Date</u>
Wander Asset Management LLC dba Wander	03/09/2026
<u>Legal Name Change (Individual)</u>	<u>Effective Date</u>
Arianna Islava Medina nka Arianna Islava Castaneda	03/17/2026

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fka Arianna Islava Medina Whitney Alexandria Pilzer nka Whitney Alexandria Pilzer Agee fka Whitney Alexandria Pilzer	03/24/2026
<u>License Name Change (Individual)</u> Arlani May D Villanueva aka Arlani May Villanueva fka Lani May Villanueva Nicole Cheri Mosk aka Nicole Mosk Reynaldo J Santana Polanco nka Rey Santana Polanco fka Reynaldo Santana Polanco Jennifer Yukimi Nakayama aka Jennifer Nakayama Jesse L Carvalho aka Kuhaku Carvalho Kymry A Perez aka Kymry Perez Michael J A Terry aka Michael Terry Ken Gines aka Ken KennyG Gines	<u>Effective Date</u> 03/10/2026 03/02/2026 03/10/2026 03/12/2026 03/20/2026 03/20/2026 03/24/2026 03/31/2026
<u>Educational Equivalency Certificate</u> Evan Aukai Yung Lily Wang Chen Robert Louden Mary King Boehne Kristen Marie Zimmerman Jennifer Ruth King Leeann Tan Octavia Veronica Vrancuta Alexander Pirro Elizabeth Joan Allred	<u>Expiration Date</u> 03/12/2028 03/12/2028 03/12/2028 03/17/2028 03/17/2028 03/18/2028 03/24/2028 03/24/2028 03/24/2028 03/31/2028
<u>Equivalency to Uniform Section of Examination Certificate</u> Lily Wang Chen Mary King Boehne Kristen Marie Zimmerman Jennifer Ruth King Leeann Tan Alexander Pirro Elizabeth Joan Allred	<u>Expiration Date</u> 03/12/2028 03/17/2028 03/17/2028 03/18/2028 03/24/2028 03/24/2028 03/31/2028

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<u>Real Estate Broker Experience Certificate</u>	<u>Expiration Date</u>
Deanna Lin Davis	03/17/2028
Kristen Marie Zimmerman	03/17/2028
Danny Marc Brendike	03/18/2028
Marlisa Cheri Maile Oshiro	03/18/2028
Viktor Shvets	03/18/2028
David Joshua Sterman	03/19/2028
Breanna Haulani Aki	03/23/2028
Grace Christine Sales	03/24/2028
Gemilie Grape Ilao	03/24/2028
Carol Chona Arcigal Montesines-Sonido	03/30/2028
Landy Sui Har Cheung	04/01/2028
Amy Sue VanQuaethem	04/01/2028
Treena L Smith	04/02/2028
Clark Kahawaii	04/06/2028

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MINUTES OF MEETING

The agenda for this meeting was posted to the State electronic calendar and filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes. A recording of the meeting is available at the following link: <https://www.youtube.com/watch?v=Q3gXg5CacAY>

Date: March 27, 2026

Time: 9:00 am

Physical Location: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, 1st Floor
Honolulu, Hawaii

Present: Derrick Yamane, Chair, Broker/Honolulu Commissioner
John Love, Public Member/Honolulu Commissioner – Early Departure
Russell Kyono, Broker/Kauai Commissioner
P. Denise La Costa, Broker/Maui Commissioner
Richard Emery, Broker/Honolulu Commissioner
Audrey Abe, Broker/Honolulu Commissioner
Jennifer Andrews, Broker/Honolulu Commissioner
Frank Goodale, Broker/Hawaii Island Commissioner

Neil Fujitani, Supervising Executive Officer
Miles Ino, Executive Officer
Kristen Kekoa, Senior Real Estate Specialist
Nohelani Jackson, Real Estate Specialist
Dathan Choy, Condominium Specialist
Rochelle Araki, Condominium Specialist
Shari Wong, Deputy Attorney General
Tammy Norton, Administrative Assistant
Lucian Saikevych, Administrative Assistant

Others: Wendy Alkire, Association of Real Estate License Law Officials
Jessica Hickok, Association of Real Estate License Law Officials
Ivy Kim, Regulated Industries Complaints Office
Mark Valencia, Attorney for Jonathan Parrish
Jonathan Parrish
Raelene Tenno, Hawaii Council of Community Associations
Courtney Hara, Hawaii Association of REALTORS®
Trinette Kauai

Absent: Nikki Senter, Vice Chair, Public Member/Honolulu Commissioner

Call to Order: The Chair called the meeting to order at 9:08 a.m., at which time quorum was established by roll call.

Chair's Report: The Commission may move into executive session to consider and evaluate personal information relating to individuals applying for licensure in accordance with

section 92-5(a)(1), HRS, and/or to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Vice Chair Senter was excused from the meeting. Prior notification of her non-attendance was received.

Executive Officer's
Report:

Executive Officer Ino announced that the Commission shall afford all interested persons an opportunity to submit data, views, or arguments in writing, on any agenda item and shall provide all interested parties an opportunity to present oral testimony on an agenda item subject to the conditions set forth in section 16-99-83, HAR. The Commission may remove any person or persons who willfully disrupt a meeting to prevent and compromise the conduct of the meeting in accordance with section 92-3, HRS. Each speaker will be limited to a five-minute time period pursuant with section 16-99-83(a)(5), HAR.

Introductions, Correspondence, and Additional Distributions

Wendy Alkire and Jessica Hickok from the Association of Real Estate License Law Officials (ARELLO), spoke about their visit to Maui in anticipation of ARELLO's annual conference to be held in Maui this September. They also were glad to meet with the Hawaii Real Estate Commissioners and observe the Real Estate Commission meeting.

Jessica Hickok, CEO of ARELLO along with Wendy Alkire, President of ARELLO, have had the opportunity to work with the Real Estate Branch staff in the past. Ms. Hickok went on to explain that ARELLO provides a wide variety of programs that include exam accreditation, certified distance education, timeshare registry, and conferences.

Wendy Alkire commented that in addition to being the 2026 President of ARELLO which is a volunteer position, she is also the Assistant Executive Director of the Alabama Real Estate Commission. Ms. Alkire mentioned that in addition to ARELLO's upcoming Annual Conference to be held in Maui and will provide the opportunity for attendees to meet other regulators and discuss challenges in their jurisdictions, ARELLO just concluded its Legal Exchange Conference with the next to be held in the Spring of 2027. The ARELLO Mid-Year meeting will be held in Louisville, Kentucky in April followed by its Regulatory Investigations Seminar to be held in Denver in October. Ms. Alkire noted that ARELLO is looking to strengthen their working relationships with partners related to the real estate industry to protect consumers in real estate transactions.

Commissioner La Costa remarked that ARELLO conferences are very informative, and she has learned a lot by attending them.

Jessica Hickok commented that ARELLO is examining the private listings networks. She went on to say that ARELLO has seen Real Estate Brokers take on new ways of marketing their listings. ARELLO's regulators have monitored the legislation regarding the marketing of listings and Ms. Hickok indicated that "4 states have passed legislation on those private listing networks." Ms. Hickok also mentioned ARELLO's monthly newsletter, "Boundaries" which includes updates on legislation and highlights trends within the real estate industry. ARELLO also offers a Listserv messaging board, case law library, and research reports to keep up with the changes.

Commissioner Abe asked Ms. Hickok what state she was from.

Ms. Hickok mentioned that she is from Oklahoma City. She added that she “represents ARELLO on an international level” working in different provinces in Canada as well as providing real estate education to the country of Ghana and Puerto Rico through the ARELLO foundation.

Commissioner Emery commented that Hawaii is unique because it has more condominium issues that come up and wondered how condominium issues fit within ARELLO.

Ms. Hickok noted that this was the first time this concern was brought to her attention and she would make note of this and do some research on how condominium issues are affecting the residents of Hawaii.

Minutes of Previous Meeting

Upon a motion by Commissioner La Costa, seconded by Commissioner Kyono, it was voted on and unanimously carried to accept the minutes of the February 27, 2026, meeting.

The Chair moved to take the agenda out of order for efficiency purposes.

Chapter 91, HRS,
Adjudicatory
Matters:

In the Matter of the Real Estate Broker Licenses of The Parrish Collection, LLC and Jonathan D. Parrish: REC-2021-351-L; Hearings Officer’s Findings of Fact, Conclusions of Law, and Recommended Order

Ivy Kim of DCCA's Regulated Industries Complaints Office (RICO) was present and argued for the reversal of the dismissal of Counts 1 through 6 by the Hearings Officer’s Findings of Fact, Conclusions of Law, and Recommended Order (“HORO”), affirm the violations of Counts 7 through 10, and modify the sanctions that was recommended by the Hearing Officer.

Mark Valencia, attorney for The Parrish Collection, LLC and Jonathan D. Parrish, from Case Lombardi, A Law Corporation was present and argued for issues the Real Estate Commission needed to examine.

The Chair called for a recess from the meeting at 10:05 a.m. to discuss and deliberate on the adjudicatory matter, pursuant to Chapter 91, HRS
Commissioner Abe moved to accept the Hearings Officer Findings of Fact, Conclusions of Law, and Recommended Order in the matter of The Parrish Collection, LLC and Jonathan D. Parrish: REC-2021-351. Commissioner Love seconded the motion. Commissioners Kyono, Goodale, La Costa and Emery voted aye. Commissioner Andrews voted nay. The motion carried to adopt the recommended decision as the Commission’s Final Order. Accordingly, the Commission:

1. Finds and concludes that Respondents violated Hawaii Administrative Rules (“HAR”) § 16-99-3(f), HAR § 16-99-11(a), and Hawaii Revised Statutes § 467-14(13); and
2. Dismisses the violations charged under HRS § 467-14(1), HRS § 467-14(3), and HRS § 467-14(18); and

3. Orders Respondents to pay, within sixty (60) days of the Commission's Final Order, an administrative fine of ONE THOUSAND FIVE HUNDRED AND NO/100 DOLLARS (\$1,500.00).

Following the Commission's review, deliberation, and decision in this matter, pursuant to Chapter 91, HRS, the Chair announced that the Commission was reconvening its scheduled meeting at 11:03 a.m.

Condominium Review Committee

Rulemaking, Chapter 107 / 119 – Status Update on the Commission's Proposed Condominium Rules; Simultaneous Repeal of Hawaii Administrative Rules ("HAR") Chapter 16-107, Relating to Horizontal Property Regimes, and Adoption of HAR Chapters 16-119. 1 through 16-119.8, Relating to Condominiums

Supervising Executive Officer Fujitani informed the Commission that staff have been made aware that the rules have been approved, and the Real Estate Branch is awaiting the signed rules back from the Governor's Office with an effective date.

Consumer Education – 2026 DCCA Consumer Protection Week Fair Report – March 5, 2026

The Commission acknowledged receipt of staff's report on their participation at the 2026 DCCA Consumer Protection Week Fair held at the State Capitol on March 5, 2026 to provide consumer education relating to condominiums.

Education Review Committee

Administrative Issues – Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Andrews, seconded by Commissioner La Costa, it was voted on and unanimously carried to approve the continuing education providers and courses ratification list.

Course – "What Real Estate Professionals Need to Know About Credit Scores"; Author/Owner – Preferred Systems, Inc.; Provider – Preferred Systems, Inc; Course Category – Finance; Clock Hours – 3

Chair Yamane indicated that this course was deferred at the previous commission meeting and sent back to the author for revisions.

Commissioner La Costa indicated difficulty reading the course slides due to image quality issues.

Commissioner Goodale commented that references to private organizations in the course material should be removed.

Senior Real Estate Specialist Kekoa replied the original application is available for viewing should the Commission have questions regarding the slides and that the provider was informed and has since removed private organization references from their course material.

Commissioner La Costa questioned how this course could cover three hours of education on just credit scores.

Commissioner Andrews commented that while some of the material in the course is good, she was unsure if the course was appropriate for continuing education credit.

Commissioner Andrews moved to deny the course, "What Real Estate Professionals Need to Know About Credit Scores". Commissioner La Costa seconded the motion.

Commissioner Love asked the statutory basis for course denial.

Commissioner La Costa stated Hawaii Administrative Rules 16-99-101(6) and (7).

Deputy Attorney General Wong remarked that should the Commission return the course to the provider for a second time, it might be beneficial for staff to speak with the provider directly because initial Commission-requested corrections were already made.

Commissioner Kyono suggested Commissioners monitor continuing education courses.

Commissioner Andrews indicated that she would like to withdraw her initial motion to deny the course. Commissioner Andrews remarked that the course is good overall but heavy in credit scores.

Chair Yamane acknowledged Commissioner Andrews' request to withdraw her motion.

Executive Officer Ino mentioned that if Commissioner Andrews thinks the course would not meet the minimum of three clock hours then the provider can "answer to that."

Chair Yamane commented that the timed outline meets the minimum of three clock hours.

Commissioner Andrews moved to approve the course "What Real Estate Professionals Need to Know About Credit Scores" as a 3-credit hour continuing education elective course under the course category finance. Commissioner Emery seconded the motion. Commissioners Yamane, Abe, Kyono, Goodale, and Love voted aye. Commissioner La Costa voted nay. The motion carried.

Course – "The 10 Critical Pre-Listing Steps for Real Estate Agents"; Author/Owner – Preferred Systems, Inc.; Provider – Preferred Systems, Inc; Course Category – Property Ownership and Development, Other – Pre-Listing Steps, Consumer Protection; Clock Hours – 3

Commissioner Abe moved to approve the course "The 10 Critical Pre-Listing Steps for Real Estate Agents" as a 3-credit hour continuing education elective course under the course category property ownership and development, other – pre-listing steps, consumer protection. Commissioner Kyono seconded the motion. Commissioners Yamane, Love, Goodale, and Emery voted aye, Commissioners La Costa and Andrews voted nay. The motion carried.

Course – “The 10 Most Common Home Defects: For Real Estate Professionals”;
Author/Owner – Preferred Systems, Inc.; Provider – Preferred Systems, Inc;
Course Category – Property Ownership and Development, Risk Management,
Other – Consumer Protection, Home Inspections; Clock Hours – 3

Commissioner La Costa expressed concern that real estate salespersons and brokers could potentially be viewed upon as experts when it comes to analyzing home defects. She indicated that the course is more geared toward home inspectors.

Commissioner Andrews suggested a disclaimer be put in at the beginning of the course indicating that the course is for educational purposes only and does not replace the expertise of a qualified home inspector.

Commissioner Abe commented on the educational benefits that the course offers to salespersons and brokers, such as understanding home inspection reports.

Commissioner Andrews reiterated the importance of putting in a disclaimer that real estate professionals should seek professional advice when it comes to analyzing home defects. She also recognized that the provider is not from Hawaii and might not know enough about Hawaii’s geography and ecosystems.

Senior Real Estate Specialist Kekoa indicated that the provider has been contacted and has already included a disclaimer for real estate licensees to consult a professional.

Commissioner La Costa reiterated the importance of putting in the appropriate disclaimers for “newbies” in the real estate industry.

Chair Yamane suggested that the course title be amended by removing the verbiage “10 Most.”

Upon a motion by Chair Yamane, seconded by Commissioner Andrews, it was voted on and unanimously carried to approve the course “The 10 Most Common Home Defects: For Real Estate Professionals” with the condition that “10 Most” be removed from the course title, as a 3-credit hour continuing education elective course under the course category property ownership and development, risk management, other – consumer protection, home inspections.

Course – “Laying the Foundation for Real Estate Success”; Author/Owner – Preferred Systems, Inc.; Provider – Preferred Systems, Inc; Course Category – Property Ownership and Development, Risk Management, Other – Consumer Protection, Home-Inspection Essentials; Clock Hours – 3

Commissioner La Costa requested the disclaimer be added: “agents are not to act as the inspector unless they are licensed.”

Chair Yamane indicated the disclaimer would be added to all courses submitted by the provider: Preferred Systems, Inc.

Upon a motion by Commissioner Abe, seconded by Commissioner Kyono, it was

voted on and unanimously carried to approve the course "Laying the Foundation for Real Estate Success" as a 3-credit hour continuing education elective course under the course category property ownership and development, risk management, other – consumer protection, home-inspection essentials.

Commissioner La Costa asked would professionals in their specific industry be teaching the courses for Preferred Systems, Inc.

Senior Real Estate Specialist Kekoa responded that continuing education providers certify that continuing education instructors have met the necessary requirements.

Course – "Managing the Home Inspection"; Author/Owner – Preferred Systems, Inc.; Provider – Preferred Systems, Inc; Course Category – Property Ownership and Development, Risk Management, Other – Consumer Protection, Home-Inspection Related; Clock Hours – 3

Commissioner La Costa brought to the attention page 9 of the course packet "there is nothing that can't be either fixed or replaced" and expressed that she thought this was a false statement.

Commissioner Andrews agreed with Commissioner La Costa's assessment.

Chair Yamane asked staff that the statement be removed if the course is approved.

Commissioner Andrews moved to approve the course "Managing the Home Inspection" subject to the language "there is nothing that can't be either fixed or replaced" on page 9, slide 18 be removed, as a 3-credit hour continuing education elective course under the course category property ownership and development, risk management, other – consumer protection, home inspection related. Commissioners Love, Goodale, Emery, and Kyono voted aye. Commissioner La Costa voted nay. The motion carried.

Course – "Residential Structural Inspections: For Real Estate Agents": Author/Owner – Preferred Systems, Inc.; Provider – Preferred Systems, Inc; Course Category – Property Ownership and Development, Risk Management, Other – Consumer Protection, Home Inspection; Clock Hours – 3

Commissioner Andrews brought to the attention page 1 of the course packet "real estate agents are in a unique position to offer expertise and peace of mind to all parties involved in the home buying process." She reiterated again that real estate licensees are not the experts when it comes to inspections.

Chair Yamane agreed that the using the word "expert" opens real estate agents to potential issues. He asked Commissioners Andrews and La Costa to work with Senior Real Estate Specialist Kekoa on the disclaimers for the courses by Preferred Systems, Inc. that they "feel protects the public and protects all of us on this Commission."

Upon a motion by Commissioner Andrews, seconded by Commissioner La Costa, it was voted on and unanimously carried to approve the course "Residential Structural Inspections: For Real Estate Agents" subject to the course description summary being revised to remove "expertise and peace of mind to all parties" and to increase disclaimer language of what is expected of real estate licensees, as a 3-credit hour

continuing education elective course under the course category property ownership and development, risk management, other – consumer protection, home inspection.

Course – “Understanding Building Inspections vs Property Condition Assessments (PCA)”; Author/Owner – Preferred Systems, Inc.; Provider – Preferred Systems, Inc; Course Category – Property Ownership and Development, Risk Management, Other – Consumer Protection, Commercial Inspection Related; Clock Hours – 3

Commissioner Love was excused at 11:56 p.m.

Commissioner La Costa indicated that Property Condition Assessments (PCA) do not occur in Hawaii.

After a review of the rules, the Commission noted that Hawaii Administrative Rules 16-99-101 (1), “Does not directly relate to real estate law or real estate practice” was applicable in this situation.

Commissioner La Costa moved to deny the certification of the continuing education elective course “Understanding Building Inspections vs Property Condition Assessments (PCA)” based on the following:

- Hawaii Administrative Rules section 16-99-101 Courses not acceptable for continuing education course certification. The commission may not certify a continuing education course, or any portion thereof, which: (1) Does not directly relate to real estate law or real estate practice”

Commissioners Emery, Goodale, and Chair Yamane voted aye. Commissioner Kyono voted nay. Commissioner Abe abstained from voting. The motion carried.

Course – “Understanding Residential Electrical Inspections”; Author/Owner – Preferred Systems, Inc.; Provider – Preferred Systems, Inc; Course Category – Property Ownership and Development, Risk Management, Other – Consumer Protection, Home Inspection; Clock Hours – 3

Commissioner La Costa stated a stronger disclaimer was needed for the course.

Chair Yamane again mentioned that Commissioner La Costa should work with Senior Real Estate Specialist Kekoa on the disclaimer language.

Commissioner Goodale, Andrews, and Abe expressed concerns with the course material.

Commissioner La Costa moved to deny the certification of the continuing education election course “Understanding Residential Electrical Inspections” based on the following:

- Hawaii Administrative Rules section 16-99-101 Courses not acceptable for continuing education course certification. The commission may not certify a continuing education course, or any portion thereof, which: (1) Does not directly relate to real estate law or real estate practice”

Commissioners Emery, Goodale, and Abe voted aye. Commissioner Kyono voted nay. The motion carried.

Technology and Website – Proposal to Expand Express Change Form Online System

Real Estate Specialist Jackson spoke on the online Express Change Broker Form that was launched on August 1, 2025. The system has been well received and has received close to 900 online submissions since its launch. She went on to discuss entering into phase 2 by adding two parts, 1) the ability for real estate licensees to inactivate their own license through the online system as well as 2) giving principal brokers the ability to release their agents with notification. Existing vendor, Transeo will be used to add these features to the online system.

Commissioner Goodale asked whether there was feedback, analysis, and a survey done on the new online system.

Real Estate Specialist Jackson responded that positive feedback has been received with minimal issues.

Supervising Executive Officer Fujitani remarked that what has been observed with the new online system is that several licensees have requested to retract their original transactions, which has taken up additional staff time to address.

Commissioner Goodale asked whether that is something that should be considered in the design of the system.

Chair Yamane suggested a random audit be implemented to try to offset this problem of licensees who are out of state.

Executive Officer Ino commented staff are currently contacting applicants to ensure that the business address listed on their paperwork meets the commission's definition of a place of business.

Upon a motion by Commissioner Abe, seconded by Commissioner Kyono, it was voted on and unanimously carried to approve the expansion of the express change form online system including associated payments from the Real Estate Education Fund to continue the modernization of licensing services.

Licensing –
Ratification:

Licensing and Registration - Ratification

Upon a motion by Commissioner Emery, seconded by Commissioner La Costa, it was voted on and unanimously carried to ratify the March 27, 2026, Approved Applications List.

Licensing –
Application:

Kelly Crivello

Upon a motion by Commissioner Andrews, seconded by Commissioner Emery it was voted on and unanimously carried to approve a conditional real estate salesperson license to Kelly Crivello, pursuant to section 436B-19, Hawaii Revised Statutes.

The conditional real estate license is approved for the Applicant, subject to the following conditions:

1. That during the term of this conditional license, any violation of the terms and conditions by the Applicant, shall be ground for revocation of license.

2. That failure to provide written notice within 30 days to the licensing authority of any judgment, award, disciplinary sanctions, order, or other determination, which adjudges or finds that the licensee is civilly, criminally or otherwise liable for any personal injury, property damage or loss caused by the licensee's conduct in the practice of the licensee's profession or vocation shall be grounds for revocation of license.
3. That the Applicant shall at all times be associated with and under the direct supervision of a principal broker ("PB") or one or more brokers in charge ("BIC"), for all real estate transactions.
4. That the Applicant shall inform the PB, sole proprietor real estate broker, or BIC of a real estate branch office with whom the Applicant associates that the Applicant holds a conditional real estate salesperson license and may only practice pursuant to certain terms of the conditional license. The Applicant shall present to the Applicant's PB, sole proprietor real estate broker, or BIC of a real estate branch office a copy of the Commission-issued conditional letter. The Applicant shall ensure that the PB, sole proprietor real estate broker, or BIC of a real estate branch office acknowledges the terms of the Applicant's conditional license by signing and returning a signed copy of the conditional letter to the Commission.
5. That **ALL** changes of association and/or employment by Applicant to another real estate broker shall be submitted in writing to the Commission. The new PB, sole proprietor real estate broker, or BIC of a real estate branch office shall acknowledge the terms of the Applicant's conditional license within ten (10) days of the change by submitted a completed Change Form along with a copy of the conditional letter signed by the new PB. Failure to attached the signed conditional letter by the new PB may result in disciplinary action.
6. That the satisfaction of Applicant from said terms and conditions shall not change any terms of the conditional license.
7. That upon completion of the terms and conditions, the Applicant must submit a written request to the Commission if the Applicant desires to have the conditions removed.

Next Meeting: Friday, April 24, 2026

Physical Location: King Kalakaua Building
Queen Liliuokalani Conference Room
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment: With no further business to discuss, the meeting was adjourned at 12:17 p.m.

Reviewed and approved by:

Miles Ino
Executive Officer

April 7, 2026

Date

[]

Approved as circulated.

[]

Approved with corrections; see minutes of _____ meeting;

MI:ls

DRAFT

APPROVED APPLICATIONS FOR REAL ESTATE
REAL ESTATE COMMISSION MEETING ON MARCH 27, 2026

<u>Brokers – Individual</u>	<u>Effective Date</u>
Daniel Broderick MacDonnell	01/20/2026
Mia Xochitl Schock aka Mia Schock	01/26/2026
Phillip Nguyen Le aka Phillip Le	01/30/2026
Shaun William Pederson aka Shaun Pederson	02/02/2026
Garth Cameron Cobb aka Garth C Cobb	02/03/2026
Jason Jeffrey Rummel	02/04/2026
Jennifer Forrest Robinson aka Jennifer Robinson	02/06/2026
Larissa Awapuhi Cordeira aka Larissa A Cordeira	02/06/2026
Morgahn Dorada Grey	02/13/2026
Kelly Sue Kirby Lau aka Kelly Lau	02/13/2026
Laura Ashley Pualoke Clagstone aka Ashley Clagstone	02/17/2026
Christopher Cameron Gabriel	02/18/2026
Johana Allison	02/19/2026
Davin P Padilla	02/19/2026
Takuya Murakami	02/23/2026
Renee Mulliken	02/23/2026
<u>Salesperson – Individual</u>	<u>Effective Date</u>
China Rose	02/06/2026
Simon Shing Kung Leung aka Simon Leung	02/12/2026
Hank Lee Star	02/12/2026
Beverly Magallones Guiang aka Beverly Guiang	02/12/2026
Shalesa C Almond aka Shalesa Almond	02/12/2026
Laney E Vordahl aka Laney Vordahl	02/12/2026
Ashley Eva Elizabeth Stevenson aka Ashley Stevenson	02/13/2026
Paige Elizabeth Sacco aka Paige Sacco	02/13/2026
Christopher M Blyth aka Chris Blyth	02/13/2026
Bo-Michael Maka'ala Apele aka Maka'ala Apele	02/13/2026
Brittni Caitlin Friedlander aka Brittni Friedlander	02/13/2026
Ana Stanciu	02/17/2026
Tamera J Turner	02/18/2026
Shaelyn K Arrojo	02/18/2026
Jubran S Allwer	02/18/2026

aka Jubran Allwer	
Jason Alexander A Slade	02/19/2026
aka Jason Slade	
Shanna Bluml	02/19/2026
Zena T Johnson	02/20/2026
aka Zena Johnson	
Meredith Isabel Graf	02/20/2026
aka Meredith Graf	
Paul Nigel Agcaoili	02/20/2026
aka Nigel Agcaoili	
Myka Fox	02/21/2026
Yijie Li	02/23/2026
Charity Faith Kekahu	02/23/2026
aka Charity Kekahu	
Vida Thandi Scheibe	02/23/2026
aka Vida Scheibe	
Mark Merrifield Nelson	02/24/2026
aka Mark Nelson	
Joei Matrixia Lorenzo Garma	02/24/2026
aka Joei Matrixia Garma	
Anton Vladimirovich Lazarenko	02/25/2026
aka Anton Lazarenko	
Ashlee S P Frazier	02/25/2026
aka Ashlee Frazier	
Steven Arizona White	02/25/2026
aka Arizona White	
William Macneill Grant	02/26/2026
aka William M Grant	
Joni Marie Chin	02/27/2026
aka Joni Chin	
Ana Beatriz Vierira De Sousa	02/27/2026
aka Ana Vieira De Sousa	
Concepcion Saucedo-Trejo	02/27/2026
aka Concepcion Connie Saucedo-Trejo	
Kamaile Aiko Lantias	02/27/2026
aka Kamaile Lantias	
Herbert Walter Lork	02/27/2026
aka Herbert Lork	
Dayna Suemi Mukawa Harris	02/27/2026
David Lawrence Nak	03/02/2026
aka David Nak	
Bailey Florentino Alabanza	03/02/2026
aka Bailey Alabanza	
Derrick L Aspera	03/02/2026
Ines Ruiz Vazquez	03/03/2026
Nielen Gotfried Bam	03/04/2026
aka Nielen Bam	
Kara Leiko Sau Fong Ho	03/04/2026
aka Kara Ho	
Byron Otis Scott	03/04/2026
aka Byron Scott	
Kayla Wade Delong	03/05/2026
aka Kayla Delong	
Justine Alexis Romero	03/05/2026

Melissa Kate Salvador aka Melissa Salvador	03/05/2026
April Nepenthe Howell Young aka April Howell Young	03/05/2026
Paige E Hagerman	03/05/2026
Andy Li Zhi Wang aka Andy Wang	03/06/2026
Trysten Ross Lanphear	03/06/2026
William Kamealoha Quereto aka Billy Quereto	03/09/2026
Lovia Starry Publico aka Lovia Publico	03/09/2026
Eric Mark Cameron aka Eric Cameron	03/10/2026
Samantha Jenay Mow aka Samantha Mow	03/10/2026
May O Cabusas	03/10/2026
<u>Brokers – Corporations and Partnerships</u>	<u>Effective Date</u>
Margaret Uy Lim Incorporated dba Praise God Realty Masaru Kobayashi, PB	02/20/2026
Hawaii Ocean Realty Corporation Margaret U Lim, PB	03/02/2026
<u>Brokers – Limited Liability Company (LLC)</u>	<u>Effective Date</u>
Aloha Hawaii Realty LLC dba Aloha Hawaii Realty Howard C Richmond, PB	02/13/2026
Island Business Brokers LLC dba Island Business Brokerage & Commercial Real Estate James D Mayfield, PB	02/19/2026
Terra Properties LLC Terra Foti, PB	02/27/2026
Aina Real Estate Group LLC dba Aina Real Estate Group Barry Ware, PB	03/02/2026
Hawaii Real Estate Consultant Toan Doran LLC Toan D Doran, PB	03/03/2026
<u>Brokers – Sole Proprietor</u>	<u>Effective Date</u>
Gina C Pelaia dba Pelaia Pacific Properties	02/23/2026
<u>Branch Office</u>	<u>Effective Date</u>
CBIP INC dba Coldwell Banker Island Properties	02/17/2026
<u>Trade Name</u>	<u>Effective Date</u>
Ohana Real Estate and Property Management Services Corp dba ORPS Realty fka ORPS Luxury International Realty	01/26/2026
Makana Aina Real Estate LLC dba Ka`iulani Aina Properties	02/12/2026

<u>Legal Name Change (Individual)</u>	<u>Effective Date</u>
Rebecca Miriam Mattias nka Rebecca Miriam Pedroza fka Rebecca Miriam Mattias	02/12/2026
Janet Corado nka Janet Lee fka Janet Corado	02/13/2026
Sarah M Yadao nka Sarah Michelle Smith fka Sarah M Yadao aka Sarah M Smith fka Sarah Yadao	02/18/2026
Kristin E Reffert nka Kristin E Flinn fka Kristin E Reffert aka Kristin E Flinn	02/19/2026
Mary A Meeson nka Mary Meeson Morton fka Mary A Meeson aka Mary Meeson Morton fka Mary Anne Meeson	03/02/2026
Tammy Kay Pearce Bucknell nka Tammy Kay Pearce fka Tammy Kay Pearce Bucknell aka Tammy Pearce	03/10/2026
<u>License Name Change (Individual)</u>	<u>Effective Date</u>
Phillip Nguyen Le aka Phillip Le	03/06/2026
<u>Educational Equivalency Certificate</u>	<u>Expiration Date</u>
Samuel Lewis Hickman	02/12/2028
Arundel Jensen Burrell	02/19/2028
Roger L Jensen	02/20/2028
Bruce Lee	02/23/2028
Scott Nuttall Brown	02/26/2028
Michael Paul Carter	02/26/2028
Jack Paul Smith	03/02/2028
Ashley Nicole Vandermeer	03/03/2028
Amy Kristen Alberghini	03/03/2028
Rawson Spencer Snyder	03/04/2028
Jacob Carlos Carrillo	03/05/2028
James B Kennealy Jr	03/05/2028
Brenda L Thomas	03/06/2028
Jonathan Supersad	03/09/2028
Wendy Mei Ling Woolley	03/09/2028
Jeffrey Scott Maas	03/10/2028
Melisa Lynn Camp	03/10/2028
Viliani Halakauta Kamanaolo Nauahi	03/11/2028
Holly Rhiannon Zamora	03/11/2028
<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Samuel Lewis Hickman	02/12/2028

Roger L Jensen	02/20/2028
Bruce Lee	02/23/2028
Tina Sharp	02/26/2028
Michael Paul Carter	02/26/2028
Ashley Nicole Vandermeer	03/03/2028
Amy Kristen Alberghini	03/03/2028
Rawson Spencer Snyder	03/04/2028
Jacob Carlos Carrillo	03/05/2028
James B Kennealy Jr	03/05/2028
Brenda L Thomas	03/06/2028
Jonathan Supersad	03/09/2028
Wendy Mei Ling Woolley	03/09/2028
Jeffrey Scott Maas	03/10/2028
Melisa Lynn Camp	03/10/2028
Viliami Halakauta Kamanaolo Nauahi	03/11/2028
Holly Rhiannon Zamora	03/11/2028

Real Estate Broker Experience Certificate

Expiration Date

Kevin Butin Todd	02/04/2028
Jonathan Bernard Brunold	02/17/2028
Jordan Christopher Brant	02/18/2028
Jerome Jian Wei Liu	02/18/2028
Arundel Jensen Burrell	02/19/2028
Roger L Jensen	02/20/2028
Nozomi Iketani	02/20/2028
Michel Ai Reavis	02/23/2028
Michael Paul Carter	02/26/2028
James B Kennealy Jr	03/05/2028
Jonathan Supersad	03/09/2028
Hezeakiha L Swan	03/09/2028
Brent Wenner	03/09/2028
Kelli Kiana Miller	03/09/2028
Jeffrey Scott Maas	03/10/2028
Luan Nguyen	03/10/2028
Caroline Elizabeth Neubauer	03/10/2028
Melisa Lynn Camp	03/10/2028
Leeson Peng Liu	03/11/2028
Kerstan Pomaika`iokalani Ho	03/11/2028

MEMORANDUM

TO: Real Estate Commission
Condominium Review Committee

FROM: Lorie Sides, Condominium Education Specialist
Rochelle Araki, Condominium Specialist

DATE: April 9, 2026

SUBJECT: 2026 Hawaii Buildings, Facilities & Property Management Expo
(Expo)

Each year the Real Estate Branch (REB) has a booth at the Expo. This year it was held on March 4 and 5, from 9 AM to 4 PM, at the Blaisdell Exhibition Hall. Condominium Specialists Araki and Sides staffed the booth both days.

Staff brought ten brochures on various condominium related topics and two postcards, one for board members and one for condominium managing agents, which were created specifically for this event.

Staff were able to talk with board members, resident/site managers and condominium managing agents, to share REB's educational resources for the condominium community. We made 137 contacts over the 2-day event.

Staff networked with industry partners about upcoming educational outreach opportunities for REB. The Hawaii Council of Community Associations, the Honolulu Board of Realtors and Associa Hawaii invited REB to have a brochure table at their upcoming events.

**CONTINUING EDUCATION PROVIDERS AND COURSES
RATIFICATION LIST****EDUCATION REVIEW COMMITTEE****April 24, 2026**

<u>Registration/Certification</u>	<u>Effective Date</u>
Courses	
“Pricing Strategies: Mastering the CMA” (6 credits/National) (Hawaii Association of REALTORS)	03/17/2026
“Real Estate Negotiation Expert (RENE)” (12 credits/National) (Hawaii Association of REALTORS)	03/17/2026
“AI in Real Estate: Usage, Oversight, and Scam Awareness” (3 credits/National) (The CE Shop, LLC)	03/18/2026
“Seniors Real Estate Specialist Designation (SRES)” (12 credits/National) (Hawaii Association of REALTORS)	03/19/2026
“AI Certification: Classroom and Lab” (8 credits/National) (Residential Real Estate Council)	03/24/2026
“Divorce Specialist Certification: Classroom” (8 credits/National) (Residential Real Estate Council)	03/24/2026

LICENSING EXAMINATION STATS
1/1/26 – 3/31/26

	Total Tested	Total Passed	Remote Tested	Remote Passed	% Remote Passed	Test Site Tested	Test Site Passed	% Test Site Passed
Broker National	58	18	21	7	33.33%	37	11	29.73%
Broker State	88	30	46	16	34.78%	42	14	33.33%
Salesperson National	409	156	245	96	39.18%	164	60	36.59%
Salesperson State	552	173	361	118	32.69%	191	55	28.80%

Issue	Number of Candidates
Major warning: <ul style="list-style-type: none"> • 3/10/2026 – Exam terminated for talking aloud 	1

HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date : 01/01/26 -03/31/26

Test Name : HI Real Estate Broker

Component : HI Real Estate Broker - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1166	Abe Lee Seminars (Online)	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	1	1	0	100.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	4	3	1	75.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	2	2	0	100.00
1112	Poha School of Real Estates information	1	1	0	100.00
8888	Pre-License and Uniform Equivalency	2	0	2	0.00
1169	REMI School of Real Estate (Online)	4	2	2	50.00
1183	The CE Shop, Inc. (Classroom)	1	1	0	100.00
1193	The CE Shop, Inc. (Online)	8	3	5	37.50
		24	13	11	54.17

HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date : 01/01/26 -03/31/26

Date: 04/13/26

Test Name : HI Real Estate Broker

Component : HI Real Estate Broker - National RETAKE

School Code	School Name	Tested	Passed	Failed	% Passed
1166	Abe Lee Seminars (Online)	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	17	0	17	0.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	3	1	2	33.33
1182	Hawaii Real Estate Academy (Classroom)	1	1	0	100.00
8888	Pre-License and Uniform Equivalency	2	0	2	0.00
1169	REMI School of Real Estate (Online)	3	1	2	33.33
1193	The CE Shop, Inc. (Online)	7	2	5	28.57
		34	5	29	14.71

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 3

Test Date : 01/01/26 -03/31/26

Date: 04/13/26

Test Name : HI Real Estate Broker

Component : HI Real Estate Broker - State ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1166	Abe Lee Seminars (Online)	1	0	0	0.00
1180	Bly School of Real Estate (Classroom)	1	1	0	100.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	4	3	1	75.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	2	2	0	100.00
1112	Poha School of Real Estates information	1	0	1	0.00
8888	Pre-License and Uniform Equivalency	4	1	3	25.00
1169	REMI School of Real Estate (Online)	4	2	2	50.00
1183	The CE Shop, Inc. (Classroom)	1	0	1	0.00
1193	The CE Shop, Inc. (Online)	8	0	8	0.00
		26	9	16	34.62

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 4

Test Date : 01/01/26 -03/31/26

Date: 04/13/26

Test Name : HI Real Estate Broker

Component : HI Real Estate Broker - State RETAKE

School Code	School Name	Tested	Passed	Failed	% Passed
1166	Abe Lee Seminars (Online)	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	14	0	14	0.00
1177	Continuing Ed Express LLC (Online)	4	1	3	25.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	3	1	2	33.33
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	5	1	4	20.00
1182	Hawaii Real Estate Academy (Classroom)	3	1	2	33.33
1112	Poha School of Real Estates information	1	1	0	100.00
8888	Pre-License and Uniform Equivalency	4	1	3	25.00
1169	REMI School of Real Estate (Online)	2	2	0	100.00
1193	The CE Shop, Inc. (Online)	14	8	6	57.14
		51	16	35	31.37

HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date : 01/01/26 -03/31/26

Date: 04/13/26

Test Name : HI Real Estate Broker - Equivalency

Component : HI Real Estate Broker - Equivalency ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1190	Colibri Real Estate, LLC (Online)	1	0	1	0.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	1	0	0	0.00
7777	Pre-License Equivalency Only	2	0	2	0.00
1169	REMI School of Real Estate (Online)	1	0	1	0.00
5555	Uniform Equivalency Only	1	0	1	0.00
		6	0	5	0.00

HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date : 01/01/26 -03/31/26

Date: 04/13/26

Test Name : HI Real Estate Broker - Equivalency

Component : HI Real Estate Broker - Equivalency RETAKE

School Code	School Name	Tested	Passed	Failed	% Passed
1190	Colibri Real Estate, LLC (Online)	1	1	0	100.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	1	1	0	100.00
8888	Pre-License and Uniform Equivalency	2	2	0	100.00
7777	Pre-License Equivalency Only	2	1	1	50.00
1169	REMI School of Real Estate (Online)	1	0	1	0.00
		7	5	2	71.43

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 7

Test Date : 01/01/26 -03/31/26

Date: 04/13/26

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	5	3	2	60.00
1166	Abe Lee Seminars (Online)	38	14	24	36.84
1153	Carol Ball School of Real Estate (Classroom)	1	1	0	100.00
1154	Coldwell Banker Pacific Properties, Real Estate School (Classroom)	1	0	1	0.00
1190	Colibri Real Estate, LLC (Online)	23	14	9	60.87
1177	Continuing Ed Express LLC (Online)	1	1	0	100.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	5	4	1	80.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	21	9	12	42.86
1172	Hawaii Institute of Real Estate (Classroom)	30	15	15	50.00
1198	Hawaii Real Estate License School LLC	3	1	2	33.33
7777	Pre-License Equivalency Only	4	3	1	75.00
1186	Real Estate School Hawaii (Classroom)	1	0	1	0.00
1169	REMI School of Real Estate (Online)	5	2	3	40.00
1193	The CE Shop, Inc. (Online)	41	21	20	51.22
1165	Vitousek RE Schools, Inc (Classroom)	2	1	1	50.00
		181	89	92	49.17

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 8
Date: 04/13/26

Test Date : 01/01/26 -03/31/26

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - National RETAKE

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	9	0	9	0.00
1166	Abe Lee Seminars (Online)	52	17	35	32.69
1152	All Islands Real Estate School	3	0	3	0.00
1180	Bly School of Real Estate (Classroom)	2	0	2	0.00
1174	Carol Ball School of Real Estate (Online)	4	1	3	25.00
1154	Coldwell Banker Pacific Properties, Real Estate School (Classroom)	4	1	3	25.00
1190	Colibri Real Estate, LLC (Online)	30	11	19	36.67
1177	Continuing Ed Express LLC (Online)	1	0	1	0.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	3	1	2	33.33
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	21	6	15	28.57
1172	Hawaii Institute of Real Estate (Classroom)	36	11	25	30.56
1198	Hawaii Real Estate License School LLC	6	2	4	33.33
1184	Mbition Learn Real Estate	1	1	0	100.00
7777	Pre-License Equivalency Only	2	2	0	100.00
1186	Real Estate School Hawaii (Classroom)	2	0	2	0.00
1169	REMI School of Real Estate (Online)	10	6	4	60.00
1193	The CE Shop, Inc. (Online)	42	8	34	19.05
		228	67	161	29.39

HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date : 01/01/26 -03/31/26

Date: 04/13/26

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - State ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	5	4	1	80.00
1166	Abe Lee Seminars (Online)	38	8	28	21.05
1153	Carol Ball School of Real Estate (Classroom)	1	0	1	0.00
1154	Coldwell Banker Pacific Properties, Real Estate School (Classroom)	1	1	0	100.00
1190	Colibri Real Estate, LLC (Online)	23	10	11	43.48
1177	Continuing Ed Express LLC (Online)	1	0	1	0.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	5	2	3	40.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	21	6	15	28.57
1172	Hawaii Institute of Real Estate (Classroom)	30	8	21	26.67
1198	Hawaii Real Estate License School LLC	3	0	3	0.00
7777	Pre-License Equivalency Only	4	3	1	75.00
1186	Real Estate School Hawaii (Classroom)	1	0	1	0.00
1169	REMI School of Real Estate (Online)	5	2	3	40.00
1193	The CE Shop, Inc. (Online)	40	12	27	30.00
1165	Vitousek RE Schools, Inc (Classroom)	2	1	1	50.00
		180	57	117	31.67

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 10

Test Date : 01/01/26 -03/31/26

Date: 04/13/26

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - State RETAKE

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	9	2	7	22.22
1166	Abe Lee Seminars (Online)	75	22	53	29.33
1152	All Islands Real Estate School	3	0	3	0.00
1180	Bly School of Real Estate (Classroom)	2	0	2	0.00
1153	Carol Ball School of Real Estate (Classroom)	1	1	0	100.00
1174	Carol Ball School of Real Estate (Online)	5	1	4	20.00
1190	Colibri Real Estate, LLC (Online)	50	14	35	28.00
1177	Continuing Ed Express LLC (Online)	4	1	3	25.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	4	3	1	75.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	23	8	15	34.78
1172	Hawaii Institute of Real Estate (Classroom)	51	19	31	37.25
1198	Hawaii Real Estate License School LLC	7	1	6	14.29
1184	Mbition Learn Real Estate	1	1	0	100.00
7777	Pre-License Equivalency Only	8	2	6	25.00
1186	Real Estate School Hawaii (Classroom)	2	1	1	50.00
1169	REMI School of Real Estate (Online)	20	7	13	35.00
1193	The CE Shop, Inc. (Online)	69	18	49	26.09
		334	101	229	30.24

HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date : 01/01/26 -03/31/26

Date: 04/13/26

Test Name : HI Real Estate Salesperson - Equivalency

Component : HI Real Estate Salesperson - Equivalency ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	1	0	1	0.00
1198	Hawaii Real Estate License School LLC	1	1	0	100.00
8888	Pre-License and Uniform Equivalency	6	1	5	16.67
7777	Pre-License Equivalency Only	3	0	3	0.00
1193	The CE Shop, Inc. (Online)	4	0	4	0.00
5555	Uniform Equivalency Only	2	1	1	50.00
		17	3	14	17.65

HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date : 01/01/26 -03/31/26

Date: 04/13/26

Test Name : HI Real Estate Salesperson - Equivalency

Component : HI Real Estate Salesperson - Equivalency RETAKE

School Code	School Name	Tested	Passed	Failed	% Passed
1190	Colibri Real Estate, LLC (Online)	2	0	2	0.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	1	0	1	0.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	1	1	0	100.00
1198	Hawaii Real Estate License School LLC	2	0	2	0.00
8888	Pre-License and Uniform Equivalency	5	2	3	40.00
7777	Pre-License Equivalency Only	11	3	8	27.27
1193	The CE Shop, Inc. (Online)	7	5	2	71.43
5555	Uniform Equivalency Only	2	1	1	50.00
		31	12	19	38.71

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School Summary - REV2

Jan-March 2026

Test: HI Real Estate Salesperson - National

Attempt: Combined

	Property Ownership	Land Use Controls	Valuation	Financing	Contracts	Agency	Property Disclosures	Property Management	Transfer of Title	Practice of real estate	Real estate calculations						Total	Tested	Passed	Pass %
Max Score	8.0	4.0	6.0	8.0	15.0	10.0	5.0	3.0	6.0	10.0	5.0						80.0	N/A	N/A	N/A
Client Mean	6.0	3.7	5.4	4.4	8.5	6.4	4.1	3.2	3.6	7.2	2.9						55.4	58	18	31%

Test: HI Real Estate Salesperson - State

Attempt: Combined

	Ascertaining and Disclosing Material Facts	Types of Ownership	Property Management	Land Utilization	Title and Conveyances	Contracts	Financing	Escrow Process and Closing Statements	Professional Practices and Conduct								Total	Tested	Passed	Pass %
Max Score	8.0	4.0	4.0	3.0	6.0	5.0	3.0	3.0	14.0								50.0	N/A	N/A	N/A
Client Mean	5.0	1.9	3.4	2.1	3.8	5.1	1.6	3.0	8.9								34.8	76	25	33%

Test: HI Real Estate Broker - National

Attempt: Combined

	Property Ownership	Land Use Controls	Valuation	Financing	Contracts	Agency	Property Disclosures	Property Management	Transfer of Title	Practice of real estate	Real estate calculations						Total	Tested	Passed	Pass %
Max Score	8.0	5.0	7.0	7.0	14.0	9.0	6.0	4.0	6.0	10.0	4.0						80.0	N/A	N/A	N/A
Client Mean	5.0	2.4	3.5	4.8	10.1	7.3	3.4	2.2	3.5	6.9	2.7						51.8	409	156	38%

Test: HI Real Estate Broker - State

Attempt: Combined

	Ascertaining and Disclosing Material Facts	Types of Ownership	Property Management	Land Utilization	Title and Conveyances	Contracts	Financing	Escrow Process and Closing Statements	Professional Practices and Conduct								Total	Tested	Passed	Pass %
Max Score	7.0	3.0	4.0	3.0	6.0	7.0	3.0	4.0	13.0								50.0	N/A	N/A	N/A
Client Mean	5.2	2.3	3.5	2.1	3.6	2.7	1.3	1.7	8.7								31.1	504	158	31%

APPROVED APPLICATIONS FOR REAL ESTATE
REAL ESTATE COMMISSION MEETING ON APRIL 24, 2026

<u>Brokers – Individual</u>	<u>Effective Date</u>
Pamela Jean Spanko aka Pamela Spanko	03/02/2026
Erick Ricardo Ramirez aka Erick Ramirez	03/09/2026
Jordan A Parker	03/16/2026
Andrea A Demello	03/16/2026
Ashley Roxanne Ellison-Vaglietti aka Roxanne Ellison-Vaglietti	03/17/2026
Erin Marie Wada	03/20/2026
Liza Lehua Kalawaia aka Liza Kalawaia	03/25/2026
<u>Salesperson – Individual</u>	<u>Effective Date</u>
Tiffany Lenkalani Prosek aka Tiffany Prosek	02/04/2026
April Nepenthe Howell Young aka April Howell Young	03/05/2026
Knoll Stone Smith aka Knoll Smith	03/11/2026
Robert Gooding Schoen aka Robert Schoen	03/16/2026
Kiakona Pohaku Ordonez aka Kiakona Ordonez	03/16/2026
Daniel Medrano	03/16/2026
Rendon Michael Lane	03/16/2026
Curtis Kendell Clouden	03/16/2026
Sarina Nicole Bogy aka Sarina Bogy	03/16/2026
Erin Marie Gonzalez	03/16/2026
Alan Yee Jr	03/16/2026
Kathleen Michelle	03/16/2026
Isaiah Randall S Ancheta aka Isaiah Ancheta	03/16/2026
Scott Victor Silveria aka Scott Silveria	03/17/2026
Lian Huang	03/17/2026
Ayce C Jordan aka Aycee Jordan	03/18/2026
Patryk M Gizzatow	03/18/2026
Charity Lynn Harris	03/18/2026
Alexander Paul Boeger aka Alex Boeger	03/19/2026
Tracy Allison Fisher Carlson aka Tracy A Carlson	03/19/2026
Beau Thomas Hesketh	03/23/2026

Daniel Kent Brophy aka Danny Brophy	03/23/2026
Monica Chanco	03/24/2026
Gregory Wayne McComb	03/24/2026
Josefina Sanchez Gomes aka Josie Gomes	03/25/2026
Viet A Nguyen aka Anthony Nguyen	03/25/2026
Zachary James Davis aka Zachary Davis	03/25/2026
Travis Nelson Miller aka Travis Miller	03/25/2026
Kaulana D M Yoshimoto aka Kaulana Yoshimoto	03/25/2026
Tammy Yoshimoto	03/27/2026
Mereane F E Carlisle aka Mereane Carlisle	03/27/2026
Tyrone Maliulani Akana	03/27/2026
Marta C Schemadovits	03/30/2026
<u>Brokers – Corporations and Partnerships</u>	<u>Effective Date</u>
Gay & Robinson Inc Erin Wada, PB	03/20/2026
<u>Brokers – Limited Liability Company (LLC)</u>	<u>Effective Date</u>
DVC495 LLC Jason Rummel, PB	03/10/2026
BD PROPERTIES HAWAII LLC dba Exclusive Villa Retreats Gregory E Brown, PB	03/12/2026
Legacy Realty LLC Liza Kalawaia, PB	03/25/2026
<u>Brokers – Sole Proprietor</u>	<u>Effective Date</u>
Jonathan Supersad	03/27/2026
<u>Trade Name</u>	<u>Effective Date</u>
Wander Asset Management LLC dba Wander	03/09/2026
<u>Legal Name Change (Individual)</u>	<u>Effective Date</u>
Arianna Islava Medina nka Arianna Islava Castaneda fka Arianna Islava Medina	03/17/2026
Whitney Alexandria Pilzer nka Whitney Alexandria Pilzer Agee fka Whitney Alexandria Pilzer	03/24/2026
<u>License Name Change (Individual)</u>	<u>Effective Date</u>
Arlani May D Villanueva aka Arlani May Villanueva fka Lani May Villanueva	03/10/2026

Nicole Cheri Mosk aka Nicole Mosk	03/02/2026
Reynaldo J Santana Polanco nka Rey Santana Polanco fka Reynaldo Santana Polanco	03/10/2026
Jennifer Yukimi Nakayama aka Jennifer Nakayama	03/12/2026
Jesse L Carvalho aka Kuhaku Carvalho	03/20/2026
Kymry A Perez aka Kymry Perez	03/20/2026
Michael J A Terry aka Michael Terry	03/24/2026
Ken Gines aka Ken KennyG Gines	03/31/2026

<u>Educational Equivalency Certificate</u>	<u>Expiration Date</u>
Evan Aukai Yung	03/12/2028
Lily Wang Chen	03/12/2028
Robert Louden	03/12/2028
Mary King Boehne	03/17/2028
Kristen Marie Zimmerman	03/17/2028
Jennifer Ruth King	03/18/2028
Leeann Tan	03/24/2028
Octavia Veronica Vrancuta	03/24/2028
Alexander Pirro	03/24/2028
Elizabeth Joan Allred	03/31/2028

<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Lily Wang Chen	03/12/2028
Mary King Boehne	03/17/2028
Kristen Marie Zimmerman	03/17/2028
Jennifer Ruth King	03/18/2028
Leeann Tan	03/24/2028
Alexander Pirro	03/24/2028
Elizabeth Joan Allred	03/31/2028

<u>Real Estate Broker Experience Certificate</u>	<u>Expiration Date</u>
Deanna Lin Davis	03/17/2028
Kristen Marie Zimmerman	03/17/2028
Danny Marc Brendike	03/18/2028
Marlisa Cheri Maile Oshiro	03/18/2028
Viktor Shvets	03/18/2028
David Joshua Serman	03/19/2028
Breanna Haulani Aki	03/23/2028
Grace Christine Sales	03/24/2028
Gemilie Grape Ila	03/24/2028
Carol Chona Arcigal Montesines-Sonido	03/30/2028
Landy Sui Har Cheung	04/01/2028
Amy Sue VanQuaethem	04/01/2028
Treana L Smith	04/02/2028
Clark Kahawaii	04/06/2028