

REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was posted to the State electronic calendar and filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: January 24, 2025

Time: 9:00 am

Physical Location: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, 1st Floor
Honolulu, Hawaii

Present: Derrick Yamane, Chair, Broker/Honolulu Commissioner
Audrey Abe, Broker/Honolulu Commissioner
Jennifer Andrews, Broker/Honolulu Commissioner
Richard Emery, Broker/Honolulu Commissioner
Russell Kyono, Broker/Kauai Commissioner
P. Denise La Costa, Broker/Maui Commissioner
John Love, Public Member/Honolulu Commissioner

Neil K. Fujitani, Supervising Executive Officer
Miles Ino, Executive Officer
Kristen Kekoa, Senior Real Estate Specialist
Amy Endo, Real Estate Specialist
Dathan Choy, Condominium Specialist
Lorie Sides, Condominium Education Specialist
Shari Wong, Deputy Attorney General
Colleen Mar, Office Assistant
Joseph Benedict Pagkalinawan, Recording Administrative Assistant

Others: Lee Wang, Poha School of Real Estate
Everett Kaneshige

Absent: Nikki Senter, Vice Chair, Public Member/Honolulu Commissioner

Call to Order: Chair Yamane called the meeting to order at 9:09 a.m., at which time quorum was established by roll call.

Chair's Report: The Commission may move into executive session to consider and evaluate personal information relating to individuals applying for licensure in accordance with section 92-5(a)(1), HRS, and/or to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Vice Chair Senter was excused from the meeting. Prior notification of her non-attendance was received.

Executive Officer's
Report

Executive Officer Ino announced that the Commission shall afford all interested persons an opportunity to submit data, views, or arguments in writing, on any agenda item and shall provide all interested parties an opportunity to present oral testimony on an agenda item subject to the conditions set forth in section 16-99-83, HAR. The Commission may remove any person or persons, who willfully disrupt a meeting to prevent and compromise the conduct of the meeting in accordance with section 92-3, HRS. Each speaker will be limited to a five-minute time period pursuant with section 16-99-83(a)(5), HAR.

Supervising Executive Officer Fujitani informed the Commission that the bill cutoff deadline for this year's legislative session was January 23, 2025. Staff intends to send over bills proposed for the session within a week to the Commissioners for their review. He asked the Commissioners to inform him if there are any bills they wish to discuss, and those bills will be added to future meeting agendas. Commissioners are also encouraged to provide feedback for these bills. Supervising Executive Officer Fujitani and Condominium Specialist Choy noted that the Legislature has a new policy that any testimony should be submitted 48 hours before it goes to a hearing, reducing the Commission's reaction time.

Additional Distribution

The following materials were distributed prior to the start of the meeting:

- 6. Licensing – Applications
 - a. Erminia T.P. Frias
 - b. Jennifer Ann Renfro – Request for reconsideration and removal of conditions

Minutes of Previous Meeting

Upon a motion by Commissioner Kyono, seconded by Commissioner Abe, it was voted on and unanimously carried to approve the minutes of the December 18, 2024 meeting.

Committees and
Program of Work:

Education Review Committee

Continuing Education Administration, Curriculum, Courses, Provider, and Instructors

Administrative Issues – Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner La Costa, seconded by Commissioner Andrews, it was voted on and unanimously carried to approve the Continuing Education Providers and Courses Ratification List:

Registration/Certification

Effective Date

Providers

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| Carol Ball School of Real Estate | 01/01/2025 |
| Poha School of Real Estate | 01/01/2025 |
| Servpro Industries LLC | 01/01/2025 |
| Systems Effect LLC, dba Training Cove | 01/01/2025 |
| Real Estate School Hawaii LLC | 01/01/2025 |
| Coldwell Banker Pacific Properties Real Estate School | 01/01/2025 |
| Hawaii First Realty LLC | 01/01/2025 |
| Preferred Systems, Inc. | 01/01/2025 |
| The CE Shop, LLC | 01/01/2025 |

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| Honolulu Board of Realtors | 01/01/2025 |
| Abe Lee Seminars | 01/01/2025 |
| Building Industry Association of Hawaii | 01/01/2025 |
| Eddie Flores Real Estate Continuing Education | 01/01/2025 |
| ExceedCE | 01/01/2025 |
| Hawaii CCIM Chapter | 01/01/2025 |
| InterNACHI | 01/01/2025 |
| Scott Alan Bly School of Real Estate LLC, dba Bly School of Real Estate | 01/01/2025 |
| West Hawaii Association of REALTORS | 01/01/2025 |

Courses

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| AI Powered Real Estate Professionals (7 credits) (Hawaii Association of REAL TORS/National) | 01/01/2025 |
| "Performance Leadership - Coach, Manage & Mentor" (6 credits) (Hawaii Association of REAL TORS/National) | 01/01/2025 |
| "Show Me the Money! Compensation Planning" (6 credits) (Hawaii Association of REALTORS/National) | 01/01/2025 |
| "Strategies of Finance: Know the Borrower" (3 credits) (Hawaii Association of REAL TORS) | 01/01/2025 |
| "Strategies of Finance: Loan Choices" (3 credits) (Hawaii Association of REAL TORS) | 01/01/2025 |
| "Strategies of Listing: Establishing Market Value (CMA)" (3 credits) (Hawaii Association of REALTORS) | 01/01/2025 |
| "Strategies of Listing: Exclusive Right to Sell Listing Contract" (3 credits) (Hawaii Association of REALTORS) | 01/01/2025 |
| "Strategies of Listing: Getting the Listing" (3 credits) (Hawaii Association of REALTORS) | 01/01/2025 |
| "Strategies of the Buyer Representation Contract" (3 credits) (Hawaii Association of REALTORS) | 01/01/2025 |
| "Broker Awareness, Part 1" (6 credits) (Hawaii Association of REALTORS) | 01/01/2025 |
| "Broker Awareness Part 2: So You Want to be a PB or BIC?" (6 credits) (Hawaii Association of REALTORS) | 01/01/2025 |
| "Condominium and Planned Communities" (6 credits) (Hawaii Association of REALTORS) | 01/01/2025 |
| "From Contract to Closing" (6 credits) (Hawaii Association of REALTORS) | 01/01/2025 |
| "Legal Issues" (6 credits) (Hawaii Association of REALTORS) | 01/01/2025 |

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| "Property Management & Landlord/Tenant" (6 credits) (Hawaii Association of REALTORS) | 01/01/2025 |
| "Representation, Practical Ethics & Fair Housing" (6 credits) (Hawaii Association of REALTORS) | 01/01/2025 |
| "Residential Tax Rules, 1031 Exchange, and Foreign Investors" (6 credits) (Hawaii Association of REALTORS) | 01/01/2025 |
| "Run Your Business Like a Business" (6 credits) (Hawaii Association of REALTORS) | 01/01/2025 |
| "Strategies of the Purchase Contract" (6 credits) (Hawaii Association of REALTORS) | 01/01/2025 |
| "Art of Marketing a Listing" (3 credits) (Poha School of Real Estate) | 01/01/2025 |
| "AI and the Modern Hawaii Agent" (3 credits) (Poha School of Real Estate) | 01/01/2025 |
| "Understanding Mold in the Restoration Industry" (3 credits) (Servpro Industries, LLC) | 01/01/2025 |
| "Contracts and Listing Agreements in Hawaii" (3 credits) (David Catanzaro) | 01/01/2025 |
| "Landlord Tenant Code in Hawaii" (3 credits) (David Catanzaro) | 01/01/2025 |
| "Advanced Buyer Agency Strategies and Negotiations" (3 credits) (McKissock/ARELLO) | 01/01/2025 |
| "Foundations of Buyer Agency Excellence" (3 credits) (McKissock/ARELLO) | 01/01/2025 |
| "Advanced Concepts for Today's Senior Homeowners" (3 credits) (Shari S. Motooka-Higa) | 01/01/2025 |
| "Advanced Real Estate Tax Strategies for Investors" (3 credits) (Shari S. Motooka-Higa) | 01/01/2025 |
| "Rehab Loans Made Easy" (3 credits) (Shari S. Motooka-Higa) | 01/01/2025 |
| "AI & ChatGPT in Real Estate" (4 credits) (Shari S. Motooka-Higa) | 01/01/2025 |
| "Blockchain, Crypto and Real Estate" (5 credits) (Shari S. Motooka-Higa) | 01/01/2025 |

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| "Antitrust Concerns in Real Estate" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Building Green, Building Smart" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Clarifying the Code of Ethics" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Contracts, Short Sales and Foreclosures" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Drugs, Disasters and Other Disclosures" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Emotional Support Animals" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Environmental Hazards and Disclosure" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Fair Housing for Real Estate Professionals" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Introduction to Real Property Appraisal" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Negotiation Strategies for Real Estate" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Real Estate in the Age of Technology" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Real Estate Investing" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Risk Management" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Staying Safe in Real Estate" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Why Does it Matter Who I Represent?" (3 credits) (Systems Effect LLC, dba Training Cove) | 01/01/2025 |
| "Advanced Buyer Agency Strategies and Negotiations" (3 credits) (Colibri Real Estate, LLC) | 01/01/2025 |
| "Foundations of Buyer Agency Excellence" (3 credits) (Colibri Real Estate, LLC) | 01/01/2025 |
| "What Are You Worth? Your Value Proposition" (3 credits) (Trudy Nishihara) | 01/01/2025 |

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| "Restorative Drying for Water Damage" (4 credits) (Servpro Industries LLC) | 01/01/2025 |
| "CI 101 Financial Analysis for Commercial Investment Real Estate" (12 credits) (Hawaii CCIM Chapter/National) | 01/01/2025 |
| "CI 102 Market Analysis for Commercial Investment Real Estate" (12 credits) (Hawaii CCIM Chapter/National) | 01/01/2025 |
| "CI 103 User Decision Analysis for Commercial Investment Real Estate" (12 credits) (Hawaii CCIM Chapter/National) | 01/01/2025 |
| "CI 104 Investment Analysis for Commercial Investment Real Estate" (12 credits) (Hawaii CCIM Chapter/National) | 01/01/2025 |
| "Commercial Real Estate Negotiations" (7 credits) (Hawaii CCIM Chapter/National) | 01/01/2025 |
| "Advocating for Short Sales Clients" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Did You Serve? Identifying Homebuying Advantages for Veterans" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Diversity: Your Kaleidoscope of Clients" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Fair Share: Protecting Consumers and Your Business from Unfair Practices" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "First-Time Homebuyers: A Niche to Grow On" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Growing Green: Environmental Awareness and Your Real Estate Practice" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Keeping it Honest: Understanding Real Estate and Mortgage Fraud" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Marketing, Advertising, and Social Media Compliance" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Personal Safety" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |

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| "Preparing a Market Analysis - Best Practices" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Residential Property Management Essentials" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Roadmap to Success: Business Planning for Real Estate Professionals" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Section 1031 Tax Deferred Exchanges" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Serving the Unique Needs of the Senior Market" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Sex and Real Estate: Sexual Harassment, Sexual Discrimination, and Fair Housing" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Technology Tools, Trends, and Risk Management" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "The Fundamentals of Commercial Real Estate" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Using the Code to Solve Ethical Dilemmas" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Working with Real Estate Investors: Understanding Investor Strategies" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Check Your Bias and Fair Housing Practices" (3 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Assistance Animals and Fair Housing" (4 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Document Diligence: Safeguarding Your Transactions" (4 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Ethical Excellence: Raising the Bar" (4 credits) (The CE Shop, LLC/ARELLO) | 01/01/2025 |
| "Advocating Purchase Contract Terms For Your Client" (3 credits) (Honolulu Board of Realtors) | 01/01/2025 |
| "Honesty and Competency in the Code of Ethics" (3 credits) (Honolulu Board of Realtors) | 01/01/2025 |
| "HOPE: Navigating Affordable Housing Options" (3 credits) (Honolulu Board of Realtors) | 01/01/2025 |

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| "Property Management Basics" (3 credits) (Honolulu Board of Realtors) | 01/01/2025 |
| "Bias Override: Overcoming Barriers to Fair Housing" (3 credits) (Honolulu Board of Realtors/National) | 01/01/2025 |
| "Putting REALTOR Safety First: Safety Strategies for the Modern REALTOR" (3 credits) (Honolulu Board of Realtors/National) | 01/01/2025 |
| "At Home With Diversity" (6 credits) (Honolulu Board of Realtors/National) | 01/01/2025 |
| "Military Relocation Professional Certification Core Course" (6 credits) (Honolulu Board of Realtors/National) | 01/01/2025 |
| "Pricing Strategies: Mastering the CMA" (6 credits) (Honolulu Board of Realtors/National) | 01/01/2025 |
| "Real Estate Investing: Building Wealth Representing Investors and Becoming One You" (6 credits) (Honolulu Board of Realtors/National) | 01/01/2025 |
| "Accredited Buyers Representative Designation Course" (12 credits) (Honolulu Board of Realtors/National) | 01/01/2025 |
| "HAR's Green Designation: People, Property, Planet, Prosperity" (12 credits) (Honolulu Board of Realtors/National) | 01/01/2025 |
| "Senior's Real Estate Specialist (SRES) Designation Course" (12 credits) (Honolulu Board of Realtors/National) | 01/01/2025 |
| "Current Issues: Cooperation, Negotiation, Buyers and Disaster Preparedness" (3 credits) (Coldwell Banker Pacific Properties Real Estate School) | 01/01/2025 |
| "Second Home Ownership: Trends, Options and Opportunities" (3 credits) (Coldwell Banker Pacific Properties Real Estate School) | 01/01/2025 |
| "Technology Tools, Trends and Risk Management" (3 credits) (Coldwell Banker Pacific Properties Real Estate School) | 01/01/2025 |
| "Commercial Leasing Basics" (3 credits) (ExceedCE/ARELLO) | 01/01/2025 |
| "Environmental Issues for Real Estate" (3 credits) (ExceedCE/ARELLO) | 01/01/2025 |
| "Issues in Fair Housing" (3 credits) (ExceedCE/ARELLO) | 01/01/2025 |

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| "Recognizing and Avoiding Discrimination" (3 credits) (ExceedCE/ARELLO) | 01/01/2025 |
| "Risk Management for Real Estate" (3 credits) (ExceedCE/ARELLO) | 01/01/2025 |
| "The Art of Syndication" (3 credits) (ExceedCE/ARELLO) | 01/01/2025 |
| "Investment Real Estate Fundamentals" (4 credits) (ExceedCE/ARELLO) | 01/01/2025 |
| "Issues in Real Estate Contract Law" (4 credits) (ExceedCE/ARELLO) | 01/01/2025 |
| "Real Estate Supply and Demand Factors" (4 credits) (ExceedCE/ARELLO) | 01/01/2025 |
| "Introduction to Commercial Real Estate Sales" (3 credits) (ExceedCE) | 01/01/2025 |
| "Home Energy Efficiency for Real Estate Professionals" (4 credits) (InterNACHI/ARELLO) | 01/01/2025 |
| "Saving Home Energy for Real Estate Professionals" (3 credits) (InterNACHI/ARELLO) | 01/01/2025 |
| "7 Things Successful Agents Do Differently: A Proven Business System" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Building A Team to Grow Your Business" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Converting Leads into Closings" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Creating Listing Abundance" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "CRS 103 Mastering Your Time to Achieve Your Goals" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Cyber Security: Protecting Your Business and Your Clients" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Digital Marketing: Establishing a Social Media Brand" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Generational Marketing: Innovative Strategies Across All Generations" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |

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| "Increase Wealth with Rentals and Other Investment Properties" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Mastering Relevant, Consumer-Focused Marketing" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Next Level Negotiations" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Power Up on Smart Home Technologies" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Succeeding in the Luxury Home Market" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Systems Will Set You Free" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Tax Strategies for the Real Estate Professional" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Top of Mind Techniques to Boost Your Brand" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Transforming Difficult Situations into Profitable Deals" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Turning New Homes into Ongoing Revenue" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Win-Win Negotiation Techniques" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Zero to 60 Home Sales A Year (and Beyond)" (8 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Silver Bullet Solutions: Helping Buyers Buy and Sellers Sell" (7 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Succession Planning: Building, Valuing, and Selling Your Business" (6 credits) (Residential Real Estate Council/National) | 01/01/2025 |
| "Broker Management: Hot Topics in Human Resources Part I" (3 credits) (Bryan Andaya) | 01/01/2025 |
| "Commissions in Real Estate: Cooperation or Collusion" (3 credits) (Bryan Andaya) | 01/01/2025 |
| "Cyber Security and the Dangers of Technology" (3 credits) (Bryan Andaya) | 01/01/2025 |

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| "Ka Wai Ola! Our Water, Our Future" (3 credits) (Bryan Andaya) | 01/01/2025 |
| "Residential Property Management Update" (3 credits) (Bryan Andaya) | 01/01/2025 |
| "Transient Vacation Units and Short-Term Rentals on Oahu: What You Need to Know" (3 credits) (Bryan Andaya) | 01/01/2025 |
| "Understanding the Economics of Hawaii's Housing Market" (3 credits) (Bryan Andaya) | 01/01/2025 |
| "Condominium Governance Refresher: A Survey of Commonly Disputed Issues" (3 credits/online) (Bryan Andaya) | 01/01/2025 |
| "Cyber Security and the Dangers of Technology" (3 credits/online) (Bryan Andaya) | 01/01/2025 |
| "Disability Discrimination Law Update" (3 credits/online) (Bryan Andaya) | 01/01/2025 |
| "Disclosure Issues in Residential Sales" (3 credits/online) (Bryan Andaya) | 01/01/2025 |
| "Hawaii Residential Landlord-Tenant Law Review & Update" (3 credits/online) (Bryan Andaya) | 01/01/2025 |
| "Introduction to Commercial Leasing: A Tenant's Perspective" (3 credits/online) (Bryan Andaya) | 01/01/2025 |
| "Stay Safe! Personal Security and COVID-19 Best Practices" (3 credits/online) (Bryan Andaya) | 01/01/2025 |
| "Transient Vacation Units and Short-Term Rentals on Oahu: What You Need to Know" (3 credits/online) (Bryan Andaya) | 01/01/2025 |
| "Trusts and Real Estate for Real Estate Professionals: In Trusts We Trust?" (3 credits/online) (Bryan Andaya) | 01/01/2025 |
| "Understanding the Economics of Hawaii's Housing Market" (3 credits/online) (Bryan Andaya) | 01/01/2025 |
| "Basics of Building" (6 credits) (Building Industry Association of Hawaii/National) | 01/01/2025 |
| "Marketing & Communication Strategies for Aging & Accessibility - CAPS I" (6 credits) (Building Industry Association of Hawaii/National) | 01/01/2025 |

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| "Design/Build Solutions for Aging and Accessibility – CAPS II" (6 credits) (Building Industry Association of Hawaii/National) | 01/01/2025 |
| "Details & Solutions for Livable Homes and Aging in Place-CAPS III" (6 credits) (Building Industry Association of Hawaii/National) | 01/01/2025 |
| "Identifying Trouble Areas in Residential Building & Permitting" (4 credits) (Building Industry Association of Hawaii/National) | 01/01/2025 |
| "Hawaii Real Estate Guide to Reverse Mortgage" (3 credits) (Curtis Mangus) | 01/01/2025 |

Course – “A Comprehensive Overview of the IRC 1031 Tax Exchange”;
Author/Owner – Julie Bratton/Old Republic Exchange Company; Provider – Abe
Lee Seminars; Course Categories – Investment; Other – Taxes; Clock Hours – 3

Upon a motion by Commissioner La Costa, seconded by Commissioner Abe, it was voted on and unanimously carried to approve the course “A Comprehensive Overview of the IRC 1031 Tax Exchange”; Author/Owner – Julie Bratton/Old Republic Exchange Company; Provider – Abe Lee Seminars; Course Categories – Investment; Other – Taxes; Clock Hours – 3.

Course – “Strategies of Negotiation”; Author/Owner – Lee Wang; Provider –
Poha School of Real Estate; Course Categories – Dispute Resolution, Risk
Management; Clock Hours – 6

Upon a motion by Commissioner Andrews, seconded by Commissioner Kyono, it was voted on and unanimously carried to approve the course “Strategies of Negotiation”; Author/Owner – Lee Wang; Provider – Poha School of Real Estate; Course Categories – Dispute Resolution, Risk Management; Clock Hours – 6.

Course – “It’s a Jungle Out There – Navigating Your Way Through Service,
Support, Therapy & Assistance Animals”; Author/Owner – Everett Kaneshige;
Provider - REALTORS® Association of Maui; Course Categories – Real Estate
Law, Property Management, Risk Management; Clock Hours – 3

Mr. Everett Kaneshige informed the Commission that there is a lot of confusion among licensees pertaining to the course’s subject matter, of which the course seeks to address.

Upon a motion by Commissioner Andrews, seconded by Commissioner Kyono, it was voted on and unanimously carried to approve the course “It’s a Jungle Out There – Navigating Your Way Through Service, Support, Therapy & Assistance Animals”; Author/Owner – Everett Kaneshige; Provider - REALTORS® Association of Maui; Course Categories – Real Estate Law, Property Management, Risk Management; Clock Hours – 3.

Continuing Education Core Course 2025-2026 – Request for Quotes (RFQ) – quotes received

Commissioner La Costa moved to accept the Continuing Education Core Course 2025-2026 quote received from Everett Kaneshige. Commissioner Kyono seconded the motion. The motion was voted on and unanimously carried by roll call vote.

Prelicensing Education Administration, Curriculum, Schools, Instructors

Administrative Issues – Prelicensing Education Schools and Instructors Ratification List

Commissioner Andrews disclosed that she is listed as an instructor in the ratification list, and thus will recuse from participating to vote for this matter.

Upon a motion by Commissioner Abe, seconded by Commissioner La Costa, it was voted on to approve the Prelicensing Education Schools and Instructors Ratification List. Chair Yamane and Commissioners Abe, Emery, Kyono, Love, and La Costa voted aye. The motion carried:

| <u>Registration/Certification</u> | <u>Effective Date</u> |
|--|-----------------------|
| Schools | |
| Excellence in Education, LLC, dba Maui Real Estate School (Salesperson and Broker Curriculum) | 01/01/2025 |
| Grand Vacations Real Estate School (Salesperson Curriculum) | 01/01/2025 |
| Carol Ball School of Real Estate (Salesperson and Broker Curriculum) | 01/01/2025 |
| Hawaii Institute of Real Estate (Salesperson and Broker Curriculum) | 01/01/2025 |
| Mayfield Real Estate, Inc., dba Global Real Estate School (Salesperson and Broker Curriculum) | 01/01/2025 |
| Real Estate School Hawaii LLC (Salesperson and Broker Curriculum) | 01/01/2025 |
| Coldwell Banker Pacific Properties Real Estate School (Salesperson and Broker Curriculum) | 01/01/2025 |
| Vitousek Real Estate School (Salesperson and Broker Curriculum) | 01/01/2025 |
| Premier Real Estate LLC dba Premier Real Estate Academy (Salesperson Curriculum) | 01/01/2025 |

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| The CE Shop LLC (Salesperson and Broker Curriculum) | 01/01/2025 |
| Colibri Real Estate LLC (Salesperson Curriculum) | 01/01/2025 |
| Wong Way Real Estate Academy (Salesperson Curriculum) | 01/01/2025 |
| Abe Lee Seminars (Salesperson Curriculum) | 01/01/2025 |
| Scott Alan Bly School of Real Estate LLC, dba Bly School of Real Estate (Salesperson and Broker Curriculum) | 01/01/2025 |
| Ralph Foulger's Real Estate School of Hawaii (Salesperson and Broker Curriculum) | 01/01/2025 |
| Instructors | |
| Keone J E Ball (Salesperson and Broker Curriculum) | 01/01/2025 |
| Trudy I Nishihara (Salesperson and Broker Curriculum) | 01/01/2025 |
| Sharon Carstens (Salesperson Curriculum) | 01/01/2025 |
| Francine Villarmia-Kahawai (Salesperson and Broker Curriculum) | 01/01/2025 |
| Aaron Agsalda (Salesperson and Broker Curriculum) | 01/01/2025 |
| Jaclyn Kanoelani Williams (Salesperson Curriculum) | 01/01/2025 |
| Everett S Kaneshige (Salesperson and Broker Curriculum) | 01/01/2025 |
| Diane L Y Fujikami (Salesperson and Broker Curriculum) | 01/01/2025 |
| Wayne Y Sadoyama (Salesperson and Broker Curriculum) | 01/01/2025 |
| Elliot Lau (Salesperson Curriculum) | 01/01/2025 |
| Jennifer Andrews (Salesperson and Broker Curriculum) | 01/01/2025 |

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| Scott Alan Bly (Salesperson and Broker Curriculum) | 01/01/2025 |
| Ralph Foulger (Salesperson and Broker Curriculum) | 01/01/2025 |
| Abraham Lee (Salesperson Curriculum) | 01/01/2025 |
| Lee Wang (Salesperson and Broker Curriculum) | 01/01/2025 |
| Matthew FG Wong (Salesperson Curriculum) | 01/01/2025 |

Application – Prelicense Education School – Poha School of Real Estate LLC;
Principal – Jill Fukumoto; Salesperson and Broker Curriculum – Live-Classroom
and Live-Webinar

Senior Real Estate Specialist Kekoa informed the Commission that its requested changes to the course were updated. Mr. Lee Wang was also present to answer any questions the Commission may have.

Commissioner Abe commented that the curriculum identified the various types of appraisers as certified, and asked Mr. Wang to revise this verbiage to disclose that appraisers are licensed. Commissioner Abe added that while some areas of this section will need to be specific, it should also highlight appraiser's interaction with real estate licensees.

Commissioner Andrews noted that the section regarding CMA should include buyer and seller agreements. Mr. Wang replied that the course language can be modified.

Upon a motion by Chair Yamane, seconded by Commissioner La Costa, it was voted and unanimously carried to approve Poha School of Real Estate LLC, Principal – Jill Fukumoto; Salesperson and Broker Curriculum – Live-Classroom and Live-Webinar, with amendments as identified by the Commission.

Administration of Examinations

Licensing Examination Statistics 12/1/24 – 12/31/24

PSI submitted the monthly licensing examination statistics as requested.

School Pass/Fail Rates 12/1/24 – 12/31/24

PSI submitted the monthly school pass/fail rates statistics as requested.

School Summary by Test Category 12/1/24 – 12/31/24

PSI submitted the monthly school summary by test category statistics as requested.

Licensing –
Ratification

Licensing and Registration - Ratification

Upon a motion by Commissioner Andrews, seconded by Commissioner La Costa, it was voted on and unanimously approved to ratify the January 24, 2025 Approved Applications List.

Licensing –
Applications

Chair Yamane informed the Commissioners that the information provided to the Commissioners is related only to the issue that is before the Commission for Consideration. The other materials submitted are available for the Commissioners' review should they desire to review it. If the applicants have an issue, which is personal in nature, they have the right to request that their application be considered in executive session.

Erminia T.P. Frias

Real Estate Specialist Endo informed the Commission that Ms. Frias will be unavailable to provide any testimony.

Executive Session:

Upon a motion by Commissioner Andrews, seconded by Commissioner La Costa, it was voted on and unanimously carried to enter into executive session, pursuant to section 92-5(a)(1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both.", and/or section 92-5(a)(8), HRS, "To deliberate or make a decision upon a matter that requires the consideration of information that must be kept confidential pursuant to a state or federal law, or a court order." and/or section 92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities."

Upon a motion by Commissioner Andrews, seconded by Commissioner La Costa, it was voted on and unanimously carried to move out of executive session.

Licensing -
Applications

Erminia T.P. Frias

Upon a motion by Commissioner La Costa, seconded by Commissioner Andrews, it was voted on and unanimously carried to defer decision making on the application of Erminia T.P. Frias and requests the presence of Ms. Frias in person or by telephone.

Jennifer Ann Renfro – Request for Reconsideration and removal of conditions

Upon a motion by Commissioner Emery, seconded by Commissioner Abe, it was voted on and unanimously carried to approve motion to rescind Jennifer Ann Renfro's conditional license pursuant to the "Order Granting Motion to Enforce Anti-Discrimination Provision of Bankruptcy Code" by the United States Bankruptcy Court, District of Hawaii pertaining to In Re: Cleve William Renfro, Jr. and Jennifer Jones Renfro, Case Number 23-00971.

Upon a motion by Commissioner Andrews, seconded by Commissioner La Costa, it was voted on and unanimously carried to approve a motion to issue a conditional license to Jennifer Ann Renfro based on the outstanding financial obligations, with the condition that Ms. Renfro will repay said obligations owed and to notify her broker regarding her conditional license.

Chapter 91, HRS,
Adjudicatory Matters

Chair Yamane called for a recess from the meeting at 10:34 a.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

In the Matter of the Real Estate Salesperson's License of Grace O. Chiu: REC-2023-375-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Board's Final Order

Upon a motion by Commissioner Emery, seconded by Commissioner Abe, it was voted on and unanimously carried to accept the settlement agreement.

In the Matter of the Real Estate Broker's License of Ciara N. Quam: REC 2024-302-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Board's Final Order

Commissioner La Costa disclosed that she knew Ms. Quam personally but can make a fair and objective decision on the matter.

Upon a motion by Commissioner Emery, seconded by Commissioner Abe, it was voted on and unanimously carried to accept the settlement agreement.

In the Matter of the Real Estate Salesperson's License of Stanford K. Lanias: REC 2024-146-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission's Final Order

Upon a motion by Commissioner Emery, seconded by Commissioner Andrews, it was voted on and unanimously carried to accept the settlement agreement.

In the Matter of the Real Estate Salesperson's License of Gavin M. Ishikawa: REC 2024-400-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission's Final Order

Upon a motion by Commissioner Emery, seconded by Commissioner Abe, it was voted on and unanimously carried to accept the settlement agreement.

Following the Commission's review, deliberation, and decision in this matter, pursuant to Chapter 91, HRS, Chair Yamane announced that the Commission was reconvening its scheduled meeting at 10:38 a.m.

Next Meeting: Friday, February 28, 2025, 9:00 a.m.

Physical Location: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii 96813

Adjournment: With no further business to discuss, the meeting was adjourned at 10:38 a.m.

Reviewed and approved by:

/s/ Miles Ino

Miles Ino
Executive Officer

02/12/2025

Date

Approved as circulated.
 Approved with corrections; see minutes of _____ meeting;

MI:jp

APPROVED APPLICATIONS FOR REAL ESTATE
REAL ESTATE COMMISSION MEETING ON JANUARY 24, 2025

| <u>Brokers – Individual</u> | <u>Effective Date</u> |
|--|-----------------------|
| Dominick Alicastro | 11/25/2024 |
| Charelle Lucena Zimnicki | 12/09/2024 |
| William Kosuke Tanaka aka Will Tanaka | 12/12/2024 |
| Richelle Mary Thomson aka Richelle M Thomson | 01/01/2025 |
| Kelcie Akiko Pira-Miki | 01/01/2025 |
| Elmer Sai Ben Pang aka Elmer S B Pang | 01/01/2025 |
| Tasha Evon Akama aka Tasha E Akama | 01/01/2025 |
| Josephine Agbayani Alonso | 01/01/2025 |
| John K Y Good | 01/01/2025 |
| Tomoko Takumi | 01/01/2025 |
| Anne Marie Schag | 01/01/2025 |
| Jeffrey Michael Newton | 01/01/2025 |
| Yoshiko Mori Kaku aka Yoshiko M Kaku | 01/01/2025 |
| Magdalena Walaszek Odonnell aka Magdalena Odonnell | 01/01/2025 |
| Alexandre Abreu aka Alex Abreu | 01/01/2025 |
| Lisa Lindsay Myeni aka Lindsay Myeni | 01/01/2025 |
| Jordan Lee Trafton aka Jordan L Trafton | 01/01/2025 |
| Raymond K B Kang aka Raymond Kang | 01/01/2025 |
| Anne Newberry | 01/01/2025 |
| Carrie Michele Frye aka Carrie M Frye | 01/01/2025 |
| Meli Kaikamahina King aka Meli King | 01/01/2025 |
| Patrick David Harris aka Patrick D Harris | 01/01/2025 |
| Maximilian Pono Hagen aka Maximilian Hagen | 01/01/2025 |
| Stephane C M J Brahy aka Stephane Brahy | 01/01/2025 |
| Marc Roland Shackman | 01/01/2025 |
| Ketura Simone Waiki aka Ketura Waiki | 01/01/2025 |
| Barbara M Servello-Knoeppel aka Barbara Servello-Knoeppel | 01/01/2025 |
| Jason T Roberts aka Jason Roberts | 01/01/2025 |
| Catherine Lee Parsons aka Kit Parsons | 01/01/2025 |

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| Mariel Haunani Maloof aka Nani Maloof | 01/01/2025 |
| Justin Jay Freedhand aka Jay Freedhand | 01/01/2025 |
| Mateo Ricardo Manzari | 01/01/2025 |
| Marley Rose Taufmann aka Marley R Taufmann | 01/01/2025 |
| Christopher C Seavey aka Chris C Seavey | 01/02/2025 |
| Bom Nae Lee aka Spring Lee | 01/06/2025 |

| <u>Salesperson – Individual</u> | <u>Effective Date</u> |
|---|-----------------------|
| Michael Henry Fallis aka Michael H Fallis | 05/01/2024 |
| Hunter Kala'iola Lee aka Hunter Lee | 11/13/2024 |
| Heather Cassandra McCall aka Heather McCall | 11/18/2024 |
| Carol Marie Porter | 11/19/2024 |
| Shogo Takefusa | 11/19/2024 |
| Kuualoha Taylor aka Aloha Taylor | 11/20/2024 |
| Eleonora Silaeva | 11/22/2024 |
| Dawson Tyler West aka Dawson West | 11/25/2024 |
| Irena Golska Mones aka Irenka Mones | 11/25/2024 |
| Christian Miguel Batoon | 11/25/2024 |
| Dana McAdams | 12/02/2024 |
| Ashton Bond Goddard aka Ashton Goddard | 12/02/2024 |
| Scott T Awaya Jr aka Scott Awaya Jr | 12/02/2024 |
| Kyle Micaiah Gregg aka Kyle M Gregg | 12/03/2024 |
| Emma Alice Frey aka Emma Frey | 12/03/2024 |
| Joseph David Eads | 12/04/2024 |
| Ray Allen Cureton aka Ray Cureton | 12/05/2024 |
| Jessieann Farias | 12/06/2024 |
| Jessica Lee Hall aka Jessica Hall | 12/06/2024 |
| Catherine Louise Campbell aka Catherine L Campbell | 12/09/2024 |
| Katie Marie Kittrell | 12/10/2024 |
| Lisa Louise Alt aka Lisa L Alt | 12/11/2024 |
| Walter William Keen Jr aka Walter W Keen | 12/11/2024 |
| Janelle R Dunn aka Janelle Dunn | 12/12/2024 |

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| Darian Alex Pierce aka Darian A Pierce | 12/12/2024 |
| Ryoma Kono | 12/13/2024 |
| Voltaire Alconcel Gansit aka Voltaire Gansit | 12/19/2024 |
| Russell Allen Schoepf aka Russell Schoepf | 12/26/2024 |
| John Charles Hodges aka John C Hodges | 01/01/2025 |
| John Kuo | 01/01/2025 |
| Shelon Devon Hutchinson | 01/01/2025 |
| Jessica Sashane Merth aka Jessica Merth | 01/01/2025 |
| Stuart Peter Young | 01/01/2025 |
| Annelle Celeste Cantere aka Annelle Cantere | 01/01/2025 |
| Frederick Drayton Cochran | 01/01/2025 |
| Briana Rynae Friday aka Briana Friday | 01/01/2025 |
| Victoria San Juan-Vistro | 01/01/2025 |
| Rachel Marie Simmons aka Rachel Simmons | 01/01/2025 |
| Bethany E Gingerich aka Bethany Gingerich | 01/01/2025 |
| Susana Iries Medios aka Suzy Medios | 01/01/2025 |
| David George Rivera aka David Rivera | 01/01/2025 |
| Larisa Rose Hull aka Larisa Hull | 01/01/2025 |
| Alex Kealoha Stuart Magoon aka Alex Magoon | 01/01/2025 |
| Nicole Miye Sugawara | 01/01/2025 |
| Ranko Rakocevic | 01/01/2025 |
| Raymond Kam Prosek aka Raymond Prosek | 01/01/2025 |
| Lakia Desare McCollin | 01/01/2025 |
| Myrline Guerrier | 01/01/2025 |
| Jason Xinfu Lin aka Jason X Lin | 01/01/2025 |
| Zachary William Morgan Drean aka Zachary Drean | 01/01/2025 |
| Keoni Monahan | 01/01/2025 |
| William Cacay Calumpit aka William Calumpit | 01/01/2025 |
| Shawn James Sullivan aka Shawn Sullivan | 01/01/2025 |
| Alexander Camblor aka Alex Camblor | 01/01/2025 |
| Nainoa Tommy Kekainalu Fierro aka Nainoa Fierro | 01/01/2025 |
| Cortney Nicole Adams | 01/01/2025 |

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| Andrew William Snyder aka Andrew Snyder | 01/01/2025 |
| Anna K Arita aka Anna Arita | 01/01/2025 |
| Kimberly Keiko Aina aka Kimberly K Aina | 01/01/2025 |
| Rachel Anne Smith aka Rachel Smith | 01/01/2025 |
| Malia Lani Prout | 01/01/2025 |
| Francis Mancinelli | 01/01/2025 |
| Guillermo Bello Piza | 01/01/2025 |
| Melemalie Bairos Ke | 01/01/2025 |
| John Stephen Galas | 01/01/2025 |
| Elizabeth Ann Baird aka Liz Baird | 01/01/2025 |
| Dixon Paul Kupaianaha Davis aka Dixon Davis | 01/01/2025 |
| YuTing Shi | 01/01/2025 |
| Jehromy H Otterman aka Jehromy Otterman | 01/01/2025 |
| Christian Patrick Von Schroppel aka Christian Schroppel | 01/01/2025 |
| Tristan James Cummins | 01/01/2025 |
| Casey Dylan Rehrer | 01/01/2025 |
| Mark Merrill | 01/01/2025 |
| Nan Xia | 01/01/2025 |
| James M K Rosenfeld aka James Rosenfeld | 01/01/2025 |
| Christina Marie Salinas | 01/01/2025 |
| Christine Michelle Neithercott aka Chrissy Neithercott | 01/01/2025 |
| Robert James Acantilado Jr aka Robert J Acantilado Jr | 01/01/2025 |
| Konstantinos Theocharidis aka Costas Theocharidis | 01/01/2025 |
| Natasha Anderson | 01/01/2025 |
| Suzanne Edith Antounian aka Suzanne Antounian | 01/01/2025 |
| Chad M Avakian aka Chad Avakian | 01/01/2025 |
| James Elias Saigali aka James E Saigali | 01/01/2025 |
| William E Anderson | 01/01/2025 |
| Courtney Rose Lahm aka Courtney Lahm | 01/01/2025 |
| Le My Doan aka Le Doan | 01/01/2025 |
| Nicole S Stacey aka Nikki Stacey | 01/01/2025 |
| Gabriel J Prieto | 01/01/2025 |
| Ty Jacob Marinkov | 01/01/2025 |
| Ingrid N Dantas | 01/01/2025 |

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|---|------------|
| Bryan Richard Theiss aka Bryan R Theiss | 01/01/2025 |
| Nollie M Long aka Ino Long | 01/01/2025 |
| LeeAnna Marie Epperson | 01/01/2025 |
| Christina Marie Coronato aka Christina Coronato | 01/01/2025 |
| Julie Dolores Sila aka Julie Sila | 01/01/2025 |
| Vannia Starlet Valdes aka V Valdes | 01/01/2025 |
| Irina Savery | 01/01/2025 |
| Geovanni Kai Chavez Pardini | 01/01/2025 |
| Francisco Xavier Valenzuela | 01/01/2025 |
| Laura Joan Chang aka Jojo Chang | 01/01/2025 |
| Rachel Chen | 01/01/2025 |
| Angelo Koutsogiannis | 01/01/2025 |
| Minei Tashia Fualaau-Pomroy aka Minei Fualaau-Pomroy | 01/01/2025 |
| Luna Shiva Animisha | 01/01/2025 |
| Jennifer Marie Hwang aka Jennifer Hwang | 01/01/2025 |
| Eliot Ehrler | 01/01/2025 |
| Trent Shane Walker | 01/01/2025 |
| Emily Garone | 01/01/2025 |
| Mia Xochitl Schock aka Mia Schock | 01/01/2025 |
| Lisha Zhu | 01/01/2025 |
| Rachel H K Makaiwi -Tuiasosopo aka Rachel Makaiwi-Tuiasosopo | 01/02/2025 |
| Gregory Steven Bradley aka Greg Bradley | 01/02/2025 |
| Scott Arthur Marriott aka Scott A Marriott | 01/02/2025 |
| Valerie Ann Hubin | 01/02/2025 |
| Kyaw Hein | 01/02/2025 |
| Melissa Sue Dawson aka Melissa Dawson | 01/02/2025 |
| Sarah Marika Medwell Redican aka Sarah Redican | 01/03/2025 |
| Frank Michael Colletti | 01/03/2025 |
| Lawrence Thomas Cilento | 01/03/2025 |
| Rhonda Dee Ryan McKeague aka Rhonda McKeague | 01/06/2025 |
| Kinja Jamal Dixon | 01/06/2025 |
| West Cordy Hawthorne aka West C Hawthorne | 01/06/2025 |
| Dominique Michelle Unrein aka Dominique Unrein | 01/07/2025 |

| <u>Brokers – Corporations and Partnerships</u> | <u>Effective Date</u> |
|---|-----------------------|
| Tomoko Realty Inc Tomoko M Stanyon, PB | 01/01/2025 |
| Steel Realty Inc dba Cocolani Realty Breezy Steel, PB | 01/01/2025 |
| Pac Wealth Corp Elmer Pang, PB | 01/01/2025 |
| <u>Brokers – Limited Liability Company (LLC)</u> | <u>Effective Date</u> |
| Luxus Hawaii Brokers LLC Sarah Bakewell, PB | 11/19/2024 |
| Alonso Agency LLC Josephine Alonso, PB | 01/01/2025 |
| Access Pacific Real Estate LLC Anthony M Huynh, PB | 01/01/2025 |
| Shimamoto Real Estate Group LLC Lincoln C Shimamoto, PB | 01/01/2025 |
| Claire’s Realty LLC Claire Gibo, PB | 01/01/2025 |
| Excel Commercial Realty LLC Kynan Pang, PB | 01/01/2025 |
| The Ferndale Management Group LLC Alon Yonatan, PB | 01/01/2025 |
| Big Island Stays LLC Dawn R Clark, PB | 01/01/2025 |
| LPT Realty LLC Pedro M Nicado, PB | 01/06/2025 |
| <u>Brokers – Sole Proprietor</u> | <u>Effective Date</u> |
| Lee Chuan Lin aka Lee Lin | 12/10/2024 |
| Guoming Ding aka Jed Ding | 12/24/2024 |
| Mark James Hollenbeck | 01/01/2025 |
| Kevin Edward Becker | 01/01/2025 |
| <u>Branch Office</u> | <u>Effective Date</u> |
| Compass Hawaii LLC | 01/01/2025 |
| <u>Trade Name</u> | <u>Effective Date</u> |
| Westminster Realty Inc dba Maui Paradise Real Estate | 12/02/2024 |
| <u>Legal Name Change (Individual)</u> | <u>Effective Date</u> |
| Sasha Alissa Burt nka Sasha Alissa Renee Winters fka Sasha Alissa Burt | 11/14/2024 |
| Jazmin Jean Torres Roman nka Jazmin Jean Andrade Roman fka Jazmin Jean Torres Roman | 11/25/2024 |

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| Julie Hwang nka Julie Hwang Thompson fka Julie Hwang | 12/03/2024 |
| Elise Y Soetaert nka Elise Yun Choe fka Elise Y Soetaert | 12/06/2024 |
| Heather Cabaal Quijano nka Heather Elizaga Cabaal fka Heather Cabaal Quijano | 12/09/2024 |
| Jennie Gallimore Loria nka Jennie Gallimore fka Jennie Gallimore Loria | 12/20/2024 |
| Shungcho Hwu nka Peter Hwu fka Shungcho Hwu | 12/20/2024 |
| Caitlin Leilani Murphy nka Caitlin Leilani Gorski fka Caitlin Leilani Murphy | 01/03/2025 |

License Name Change (Individual)

Effective Date

| | |
|--|------------|
| Sasha Burt nka Sasha Winters fka Sasha Burt | 11/14/2024 |
| Robert Girard Jetton nka Bob Jetton fka Robert Girard Jetton | 12/02/2024 |
| Thomas Cho Lee aka Thomas Lee | 12/03/2024 |

Educational Equivalency Certificate

Expiration Date

| | |
|----------------------------------|------------|
| Jeb Fuller | 12/05/2026 |
| Emily Elizabeth Davids | 12/06/2026 |
| Brie Ann Kiyoko Kodama | 12/06/2026 |
| Bernardo Accetta Sobroza | 12/09/2026 |
| Christie Dawn Hayes | 12/10/2026 |
| Danny Minseo Choi | 12/10/2026 |
| Barry Jene Sonnek | 12/11/2026 |
| Myra Kim Kurnow | 12/11/2026 |
| Enola Vasilchuk | 12/12/2026 |
| Valerie Nicole Wilson | 12/12/2026 |
| Lea Manon Lijoi Godfrey | 12/12/2026 |
| Ivy Alexandra Brooks-Gherscovici | 12/12/2026 |
| Johnny Pat Marasigan Abarra | 12/16/2026 |
| Lori Ann Sanchez | 12/16/2026 |
| Anthony Albert Hernandez | 12/16/2026 |
| Maurice Abner Priest | 12/17/2026 |
| Hunter Matthew Tipold | 12/17/2026 |
| Firuz Naeimi | 12/19/2026 |
| David Saewon Kwon | 12/19/2026 |
| Dustin Lee Pippin | 12/19/2026 |
| Francesco Giovanni Coluccio | 12/19/2026 |
| Robert B Wellman | 12/24/2026 |
| Michael Brady Beyers | 12/30/2026 |

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| Nikko Makoa Nicholas | 12/30/2026 |
| Soane Amaron Corianton Moa | 01/02/2027 |
| Diana Barbara Calia | 01/03/2027 |
| Dong Mei Fu | 01/03/2027 |
| Annette Gee Kim | 01/03/2027 |
| Kristen Leanne Tutas | 01/08/2027 |
| Renaë Nicole Montero Gozza | 01/08/2027 |
| Amritraj Singh | 01/08/2027 |
| Solomon Ets-Hokin | 01/08/2027 |
| James Andrew Watkins | 01/08/2027 |

Equivalency to Uniform Section of Examination Certificate

Expiration Date

| | |
|----------------------------------|------------|
| Jeb Fuller | 12/05/2026 |
| Bernardo Accetta Sobroza | 12/09/2026 |
| Christie Dawn Hayes | 12/10/2026 |
| Danny Minseo Choi | 12/10/2026 |
| Barry Jene Sonnek | 12/11/2026 |
| Myra Kim Kurnow | 12/11/2026 |
| Lea Manon Lijoi Godfrey | 12/12/2026 |
| Ivy Alexandra Brooks-Gherscovici | 12/12/2026 |
| Johnny Pat Marasigan Abarra | 12/16/2026 |
| Lori Ann Sanchez | 12/16/2026 |
| Anthony Albert Hernandez | 12/16/2026 |
| Maurice Abner Priest | 12/17/2026 |
| Hunter Matthew Tipold | 12/17/2026 |
| Dustin Lee Pippin | 12/19/2026 |
| Firuz Naeimi | 12/19/2026 |
| Robert B Wellman | 12/24/2026 |
| Soane Amaron Corianton Moa | 01/02/2027 |
| Dong Mei Fu | 01/03/2027 |
| Kristen Leanne Tutas | 01/08/2027 |
| Renaë Nicole Montero Gozza | 01/08/2027 |
| Amritraj Singh | 01/08/2027 |
| Solomon Ets-Hokin | 01/08/2027 |
| James Andrew Watkins | 01/08/2027 |

Real Estate Broker Experience Certificate

Expiration Date

| | |
|----------------------------------|------------|
| Jeb Fuller | 12/05/2026 |
| Liliana Ballesteros | 12/09/2026 |
| Evan Blazso Rock | 12/09/2026 |
| Yuki Rhys | 12/10/2026 |
| Irma A Romero | 12/10/2026 |
| Christie Dawn Hayes | 12/10/2026 |
| Barry Jene Sonnek | 12/11/2026 |
| Myra Kim Kurnow | 12/11/2026 |
| Ivy Alexandra Brooks-Gherscovici | 12/12/2026 |
| Maria K Price | 12/12/2026 |
| Maurice Abner Priest | 12/17/2026 |
| Erin L Ellis | 12/23/2026 |
| Daniel Joseph Richards Jr | 12/23/2026 |
| Robert B Wellman | 12/24/2026 |
| Fujiko Donna Hughes | 12/27/2026 |
| Michael Brady Beyers | 12/30/2026 |

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|----------------------------------|------------|
| Joelle Michie Ishii Jackson | 12/31/2026 |
| Mandy Christine Trella | 01/02/2027 |
| Silvia Lorena Templeman-Gonzalez | 01/02/2027 |
| Jurel Shigemune Shinjo-Mattison | 01/02/2027 |
| Stacy Elise Levin | 01/02/2027 |
| Richard Oscar Linke Jr | 01/02/2027 |
| Chantee Shiroma | 01/02/2027 |
| Gina Catherine Guglielmelli | 01/03/2027 |
| Katherine Angela Washburn | 01/03/2027 |
| Kristen Leanne Tutas | 01/08/2027 |
| Solomon Ets-Hokin | 01/08/2027 |

Continuing Education Equivalency

Effective Date

| | |
|---------------------------|------------|
| Alon Yonatan | 12/03/2024 |
| Alex Everest | 12/05/2024 |
| Elerina Ambrocio | 12/06/2024 |
| Dennis Robert Fransen | 12/09/2024 |
| Kelly M Byrne | 12/11/2024 |
| Gerald Verratti | 12/11/2024 |
| D Michael Van Konynenburg | 12/12/2024 |
| Crystal Wah-Pik Lui Young | 12/12/2024 |
| Sandra M Storm | 12/13/2024 |
| Mariko Yoshioka Gillam | 12/13/2024 |
| Zhimei Guo | 12/17/2024 |
| Kevin Dougherty | 12/26/2024 |