

REAL ESTATE COMMISSION MEETING
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

AGENDA (AMENDED)

Date: Wednesday, December 18, 2024
Time: 9:00 a.m.
Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Agenda: Posted on the State electronic calendar as required by HRS section 92-7(b).

If you wish to submit written testimony on any agenda item, please email your testimony to hirec@dcca.hawaii.gov or by hard copy mail to: Attn: Real Estate Commission, 335 Merchant Street, Room 333, Honolulu, HI 96813. We request submission of testimony at least 24 hours prior to the meeting to ensure that it can be distributed to the Board members.

The Commission may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and/or to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

1. Call to Order, Public Notice, Quorum
2. Chair's Report
3. Executive Officer's Report
 - a. Announcements
The Commission shall afford all interested persons an opportunity to submit data, views, or arguments, in writing, on any agenda item and shall provide all interested parties an opportunity to present oral testimony on any agenda item subject to the conditions set forth in Section 16-99-83, HAR. The Commission may remove any person or persons, who willfully disrupt a meeting to prevent and compromise the conduct of the meeting in accordance with Section 92-3, HRS.
 - b. Introductions, Correspondence and Additional Distributions
 - c. Minutes of Previous Meeting – November 22, 2024
4. Committees and Program of Work
 - a. Condominium Review Committee
 - 1) Consumer Education
 - a) Honolulu Board of REALTORS® Winter General Membership Meeting – November 22, 2024
 - b) North Shore Neighborhood Board Agricultural Committee

If you need an auxiliary aid/service or other accommodation due to a disability, contact Miles Ino, Executive Officer, at (808) 586-2643 or at hirec@dcca.hawaii.gov, as soon as possible, preferably within two (2) business days of the meeting. If a response is received after that date, we will try to obtain the auxiliary aid/service or accommodation, but we cannot guarantee that the request will be fulfilled. Upon request, this notice is available in alternate formats such as large print, Braille, or electronic copy.

- Commission's Final Order
- g.** In the Matter of the Real Estate Broker Licenses of Certified Management, Inc., doing business as Associa Hawaii and Phyllis O. Kacher: REC-2024-231-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission's Final Order
 - h.** In the Matter of the Real Estate Broker Licenses of Certified Management, Inc., doing business as Associa Hawaii and Phyllis O. Kacher: REC-2024-234-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission's Final Order
 - i.** In the Matter of the Real Estate Broker Licenses of Certified Management, Inc., doing business as Associa Hawaii and Phyllis O. Kacher: REC-2024-277-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission's Final Order
 - j.** In the Matter of the Real Estate Broker's License of Certified Management, Inc., dba Associa Hawaii: REC-2023-107-L; Commission's Final Order
7. Next Meeting: Friday, January 24, 2025, 9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii
8. Adjournment

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**CONTINUING EDUCATION PROVIDERS AND COURSES
RATIFICATION LIST**

EDUCATION REVIEW COMMITTEE

DECEMBER 18, 2024

<u>Registration/Certification</u>	<u>Effective Date</u>
Providers	
Calibri Real Estate LLC	01/01/2025
Hawaii Association of REAL TORS	01/01/2025
McKissock LLC	01/01/2025
REAL TORS Association of Maui	01/01/2025
WebCE Inc.	01/01/2025
Courses	
"Negotiation Fundamentals" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Negotiation Models and Case Studies" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Negotiation Fundamentals" (3 credits) (Calibri Real Estate LLC/ARELLO)	01/01/2025
"Negotiation Models and Case Studies" (3 credits) (Calibri Real Estate LLC/ARELLO)	01/01/2025
"Artificial Intelligence (AI) for Real Estate Practitioners" (3 credits) (David Catanzaro)	01/01/2025
"Being Honest is the Code We Live By" (3 credits) (David Catanzaro)	01/01/2025
"Fair Housing - Inclusion and Diversity" (3 credits) (David Catanzaro)	01/01/2025
"The Price is Right: CMA at Work (Comparative Market Analysis)" (3 credits) (David Catanzaro)	01/01/2025
"Property Management-Addressing Risks" (3 credits) (David Catanzaro)	01/01/2025

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"Property Management - Learning from Others Through Case Studies" (3 credits) (David Catanzaro)	01/01/2025
"Time for Time Shares in Hawaii" (3 credits) (David Catanzaro)	01/01/2025
"VA Loans: Eligibility and Benefits" (3 credits) (David Catanzaro)	01/01/2025
"Valuation of Commercial Property" (3 credits) (David Catanzaro)	01/01/2025
"Basics of Investment Property" (4 credits) (David Catanzaro)	01/01/2025
"Risk Management: Protecting Your Clients" (4 credits) (David Catanzaro)	01/01/2025
"Social Media in Today's Real Estate" (4 credits) (David Catanzaro)	01/01/2025
"Topics and Trends in Today's Hawaii Real Estate" (4 credits) (David Catanzaro)	01/01/2025
"Violations: Learning From Others" (4 credits) (David Catanzaro)	01/01/2025
"Disclosures in Residential Transactions" (6 credits) (David Catanzaro)	01/01/2025
"Fundamentals of Understanding Investment Property" (6 credits) (David Catanzaro)	01/01/2025
"Real Estate Valuation" (6 credits) (David Catanzaro)	01/01/2025
"Charting Your Success: The Code of Ethics, Buyer Representation, and Your Value Proposition" (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
"Cybersecurity: Protecting the Real Estate Transaction" (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
"Educating Homebuyers" (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025

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"Ethics in the Age of Disruption" (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
"Going Green: Elements of an Eco-friendly Home" (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
"NAR: May the Code Be With You" (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
"Property Condition Discovery and Disclosure Compliance" (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
"Real Estate Safety: Protect Yourself and Your Clients" (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
"Serving Generational Clients" (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
"Taking the Distress Out of Distressed Properties" (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
"Implicit Bias Awareness and Cultural Competency" (4 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
"Real Estate Investing: Beyond the Basics" (4 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
"Workforce Housing: Solutions for Homes and Financing" (4 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
"Agency Law - A Broker's Perspective" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Americans with Disabilities Act ADA" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Charting Your Success: The Code of Ethics, Buyer Representation, and Your Value Proposition" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Cybersecurity: Protecting the Real Estate Transaction" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Educating Homebuyers" (3 credits) (McKissock LLC/ARELLO)	01/01/2025

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"Ethics in the Age of Disruption" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Finding Your Focus: Niche Marketing for Real Estate" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Going Green: Elements of an Eco-friendly Home" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Helping Clients Understand Real Estate Financing" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"How to Work with Real Estate Investors - Part 1" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"How to Work with Real Estate Investors - Part 2" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Intro to Property Management: Market Analysis, Risk Management And Maintenance" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"JMan's Tech Tools" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Lead Alert: A Guide for Property Managers" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"NAR: May the Code be with You" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Nontraditional and Alternative Finance" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Property Condition Discovery and Disclosure Compliance" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Real Estate Market Cycles and Trends" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Real Estate Safety: Protect Yourself and Your Clients" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Real Estate Taxes" (3 credits) (McKissock LLC/ARELLO)	01/01/2025

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"Serving Generational Clients" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Taking the Distress Out of Distressed Properties" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Top Policy Issues Facing Brokerages Today" (3 credits) (McKissock LLC/ARELLO)	01/01/2025
"Agency Law" (4 credits) (McKissock LLC/ARELLO)	01/01/2025
"Fair Housing" (4 credits) (McKissock LLC/ARELLO)	01/01/2025
"Implicit Bias Awareness and Cultural Competency" (4 credits) (McKissock LLC/ARELLO)	01/01/2025
"Millennials Are Changing Real Estate: Are You Ready?" (4 credits) (McKissock LLC/ARELLO)	01/01/2025
"Performing Quality BPOs" (4 credits) (McKissock LLC/ARELLO)	01/01/2025
"Real Estate Investing: Beyond the Basics" (4 credits) (McKissock LLC/ARELLO)	01/01/2025
"Real Property Appraisals" (4 credits) (McKissock LLC/ARELLO)	01/01/2025
"Workforce Housing: Solutions for Homes and Financing" (4 credits) (McKissock LLC/ARELLO)	01/01/2025
"Planning and Growing a Real Estate Business" (4 credits) (WebCE Inc./ARELLO)	01/01/2025
"Property Management" (4 credits) (WebCE Inc./ARELLO)	01/01/2025
"Tiny Homes and Other Alternative Properties" (4 credits) (WebCE Inc./ARELLO)	01/01/2025
"Valuation, Marketing and Listings" (4 credits) (WebCE Inc./ARELLO)	01/01/2025

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"Why Risk It? Risk Management Strategies" (4 credits) (WebCE Inc./ARELLO)	01/01/2025
"Working with Senior Clients in Real Estate" (4 credits) (WebCE Inc./ARELLO)	01/01/2025
"Adhering to a Higher Standard: The Code of Ethics" (3 credits) (WebCE Inc./ARELLO)	01/01/2025
"Avoiding Costly Mistakes in Your Real Estate Career" (3 credits) (WebCE Inc./ARELLO)	01/01/2025
"Commercial Real Estate Investing" (3 credits) (WebCE Inc./ARELLO)	01/01/2025
"Contracts and Leasing" (3 credits) (WebCE Inc./ARELLO)	01/01/2025
"Cybersecurity Best Practices for Real Estate Professionals" (3 credits) (WebCE Inc./ARELLO)	01/01/2025
"Fair Housing: It's Just Good Business" (3 credits) (WebCE Inc./ARELLO)	01/01/2025
"Managing Conflicts with Tenants, Clients, and Employees" (3 credits) (WebCE Inc./ARELLO)	01/01/2025
"Personal Safety" (3 credits) (WebCE Inc./ARELLO)	01/01/2025
"Redefining Buyer Representation in the Digital Age" (3 credits) (WebCE Inc./ARELLO)	01/01/2025
"Section 1031 Real Property Like-Kind Exchanges" (3 credits) (WebCE Inc./ARELLO)	01/01/2025
"Smart Tech, Smarter Agent: Smart Technology in the Residential Marketplace" (3 credits) (WebCE Inc./ARELLO)	01/01/2025
"Social Media with a K.I.S.S." (3 credits) (WebCE Inc./ARELLO)	01/01/2025
"Who Represents Whom? Agency Uncloaked" (3 credits) (WebCE Inc./ARELLO)	01/01/2025

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"Working in Teams" (3 credits) (WebCE Inc./ARELLO)	01/01/2025
"Bias Override: Overcoming Barriers to Fair Housing" (3 credits) (REAL TORS Association of Maui/National)	01/01/2025
"Accredited Buyer's Representative (ABR) Designation Course" (12 credits) (REALTORS Association of Maui/National)	01/01/2025
"A Real Estate Licensee's Responsibilities During Escrow" (3 credits) (Marion Haller)	01/01/2025

APPROVED APPLICATIONS FOR REAL ESTATE
 REAL ESTATE COMMISSION MEETING ON DECEMBER 18, 2024

<u>Brokers – Individual</u>	<u>Effective Date</u>
Meredith Brooke Mefferd aka Meredith Mefferd	10/29/2024
Devin Joseph Minardi aka Devin Minardi	11/07/2024
Laura Agnes Khouri aka Laura Khouri	11/18/2024
Joshua Milton Mun aka Joshua M Mun	11/20/2024
Nicole Lynn Linke aka Nicole Linke	11/25/2024
Thomas Cho Lee aka Thomas C Lee	11/25/2024
<u>Salesperson – Individual</u>	<u>Effective Date</u>
Kristen Lynne Cabang aka Kristen Cabang	11/06/2024
May M Rodriguez aka May Rodriguez	11/07/2024
Kristine Wallerius Chung aka Kristine Chung	11/07/2024
Jacinda Butay aka Cinda Butay	11/08/2024
Adela Ewelina Bachman aka Adela Bachman	11/12/2024
Asami Ogletree	11/13/2024
Dancia Gimlin Mast aka Dancia Mast	11/13/2024
Kalei David Kekumano aka Kalei Kekumano	11/13/2024
Donna L Rankin	11/14/2024

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Nicole Kim aka Nikki Kim	11/14/2024
Chase Ernest Tavernier aka Chase Tavernier	11/15/2024
Elijah Muhammad Baldwin	11/18/2024
Henry Fred Camacho	11/19/2024
<u>Brokers – Limited Liability Company (LLC)</u>	<u>Effective Date</u>
APC Realty Hawaii LLC G Scott McCormack, PB	11/04/2024
Turtle Bay Condos LLC Nicole Linke, PB	11/25/2024
<u>Trade Name</u>	<u>Effective Date</u>
Hawaii Rentals with Aloha Inc dba Aloha Hawaii Rentals	11/12/2024
Zillow Inc dba Trulia	11/12/2024
Francis Cofran dba CRES HAWAII	12/02/2024
<u>Legal Name Change (Individual)</u>	<u>Effective Date</u>
Melissa A Z Montgomery nka Melissa Anne Venit fka Melissa A Z Montgomery	10/24/2024
Krystal M Lin nka Krystal Marie Ling Lin Shoop fka Krystal M Lin	11/14/2024
Mika Saito Algeri nka Mika Saito Mazur fka Mika Saito Algeri	11/15/2024
Kelcie Akiko Miki nka Kelcie Akiko Pira-Miki fka Kelcie Akiko Miki	11/22/2024
Estelle S Cruse nka Estelle Sarah Birch fka Estelle S Cruse	11/25/2024
<u>License Name Change (Individual)</u>	<u>Effective Date</u>
Krystal Lin nka Krystal M Shoop fka Krystal Lin	11/14/2024
BreeAnn Olivia Saks aka BreeAnn Saks	11/20/2024

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Kelcie Akiko Miki
nka Kelcie Akiko Pira-Miki
fka Kelcie Akiko Miki
11/22/2024

<u>Educational Equivalency Certificate</u>	<u>Expiration Date</u>
Alfred Daniels Crawford	11/07/2026
Mark James Hollenbeck	11/12/2026
Kauanoeowailele Beamer	11/13/2026
Jill Larson	11/14/2026
Maria Jesus Olson	11/15/2026
Anthony Eugene Amerson	11/25/2026
Nicholas Keith Rogers	11/26/2026

<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Alfred Daniels Crawford	11/07/2026
Mark James Hollenbeck	11/12/2026
Jill Larson	11/14/2026
Maria Jesus Olson	11/15/2026
Anthony Eugene Amerson	11/25/2026
Nicholas Keith Rogers	11/26/2026

<u>Real Estate Broker Experience Certificate</u>	<u>Expiration Date</u>
Benjamin Morning Gilholm	11/06/2026
William Kosuke Tanaka	11/06/2026
Kristine Nicole Dugan	11/07/2026
Tasha E Akama	11/07/2026
Corrinna Lynn	11/07/2026
Mark James Hollenbeck	11/12/2026
Kelcie Akiko Miki	11/22/2026
John Roden	11/22/2026
John K Y Good	11/25/2026
Christopher Seavey	11/26/2026
Porsche Sue Kimiko Nathaniel	11/26/2026
Lance Michael Cowan	11/26/2026
Nicholas Keith Rogers	11/26/2026

<u>Continuing Education Equivalency</u>	<u>Effective Date</u>
Trenton Kuponu Wailehua	11/06/2024
Sean Campbell Hanna	11/12/2024
Justin M. Shepherd	11/12/2024
Bernadette M Pillar	11/14/2024
Mark Hesch	11/20/2024
Mark Conway Brown	11/20/2024
Cynthia Marie Scott	11/20/2024
Cindy Lee Furtado	11/25/2024
Amelia Matera	11/25/2024

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Celine Melia Nice
Richard Dale Rahn
Kellie N. Agno-Baez

11/27/2024
11/27/2024
12/02/2024

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