

REAL ESTATE COMMISSION MEETING
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

AGENDA

Date: Friday, August 23, 2024
Time: 9:00 a.m.
Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Agenda: Posted on the State electronic calendar as required by HRS section 92-7(b).

If you wish to submit written testimony on any agenda item, please email your testimony to hirec@dcca.hawaii.gov or by hard copy mail to: Attn: Real Estate Commission, 335 Merchant Street, Room 333, Honolulu, HI 96813. We request submission of testimony at least 24 hours prior to the meeting to ensure that it can be distributed to the Board members.

The Commission may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and/or to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

1. Call to Order, Public Notice, Quorum
2. Chair's Report
3. Executive Officer's Report
 - a. Announcements
The Commission shall afford all interested persons an opportunity to submit data, views, or arguments, in writing, on any agenda item and shall provide all interested parties an opportunity to present oral testimony on any agenda item subject to the conditions set forth in Section 16-99-83, HAR. The Commission may remove any person or persons, who willfully disrupt a meeting to prevent and compromise the conduct of the meeting in accordance with Section 92-3, HRS.
 - b. Introductions, Correspondence and Additional Distributions
 - c. Minutes of Previous Meeting – July 26, 2024
4. Committees and Program of Work
 - a. Laws & Rules Review Committee
 - 1) Budget and Finance Report – Real Estate Recovery Fund, December 31, 2023

If you need an auxiliary aid/service or other accommodation due to a disability, contact Miles Ino, Executive Officer, at (808) 586-2643 or at hirec@dcca.hawaii.gov, as soon as possible, preferably within two (2) business days of the meeting. If a response is received after that date, we will try to obtain the auxiliary aid/service or accommodation, but we cannot guarantee that the request will be fulfilled. Upon request, this notice is available in alternate formats such as large print, Braille, or electronic copy.

- 2) Legislative Acts and Resolutions
 - a) ACT 043 Relating to Condominiums – Requires the Legislative Reference Bureau to conduct a study on how certain other states approach the following subjects as they relate to condominiums: an ombudsman, licenses for management, alternative dispute resolution, governmental regulation, owner education, and owner access to documents. Extends the deadline for the final report and the cease date for the Condominium Property Regime Task Force to 6/30/2026. Makes appropriations.
 - 3) 2024 License Renewal Report
- b. Condominium Review Committee
 - 1) Budget and Finance Report – Condominium Education Trust Fund, December 31, 2023
- c. Education Review Committee
 - 1) Budget and Finance Report – Real Estate Education Fund, December 31, 2023
 - 2) Continuing Education Administration, Curriculum, Courses, Provider, and Instructors
 - a) Administrative Issues – Continuing Education Providers and Courses Ratification List
 - b) Course – “Strategies of the Buyer Representation Contract”; Author/Owner – Hawaii Association of REALTORS®; Provider – Hawaii Association of REALTORS®; Course Categories – Contracts; Property Ownership and Development; Clock Hours – 3
 - c) Course – “At the Corner of Smart Growth and Sustainability”; Author/Owner – Nate Johnson; Provider – West Hawaii Association of REALTORS®; Course Categories – Property Ownership and Development; Other: Smart Growth; Clock Hours – 3
 - d) Course – “REALTOR® Code of Ethics: Conversion Using the Code; Author/Owner – Leigh Brown; Provider – West Hawaii Association of REALTORS®; Course Categories – Dispute Resolution; Risk Management; Other: Ethics; Clock Hours – 3
 - 3) Administration of Examinations
 - a) PSI – Hilton Grand Vacations’ Request for Consideration of Administering Real Estate Broker and Salesperson Exams in Japanese
 - b) Exam Monitoring – Maui Site Report
 - c) Licensing Examination Statistics 7/1/24 – 7/31/24
 - d) School Pass/Fail Rates 7/1/24 – 7/31/24
 - e) School Summary by Test Category 7/1/24 – 7/31/24
5. Licensing and Registration – Ratification (see attached)

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6. Licensing – Applications
 - a. Julian Andrew Maeva

7. Chapter 91, Hawaii Revised Statutes, Adjudicatory Matters
 - a. In the Matter of the Real Estate Salesperson’s License of Liane Wilson, also known as Liana Shanti: REC 2023-0159-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission’s Final Order
 - b. In the Matter of the Real Estate Broker Licenses of Nelson Fukuki Realty, LLC and Nelson K. Fukuki: REC-2024-165-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission’s Final Order

8. Next Meeting: Friday, September 27, 2024, 9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
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9. Adjournment

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**CONTINUING EDUCATION PROVIDERS AND COURSES
RATIFICATION LIST**

EDUCATION REVIEW COMMITTEE

AUGUST 23, 2024

| <u>Registration/Certification</u> | <u>Effective Date</u> |
|-----------------------------------|-----------------------|
|-----------------------------------|-----------------------|

Courses

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|---|------------|
| “Pricing Strategies: Mastering the CMA” (6 credits) (West Hawaii Association of REALTORS/National) | 07/12/2024 |
|---|------------|

**APPROVED APPLICATIONS FOR REAL ESTATE
REAL ESTATE COMMISSION MEETING ON AUGUST 23, 2024**

| <u>Brokers – Individual</u> | <u>Effective Date</u> |
|-----------------------------|-----------------------|
|-----------------------------|-----------------------|

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|--|------------|
| Shannon Rosalie Waltz Zervas aka Shannon R W Zervas | 07/03/2024 |
| Suzanne Elizabeth Kilner aka Suzanne Kilner | 07/10/2024 |
| Tarlok Sodi Singh | 07/11/2024 |
| Christopher Baltazar | 07/12/2024 |
| Jacqueline Kathleen Orsa aka Jackie Orsa | 07/17/2024 |
| Kerrie Lee Mattis | 07/17/2024 |
| Zahz Manawapou Hewlen aka Zahz M Hewlen | 07/18/2024 |
| Zhimei Guo aka Sophia Guo | 07/22/2024 |
| Ashley J Murray aka Ashley Murray | 08/01/2024 |

| <u>Salesperson – Individual</u> | <u>Effective Date</u> |
|---------------------------------|-----------------------|
|---------------------------------|-----------------------|

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|--------------------------------------|------------|
| Alberto Antonio Baez | 06/13/2024 |
| Benjamin Soris Ross aka Beni Ross | 07/03/2024 |
| Eddie Wong | 07/03/2024 |
| Kei Ri | 07/03/2024 |
| Sinan Xiang aka Kimberly Xiang | 07/03/2024 |
| Ryan William Richardson | 07/05/2024 |
| Pascal Brandalise | 07/08/2024 |

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|---|------------|
| Jason Russell Ecklof aka Jason Ecklof | 07/08/2024 |
| Aj Keoki Teraoka aka Aj Teraoka | 07/09/2024 |
| Crystal Anuhea Gambill aka Crystal Gambill | 07/09/2024 |
| Tricia Leilani Ravey aka Tricia Ravey | 07/09/2024 |
| Harold Daniel Perea aka Daniel Perea | 07/09/2024 |
| Alexander Nicholas deMurias aka Zander deMurias | 07/10/2024 |
| April C K Lee | 07/10/2024 |
| Owen Gutierrez | 07/10/2024 |
| Kara Ann McDermott | 07/11/2024 |
| Elijah Parocha | 07/11/2024 |
| James Michael Finen | 07/11/2024 |
| Kevin Jay Hasting aka Kevin Hasting | 07/12/2024 |
| Duk Young Chang | 07/12/2024 |
| Rodman Kiyoshi Machado aka Rodman Machado | 07/15/2024 |
| Suzie L Wallace | 07/15/2024 |
| Sarah Kwon-Hall | 07/15/2024 |
| Alessandro Maria Cartumini aka Alessandro Cartumini | 07/15/2024 |
| Michele Frances Eheler-Chen | 07/16/2024 |
| Xinyue Tang | 07/16/2024 |
| Jocelyn Donally Garrid | 07/16/2024 |
| Diana Alejandra Bateman aka Diana Bateman | 07/17/2024 |
| Dion Nicole C Garcia aka Dion Garcia | 07/18/2024 |
| Kaualani Princess Marie Cobb-Adams aka Kaualani Cobb-Adams | 07/18/2024 |
| Mirae Yi | 07/18/2024 |
| Kristine Mieko Kaneichi aka Kristine Kaneichi | 07/22/2024 |
| Wendell Elvin Soriano Tanjutco Jr aka Wendell Tanjutco Jr | 07/22/2024 |
| Erika Lynn Prowse aka Erika Prowse | 07/22/2024 |
| Victor Dehti Davis | 07/22/2024 |
| Anastasia Vitalierna Rozhenko aka Anastasia Rozhenko | 07/22/2024 |

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| Elliott K A Khlopin aka Elliott Kalani Alexander Khlopin | 07/23/2024 |
| William Craig Campbell aka Will Campbell | 07/23/2024 |
| Kimberly Arnaldo Sonico | 07/23/2024 |
| Carl Sanders Rohs aka Sanders Rohs | 07/23/2024 |
| Pedro Brito Alvares aka Pedro Alvares | 07/23/2024 |
| Christine Inhee Kim aka Christine Kim | 07/24/2024 |
| Rebecca Verene Finkelshteyn aka Becca Finkelshteyn | 07/24/2024 |
| Jon Y Kurosu aka Jon Kurosu | 07/25/2024 |
| Timothy Dominic Glickman | 07/25/2024 |
| Richelle Marie-Louise Bailey aka Richelle Bailey | 07/26/2024 |
| Nohlen Madamba Vea aka Nohlen Vea | 07/26/2024 |
| Nicole Lynn Bugni | 07/26/2024 |
| Faiga Taliloa Jr | 07/26/2024 |
| Mark Wayne Talaeai | 07/26/2024 |
| Jesse James Kelii Jones aka Jesse J K Jones | 07/26/2024 |
| Makena Noel Harootian aka Makena Harootian | 07/29/2024 |
| Lauren M Serpa | 07/29/2024 |
| Amy Maruki | 07/29/2024 |
| Benjamin Joseph Janszen aka Ben Janszen | 07/30/2024 |
| Raphael Charles Herve Michaut Pangilinan aka Raphael Pangilinan | 07/31/2024 |
| Kyong Min Yun aka Paul Yun | 07/31/2024 |
| Andrew Scott Joca | 07/31/2024 |
| Angela Collado Tumaneng aka Angela Tumaneng | 07/31/2024 |
| Jaide Aurora Summers aka Jaide Summers | 08/01/2024 |
| Patrice Beverly Cruz aka Patrice B Cruz | 08/01/2024 |
| Jonathan Ramirez | 08/01/2024 |
| Justin Richard Bugado aka Justin Bugado | 08/01/2024 |

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|--|------------|
| Casey Martin Wilcox aka Casey Wilcox | 08/02/2024 |
| Patti J Tai aka Patti Tai | 08/02/2024 |
| Vanessa Hope Mills | 08/02/2024 |
| Kalei Whittle | 08/05/2024 |
| Carey K Lee | 08/05/2024 |
| Nicholas Alexander Poccia aka Nicholas Poccia | 08/05/2024 |
| Kristin Jo Regrutto | 08/06/2024 |
| Sheri Nicole Grant aka Sheri Grant | 08/06/2024 |
| Kyrah Cailin Wilkerson | 08/06/2024 |
| Henry Richard Smith III | 08/07/2024 |

| <u>Brokers – Corporations and Partnerships</u> | <u>Effective Date</u> |
|---|-----------------------|
| Hawaii Rentals With Aloha Inc Donna M Apisa, PB | 05/15/2024 |
| A.J. Kelly Realty Inc Arlene J Kelly, PB | 07/18/2024 |
| Formatic Property Management Inc Darren S Holbrook, PB | 07/26/2024 |
| Dwell Nuvo Properties Inc Kathleen Rodriguez, PB | 08/01/2024 |

| <u>Brokers – Limited Liability Company (LLC)</u> | <u>Effective Date</u> |
|--|-----------------------|
| Blue Cove Properties LLC aka Blue Cove Properties Shannon R W Zerfas, PB | 07/03/2024 |
| Wander Asset Management LLC Mike Harismendy, PB | 07/17/2024 |
| Paradise Living Realty LLC Theresa Q Aki, PB | 07/22/2024 |

| <u>Brokers – Sole Proprietor</u> | <u>Effective Date</u> |
|----------------------------------|-----------------------|
| James Alfred Ebeling | 07/19/2024 |

| <u>Branch Office</u> | <u>Effective Date</u> |
|---|-----------------------|
| CBIP INC aka Coldwell Banker Island Properties Steven D Baker, PB | 07/25/2024 |

| <u>Trade Name</u> | <u>Effective Date</u> |
|--|-----------------------|
| Zealous Properties LLC aka Surf Shack Properties fka Zealous Property Management | 07/16/2024 |

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|--|------------|
| Amir J Sepahmansour dba The Royal Pineapple | 07/16/2024 |
| Collective Hawaii Real Estate LLC dba Collective Hawaii Real Estate | 07/23/2024 |
| Hawaii Property Management Team LLC aka Hawaii Wide Realty fka Hawaii Property Management Team | 07/24/2024 |
| Hatfield Realty LLC aka Hatfield Realty | 08/06/2024 |
| Ohana Real Estate and Property Management Services Corp aka ORPS Luxury International Realty fka ORPS Realty | 08/06/2024 |

| <u>Legal Name Change (Individual)</u> | <u>Effective Date</u> |
|---|-----------------------|
| Kimberly Bastatas-Fukuda nka Kimberly Mokihana Bastatas fka Kimberly Bastatas-Fukuda | 07/08/2024 |
| April S Stremel nka April Star Alton fka April S Stremel | 07/09/2024 |
| Sloane Pomaikai Ketcham nka Sloane Pomaikai Kini | 07/15/2024 |
| Jessica Michele Lehiwa Leshar nka Jessica Michele Lehiwa Burner fka Jessica Michele Lehiwa Leshar | 07/19/2024 |
| Molly Ann Harris nka Molly Ann Russell fka Molly Ann Harris | 07/24/2024 |
| Melodi Baybordi Fiorentine nka Melodi Fiorentine fka Melodi Baybordi Fiorentine | 07/25/2024 |
| Haley Marie Sykes nka Haley Marie Sykes Stitt fka Haley Marie Sykes | 07/30/2024 |

| <u>License Name Change (Individual)</u> | <u>Effective Date</u> |
|---|-----------------------|
| William Tomo Robillard aka William Billy T Robillard | 05/04/2024 |
| April Star Alton aka April Alton | 07/09/2024 |
| Sloane Pomaikai Ketcham nka Sloane Kini | 07/15/2024 |
| Jessica Michele Lehiwa Leshar aka Jessica Burner | 07/19/2024 |

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|---|------------|
| Molly Harris nka Molly Ann Russell fka Molly Harris | 07/24/2024 |
| Kaycie K Veincent aka Hoku Veincent | 07/26/2024 |
| Kehaulani Stamm aka Kehau Stamm | 08/02/2024 |

| <u>Educational Equivalency Certificate</u> | <u>Expiration Date</u> |
|--|------------------------|
| Dustin Wai On Lau | 07/11/2026 |
| David Lee Pounds | 07/15/2026 |
| Tyler Geffeney | 07/15/2026 |
| Victoriya Valerievna Tarakanova | 07/15/2026 |
| Kai Kristoffer Haugland | 07/16/2026 |
| Tatiana Hodapp | 07/16/2026 |
| Trever Pierce Fearrand | 07/22/2026 |
| Sydni Taylor | 07/22/2026 |
| Jordan Lee Trafton | 07/22/2026 |
| Nicole Michelle O’Kief | 07/30/2026 |
| Carl Anthony Arevalo | 07/31/2026 |
| Dominick Alicastro | 08/01/2026 |
| Joshua Talbert Potts | 08/02/2026 |
| Tim Rizal Setiawan | 08/02/2026 |
| Selena Nguyen | 08/05/2026 |
| Keli Deann Silva-Jackson | 08/05/2026 |
| Joesef Herman Silva-Jackson | 08/06/2026 |
| Brian Scott Leibsohn | 08/07/2026 |
| Vanessa Magaly Horie | 08/08/2026 |

| <u>Equivalency to Uniform Section of Examination Certificate</u> | <u>Expiration Date</u> |
|--|------------------------|
| David Lee Pounds | 07/15/2026 |
| Tyler Geffeney | 07/15/2026 |
| Kai Kristoffer Haugland | 07/16/2026 |
| Tatiana Hodapp | 07/16/2026 |
| Trever Pierce Fearrand | 07/22/2026 |
| Sydni Taylor | 07/22/2026 |
| Jordan Lee Trafton | 07/22/2026 |
| Dominick Alicastro | 08/01/2026 |
| Joshua Talbert Potts | 08/02/2026 |
| Tim Rizal Setiawan | 08/02/2026 |
| Vanessa Hope Mills | 08/02/2026 |
| Keli Deann Silva-Jackson | 08/05/2026 |
| Joesef Herman Silva-Jackson | 08/06/2026 |
| Brian Scott Leibsohn | 08/07/2026 |
| Vanessa Magaly Horie | 08/08/2026 |

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Real Estate Broker Experience Certificate

| | <u>Expiration Date</u> |
|--------------------------|------------------------|
| Kai Kristoffer Haugland | 07/16/2026 |
| Kimberly A Sloan | 07/17/2026 |
| Meli Kaikamahina King | 07/18/2026 |
| Sanshiro Rocky Kiyose | 07/18/2026 |
| Trever Pierce Fearrand | 07/22/2026 |
| Sam Sinyoung Shin | 07/22/2026 |
| Amber Rose Hind | 07/22/2026 |
| Jordan Lee Trafton | 07/22/2026 |
| Anne Michelle Meyer | 07/30/2026 |
| Courtney Lynn Williams | 07/30/2026 |
| Dominick Alicastro | 08/01/2026 |
| Joshua Talbert Potts | 08/02/2026 |
| Kelly Michelle Hartman | 08/02/2026 |
| Keli Deann Silva-Jackson | 08/05/2026 |

Continuing Education Equivalency (CEE)

| | <u>Effective Date</u> |
|---------------------|-----------------------|
| Linette Lum Silsbee | 07/31/2024 |
| Ryan Preston Howse | 08/05/2024 |

Restoration – Real Estate Salesperson

| | <u>Effective Date</u> |
|---------------|-----------------------|
| Lanie E Lique | 07/31/2024 |

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