REAL ESTATE COMMISSION

Professional and Vocational Licensing Division Department of Commerce and Consumer Affairs State of Hawaii www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was posted to the State electronic calendar and filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes. A video of the meeting is available via the following link:

https://dcca-hawaii-gov.zoom.us/rec/share/KK-kJ2FA5bYU592LqGngNaUzUwXoAVIFXCCIMa5luthN-OCTJizkga0nuJ0VhxKD.QZYI-7p89RFywyam?startTime=1700679715000

Date: November 22, 2023

Time: 9:00 am

Virtual Location: Virtual Videoconference Meeting – Zoom Webinar

https://dcca-hawaii-gov.zoom.us/j/89053731432

Phone: 1 669 900 6833 Webinar ID: 890 5373 1432

Physical Location: Real Estate Branch

King Kalakaua Building

335 Merchant Street, Room 333

Honolulu, Hawaii

Present: Derrick Yamane, Chair, Broker/Honolulu Commissioner

Nikki Senter, Vice Chair, Public Member/Honolulu Commissioner

John Love, Public Member/Honolulu Commissioner

Audrey Abe, Broker/Honolulu Commissioner Jennifer Andrews, Broker/Honolulu Commissioner

Neil Fujitani, Supervising Executive Officer

Miles Ino, Executive Officer

Kristen Kekoa, Senior Real Estate Specialist

Amy Endo, Real Estate Specialist

Nohelani Jackson, Real Estate Specialist

Kedin Kleinhans, Senior Condominium Specialist Benedyne Stone, Condominium Specialist Dathan Choy, Condominium Specialist Shari Wong, Deputy Attorney General

Tammy Norton, Secretary Colleen Mar. Office Assistant

Lessie-Mae De Ramos, Recording Secretary

Others: naniB

18087416138 Ms. Cachola

Absent: Sean Ginoza, Broker/Hawaii Island Commissioner

Russell Kyono, Broker/Kauai Commissioner P. Denise La Costa, Broker/Maui Commissioner

Richard Emery, Broker/Honolulu Commissioner

A brief video regarding the virtual board meeting, including meeting procedures and helpful information regarding how members of the public can participate and interact with the board during the meeting, was played.

Call to Order:

The Chair called the meeting to order at 9:05 a.m., at which time quorum was established by roll call.

This meeting had a physical location and a virtual location. Chair Yamane and Supervising Executive Officer Fujitani were in attendance in-person at the physical location. All other Commissioners were in attendance virtually and confirmed that they were present and alone.

Chair's Report:

The Commission may move into executive session to consider and evaluate personal information relating to individuals applying for licensure in accordance with section 92-5(a)(1), HRS, and/or to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Commissioners Ginoza, Kyono, La Costa and Emery were excused from the meeting. Prior notification of their non-attendance was received.

Chair Yamane expressed his thanks and appreciation for the Commissioners and staff for all their hard work throughout the year and wished everyone a Happy Thanksgiving.

Executive Officer's Report:

Executive Officer Ino announced that the Commission shall afford all interested persons an opportunity to submit data, views, or arguments in writing, on any agenda item and shall provide all interested parties an opportunity to present oral testimony on an agenda item subject to the conditions set forth in section 16-99-83, HAR. The Commission may remove any person or persons, who willfully disrupt a meeting to prevent and compromise the conduct of the meeting in accordance with section 92-3, HRS. Each speaker will be limited to a five-minute time period pursuant with section 16-99-83(a)(5), HAR.

Supervising Executive Officer Fujitani announced that Lessie-Mae De Ramos, Real Estate Branch secretary, who joined us during COVID will be leaving the Branch for other opportunities. The SEO thanked her for her service and wished her well. A certificate of appreciation from the Commission was presented to Lessie-Mae De Ramos.

Supervising Executive Officer Fujitani also announced that after being a part of the Real Estate Branch for 20+ years, Condominium Specialist Benedyne Stone will be retiring at the end of this month. She has been so vital not only to the Real Estate Branch and the Commission, but to the education that she provides to the condominium community at large. She will leave a big hole in our office and the work that we do, but she has laid great groundwork for future specialists to take over and continue in her footsteps. The SEO thanked her for her service and wished her well. A certificate of appreciation from the Commission was presented to Benedyne Stone.

Minutes of Previous Meeting

Upon a motion by Commissioner Abe, seconded by Commissioner Andrews, it was voted on an unanimously carried to accept the minutes of the October 27, 2023, meeting.

Chair Yamane recognized a member of the public, naniB, who had her hand raised. NaniB joined the meeting but had technical issues. Chair Yamane advised that the Commission was unable to hear her and would move on with the agenda to give her time to fix the technical issue and invite her back later in the meeting.

Licensing – Ratification:

Commissioner Abe advised that she has worked with Elizabeth Santos in the past but is able to make an unbiased decision.

Upon a motion by Commissioner Senter, seconded by Commissioner Andrews, it was voted on and unanimously carried to ratify the November 17, 2023, Approved Applications List.

Committees and Program of Work:

Laws and Rules Review Committee Condominium Review Committee Education Review Committee

Laws and Rules Review Committee

Interactive Participation with Organizations – Association of Real Estate License Law Officials (ARELLO) – Report on the 2023 ARELLO Annual Meeting

Commissioner Senter stated that the meeting is extremely educational and covered hot topics, laws, and rules that affect other jurisdictions. The organization changed the format this year where in past annual meetings it was an open forum to ask questions and discuss the hot topics in attendees' jurisdictions. This year, the organization found out what the hot topics are in jurisdictions and brought in speakers to address these topics. The case law update topic was great and is a great resource. Fair housing topic is a big issue among most jurisdictions. The keynote speaker, Will Bowen, founder of The Complaint Free Movement, was excellent. Real Estate Specialist Jackson stated she joined ARELLO's mentorship program.

Commissioner Andrews asked if the Commission would have further discussion of the topics covered at the ARELLO Annual meeting that directly affect Hawaii at future Commission meetings. Commissioner Senter responded that attending these conferences and understanding how legislation and law-making works, this type of new topic and hot topics is more in the area of the trade organization so if the Honolulu Board of Realtors (HBR) or Hawaii Association of Realtors (HAR) is getting wind that this is happening and infiltrating Hawaii, they can make a request to the Commission. Commissioner Andrews asked if this discussion could take place in executive session. Deputy Attorney General Wong advised that this would not be a reason to go into executive session. Supervising Executive Officer Fujitani asked Commissioner Andrews to make a written request for items she would like discussed and it could be included on a future meeting agenda.

Commissioner Abe asked if parts of the ARELLO Annual meeting were recorded. Commissioner Senter stated that parts of the meeting were recorded and should be available via ARELLO's website.

Regulated Industries Complaints Office (RICO): Real Estate Advisory Committee Members

Upon a motion by Commissioner Andrews, seconded by Commissioner Abe, it was voted on and approved to take this matter under advisement to consult with legal counsel.

Executive Session:

Upon a motion by Commissioner Andrews, seconded by Commissioner Abe, it was voted on an unanimously carried to enter into executive session, pursuant to section 92-5(a)(1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both.", and/or section 92-5(a)(8), HRS, "To deliberate or make a decision upon a matter that requires the consideration of information that must be kept confidential pursuant to a state or federal law, or a court order." and/or section 92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities."

Upon a motion by Commissioner Andrews, seconded by Commissioner Abe, it was voted on and unanimously carried by roll call vote to move out of executive session.

Regulated Industries Complaints Office (RICO): Real Estate Advisory Committee Members

After further review and discussion of the candidates submitted, Commissioner Andrews moved to approve the RICO Advisory Committee List with the exception of Candidate #3, and to approve any additional interim appointees that RICO deems necessary to aid its investigation. Chair Yamane seconded the motion. The motion was voted on and unanimously carried.

Chair Yamane recognized public member, naniB, and had her join the meeting. NaniB thanked the Commission and stated that she is attending on behalf of public interest as a descendant of inhabitants of Hawaii prior to 1778 and wanted to voice some of her concerns in relation to agenda item 5.a.1) Interactive Participations with Organizations. She stated that there is a serious housing crisis in Hawaii and feels that it is essential for the Commission to work with other organizations within Hawaii to address this issue. Housing is not affordable for the native Hawaiian/indigenous people. Collaboration between committees is needed to resolve this crisis.

NaniB also had concerns regarding agenda item 5.a.2) Regulated Industries Complaints Office (RICO): Real Estate Advisory Committee Members. She stated when the disastrous Lahaina fires occurred, she reached out to a real estate office on the West side. A real estate licensee was putting out a lot of misinformation regarding water rights that went out nationwide and was very defamatory against an individual. She reached out to his employer to inquire on the education requirements for real estate licensees and was referred to their generational Hawaiian specialist who is a very prestigious real estate individual living in Hawaiian Homes. She was unsuccessful in working with this individual to see what could be done to work as a community together on educating licensees. This leads her to item 5.c.1)a) Continuing Education. She requested as a public citizen of Hawaii that the Commission should consider introducing new legislation for mandatory education specific to Hawaii

Chair Yamane, Commissioners Abe and Andrew thanked naniB for her testimony and recommendations.

Education Review Committee

Administrative Issues – Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Andrews, seconded by Commissioner Abe, it was voted on and unanimously carried to ratify the November 17, 2023, Continuing Education Providers and Courses Ratification List.

Administrative Issues – Prelicensing Education Schools and Instructors Ratification List

Upon a motion by Chair Yamane, seconded by Commissioner Andrews, it was voted on and unanimously carried to ratify the November 17, 2023, Prelicensing Education Schools and Instructors Ratification List.

PSI Real Estate Licensing Exam Review Meeting Report

Real Estate Specialist Endo stated the annual Hawaii real estate exam review meeting was held in person for the first time since the pandemic with PSI, subject matter experts, and staff to review the State portion of the exam.

PSI Hawaii Real Estate Educator's Forum Report

Real Estate Specialist Endo reported that PSI hosted their annual Educator's Forum for approved prelicense education schools. During this Forum, prelicense schools are updated on any exam and program changes and allows the schools to meet the PSI representative to voice any concerns they may have. One of the prelicense schools commented that the eligibility period for taking the exam is too long and could be the reason for the low pass rates. Staff will be collecting data to see if this is the case. If the data does show a correlation between the lengthy eligibility period and the low pass rate, the Commission may need to look at a rule change to decrease the eligibility period.

Commissioner Andrews asked if the data confirms that the low pass rates are due to the long eligibility period, will the legislature need to approve the change. Real Estate Specialist Endo responded that this would be a rulemaking process as the eligibility language is included in the rules. Executive Officer Ino confirmed that it would be a revision of language to the current rule. Commissioner Abe inquired on the eligibility time frame requirement for other professional licenses. Specialist Endo stated that it varies between boards and programs.

Administration of Examinations

Licensing Examination Statistics 10/1/23-10/31/23

PSI submitted the monthly licensing examination statistics as requested.

School Pass/Fail Rates - 10/1/23-10/31/23

PSI submitted the monthly school pass/fail rates statistics as requested.

School Summary by Test Category – 10/1/23-10/31/23

PSI submitted the monthly school summary by test category statistics as requested.

Annual Report, Quarterly Bulletin, and School Files

The October 2023 School Files and November 2023 Real Estate Commission Bulletin were distributed.

Chair Yamane recognized public member, Ms. Cachola, and asked if she had any comments to the agenda. Ms. Cachola stated that she was a public member observing the meeting.

Licensing – Applications:

The Chair informed the Commissioners that the information provided to the Commissioners is related only to the issue that is before the Commission for consideration. The other materials submitted are available for the Commissioners review should they desire to review it. If the applicants have an issue, which is personal in nature, they have the right to request that their application be considered in executive session.

Commissioner Senter stepped away from the meeting at 10:15 a.m. (01:13:36) and returned at 10:17 a.m. (01:15:29).

Lerina Renee Brewer

After a review of the information provided, Commissioner Andrews moved to approve the real estate salesperson license for Lerina Renee Brewer. Commissioner Abe seconded the motion. The motion was voted on and unanimously carried.

Adrea Briana Pringle

After a review of the information provided, Commissioner Abe moved to most likely approve the real estate salesperson application for Adrea Briana Pringle. Commissioner Andrews seconded the motion. The motion was voted on and unanimously carried.

Kyle M. Yanagisako

After a review of the information provided, Commissioner Andrews asked what the timeline was for the restoration application. Real Estate Specialist Endo responded that the licensee failed to renew his license by December 31, 2022, at which time the license was forfeited. Commissioner Andrews wanted to confirm that the incident happened in 2021. Specialist Endo answered affirmatively and stated that all the terms and conditions were satisfied. The reason Mr. Yanagisako's restoration application is before the Commission is because he answered "Yes" to question #3 on his application. Commissioner Andrews asked if staff received a response as to why Mr. Yanagisako did not appear at the meeting. Specialist Endo stated that she relayed the details of the meeting to him but did not receive a response. Specialist Endo asked Commissioner Andrews if she wanted to call Mr. Yanagisako to see if he was available to answer any questions. Commissioner Andrews declined. Chair Yamane asked if he had a current license at the time of the violation. Specialist Endo confirmed. Commissioner Andrews asked if the violation was reported to

DCCA within 30 days of the conviction. Specialist Endo stated to her knowledge, it was not reported.

Commissioner Andrews moved to deny the restoration application of Mr. Kyle M. Yanagisako. Chair Yamane seconded the motion. Chair Yamane, Commissioners Abe and Andrews voted aye. Commissioners Love and Senter voted nay. The motion failed. This agenda item will be deferred to the Real Estate Commission's December 15, 2023, meeting.

Next Meeting: Friday, December 15, 2023

Physical Location: Real Estate Branch

King Kalakaua Building

Queen Liliuokalani Conference Room 335 Merchant Street, First Floor

Honolulu, Hawaii

Adjournment: With no further business to discuss, the meeting was adjourned at 10:33 a.m.

Reviewed and approved by:

/s/ Miles Ino

Miles Ino
Executive Officer

November 24, 2023

Date

[X] Approved as circulated.
[] Approved with corrections; see minutes of _____ meeting;

MI:Imd

APPROVED APPLICATIONS FOR REAL ESTATE REAL ESTATE COMMISSION MEETING ON NOVEMBER 22, 2023

Brokers – Individual Michael Jeffry Jorgenson	Effective Date 10/06/2023
aka Mike Jorgenson	
Phillip Anthony Legare Jr	10/06/2023
aka Phillip Legare Evan James Ketter	10/10/2022
aka Evan Ketter	10/10/2023
Dana Johannes Jensen	10/10/2023
Gary Sadami Murakami	10/16/2023
aka Gary S Murakami	10/10/2020
Crislyn Miki Hashimoto	10/16/2023
aka Crislyn M Hashimoto	. 0, . 0, _ 0 _ 0
Gabrielle Francis Cacoulidis	10/16/2023
aka Gabby Cacoulidis	
Aileen Garcia-Galan	10/17/2023
Rosanne Marie Nitti	10/18/2023
Mario Horacio Ramirez	10/18/2023
aka Mario H Ramirez	
Judith V Ilar	10/20/2023
Rei MacKinnon Ryan	10/20/2023
aka Rei Ryan	
James Allan King	10/23/2023
aka Jim King	
Michelle Fernandez Cendana	10/24/2023
Eileen Marie De Angelo-Behnke	10/26/2023
aka Eileen De Angelo-Behnke	
Eric Michael Aakhus	10/27/2023
aka Eric Aakhus	40/00/0000
Louis Charles Abrams	10/30/2023
Salesperson – Individual	Effective Date
yle Alexander Burton	09/22/2023
Joshua Keith McKim	10/02/2023
aka Joshua K McKim	
Srisuda Smith	10/03/2023
aka Srisuda Suda Smith	40/00/0000
Isabell Sciutto	10/06/2023
Michael Wilfred Ryan	10/06/2023
Dennis A S Brick	10/10/2023
aka Dennis Brick	10/10/2022
Brittney Ann Vienneau aka Brittney Vienneau	10/10/2023
Niccolas Joseph Raynor	10/10/2023
aka Niccolas Raynor	10/10/2023
Benjamin Thomas Ditzler	10/11/2023
Jordan D Brenes	10/11/2023
aka Jordan Brenes	
Justin Phillip Brenes	10/11/2023
aka Justin Brenes	

Andras Hikaru Fujimoto aka Andras Fujimoto	10/11/2023
Sarah-Anne Marie Jordan	10/11/2023
aka Sarah-Anne Jordan Cheryl Borsh	10/12/2023
Jazmin Luna Derby	10/12/2023
aka Jazmin Derby	10/10/2020
•	
Tiffany Renee Brewster	10/13/2023
aka Tiffany Brewster Gerald Keith Peden	10/13/2023
aka Keith Peden	10/13/2023
Karolina Khudanyan	10/13/2023
Brian J Goldstein	10/16/2023
aka Brian Goldstein	10/10/2020
Leslie Helen Garvin	10/16/2023
Kyle Joseph Gephart	10/16/2023
aka Kyle Gephart	
Matthew Jordan Monju	10/16/2023
aka Matthew Monju	
Chanh Minh Nguyen	10/16/2023
Summer Keahemalie Maruyama	10/16/2023
aka Summer Maruyama	
Zane K Arata	10/17/2023
aka Zane Arata	40/47/0000
Gloria Kazona Wilfong Towns	10/17/2023
Jesus E Castillo Berit Bernice Kawaguchi	10/18/2023 10/18/2023
aka Berit Kawaguchi	10/10/2023
Alice Ann Ray	10/18/2023
aka Alice Ray	10/10/2020
Flori Ann Janice Gorai Lapinad	10/18/2023
aka Janice Gorai Lapinad	
Ke'alohilani Kaleikaumaka Mendiola	10/18/2023
John Raymond Sherman	10/18/2023
aka John R Sherman	
Louise Jacob Lorenzo	10/19/2023
aka Jacob Lorenzo	
Marion L Freet	10/19/2023
aka Marion Freet	40/00/0000
Kimberly Pualani Evans	10/20/2023
aka Kimberly Evans	10/20/2023
Stephen D Reid Jovelle Precious Lucas	10/20/2023
aka Jovelle Lucas	10/20/2023
Dwayne Deserres	10/20/2023
Chantel B Adrian	10/23/2023
aka Chantel Adrian	. 0/20/2020
Jaimie Forbes	10/23/2023
aka Jaimie Rush Forbes	
Ty K S Heely	10/23/2023
aka Ty Heely	
Anna Kozuszko Mullins	10/23/2023

L KD II	40/00/0000
Jeremy K Robinson	10/23/2023
aka Jeremy Robinson Jack Nourieh	10/22/2022
Marisa Mie Masuda	10/23/2023 10/23/2023
aka Marisa M Masuda	10/20/2020
Valentin Carvalho Lopes	10/24/2023
Zhixin Li	10/24/2023
Gahyun Kim	10/25/2023
aka Claire Gahyun Kim	
Terra Fern Carstensen	10/26/2023
aka Terra Carstensen	
Jennifer Kololia Menor	10/26/2023
aka Jennifer K Menor	40/00/0000
Brandi Morgan Collins	10/26/2023
Yuka Kobayashi	10/26/2023
Nathan Sato	10/26/2023
Eric Jeunsuk Youn	10/20/2023
Tenisha K Victorino-Rodrigues	10/27/2023
aka Tenisha Victorino-Rodrigues	10/21/2020
John Matthew Hund	10/27/2023
Dora Sialana	10/27/2023
Kim Lawrence Berg	10/27/2023
aka Kim Berg	
Jimin Song	10/27/2023
Tamara Ann Adamson	10/30/2023
Tamara Adamson	40/00/0000
Caleb Kaili Doseo	10/30/2023
Jared Lee Heltsley	10/30/2023
aka Jared Heltsley Justin Mark Otaguro	10/30/2023
Michelle Rose Amparan	10/31/2023
Jake Kalani Cohen	11/01/2023
aka Jake Cohen	11/01/2020
Sidney Lewis	11/01/2023
Brokers – Corporations and Partnerships	Effective Date
Carr Inc	10/06/2023
dba Carr Realty	
Brokers – Limited Liability Company (LLC)	Effective Date
Vela Pacific LLC	10/27/2023
dba Vela Pacific Properties	
Eric Aakhus, PB Hinano Island Realty LLC	10/10/2023
Loreen H Funaki, PB	10/10/2023
CB Commercial LLC	10/10/2023
dba Coldwell Banker Commercial	10/10/2020
Christopher R Millen, PB	
llar.homes LLC	10/20/2023
Judith Ilar, PB	
Infinite Ocean LLC	10/20/2023
dba Infinite Ocean Real Estate & Lifestyle Advisors	
Rei Ryan, PB	

Legal Name Change (Individual) Elma Juan Lagua nka Elma Jacinto Juan	Effective Date 10/04/2023
fka Elma Juan Lagua Jamey Ku`ikahi Retutal nka Jamey Ku`ikahi Retutal Raquedan fka Jamey Ku`ikahi Retutal	10/16/2023
License Name Change (Individual Kayla Ann Hill aka Kay Peacock Hill	Effective Date 10/01/2023
fka Kayla Hill Katherin Nalani Hance aka Nalani Hance fka K Nalani Hance	10/16/2023
Nathan Serdenia aka Nate Serdenia fka Nathan Serdenia	10/20/2023
Randolph M Antonio aka Randolph Randy Antonio fka Randolph Antonio	10/24/2023
Educational Equivalency Certificate Jonathan Chase Boyd Albert Wen-Long Tsao Jason James David Moore Isaac Ethan Lee Brandee Eastlack Krzanich William Joseph Nagle Stacey Marie Jurek Sally Inglis Williamson Vanessa Hope Mills Leney D Gonzaga Christine Osier Matthews James E Saigali Di Kou Jeremy David Blank Daniel Michael Amodeo Cherrie Marie Brown Sarah Kwon-Hall	Expiration Date 10/10/2025 10/16/2025 10/18/2025 10/19/2025 10/19/2025 10/19/2025 10/23/2025 10/24/2025 10/24/2025 10/25/2025 10/26/2025 10/30/2025 10/31/2025 10/31/2025 11/01/2025
Equivalency to Uniform Section of Examination Certificate Jonathan Chase Boyd Albert Wen-Long Tsao Jason James David Moore Brandee Eastlack Krzanich Rowena R Crisostomo Stacey Marie Jurek Sally Inglis Williamson Leney D Gonzaga Christine Osier Matthews James E Saigali Di Kou	Expiration Date 10/10/2025 10/16/2025 10/18/2025 10/19/2025 10/20/2025 10/23/2025 10/24/2025 10/24/2025 10/25/2025 10/26/2025

Daniel Michael Amodeo	10/31/2025
Cherrie Marie Brown	10/31/2025
Sarah Kwon-Hall	11/01/2025

Real Estate Broker Experience Certificate Sarah Ann Twitchell	Expiration Date 10/10/2025
Albert Wen-Long Tsao	10/16/2025
Eileen Rose Demercer Lee	10/20/2025
Joy Alexandra Dillon	10/23/2025
Keri Haunani Blas	10/24/2025
Gladys Nicole Baran	10/24/2025
Kristin L Espiritu	10/25/2025
Christine Osier Matthews	10/25/2025
Timothy Murray	10/25/2025
Myra M Plant	10/25/2025
Brandon Kline Bera	10/25/2025
Di Kou	10/26/2025
Elizabeth Santos	10/30/2025
Stephane Michel	10/30/2025
Daniel Michael Amodeo	10/31/2025
Cherrie Marie Brown	10/31/2025
Chanelle Miki Huang	10/31/2025

CONTINUING EDUCATION PROVIDERS AND COURSES RATIFICATION LIST

EDUCATION REVIEW COMMITTEE

November 17, 2023

Registration/Certification	Effective Date
Courses	
"Starting a Real Estate Company – Your Blueprint for Success" (6 credits/National) (Hawaii Association of REALTORS)	10/24/2023
"Creating a Profitable Real Estate Company" (6 credits/National) (Hawaii Association of REALTORS)	10/24/2023
"The Firm Rules: Policies to Mitigate Risk" (6 credits/National) (Hawaii Association of REALTORS)	10/24/2023

PRELICENSING EDUCATION SCHOOLS AND INSTRUCTORS RATIFICATION LIST

EDUCATION REVIEW COMMITTEE

November 17, 2023

Registration/Certification	Effective Date
Instructors	
Matthew FG Wong (Salesperson Curriculum)	10/12/2023
Michelle Del Rosario (Salesperson Curriculum)	10/25/2023
Jaclyn Kanoelani Williams (Salesperson Curriculum)	10/26/2023
Independent Study Instructors	
Matthew FG Wong (Salesperson Curriculum)	10/12/2023
Jaclyn Kanoelani Williams (Salesperson Curriculum)	10/26/2023