

# School Files

Hawaii Real Estate Commission

October 2023

[www.hawaii.gov/hirec](http://www.hawaii.gov/hirec)

## *What's in this Issue?*

- PSI Industry Day
- IDW Required Prior to Teaching
- Reminders / Updates
- Resources for Condo Owners
- Remote Proctoring Statistics
- Pass-Fail Rates 3rd Quarter and One Year Rolling
- List of Current Continuing Education Providers & Prelicense Schools
- 2023 Real Estate Commission Meeting Schedule



## HAWAII REAL ESTATE INDUSTRY DAY

PSI's Industry Day will be held on November 1, 2023, via the Microsoft Teams format. All prelicense schools and their instructors are invited to attend. This is your opportunity to learn about the examination process and to ask questions you have been meaning to! Agenda items to include:

- PSI background information
- Examination updates
- Q&A

Didn't receive a Teams invite? Email us by October 30, 2023, at [roster@dcca.hawaii.gov](mailto:roster@dcca.hawaii.gov), and we will connect you with a PSI representative.

## IDW REQUIRED PRIOR TO TEACHING

The completion of a Real Estate Commission ("REC") approved Instructor's Development Workshop ("IDW") is required of all instructors PRIOR to teaching a prelicense class or a continuing education course as per Hawaii Administrative Rules ("HAR") §16-99-104(e). Proof of IDW completion must be submitted with applications for instructor certifications and recertifications. We encourage instructors to take your IDW course well-ahead of the renewal period.

"Instructors Power Up," sponsored by Hawaii Association of REALTORS® and led by instructor Robert Morris, Jr., was held on March 13, 2023 via Zoom. If you were unable to attend Instructors PowerUp, here are some options to fulfill your IDW requirement:

Carmel Streater Courses\*

"Training 101: Teaching Real Estate,"

"Training 201: Developing a Course,"

"Training 301: Teaching Adults with Learning Disabilities," or

"Training 401: Motivating Adult Learners."

Visit <https://carmelstreatercourses.com/>.

\*For Carmel Streater courses, completion of *only one* training course is necessary to fulfill the IDW requirement. Please note that a course shall only be taken once; a repeated course will not be recognized.

For some out-of-state CE providers, their instructors may have obtained the CDEI (“Certified Distance Education Instructor”) certification issued by IDECC (“International Distance Education Certification Center”). A current CDEI certificate is acceptable in lieu of completing the Commission’s IDW requirement.

If an instructor has completed an IDW in another jurisdiction, that IDW course materials may be submitted for review by the Commission. If approved, that other-jurisdiction IDW may meet the requirement of completing an IDW prior to teaching here in Hawaii.



## **REMINDERS / UPDATES**

### **IMPORTANT REMINDERS:**

#### **FOR PRELICENSE SCHOOLS**

##### ***Questionable Background Issues:***

Make all students aware that the “Request for Preliminary Decision Application” ONLY applies to those with a questionable background issue(s). Questionable background issues include, but are not limited to, criminal convictions (felony, misdemeanor, or court martial), or any civil/administrative/government action, including DUIs, drug/alcohol issues, abuse situations, tax liens, unpaid tax obligations, judgments, unpaid judgments, disciplinary action (for another licensing area or from another state or country), applicants currently serving parole or probation, violations of administrative laws/court orders/government sanctions, etc. IF the student does have a questionable background issue, they may be interested in reviewing and possibly applying for the Request for Preliminary Decision Application before investing additional time and money on the licensing process.

##### ***Avoid Education System errors:***

You may only offer a course that has been registered/re-registered with the Commission. Be sure your course has been registered/re-registered prior to offering.

Upon completion of a course, be certain you are adding the attendee information to the correct course and double-check that the month and year of completion are correct. There have been too many instances when the licensing examination and/or the application for licensure have been questioned and nearly rejected due to incorrect dates being entered.

### ***School Completion Certificates:***

As many of you have transitioned to electronic communication and are now providing School Completion Certificates via email, please be sure your students are aware they will be receiving their School Completion Certificates from you electronically.

### ***MyPVL Account:***

Students should only “register” once for a MyPVL account and should use the same MyPVL account from prelicense to licensure. This will avoid duplicate accounts, emails, passwords, etc. Students are encouraged to use their personal email, not an email affiliated with an employer. This will avoid being locked out of their MyPVL account should they leave that employer and no longer have access to that email.

Highlight the importance of MyPVL accounts and its functions. Licensees will need to visit their account time and again to renew their licenses every even-numbered year (whether on active or inactive status). Their MyPVL account provides access to their CE history, their license status, the ability to update personal information, and to print their pocket IDs and wall certificates (if applicable).

Remind licensees pocket IDs and wall certificates will not be mailed to them. Licensees will obtain their pocket IDs and wall certificates by printing them through their MyPVL account. Printing directly from MyPVL is free. Printing of wall certificates is only accessible to active licensees.

This information should be disseminated to all students when they take prelicensing courses:

1. Students shall register for the prelicensing course using their legal name as stated on their government-issued ID. This will avoid the incorrect name from being printed on their school completion certificate and will enable the student to schedule their exam with PSI without incident/rejection.
2. Prelicense instructors should clearly emphasize that broker candidates must apply for and receive a broker experience certificate (BE) from the REB prior to sitting for the broker licensing exam with PSI. Without an approved BE, a candidate who successfully passed an exam will not have the passing examination honored.
3. Prelicense instructors should clearly emphasize to broker candidates the importance of completing their broker experience (BE) application and their Experience Certification Statement(s) correctly. Make sure correct dates of employment and the correct number of weeks of full-time experience are entered on their Experience Certification Statement(s) that accompany their application for BE. Incorrect applications or required documents will result in rejection and/or delays.

4. Prelicense instructors should remind broker candidates to read the BE application instructions in its entirety. Please note that original signatures are required; DocuSign is not acceptable.

## **FOR CONTINUING EDUCATION PROVIDERS**

### ***Avoid Education System errors:***

You may only offer a course that has been registered/re-registered with the Commission. Be sure your course has been registered/re-registered prior to offering.

Upon completion of a continuing education course, be certain you are adding the attendee information to the correct course ID number.

When entering course completion information, please double-check that the correct course dates are entered AND the correct biennium is credited, especially for “make-up” credits.

### ***MyPVL Account:***

Highlight the importance of MyPVL accounts and its functions. Licensees will need to visit their account time and again to renew their licenses every even-numbered year (whether on active or inactive status). Their MyPVL account provides access to their CE history, their license status, the ability to update personal information, and to print their pocket IDs and wall certificates (if applicable).

Remind licensees pocket IDs and wall certificates will not be mailed to them. Licensees will obtain their pocket IDs and wall certificates by printing them through their MyPVL account. Printing directly from MyPVL is free. Printing of wall certificates is only accessible to active licensees.

This information should be disseminated to all licensees when they take CE courses:

1. Licensees should confirm their information, specifically their real estate license number, is correct when registering for a CE course(s). This will ensure that the proper courses and credit hours are reported to the licensee’s education portal.
2. A CE Provider has 10 days to post a course completion. Licensees should be made aware of that timeline and if a course is NOT posted, the licensee should check back with the CE Provider to ensure it was not overlooked.
3. Licensees may access their CE information via their MyPVL account at <https://mypvl.dcca.hawaii.gov/>. Once logged into their MyPVL account, click on their license number. Next, click on the tab "RECE" (Real Estate Continuing Education), then on the “View CE History” tab. Here licensees will be able to view their history of courses completed and reported to the Commission.



## RESOURCES FOR CONDO OWNERS

Did you know that the Real Estate Branch website ([www.hawaii.gov/hirec](http://www.hawaii.gov/hirec)) is full of useful information for condominium owners and real estate licensees? The list below contains 15 short videos (each about 5 minutes) on condominium living – from purchasing to the facts of everyday living.

The videos listed below may be viewed at any time.  
Take a look!

- Important Things to Know When Purchasing a Condo
- Important Things to Know: New Condominium Owner in Hawaii
- Owner's Rights and Responsibilities
- About Board of Directors
- Common Governance Issues
- Important Things to Know: About Dispute Resolution
- Important Things to Know: About Your Governing Documents
- Meetings
- Association Records
- Budgeting and Reserve Funding
- Maintenance Fees & Specials Assessments
- Insurance
- Leaks and Water Damage
- Agents of the Association
- Condominium Resources



Visit <https://cca.hawaii.gov/reb/hawaii-condo-living-guide/>





## REMOTE PROCTORING STATISTICS

### LICENSING EXAMINATION STATS

(fka PSI MONTHLY STATS)

7/1/23 – 7/31/23

	Total Tested	Total Passed	Remote Tested	Remote Passed	% Remote Passed	Test Site Tested	Test Site Passed	% Test Site Passed
Broker National	17	9	2	2	100.00%	15	7	46.67%
Broker State	26	9	8	2	25.00%	19	7	36.84%
Salesperson National	250	75	134	47	35.07%	116	28	24.14%
Salesperson State	320	89	190	57	30.00%	136	33	24.26%

8/1/23 – 8/31/23

	Total Tested	Total Passed	Remote Tested	Remote Passed	% Remote Passed	Test Site Tested	Test Site Passed	% Test Site Passed
Broker National	31	18	8	4	50.00%	23	14	60.87%
Broker State	51	17	20	7	35.00%	31	10	32.26%
Salesperson National	225	66	103	37	35.92%	122	29	23.77%
Salesperson State	282	76	129	37	28.68%	153	39	25.49%

9/1/23 – 9/30/23

	Total Tested	Total Passed	Remote Tested	Remote Passed	% Remote Passed	Test Site Tested	Test Site Passed	% Test Site Passed
Broker National	28	13	10	6	60.00%	18	7	38.89%
Broker State	50	18	26	8	30.77%	24	10	41.67%
Salesperson National	238	74	100	28	28.00%	138	46	33.33%
Salesperson State	256	72	116	29	25.00%	140	43	30.71%



## PASS-FAIL RATES JULY – SEPTEMBER 2023 STATS AND ONE YEAR ROLLING

### HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 1

Test Date : 07/01/23 -09/30/23

Test Name : HI Real Estate Broker

Component : HI Real Estate Broker - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
<b>1166</b>	Abe Lee Seminars (Online)	2	0	2	0.00
<b>1151</b>	Akahi Real Estate Network, LLC	1	1	0	100.00
<b>1180</b>	Bly School of Real Estate (Classroom)	11	6	5	54.55
<b>1155</b>	Dower School of Real Estate	1	0	1	0.00
<b>1188</b>	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	4	4	0	100.00
<b>1159</b>	Maui Community College-VITEC	1	0	1	0.00
<b>1184</b>	Mbition Learn Real Estate	1	1	0	100.00
<b>8888</b>	Pre-License and Uniform Equivalency	1	0	1	0.00
<b>1168</b>	ProSchools, Inc.(Online)	2	2	0	100.00
<b>1186</b>	Real Estate School Hawaii (Classroom)	1	0	1	0.00
<b>1169</b>	REMI School of Real Estate (Online)	8	5	3	62.50
<b>1170</b>	Seiler School of Real Estate (Online)	1	0	1	0.00
<b>1193</b>	The CE Shop, Inc. (Online)	17	10	7	58.82
		<b>51</b>	<b>29</b>	<b>22</b>	<b>56.86</b>

### HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 2

Test Date : 07/01/23 -09/30/23

Test Name : HI Real Estate Broker

Component : HI Real Estate Broker - State ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
<b>1166</b>	Abe Lee Seminars (Online)	2	0	2	0.00
<b>1151</b>	Akahi Real Estate Network, LLC	1	0	1	0.00
<b>1180</b>	Bly School of Real Estate (Classroom)	11	7	4	63.64
<b>1155</b>	Dower School of Real Estate	1	1	0	100.00
<b>1188</b>	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	4	4	0	100.00
<b>1159</b>	Maui Community College-VITEC	1	1	0	100.00
<b>1184</b>	Mbition Learn Real Estate	1	0	1	0.00
<b>8888</b>	Pre-License and Uniform Equivalency	1	0	1	0.00
<b>1168</b>	ProSchools, Inc.(Online)	2	0	2	0.00
<b>1186</b>	Real Estate School Hawaii (Classroom)	1	0	1	0.00
<b>1169</b>	REMI School of Real Estate (Online)	8	2	6	25.00
<b>1170</b>	Seiler School of Real Estate (Online)	1	1	0	100.00
<b>1193</b>	The CE Shop, Inc. (Online)	16	2	13	12.50
		<b>50</b>	<b>18</b>	<b>31</b>	<b>36.00</b>

## HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date : 07/01/23 -09/30/23

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	7	3	4	42.86
1166	Abe Lee Seminars (Online)	77	24	53	31.17
1178	American Dream Real Estate School (Online)	1	1	0	100.00
1180	Bly School of Real Estate (Classroom)	1	0	1	0.00
1153	Carol Ball School of Real Estate (Classroom)	6	3	3	50.00
1174	Carol Ball School of Real Estate (Online)	2	1	1	50.00
1154	Coldwell Banker Pacific Properties, Real Estate School (Classroom)	2	0	2	0.00
1190	Colibri Real Estate, LLC (Online)	34	17	17	50.00
1177	Continuing Ed Express LLC (Online)	3	2	1	66.67
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	3	1	2	33.33
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	20	6	14	30.00
1172	Hawaii Institute of Real Estate (Classroom)	15	4	11	26.67
1182	Hawaii Real Estate Academy (Classroom)	3	3	0	100.00
1175	Inet Realty (Classroom)	1	0	1	0.00
1159	Maui Community College-VITEC	2	0	2	0.00
8888	Pre-License and Uniform Equivalency	1	0	1	0.00
7777	Pre-License Equivalency Only	6	4	2	66.67
1186	Real Estate School Hawaii (Classroom)	3	3	0	100.00
1162	REMI School of Real Estate (Classroom)	1	0	1	0.00
1169	REMI School of Real Estate (Online)	18	6	12	33.33
1170	Seiler School of Real Estate (Online)	4	2	2	50.00
1193	The CE Shop, Inc. (Online)	59	34	25	57.63
1165	Vitousek RE Schools, Inc (Classroom)	4	0	4	0.00
1171	Vitousek RE Schools, Inc (Online)	6	2	4	33.33
		<b>279</b>	<b>116</b>	<b>163</b>	<b>41.58</b>





## HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date : 07/01/23 -09/30/23

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - State ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	7	2	5	28.57
1166	Abe Lee Seminars (Online)	78	25	52	32.05
1178	American Dream Real Estate School (Online)	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	1	0	1	0.00
1153	Carol Ball School of Real Estate (Classroom)	6	6	0	100.00
1174	Carol Ball School of Real Estate (Online)	2	1	1	50.00
1154	Coldwell Banker Pacific Properties, Real Estate School (Classroom)	2	0	2	0.00
1190	Colibri Real Estate, LLC (Online)	34	8	24	23.53
1177	Continuing Ed Express LLC (Online)	3	2	1	66.67
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	4	1	3	25.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	20	8	12	40.00
1172	Hawaii Institute of Real Estate (Classroom)	15	5	10	33.33
1182	Hawaii Real Estate Academy (Classroom)	3	1	2	33.33
1175	Inet Realty (Classroom)	1	0	1	0.00
1159	Maui Community College-VITEC	2	0	2	0.00
8888	Pre-License and Uniform Equivalency	2	2	0	100.00
7777	Pre-License Equivalency Only	6	3	3	50.00
1186	Real Estate School Hawaii (Classroom)	3	2	1	66.67
1162	REMI School of Real Estate (Classroom)	1	0	1	0.00
1169	REMI School of Real Estate (Online)	18	3	14	16.67
1170	Seiler School of Real Estate (Online)	4	1	3	25.00
1193	The CE Shop, Inc. (Online)	60	23	35	38.33
5555	Uniform Equivalency Only	2	0	2	0.00
1165	Vitousek RE Schools, Inc (Classroom)	4	0	4	0.00
1171	Vitousek RE Schools, Inc (Online)	6	2	3	33.33
		<b>285</b>	<b>95</b>	<b>183</b>	<b>33.33</b>



## HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 1

Test Date : 10/01/22 -09/30/23

Test Name : HI Real Estate Broker

Component : HI Real Estate Broker - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	2	1	1	50.00
1166	Abe Lee Seminars (Online)	5	0	5	0.00
1151	Akahi Real Estate Network, LLC	2	2	0	100.00
1152	All Islands Real Estate School	1	1	0	100.00
1180	Bly School of Real Estate (Classroom)	45	31	14	68.89
1181	Bly School of Real Estate (Online)	1	1	0	100.00
1153	Carol Ball School of Real Estate (Classroom)	2	1	1	50.00
1174	Carol Ball School of Real Estate (Online)	2	1	1	50.00
1154	Coldwell Banker Pacific Properties, Real Estate School (Classroom)	3	2	1	66.67
1177	Continuing Ed Express LLC (Online)	2	2	0	100.00
1155	Dower School of Real Estate	2	1	1	50.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	1	1	0	100.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	14	13	1	92.86
1172	Hawaii Institute of Real Estate (Classroom)	1	0	1	0.00
1175	Inet Realty (Classroom)	1	1	0	100.00
1159	Maui Community College-VITEC	1	0	1	0.00
1184	Mbition Learn Real Estate	6	5	1	83.33
8888	Pre-License and Uniform Equivalency	10	3	7	30.00
7777	Pre-License Equivalency Only	2	2	0	100.00
1168	ProSchools, Inc.(Online)	3	3	0	100.00
1186	Real Estate School Hawaii (Classroom)	3	2	1	66.67
1162	REMI School of Real Estate (Classroom)	1	0	1	0.00
1169	REMI School of Real Estate (Online)	27	16	11	59.26
1170	Seiler School of Real Estate (Online)	6	1	5	16.67
1183	The CE Shop, Inc. (Classroom)	1	0	1	0.00
1193	The CE Shop, Inc. (Online)	38	29	9	76.32
1171	Vitousek RE Schools, Inc (Online)	1	1	0	100.00
		<b>183</b>	<b>120</b>	<b>63</b>	<b>65.57</b>



## HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date : 10/01/22 -09/30/23

Test Name : HI Real Estate Broker

Component : HI Real Estate Broker - State ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	2	2	0	100.00
1166	Abe Lee Seminars (Online)	6	0	4	0.00
1151	Akahi Real Estate Network, LLC	2	1	1	50.00
1152	All Islands Real Estate School	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	45	37	8	82.22
1181	Bly School of Real Estate (Online)	1	1	0	100.00
1153	Carol Ball School of Real Estate (Classroom)	2	0	2	0.00
1174	Carol Ball School of Real Estate (Online)	2	0	2	0.00
1154	Coldwell Banker Pacific Properties, Real Estate School (Classroom)	3	2	1	66.67
1177	Continuing Ed Express LLC (Online)	2	0	2	0.00
1155	Dower School of Real Estate	2	1	1	50.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	1	1	0	100.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	14	8	6	57.14
1172	Hawaii Institute of Real Estate (Classroom)	1	1	0	100.00
1175	Inet Realty (Classroom)	1	1	0	100.00
1159	Maui Community College-VITEC	1	1	0	100.00
1184	Mbition Learn Real Estate	6	3	3	50.00
8888	Pre-License and Uniform Equivalency	13	3	9	23.08
7777	Pre-License Equivalency Only	4	0	4	0.00
1168	ProSchools, Inc.(Online)	3	0	3	0.00
1186	Real Estate School Hawaii (Classroom)	3	1	2	33.33
1162	REMI School of Real Estate (Classroom)	1	0	1	0.00
1169	REMI School of Real Estate (Online)	27	8	18	29.63
1170	Seiler School of Real Estate (Online)	6	2	3	33.33
1183	The CE Shop, Inc. (Classroom)	1	1	0	100.00
1193	The CE Shop, Inc. (Online)	38	9	27	23.68
5555	Uniform Equivalency Only	2	0	2	0.00
1165	Vitousek RE Schools, Inc (Classroom)	1	0	1	0.00
1171	Vitousek RE Schools, Inc (Online)	1	0	1	0.00
		<b>192</b>	<b>83</b>	<b>102</b>	<b>43.23</b>



**HAWAII REAL ESTATE SCHOOL SUMMARY**

Test Date : 10/01/22 -09/30/23

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	38	18	20	47.37
1166	Abe Lee Seminars (Online)	313	107	206	34.19
1152	All Islands Real Estate School	5	1	4	20.00
1187	American Dream Real Estate School (Classroom)	1	0	1	0.00
1178	American Dream Real Estate School (Online)	1	1	0	100.00
1180	Bly School of Real Estate (Classroom)	2	0	2	0.00
1181	Bly School of Real Estate (Online)	1	0	1	0.00
1153	Carol Ball School of Real Estate (Classroom)	13	8	5	61.54
1174	Carol Ball School of Real Estate (Online)	32	20	12	62.50
1154	Coldwell Banker Pacific Properties, Real Estate School (Classroom)	7	2	5	28.57
1190	Colibri Real Estate, LLC (Online)	93	47	46	50.54
1177	Continuing Ed Express LLC (Online)	8	5	3	62.50
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	13	1	12	7.69
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	67	30	37	44.78
1172	Hawaii Institute of Real Estate (Classroom)	42	13	29	30.95
1182	Hawaii Real Estate Academy (Classroom)	5	3	2	60.00
1175	Inet Realty (Classroom)	4	2	2	50.00
1159	Maui Community College-VITEC	5	1	4	20.00
1191	Mayfield Real Estate, Inc., dba Global Real Estate School	1	1	0	100.00
1184	Mbition Learn Real Estate	7	4	3	57.14
8888	Pre-License and Uniform Equivalency	10	5	5	50.00
7777	Pre-License Equivalency Only	21	14	7	66.67
1168	ProSchools, Inc.(Online)	2	1	1	50.00
1161	Ralph Foulger's School of Real Estate (Classroom)	1	1	0	100.00
1173	Ralph Foulger's School of Real Estate (Online)	1	1	0	100.00
1186	Real Estate School Hawaii (Classroom)	16	8	8	50.00
1162	REMI School of Real Estate (Classroom)	5	1	4	20.00
1169	REMI School of Real Estate (Online)	99	34	65	34.34
9999	Restoration	6	1	5	16.67
1170	Seiler School of Real Estate (Online)	19	13	6	68.42
1183	The CE Shop, Inc. (Classroom)	1	1	0	100.00
1193	The CE Shop, Inc. (Online)	224	140	84	62.50
5555	Uniform Equivalency Only	1	1	0	100.00
1165	Vitousek RE Schools, Inc (Classroom)	15	5	10	33.33
1171	Vitousek RE Schools, Inc (Online)	8	3	5	37.50
		<b>1087</b>	<b>493</b>	<b>594</b>	<b>45.35</b>



## HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date : 10/01/22 -09/30/23

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - State ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	38	16	22	42.11
1166	Abe Lee Seminars (Online)	313	98	210	31.31
1152	All Islands Real Estate School	5	1	4	20.00
1187	American Dream Real Estate School (Classroom)	1	0	1	0.00
1178	American Dream Real Estate School (Online)	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	2	0	2	0.00
1181	Bly School of Real Estate (Online)	1	0	1	0.00
1153	Carol Ball School of Real Estate (Classroom)	13	8	5	61.54
1174	Carol Ball School of Real Estate (Online)	33	17	15	51.52
1154	Coldwell Banker Pacific Properties, Real Estate School (Classroom)	7	2	5	28.57
1190	Colibri Real Estate, LLC (Online)	93	16	74	17.20
1177	Continuing Ed Express LLC (Online)	8	5	3	62.50
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	13	4	9	30.77
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	68	30	38	44.12
1172	Hawaii Institute of Real Estate (Classroom)	43	10	33	23.26
1182	Hawaii Real Estate Academy (Classroom)	5	1	3	20.00
1175	Inet Realty (Classroom)	4	0	4	0.00
1159	Maui Community College-VITEC	5	1	3	20.00
1191	Mayfield Real Estate, Inc., dba Global Real Estate School	1	0	1	0.00
1184	Mbition Learn Real Estate	7	2	5	28.57
8888	Pre-License and Uniform Equivalency	18	5	13	27.78
7777	Pre-License Equivalency Only	24	12	12	50.00
1168	ProSchools, Inc.(Online)	3	1	2	33.33
1161	Ralph Foulger's School of Real Estate (Classroom)	1	0	1	0.00
1173	Ralph Foulger's School of Real Estate (Online)	1	0	1	0.00
1186	Real Estate School Hawaii (Classroom)	16	4	12	25.00
1162	REMI School of Real Estate (Classroom)	5	0	5	0.00
1169	REMI School of Real Estate (Online)	99	26	72	26.26
9999	Restoration	7	1	6	14.29
1170	Seiler School of Real Estate (Online)	20	10	10	50.00
1183	The CE Shop, Inc. (Classroom)	1	0	1	0.00
1193	The CE Shop, Inc. (Online)	227	90	131	39.65
5555	Uniform Equivalency Only	5	1	4	20.00
1165	Vitousek RE Schools, Inc (Classroom)	15	2	13	13.33
1171	Vitousek RE Schools, Inc (Online)	7	3	3	42.86
		<b>1110</b>	<b>366</b>	<b>725</b>	<b>32.97</b>



## CONTINUING EDUCATION PROVIDERS

Abe Lee Seminars  
American Dream Real Estate School, LLC  
Building Industries Association of Hawaii  
Carol Ball School of Real Estate  
The CE Shop, LLC  
CMPS Institute, LLC  
Coldwell Banker Pacific Properties Real Estate School  
Colibri Real Estate, LLC  
Continuing Ed Express, LLC  
Eddie Flores Real Estate Continuing Education  
ExceedCE  
Finance of America Reverse  
Franklin Energy Services, LLC  
Hawaii Association of REALTORS®  
Hawaii Business Training  
Hawaii CCIM Chapter  
Hawaii First Realty LLC  
Hawaii Island REALTORS®  
Honolulu Board of REALTORS®  
International Association of Certified Home Inspectors (InterNACHI)  
Kauai Board of REALTORS®  
McKissock, LLC  
Preferred Systems, Inc.  
Real Estate School Hawaii  
Real Estate Success Series, LLC  
REALTORS® Association of Maui, Inc.  
REMI School of Real Estate  
Residential Real Estate Council  
Scott Alan Bly School of Real Estate, LLC  
dba Bly School of Real Estate  
Servpro Industries, LLC  
Shari Motooka-Higa  
Sirmon Training and Consulting Group LLC  
Systems Effect LLC, dba Training Cove  
WebCE Inc.  
West Hawaii Association of REALTORS®

## PRELICENSE SCHOOLS

Abe Lee Seminars  
American Dream Real Estate School, LLC  
Carol Ball School of Real Estate  
The CE Shop, LLC  
Coldwell Banker Pacific Properties Real Estate School  
Colibri Real Estate, LLC  
Continuing Ed Express, LLC  
Diamond Real Estate School  
Excellence in Education, LLC  
dba Maui Real Estate School  
Grand Vacations Real Estate School  
Hawaii Institute of Real Estate  
Inet Realty  
Mayfield Real Estate, Inc.,  
dba Global Real Estate School  
Pacific Real Estate Academy  
Premier Real Estate LLC  
dba Premier Real Estate Academy  
Real Estate School Hawaii  
REMI School of Real Estate  
Scott Alan Bly School of Real Estate, LLC  
dba Bly School of Real Estate  
Seiler School of Real Estate  
Vitousek Real Estate School, Inc.



**2023 REAL ESTATE COMMISSION  
MEETING SCHEDULE**

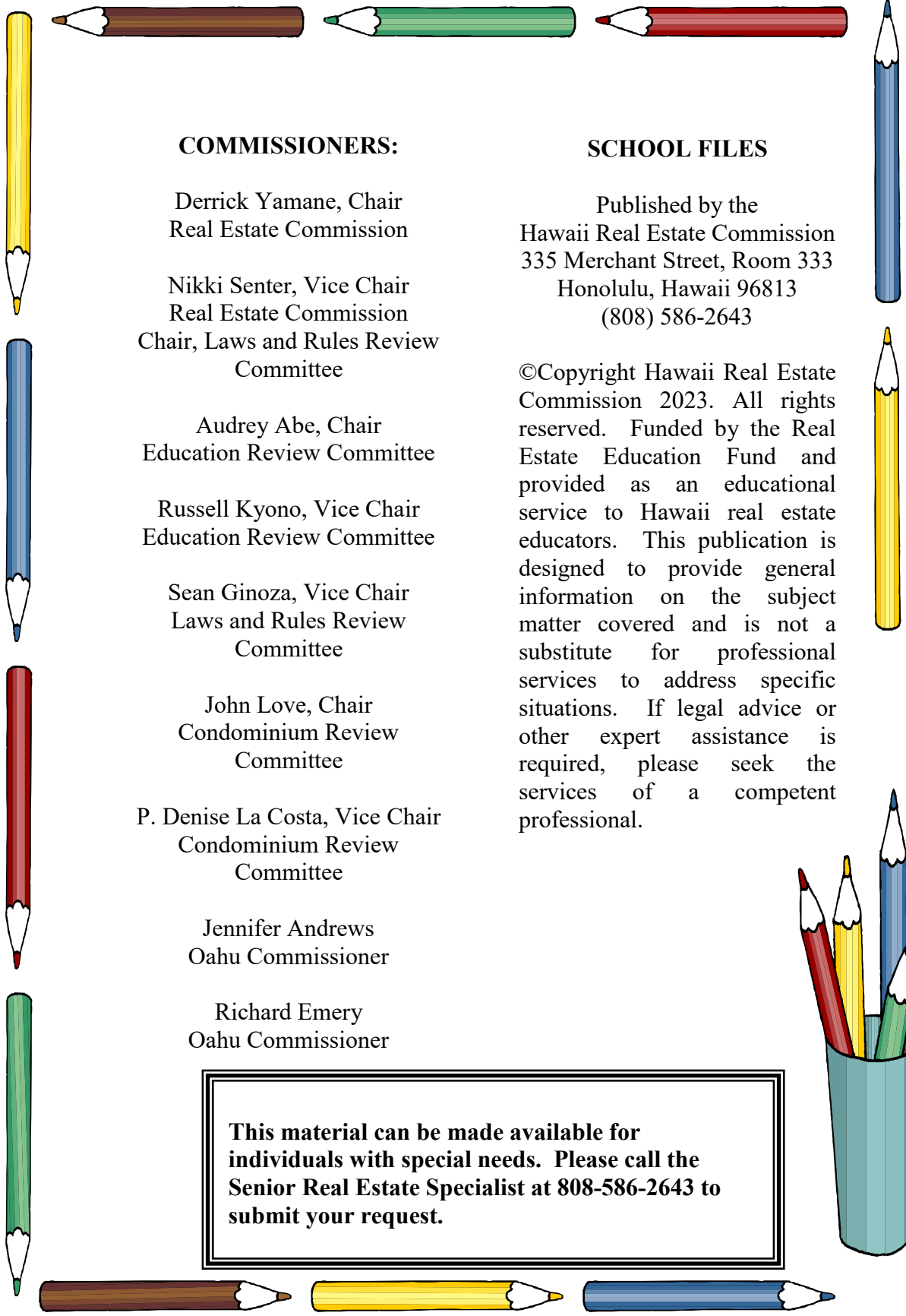
<b>Real Estate Commission 9:00 a.m.</b>
Friday, October 27, 2023
Friday, November 17, 2023
Friday, December 15, 2023

Until further notice, Laws & Rules Review Committee, Condominium Review Committee, and Education Review Committee meeting items will be discussed at Real Estate Commission meetings.

Real Estate Commission Meetings will be held online via the Zoom platform. Physical location will be in the King Kalakaua Building, 335 Merchant Street, Room 333.

Meeting dates, locations and times are subject to change without notice. Please visit the Commission's website at [www.hawaii.gov/hirec](http://www.hawaii.gov/hirec) or call the Real Estate Commission Office at (808) 586-2643 to confirm the dates, times and locations of the meetings. This material can be made available to individuals with special needs. Please contact the Executive Officer at (808) 586- 2643 to submit your request.





**COMMISSIONERS:**

Derrick Yamane, Chair  
Real Estate Commission

Nikki Senter, Vice Chair  
Real Estate Commission  
Chair, Laws and Rules Review  
Committee

Audrey Abe, Chair  
Education Review Committee

Russell Kyono, Vice Chair  
Education Review Committee

Sean Ginoza, Vice Chair  
Laws and Rules Review  
Committee

John Love, Chair  
Condominium Review  
Committee

P. Denise La Costa, Vice Chair  
Condominium Review  
Committee

Jennifer Andrews  
Oahu Commissioner

Richard Emery  
Oahu Commissioner

**SCHOOL FILES**

Published by the  
Hawaii Real Estate Commission  
335 Merchant Street, Room 333  
Honolulu, Hawaii 96813  
(808) 586-2643

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