School Files

Hawaii Real Estate Commission

July 2023

www.hawaii.gov/hirec

What's in this Issue?

- Core Courses 2023-2024
- PSI Registration- Update
- Train-the-Trainer – Core A
- Instructors
 Development
 Workshop
- Updates Education System
- Important Reminders
- Remote Proctoring Statistics
- Pass-Fail Rates
 2nd Quarter and
 One Year
 Rolling
- List of Current Continuing Education Providers & Prelicense Schools
- 2023 Real Estate Commission Meeting Schedule



CORE COURSES 2023-2024

As you are aware, the Commission's mandatory course, Core A, "3-D Rules: Disclose, Disclose, Disclose!", is currently being offered. Also included in Core A are the 2023 real estate-related legislative updates. For the most up-to-date information on this new legislation, it is recommended licensees complete Core A in the first year of the biennium (now!), and Core B in the second year of the biennium.

Core B 2023-2024 will focus on the topic of the Regulated Industries Complaints Office (RICO), the applicable laws and rules that govern real estate brokers and salespersons, RICO's divisions and their functions, the complaints process, the Real Estate Recovery Fund, case scenarios, and applicable legislative updates. Core B will be developed in 2024.

Reminder – both Core A and Core B courses must be completed in order to receive continuing education core course credit. If only one core course is completed, the licensee will not receive any core course credit.

Please submit core course and instructor evaluation forms to the Real Estate Branch within 10 days of course completion.

TRAIN-THE-TRAINER - CORE A

Train-the-Trainer was hosted by the Honolulu Board of REALTORS® (HBR) on June 26, 2023. The training was led by course author, Everett Kaneshige, and there were 43 instructors/participants in virtual attendance.

Instructors who missed this session and wish to teach Core A, "3-D Rules: Disclose, Disclose, Disclose!", may email the Real Estate Branch at roster@dcca.hawaii.gov, to request the YouTube link so they may complete this training session. As you are aware, instructors must complete the corresponding training session prior to teaching this or any core course.

Mahalo to HBR for hosting the Train-the-Trainer session again!



PSI REGISTRATION UPDATE

Registering for Licensing Exams – Changes Are On The Way

Aloha,

We recently sent out an email informing Prelicense Schools that the School Completion Certificates will now include a Candidate ID number. So, what is this Candidate ID number and what is its significance? The Candidate ID number is a Ho'ala-generated, 9-digit identification number that will be randomly assigned and unique to each applicant.

The addition of the Candidate ID is Step 1 of our plan to change the way a candidate registers for the real estate examination. In the near future, candidates will no longer initiate the registration process. Instead, once a prelicense student/candidate becomes eligible to sit for the exam, they will receive an email directly from PSI stating that they may now register for a specific exam (i.e. Salesperson State and National, Salesperson Equivalency, Broker State and National, or Broker Equivalency).

What does this mean for prelicense schools? We will need your help to ensure a smooth transition to this new process. This means updating your instructions to include this new process of waiting for an email from PSI. Additionally, please reiterate to the students that when they create a MyPVL account, their name must match their government-issued ID. Lastly and most important, we need schools to remember to "Submit the Attendee" in our Education Portal once the student completes the course (see image below):



The list of eligible candidates is only generated once you "Submit Attendee". If you miss this step and do not submit the attendee, PSI will not receive notification to send an eligibility email to the student.

We are hoping to have the new process up and running by November 2023. In the meantime, continue to monitor your email as we will be sending information regarding the exact date of release, updated instructions to provide to students, and sample emails that students will be receiving from PSI.

If you have any questions regarding these upcoming changes, please feel free to reach out to Nohelani Jackson at roster@dcca.hawaii.gov.



INSTRUCTORS DEVELOPMENT WORKSHOP (IDW)

As of this mailing, the Hawaii Real Estate Commission (REC) recognizes these IDW options for the upcoming biennium:

"Training 101: Teaching Real Estate",

"Training 201: Developing a Course",

"Training 301: Teaching Adults with Learning Disabilities", or

"Training 401: Motivating Adult Learners"

Carmel Streater Courses*

On Demand

Visit https://carmelstreatercourses.com/

*For Carmel Streater courses, completion of only one training course is necessary to fulfill the IDW requirement. Please note that a course shall only be taken once; a repeated course will not be recognized.

As you know, instructors are required to attend an REC-approved IDW and submit proof of completion with their applications for instructor certifications and recertifications. We encourage instructors to visit the link above for more information and to take your IDW course well-ahead of the renewal period.



UPDATES – EDUCATION SYSTEM

Issues that CE Providers and Prelicense Schools have reported to the Real Estate Branch have been relayed to the developer. If you are aware of any "glitches" in the Education System, please report it to the Real Estate Branch at 808-586-2643, or via email roster@dcca.hawaii.gov.

Here is a list of current issues that have been reported:

• Middle names are not being included on the Prelicense School Completion Certificate. Unfortunately, sometime in the middle of July, we received multiple reports that students added their middle name when they initially registered for a MyPVL account; however, their middle name is not appearing on their certificate. Please either email us the student's full name and email address, and we can adjust it on our end or have the student call us directly at (808)586-2643. Please have them ask to speak to either Charisa or Nohe.

- When you are ready to finalize the course and use the button "Mark Class as Complete and Submit Roster," nothing happens, and the course remains "Open". Please note that the attendees are still being submitted but the course itself is not changing statuses.
- The "To be active in the xx-xx biennium" table that is visible in the CE Status menu and visible to licensees via their MyPVL account has been unreliable. Sometimes the biennium is incorrect and/or the credit hours are not properly updated. Currently, the system does not account for licensees who have been delinquent for more than one year (30-hour requirement vs. 20-hour requirement). If a licensee has any questions on the restoration requirements for their license, please have them call our office.
- Periodically, the CE History Table does not sort by biennium. This issue was previously fixed, but we have received reports that it still does not sort properly.

*Note the issues noted above does not cover every complaint or request for improvement submitted to our office, these are just a few of the most pressing.

We want to take this time to thank everyone for their patience. We understand that these "glitches" that occur with our system are inconvenient to all parties affected. We are working diligently to produce both short-term and long-term fixes to many of these common issues. Our ultimate goal is to create a better system for our users. Unfortunately, when we transitioned to a new online platform, we mimicked what was previously in place to ensure a quick transition; however, the old system doesn't necessarily work with our new system. We hope that we can create better ways of uploading courses, transmitting prelicense certificates, and meeting your needs as CE Providers and Prelicense Schools. We appreciate and welcome all suggestions. So, if you have an idea, please feel free to email us at roster@dcca.hawaii.gov.



IMPORTANT REMINDERS:

PRELICENSE SCHOOLS

Questionable Background Issues:

Reminder to make all students aware of the "Request for Preliminary Decision Application". This application should be submitted ONLY for those with a questionable background issue(s). Questionable background issues include, but are not limited to, criminal convictions (felony, misdemeanor, or court martial), or any civil/administrative/government action, including DUIs, drug/alcohol issues, abuse situations, tax liens, unpaid tax obligations, judgments, unpaid judgments, disciplinary action (for another licensing area or from another state or country), applicants currently serving parole or probation, violations of administrative laws/court orders/government sanctions, etc.

Avoid Education System errors:

You may only offer a course that has been registered/re-registered with the Commission. Be sure your course has been registered/re-registered for this biennium prior to offering.

Upon completion of a course, be certain you are adding the attendee information to the correct course and please double-check that the month and year of completion are correct. There have been too many instances when the licensing examination and/or the application for licensure have been questioned and nearly rejected due to incorrect dates being entered.

School Completion Certificates:

As many of you have transitioned to electronic communication and are now providing School Completion Certificates via email, please be sure your students are aware they will be receiving their School Completion Certificates <u>from you</u> electronically.

MyPVL Account:

Students should only "register" <u>once</u> for a MyPVL account and should use the <u>same</u> MyPVL account from prelicense to licensure. This will avoid duplicate accounts, emails, passwords, etc. Students are encouraged to use their personal email, not an email affiliated with an employer. This will avoid being locked out of their MyPVL account should they leave that employer and no longer have access to that email.

Highlight the importance of MyPVL accounts and its functions. Licensees will need to visit their account time and again to renew their licenses every even-numbered year (**whether on an active or inactive status**). Their MyPVL account provides access to their CE history, the ability to print pocket cards, check their license status, and update personal information, etc.

This information should be disseminated to all students when they take prelicensing courses:

- 1. Students shall register for the prelicensing course using their legal name as stated on their government-issued ID. This will avoid the incorrect name from being printed on their school completion certificate and will enable the student to schedule their exam with PSI without incident/rejection.
- 2. Prelicense instructors should clearly emphasize that broker candidates must apply for and receive a broker experience certificate (BE) from the REB prior to sitting for the broker licensing exam with PSI. Without an **approved** BE, candidate exams will not be honored.
- 3. Prelicense instructors should clearly emphasize to broker candidates the importance of the correct dates of employment and importance that the correct number of weeks of full time experience are entered on their Experience Certification Statement(s) (ECS) that accompany their application for broker experience (BE). Incorrect entries on the ECS will result in rejection and/or delays.

CONTINUING EDUCATION PROVIDERS

Avoid Education System errors:

You may only offer courses that have been certified/re-certified with the Commission. Be sure the course has been certified/re-certified for the current biennium prior to offering.

Upon completion of a continuing education course, be certain you are adding the attendee information to the correct course ID number.

When entering course completion information, please double-check that the correct course dates are entered AND the correct biennium is credited, especially for "make-up" credits.

MyPVL Account:

Highlight the importance of MyPVL accounts and its functions. Licensees will need to visit their account time and again to renew their licenses every even-numbered year (whether on an active or inactive status). Their MyPVL account provides access to their CE history, the ability to print pocket cards, check their license status, and update personal information, etc.

This information should be disseminated to all licensees when they take CE courses:

- 1. Licensees should confirm their information, specifically their real estate license number, is correct when registering for a CE course(s). This will ensure that the proper courses and credit hours are reported to the licensee's education portal.
- 2. A CE Provider has 10 days to post a course completion. Licensees should be made aware of that timeline.
- Licensees may access their CE information via their MyPVL account at
 https://mypvl.dcca.hawaii.gov/
 . Once logged into their MyPVL account, click on their
 licensee number. Next, click on the tab "RECE" (Real Estate Continuing Education). Here
 licensees will be able to view their history of courses completed and reported to the
 Commission.



REMOTE PROCTORING STATISTICS

PSI MONTHLY STATS

6/1/23 - 6/30/23

	Total Tested	Total Passed	Remote Tested	Remote Passed	% Remote Passed	Test Site Tested	Test Site Passed	% Test Site Passed
Broker National	25	11	9	4	44.44%	16	7	43.75%
Broker State	44	15	22	8	36.36%	22	7	31.82%
Salesperson National	265	87	108	38	35.19%	157	49	31.21%
Salesperson State	343	100	167	45	26.95%	176	55	31.25%



PASS-FAIL RATES APRIL – JUNE 2023 STATS AND ONE YEAR ROLLING

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 1

Test Date: 04/01/23 -06/30/23

Test Name : HI Real Estate Broker Component : HI Real Estate Broker - National ORIGINAL

School Code	School Name	Tested	Passed	Failed 9	% Passed
1150	Abe Lee Seminars (Classroom)	1	0	1	0.00
1166	Abe Lee Seminars (Online)	2	0	2	0.00
1180	Bly School of Real Estate (Classroom)	12	9	3	75.00
1181	Bly School of Real Estate (Online)	1	1	0	100.00
1153	Carol Ball School of Real Estate (Classroom)	2	1	1	50.00
1174	Carol Ball School of Real Estate (Online)	1	1	0	100.00
1154	Coldwell Banker Pacific Properties, Real Estate School	1	1	0	100.00
1177	Continuing Ed Express LLC	2	2	0	100.00
1188	Excellence in Education, LLC, DBA Maui Real Estate	4	3	1	75.00
	School (Online)				
8888	Pre-License and Uniform Equivalency	3	1	2	33.33
1168	ProSchools, Inc.(Online)	1	1	0	100.00
1169	REMI School of Real Estate (Online)	7	5	2	71.43
1183	The CE Shop, Inc. (Classroom)	1	0	1	0.00
1193	The CE Shop, Inc. (Online)	8	7	1	87.50
1171	Vitousek RE Schools, Inc (Online)	1	1	0	100.00
		47	33	14	70.21

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 2

Test Date: 04/01/23 -06/30/23
Test Name: HI Real Estate Broker

Component : HI Real Estate Broker - State ORIGINAL

School Code	School Name	Tested	Passed	Failed 9	6 Passed
1150	Abe Lee Seminars (Classroom)	1	1	0	100.00
1166	Abe Lee Seminars (Online)	2	0	1	0.00
1180	Bly School of Real Estate (Classroom)	12	9	3	75.00
1181	Bly School of Real Estate (Online)	1	1	0	100.00
1153	Carol Ball School of Real Estate (Classroom)	2	0	2	0.00
1174	Carol Ball School of Real Estate (Online)	1	0	1	0.00
1154	Coldwell Banker Pacific Properties, Real Estate School	1	1	0	100.00
1177	Continuing Ed Express LLC	2	0	2	0.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	4	1	3	25.00
8888	Pre-License and Uniform Equivalency	4	1	3	25.00
1168	ProSchools, Inc.(Online)	1	0	1	0.00
1169	REMI School of Real Estate (Online)	7	2	5	28.57
1183	The CE Shop, Inc. (Classroom)	1	1	0	100.00
1193	The CE Shop, Inc. (Online)	9	3	5	33.33
1171	Vitousek RE Schools, Inc (Online)	1	0	1	0.00
		49	20	27	An 82

7

Test Date: 04/01/23 -06/30/23

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - National ORIGINAL

	<u> </u>	328	138	190	42.07
165	Vitousek RE Schools, Inc (Classroom)	3	1	2	33.33
193	The CE Shop, Inc. (Online)	62	37	25	59.68
170	Seiler School of Real Estate (Online)	7	5	2	71.43
199	Restoration	4	1	3	25.00
169	REMI School of Real Estate (Online)	35	10	25	28.57
162	REMI School of Real Estate (Classroom)	3	1	2	33.33
186	Real Estate School Hawaii	7	2	5	28.57
161	Ralph Foulger's School of Real Estate (Classroom)	1	1	0	100.00
168	ProSchools, Inc.(Online)	1	1	0	100.00
777	Pre-License Equivalency Only	5	4	1	80.00
888	Pre-License and Uniform Equivalency	4	2	2	50.00
184	Mbition Learn Real Estate	- 1	0	1	0.00
159	Maui Community College-VITEC	- i	1		100.00
182	Hawaii Real Estate Academy (Classroom)	1	0	1	0.00
172	Hawaii Institute of Real Estate	18	5	13	27.78
188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	16	8	8	50.00
185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	6	0	6	0.00
177	Continuing Ed Express LLC	1	0	1	0.00
190	Colibri Real Estate, LLC.	26	11	15	42.31
104	Coluwell Darriker Pacific Properties, Real Estate School	•	•	-	33.33
154	Coldwell Banker Pacific Properties, Real Estate School	3	1	2	33.33
174	Carol Ball School of Real Estate (Classroom) Carol Ball School of Real Estate (Online)	12	8	4	66.67
153	Carol Ball School of Real Estate (Classroom)	3	2	- 1	66.67
180	Bly School of Real Estate (Classroom)	1		1	0.00
1152	All Islands Real Estate School	2	1	1	50.00
166	Abe Lee Seminars (Online)	92	32	60	34.78
chool Code	School Name Abe Lee Seminars (Classroom)	Tested	Passed	9	6 Passed 30.77



Test Date: 04/01/23 -06/30/23

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - State ORIGINAL

School Code	School Name	Tested	Passed	Failed 9	% Passed
150	Abe Lee Seminars (Classroom)	13	7	6	53.85
166	Abe Lee Seminars (Online)	94	27	66	28.72
152	All Islands Real Estate School	2	1	1	50.00
180	Bly School of Real Estate (Classroom)	1	0	1	0.00
153	Carol Ball School of Real Estate (Classroom)	3	0	3	0.00
174	Carol Ball School of Real Estate (Online)	12	6	6	50.00
154	Coldwell Banker Pacific Properties, Real Estate School	3	1	2	33.33
190	Colibri Real Estate, LLC.	26	3	22	11.54
177	Continuing Ed Express LLC	1	0	1	0.00
185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	6	3	3	50.00
188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	17	7	10	41.18
172	Hawaii Institute of Real Estate	18	3	15	16.67
182	Hawaii Real Estate Academy (Classroom)	1	0	1	0.00
159	Maui Community College-VITEC	1	1	Ö	100.00
184	Mbition Learn Real Estate	1	1	ō	100.00
888	Pre-License and Uniform Equivalency	6	2	4	33.33
777	Pre-License Equivalency Only	7	2	5	28.57
168	ProSchools, Inc.(Online)	1	1	0	100.00
161	Ralph Foulger's School of Real Estate (Classroom)	1	0	1	0.00
186	Real Estate School Hawaii	8	1	7	12.50
162	REMI School of Real Estate (Classroom)	3	0	3	0.00
169	REMI School of Real Estate (Online)	36	8	28	22,22
999	Restoration	3	0	3	0.00
170	Seiler School of Real Estate (Online)	8	4	4	50.00
193	The CE Shop, Inc. (Online)	63	26	35	41.27
555	Uniform Equivalency Only	3	1	2	33.33
165	Vitousek RE Schools, Inc (Classroom)	3	1	2	33.33
		341	106	231	31.09



Test Date: 07/01/22 -06/30/23
Test Name: HI Real Estate Broker

Component : HI Real Estate Broker - National ORIGINAL

School Code	School Name Abe Lee Seminars (Classroom)	Tested 3	Passed 1	Failed 9	6 Passed 33.33
1166	Abe Lee Seminars (Online)	7	3	4	42.86
1151	Akahi Real Estate Network, LLC	1	1	•	100.00
1152	All Islands Real Estate School	- ;	- 1	0	100.00
1180	Bly School of Real Estate (Classroom)	34	25	9	73.53
1181	Bly School of Real Estate (Classicom)	1	1	0	100.00
1153	Carol Ball School of Real Estate (Classroom)	2	1	1	50.00
1174	Carol Ball School of Real Estate (Classicotti)	3	2	- 1	66.67
1154	Coldwell Banker Pacific Properties, Real Estate School	3	2	1	66.67
177	Continuing Ed Express LLC	2	2	0	100.00
155	Dower School of Real Estate	1	1	0	100.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	1	1	0	100.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	13	12	1	92.31
172	Hawaii Institute of Real Estate	2	0	2	0.00
175	Inet Realty	1	1	0	100.00
159	Maui Community College-VITEC	1	0	1	0.00
184	Mbition Learn Real Estate	7	5	2	71.43
888	Pre-License and Uniform Equivalency	10	3	7	30.00
777	Pre-License Equivalency Only	3	2	1	66.67
168	ProSchools, Inc.(Online)	1	1	0	100.00
186	Real Estate School Hawaii	3	2	1	66.67
162	REMI School of Real Estate (Classroom)	1	0	1	0.00
169	REMI School of Real Estate (Online)	26	15	11	57.69
170	Seiler School of Real Estate (Online)	8	4	4	50.00
183	The CE Shop, Inc. (Classroom)	1	0	1	0.00
1193	The CE Shop, Inc. (Online)	25	23	2	92.00
1171	Vitousek RE Schools, Inc (Online)	2	1	1	50.00
		163	110	53	67.48



Test Date: 07/01/22 -06/30/23

Test Name : HI Real Estate Broker

Component : HI Real Estate Broker - State ORIGINAL

School Code	School Name	Tested	Passed	Failed 9	6 Passed
1150	Abe Lee Seminars (Classroom)	3	2	1	66.67
1166	Abe Lee Seminars (Online)	8	2	4	25.00
1151	Akahi Real Estate Network, LLC	1	1	0	100.00
1152	All Islands Real Estate School	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	34	30	4	88.24
1181	Bly School of Real Estate (Online)	1	1	0	100.00
1153	Carol Ball School of Real Estate (Classroom)	2	0	2	0.00
1174	Carol Ball School of Real Estate (Online)	3	0	3	0.00
1154	Coldwell Banker Pacific Properties, Real Estate School	3	2	1	66.67
1177	Continuing Ed Express LLC	2	0	2	0.00
1155	Dower School of Real Estate	1	0	1	0.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	1	1	0	100.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	14	6	8	42.86
1172	Hawaii Institute of Real Estate	2	1	1	50.00
1175	Inet Realty	1	1	0	100.00
1159	Maui Community College-VITEC	1	0	1	0.00
1184	Mbition Learn Real Estate	7	4	2	57.14
8888	Pre-License and Uniform Equivalency	14	3	9	21.43
m	Pre-License Equivalency Only	5	0	5	0.00
1168	ProSchools, Inc.(Online)	1	0	1	0.00
1186	Real Estate School Hawaii	3	1	2	33.33
1162	REMI School of Real Estate (Classroom)	1	0	1	0.00
1169	REMI School of Real Estate (Online)	26	8	17	30.77
1170	Seiler School of Real Estate (Online)	8	3	4	37.50
1183	The CE Shop, Inc. (Classroom)	1	1	0	100.00
1193	The CE Shop, Inc. (Online)	26	9	16	34.62
5555	Uniform Equivalency Only	4	2	2	50.00
1165	Vitousek RE Schools, Inc (Classroom)	1	0	1	0.00
1171	Vitousek RE Schools, Inc (Online)	2	1	1	50.00
		177	79	90	44.63



Test Date: 07/01/22 -06/30/23

Test Name: HI Real Estate Salesperson

Component : HI Real Estate Salesperson - National ORIGINAL

School Code	School Name	Tested	Passed	Failed 9	6 Passed
1150	Abe Lee Seminars (Classroom)	45	18	27	40.00
1166	Abe Lee Seminars (Online)	357	125	232	35.01
1151	Akahi Real Estate Network, LLC	1	1	0	100.00
1152	All Islands Real Estate School	5	1	4	20.00
1187	American Dream Real Estate School (Classroom)	2	0	2	0.00
1180	Bly School of Real Estate (Classroom)	14	6	8	42.86
1181	Bly School of Real Estate (Online)	2	1	1	50.00
1153	Carol Ball School of Real Estate (Classroom)	8	5	3	62.50
174	Carol Ball School of Real Estate (Online)	42	29	13	69.05
1154	Coldwell Banker Pacific Properties, Real Estate School	5	2	3	40.00
190	Colibri Real Estate, LLC.	81	44	37	54.32
177	Continuing Ed Express LLC	6	4	2	66.67
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	11	1	10	9.09
188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	69	34	35	49.28
172	Hawaii Institute of Real Estate	35	12	23	34.29
182	Hawaii Real Estate Academy (Classroom)	9	1	8	11.11
175	Inet Realty	5	2	3	40.00
159	Maui Community College-VITEC	4	2	2	50.00
191	Mayfield Real Estate, Inc., dba Global Real Estate School	2	1	1	50.00
184	Mbition Learn Real Estate	9	5	4	55.56
888	Pre-License and Uniform Equivalency	16	8	8	50.00
m	Pre-License Equivalency Only	19	12	7	63.16
168	ProSchools, Inc.(Online)	3	2	1	66.67
1161	Ralph Foulger's School of Real Estate (Classroom)	2	2	0	100.00
173	Ralph Foulger's School of Real Estate (Online)	1	1	0	100.00
186	Real Estate School Hawaii	18	6	12	33.33
162	REMI School of Real Estate (Classroom)	4	1	3	25.00
169	REMI School of Real Estate (Online)	101	38	63	37.62
999	Restoration	8	1	7	12.50
170	Seiler School of Real Estate (Online)	20	15	5	75.00
183	The CE Shop, Inc. (Classroom)	5	4	1	80.00
1193	The CE Shop, Inc. (Online)	226	140	86	61.95
5555	Uniform Equivalency Only	3	1	2	33,33
165	Vitousek RE Schools, Inc (Classroom)	22	9	13	40.91
1171	Vitousek RE Schools, Inc (Online)	4	1	3	25.00
		1164	535	629	45.96



Test Date: 07/01/22 -06/30/23

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - State ORIGINAL

School Code	School Name	Tested	Passed	Failed 9	6 Passed
150	Abe Lee Seminars (Classroom)	45	18	27	40.00
166	Abe Lee Seminars (Online)	356	119	229	33.43
1151	Akahi Real Estate Network, LLC	1	1	0	100.00
1152	All Islands Real Estate School	5	1	4	20.00
187	American Dream Real Estate School (Classroom)	2	0	2	0.00
180	Bly School of Real Estate (Classroom)	14	7	7	50.00
181	Bly School of Real Estate (Online)	2	0	2	0.00
153	Carol Ball School of Real Estate (Classroom)	8	2	6	25.00
174	Carol Ball School of Real Estate (Online)	43	23	19	53.49
1154	Coldwell Banker Pacific Properties, Real Estate School	5	2	3	40.00
190	Colibri Real Estate, LLC.	81	13	66	16.05
177	Continuing Ed Express LLC	6	3	3	50.00
185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	10	4	6	40.00
188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	70	30	39	42.86
172	Hawaii Institute of Real Estate	36	8	28	22.22
182	Hawaii Real Estate Academy (Classroom)	9	1	7	11.11
175	Inet Realty	5	0	5	0.00
159	Maui Community College-VITEC	4	1	2	25.00
191	Mayfield Real Estate, Inc., dba Global Real Estate School	2	0	2	0.00
184	Mbition Learn Real Estate	9	2	7	22.22
888	Pre-License and Uniform Equivalency	25	4	21	16.00
777	Pre-License Equivalency Only	23	10	13	43.48
168	ProSchools, Inc.(Online)	4	1	3	25.00
161	Raiph Foulger's School of Real Estate (Classroom)	2	0	2	0.00
173	Ralph Foulger's School of Real Estate (Online)	1	0	1	0.00
186	Real Estate School Hawaii	18	3	15	16.67
162	REMI School of Real Estate (Classroom)	4	0	4	0.00
169	REMI School of Real Estate (Online)	101	30	71	29.70
999	Restoration	10	1	8	10.00
170	Seiler School of Real Estate (Online)	21	12	9	57.14
183	The CE Shop, Inc. (Classroom)	6	1	4	16.67
193	The CE Shop, Inc. (Online)	230	85	140	36.96
555	Uniform Equivalency Only	5	1	4	20.00
165	Vitousek RE Schools, Inc (Classroom)	22	4	18	18.18
171	Vitousek RE Schools, Inc (Online)	4	1	3	25.00
		1189	388	780	32.63



CONTINUING EDUCATION PROVIDERS

Abe Lee Seminars

American Dream Real Estate School, LLC

Building Industries Association of Hawaii

Carol Ball School of Real Estate

The CE Shop, LLC

CMPS Institute, LLC

Coldwell Banker Pacific Properties Real Estate

School

Colibri Real Estate, LLC

Continuing Ed Express, LLC

Eddie Flores Real Estate Continuing Education

ExceedCE

Finance of America Reverse

Franklin Energy Services, LLC

Hawaii Association of REALTORS®

Hawaii Business Training

Hawaii CCIM Chapter

Hawaii First Realty LLC

Hawaii Island REALTORS®

Honolulu Board of REALTORS®

International Association of Certified Home

Inspectors (InterNACHI)

Kauai Board of REALTORS®

McKissock, LLC

Preferred Systems, Inc.

Real Estate School Hawaii

Real Estate Success Series, LLC

REALTORS® Association of Maui, Inc.

REMI School of Real Estate

Residential Real Estate Council

Scott Alan Bly School of Real Estate, LLC

dba Bly School of Real Estate

Servpro Industries, LLC

Shari Motooka-Higa

Sirmon Training and Consulting Group LLC

Systems Effect LLC, dba Training Cove

WebCE Inc.

West Hawaii Association of REALTORS®

PRELICENSE SCHOOLS

Abe Lee Seminars

American Dream Real Estate School, LLC

Carol Ball School of Real Estate

The CE Shop, LLC

Coldwell Banker Pacific Properties Real

Estate School

Colibri Real Estate, LLC

Continuing Ed Express, LLC

Diamond Real Estate School

Excellence in Education, LLC

dba Maui Real Estate School

Hawaii Institute of Real Estate

Inet Realty

Mayfield Real Estate, Inc.,

dba Global Real Estate School

Pacific Real Estate Academy

Premier Real Estate LLC

dba Premier Real Estate Academy

Real Estate School Hawaii

REMI School of Real Estate

Scott Alan Bly School of Real Estate, LLC

dba Bly School of Real Estate

Seiler School of Real Estate

Vitousek Real Estate School, Inc.



2023 REAL ESTATE COMMISSION MEETING SCHEDULE

Real Estate Commission 9:00 a.m.
Friday, August 25, 2023
Friday, September 22, 2023
Friday, October 27, 2023
Friday, November 17, 2023
Friday, December 15, 2023

Until further notice, Laws & Rules Review Committee, Condominium Review Committee, and Education Review Committee meeting items will be discussed at Real Estate Commission meetings.

Real Estate Commission Meetings will be held online via the Zoom platform. Physical location will be in the King Kalakaua Building, 335 Merchant Street, Room 333.

Meeting dates, locations and times are subject to change without notice. Please visit the Commission's website at www.hawaii.gov/hirec or call the Real Estate Commission Office at (808) 586-2643 to confirm the dates, times and locations of the meetings. This material can be made available to individuals with special needs. Please contact the Executive Officer at (808) 586-2643 to submit your request.

COMMISSIONERS:

Derrick Yamane, Chair Real Estate Commission

Nikki Senter, Vice Chair Real Estate Commission Chair, Laws and Rules Review Committee

Audrey Abe, Chair Education Review Committee

Russell Kyono, Vice Chair Education Review Committee

Sean Ginoza, Vice Chair Laws and Rules Review Committee

John Love, Chair Condominium Review Committee

P. Denise La Costa, Vice Chair Condominium Review Committee

> Jennifer Andrews Oahu Commissioner

Richard Emery Oahu Commissioner

SCHOOL FILES

Published by the Hawaii Real Estate Commission 335 Merchant Street, Room 333 Honolulu, Hawaii 96813 (808) 586-2643

©Copyright Hawaii Real Estate Commission 2023. All rights reserved. Funded by the Real Estate Education Fund and provided as an educational service to Hawaii real estate educators. This publication is designed to provide general information on the subject matter covered and is not a professional for substitute services to address specific situations. If legal advice or expert assistance other seek the required, please services of competent professional.

This material can be made available for individuals with special needs. Please call the Senior Real Estate Specialist at 808-586-2643 to submit your request.