

REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was posted to the State electronic calendar and filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: November 22, 2024

Time: 9:00 am

Physical Location: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, 1st Floor
Honolulu, Hawaii

Present: Nikki Senter, Vice Chair, Public Member/Honolulu Commissioner
Audrey Abe, Broker/Honolulu Commissioner
Jennifer Andrews, Broker/Honolulu Commissioner
Richard Emery, Broker/Honolulu Commissioner
Russell Kyono, Broker/Kauai Commissioner
P. Denise La Costa, Broker/Maui Commissioner
John Love, Public Member/Honolulu Commissioner

Neil K. Fujitani, Supervising Executive Officer
Miles Ino, Executive Officer
Kristen Kekoa, Senior Real Estate Specialist
Amy Endo, Real Estate Specialist
Kedin Kleinhans, Senior Condominium Specialist
Dathan Choy, Condominium Specialist
Shari Wong, Deputy Attorney General
Colleen Mar, Office Assistant
Joseph Benedict Pagkalinawan, Recording Administrative Assistant

Others: Lei Fukumura, Special Deputy Attorney General
Jill Fukumoto, Poha School of Real Estate LLC
Lee Wang, Poha School of Real Estate LLC
Francisco Xavier Valenzuela

Absent: Derrick Yamane, Chair, Broker/Honolulu Commissioner

Call to Order: Vice Chair Senter called the meeting to order at 9:05 a.m., at which time quorum was established by roll call.

Chair's Report: The Commission may move into executive session to consider and evaluate personal information relating to individuals applying for licensure in accordance with section 92-5(a)(1), HRS, and/or to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Chair Yamane was excused from the meeting. Prior notification of his non-attendance was received.

Executive Officer's
Report

Executive Officer Ino announced that the Commission shall afford all interested persons an opportunity to submit data, views, or arguments in writing, on any agenda item and shall provide all interested parties an opportunity to present oral testimony on an agenda item subject to the conditions set forth in section 16-99-83, HAR. The Commission may remove any person or persons, who willfully disrupt a meeting to prevent and compromise the conduct of the meeting in accordance with section 92-3, HRS. Each speaker will be limited to a five-minute time period pursuant with section 16-99-83(a)(5), HAR.

Executive Officer Ino announced the departure of Ahlani K. Quiogue, Licensing Administrator of DCCA's Professional and Vocational Licensing Division ("PVL"), from her position effective December 13, 2024. Ms. Quiogue has been a driving force in PVL for many years. Vice Chair Senter expressed her best wishes.

Additional Distribution

The following materials were distributed prior to the start of the meeting:

- 4. Committees and Program of Work
 - a. Laws & Rules Review Committee
 - 1) Interactive Participation with Organizations – Association of Real Estate License Law Officials (ARELLO) – Report on the 2024 ARELLO Annual Meeting

- 6. Licensing – Applications
 - b. Kyle Kawika Cross

Minutes of Previous Meeting

Upon a motion by Commissioner Kyono, seconded by Commissioner Abe, it was voted on and unanimously carried to approve the minutes of the October 25, 2024 meeting.

Committees and
Program of Work:

Laws & Rules Review Committee

Interactive Participation with Organizations – Association of Real Estate License Law Officials (ARELLO) – Report on the 2024 ARELLO Annual Meeting

The Commission acknowledged receipt of the ARELLO 2024 Annual Meeting report.

Education Review Committee

Continuing Education Administration, Curriculum, Courses, Provider, and Instructors

Administrative Issues – Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner La Costa, seconded by Commissioner Andrews, it was voted on and unanimously carried to approve the Continuing Education Providers and Courses Ratification List:

<u>Registration/Certification</u>	<u>Effective Date</u>
Providers REMI School of Real Estate	01/01/2025

Courses

Basics of Condo Governance, Owner's Rights, Dispute Resolution & Document Production (3 credits) (Richard Emery)	01/01/2025
Understanding Condo Financial Information (3 credits) (Richard Emery)	01/01/2025
"1031 Exchange for Real Estate Practitioners" (3 credits/ARELLO) (David Catanzaro)	01/01/2025
"About Fair Housing for Real Estate Practitioners" (3 credits/ARELLO) (David Catanzaro)	01/01/2025
"Applied Ethics in Practice: Case Studies" (3 credits/ARELLO) (David Catanzaro)	01/01/2025
"Basic Steps to Analyze Investment Property" (3 credits/ARELLO) (David Catanzaro)	01/01/2025
"BPO and CMA: How to Value Residential Property" (3 credits/ARELLO) (David Catanzaro)	01/01/2025
"Code of Ethics: Pathways to Professionalism" (3 credits/ARELLO) (David Catanzaro)	01/01/2025
"Listing and Buyer Representation Agreements" (3 credits/ARELLO) (David Catanzaro)	01/01/2025
"Policies to Reduce Risk" (3 credits/ARELLO) (David Catanzaro)	01/01/2025
"Property Management Essentials" (3 credits/ARELLO) (David Catanzaro)	01/01/2025
"Real Estate Math Made Easy" (3 credits/ARELLO) (David Catanzaro)	01/01/2025
"Social Media Technology and Advertising Rules" (3 credits/ARELLO) (David Catanzaro)	01/01/2025
"Understanding Green Homes" (3 credits/ARELLO) (David Catanzaro)	01/01/2025
"Using Home Inspections to Protect Your Clients" (3 credits/ARELLO) (David Catanzaro)	01/01/2025
"Social Media for Real Estate Practitioners: What's New" (4 credits/ARELLO) (David Catanzaro)	01/01/2025

Prelicensing Education Administration, Curriculum, Schools, and Instructors

Administrative Issues – Prelicensing Education Schools and Instructors Ratification List

Upon a motion by Commissioner Andrews, seconded by Commissioner Kyono, it was voted on and unanimously carried to approve the Prelicensing Education Schools and Instructors Ratification List:

<u>Registration/Certification</u>	<u>Effective Date</u>
Schools	
Hawaii Real Estate License School HRELS LLC	01/01/2025
REMI School of Real Estate	01/01/2025
Instructors	
Savannah Scott	01/01/2025
David Catanzaro	01/01/2025
Ben Eger	01/01/2025

Application – Prelicense Education School – Poha School of Real Estate LLC; Principal – Jill Fukumoto; Salesperson and Broker Curriculum – Live-Classroom and Live-Webinar

Ms. Jill Fukumoto summarized that Poha School of Real Estate LLC is currently a Commission-approved continuing education provider and would now like to become a prelicense education school. Ms. Fukumoto stated that Poha School of Real Estate would offer prelicensing classes in both the live-classroom and live-webinar formats. Ms. Fukumoto also explained that the instructor, Mr. Wang, has 6 years of experience teaching with the Honolulu Board of REALTORS®.

Commissioner La Costa stressed the importance of the inclusion of the code of ethics in the prelicensing courses. Mr. Lee Wang responded that the planned prelicensing courses would briefly touch the code of ethics, and that he would expand on the topic. Commissioner La Costa also requested the courses include requirements for signage requirements when discussing marketing. Mr. Wang replied that such requirements will be incorporated.

Commissioner Andrews raised concerns regarding the course noting outdated information within the course. Mr. Wang responded, asserting that the information used for materials are borrowed from another book as reference, and that they also added information taken from the Real Estate Branch website as part of their course material. Commissioner Andrews requested Poha School of Real Estate review its courses and material and ensure its courses are accurate and up-to-date. Vice Chair Senter reiterated Commissioner Andrews' request.

Upon a motion by Commissioner Andrews, seconded by Commissioner La Costa, it was voted on and unanimously carried to defer the decision to the application "Prelicense Education School – Poha School of Real Estate LLC; Principal – Jill Fukumoto; Salesperson and Broker Curriculum – Live-Classroom and Live-Webinar" until the Commission was presented with updated courses and material.

Administration of Examinations

Licensing Examination Statistics 10/1/24 – 10/31/24

PSI submitted the monthly licensing examination statistics as requested.

School Pass/Fail Rates 10/1/24 – 10/31/24

PSI submitted the monthly school pass/fail rates statistics as requested.

School Summary by Test Category 10/1/24 – 10/31/24

PSI submitted the monthly school summary by test category statistics as requested.

Licensing –
Ratification

Licensing and Registration - Ratification

Upon a motion by Commissioner Andrews, seconded by Commissioner Love, it was voted on and unanimously approved to ratify the November 22, 2024 Approved Applications List.

Licensing –
Applications:

The Vice Chair informed the Commissioners that the information provided to the Commissioners is related only to the issue that is before the Commission for Consideration. The other materials submitted are available for the Commissioners review should they desire to review it. If the applicants have an issue, which is personal in nature, they have the right to request that their application be considered in executive session.

Francisco Xavier Valenzuela

Mr. Valenzuela was present and was asked if he wished to have his request considered in executive session. Mr. Valenzuela accepted the offer.

Executive Session:

Upon a motion by Commissioner Love, seconded by Commissioner Abe, it was voted on and unanimously carried to enter into executive session, pursuant to section 92-5(a)(1), HRS, "To consider and evaluate personal information relating to individuals applying for professional or vocational licenses cited in section 26-9 or both.", and/or section 92-5(a)(8), HRS, "To deliberate or make a decision upon a matter that requires the consideration of information that must be kept confidential pursuant to a state or federal law, or a court order." and/or section 92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities."

Upon a motion by Commissioner Andrews, seconded by Commissioner La Costa, it was voted on and unanimously carried to move out of executive session.

Licensing –
Applications

La Troya T. Payne

Upon a motion by Commissioner Andrews, seconded by Commissioner Kyono, it was voted on and unanimously carried to most likely approve the real estate salesperson application of La Troya T. Payne.

Kyle Kawika Cross

Upon a motion by Commissioner Andrews, seconded by Commissioner La Costa, it was voted on and unanimously carried to most likely deny the real estate salesperson application of Kyle Kawika Cross.

Francisco Xavier Valenzuela

Upon a motion by Commissioner Andrews, seconded by Commissioner Abe, it was voted on and unanimously carried to approve the real estate salesperson application of Francisco Xavier Valenzuela.

Brian C. Laubert

Upon a motion by Commissioner Andrews, seconded by Commissioner Abe, it was voted on and unanimously carried to most likely approve the real estate salesperson application of Brian C. Laubert.

Delegation to Staff

Request for staff delegation incorporating previously approved delegations on matters relating to “YES” answers on renewal applications

Executive Officer Ino explained that the request consolidates all previous delegations pertaining to “YES” answers on renewal applications, incorporating the revised renewal questions adapted by DCCA’s Professional and Vocational Licensing Division.

Upon a motion by Commissioner La Costa, seconded by Commissioner Andrews, it was voted on and unanimously carried to approve the request for delegation consolidating previously approved delegations on matters relating to “YES” answers on renewal applications.

Chapter 91, HRS,
Adjudicatory Matters

Vice Chair Senter called for a recess from the meeting at 9:44 a.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

In the Matter of the Real Estate Salesperson’s License of Alexa L. Ropp: REC 2024-264-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission’s Final Order

Upon a motion by Commissioner Abe, seconded by Commissioner Kyono, it was voted on and carried unanimously to accept the settlement agreement.

In the Matter of the Real Estate Broker License of Pahio Vacation Ownership, Inc.: REC-2020-189-L; Settlement Agreement Prior to Filing of Petition for Disciplinary Action and Commission’s Final Order

Upon a motion by Commissioner La Costa, seconded by Commissioner Andrews, it was voted on to defer decision on settlement agreement until additional information from DCCA’s Regulated Industries Complaints Office (“RICO”) is received. Vice Chair Senter and Commissioners La Costa and Andrews voted aye. Commissioners Abe, Emery, Kyono, and Love voted nay. The motion did not pass.

Upon a motion by Commissioner Emery, seconded by Commissioner Kyono, it was voted on and unanimously carried to accept the settlement agreement.

Following the Commission’s review, deliberation, and decision in this matter, pursuant to Chapter 91, HRS, Vice Chair Senter announced that the Commission was reconvening its scheduled meeting at 9:58 a.m.

Next Meeting: Wednesday, December 18, 2024, 9:00 a.m.

Physical Location: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii 96813

Adjournment: With no further business to discuss, the meeting was adjourned at 9:59 a.m.

Reviewed and approved by:

Miles Ino
Executive Officer

11/26/2024

Date

[] Approved as circulated.
[] Approved with corrections; see minutes of _____ meeting;

MI:jp

APPROVED APPLICATIONS FOR REAL ESTATE
REAL ESTATE COMMISSION MEETING ON NOVEMBER 22, 2024

<u>Brokers – Individual</u>	<u>Effective Date</u>
Alon Yonatan	08/24/2023
John KRP Kruse aka Kepa Kruse	10/07/2024
Kenn Kalani Kiyoshi Asato	10/09/2024
Alex Everest	10/11/2024
Lawrence Edward Roy III aka Larry Roy	10/15/2024
Courtney Lynn Williams aka Courtney L Williams	10/15/2024
Etienne Francois Handman aka Etienne Handman	10/21/2024
Robert Girard Jetton	11/01/2024
<u>Salesperson – Individual</u>	<u>Effective Date</u>
Chelsea Reeves Blandford Kurtz aka Chelsea Kurtz	07/26/2024
Scott Gregory Gerry	09/17/2024
Vincent William Bagala III	10/04/2024
Zachary David Jones aka Zachary Jones	10/07/2024
Tina Cunningham Page aka Tina Page	10/07/2024
Juli Ann Niemeyer aka Juli Niemeyer	10/07/2024
Rachel Ann Valdez	10/07/2024
Tatiana Hodapp	10/07/2024
Bret Oshiro	10/07/2024
Jennifer Ann Brancieri	10/08/2024
Rasquel Leinani Featheran Kakalia aka Rasquel Featheran-Kakalia	10/08/2024
Edward Cheong	10/09/2024
Lovely Musngi Angel aka Lovely Angel	10/09/2024
Francis Stephen Watters	10/09/2024
Shavon Noelani Aluli aka Shavon Aluli	10/09/2024
Maximilian Larson Weckel	10/09/2024
Liwei Yue aka Linda Yue	10/11/2024
Jennifer Seigal aka Jennifer Lynn Seigal	10/15/2024
Asia Paulette Robson Williams aka Asia Williams	10/15/2024
Alejandro Gutierrez aka Alex Gutierrez	10/15/2024
Myra Gale Hammonds	10/16/2024
Joshua Michael Parker aka Joshua Parker	10/17/2024

James Patrick Noel	10/17/2024
Melanie Trox	10/18/2024
James Thomas Cashman aka James Cashman	10/18/2024
James Hager Snelling aka James H Snelling	10/21/2024
Natalya V Popova aka Natalya Popova	10/21/2024
Benjamin David Carlisle Hartiens aka Benjamin Hartiens	10/22/2024
Elijah Tate Mills aka Tate Mills	10/22/2024
Kira Dolores Caterina aka Kira Caterina	10/23/2024
Zachary Blade Alvarez aka Blade Alvarez	10/23/2024
Ryan Wayne Zordani aka Ryan Zordani	10/23/2024
Katherine Vanessa Atkerson aka Katherine Atkerson	10/24/2024
Hayleigh J Alexander	10/24/2024
Raphael Luivan Ventura De Oliveira aka Raphael De Oliveira	10/24/2024
Scott Allen Nagel aka Scott Nagel	10/25/2024
Haley Gail Chan aka Haley Chan	10/25/2024
Joshua Francis Ko	10/28/2024
Quest Ozara Winkle aka Quest Winkle	10/28/2024
Seth Michael Duvall aka Seth Duvall	10/28/2024
Boon Pin Koh aka Boon Koh	10/28/2024
April Ruby Rogers aka April Rogers	10/28/2024
Blair Townley Keiter	10/29/2024
Melanie Lehua Brokaw aka Melanie Brokaw	10/29/2024
Lorenzo William Romano	10/30/2024
Frank Morales	10/31/2024
Scot Paul Stewart	10/31/2024
Kinsey Ash Sage aka Kinsey Sage	11/01/2024
Ronald Eugene Kino Ikaika Heater aka Ronald Heater	11/01/2024
Izumi Tokikazu	11/01/2024
Tysen Kaulana Oyama aka Tysen Oyama	11/04/2024
Paula Noelani Simeona	11/04/2024
Zachary John Foreman	11/06/2024
Megan Lee Franks	11/06/2024

Natalie Irene Norton 11/07/2024
aka Natalie Norton

Brokers – Corporations and Partnerships Effective Date
Broker of Record Solutions Inc 10/11/2024
Alex Everest, PB

Brokers – Limited Liability Company (LLC) Effective Date
Kohala Partners Hawaii LLC 10/10/2024
dba Kohala Partners Hawaii
Scott Eric Garmon, PB

Island Dragonfly LLC 10/14/2024
dba Island Dragonfly
Ho Yin Wong, PB

Kuleana Realty LLC 10/31/2024
Daniel Erickson, PB

Branch Office Effective Date
Discovery Makena Realty LLC - Princeville 10/07/2024
Discovery Makena Realty LLC - Honolulu 10/21/2024

Trade Name Effective Date
Montage Realty LLC 11/01/2024
aka Montage Realty

Legal Name Change (Individual) Effective Date
Karlee Malia Martin 09/17/2024

nka Karlee Malia-Martin Perry
fka Karlee Malia Martin
Evgeny Nikishkin 10/16/2024
nka Jeff Fiorelli
fka Evgeny Nikishkin

Jyoti Suzanne Young 10/21/2024
nka Jyoti Suzanne Young Graziano
fka Jyoti Suzanne Young

Crislyn Miki Hashimoto 10/21/2024
nka Crislyn Miki Hashimoto-Marzan
fka Crislyn Miki Hashimoto

Samantha Wilson 10/23/2024
nka Samantha Jan Bittner Wilson
fka Samantha Wilson

Keiko Yamagishi 10/28/2024
nka Keiko Yamagishi Shinohara
fka Keiko Yamagishi

Elisa K Audo-Beliov 10/29/2024
nka Elisa Kristina Audo
fka Elisa K Audo-Beliov

License Name Change (Individual) Effective Date
Karen E Riley 09/25/2024
nka Karen Riley
fka Karen Busekrus

Melinda Georgina Welch-Momoki aka Melinda Welch-Momoki fka Melinda Georgina Welch-Momoki	10/09/2024
Rosannie Quinones aka Rosani Quinones fka Rosannie Quinones	10/10/2024
Jyoti Suzanne Young nka Jyoti Graziano fka Jyoti Suzanne Young	10/21/2024
Elisa Kristina Audo aka Elisa Joy Audo	10/29/2024
Brittany V Fee aka Brittany Fee	10/30/2024

Educational Equivalency Certificate

Expiration Date

Kuualoha Taylor	10/10/2026
Richelle Mary Thomson	10/14/2026
Gerard Joseph Kelly	10/17/2026
Le My Doan	10/17/2026
Joseph Kane Maza	10/17/2026
Abraham Alvarado	10/18/2026
Zachary Drean	10/18/2026
Lori Ann Sanchez	10/22/2026
Joseph Samuel Ramos	10/30/2026
Alexander Robby Barney	10/30/2026
James Thurston Purvis II	10/30/2026
Robert B Wellman	10/31/2026
Teisa Auvaa	10/31/2026
Chandra Leialoha Lucariello	11/05/2026

Equivalency to Uniform Section of Examination Certificate

Expiration Date

Kuualoha Taylor	10/10/2026
Bryston Craig Likeke Louis	10/15/2026
Gerard Joseph Kelly	10/17/2026
Le My Doan	10/17/2026
Joseph Kane Maza	10/17/2026
Zachary Drean	10/18/2026
Lori Ann Sanchez	10/22/2026
Joseph Samuel Ramos	10/30/2026
Alexander Robby Barney	10/30/2026
James Thurston Purvis II	10/30/2026
Teisa Auvaa	10/31/2026
Jody Lehua Kaulukukui	11/06/2026

Real Estate Broker Experience Certificate

Expiration Date

Richelle Mary Thomson	10/14/2026
Takako Friend	10/14/2026
Anne Marie Schag	10/15/2026
Gerard Joseph Kelly	10/17/2026
Joseph Kane Maza	10/17/2026
Andrea A Demello	10/18/2026
Charelle L N Zimnicki	10/22/2026
Lori Ann Sanchez	10/22/2026

Albert S Kurisu	10/24/2026
Tracy Richards Manhan	10/28/2026
Sheryl Ann S Kochi	10/29/2026
Josephine Agbayani Alonso	10/30/2026
Xiaoyan Su	11/06/2026

Continuing Education Equivalency

William Cittadino	<u>Effective Date</u> 10/22/2024
Jovana Stepanovic	10/22/2024
Kristi Cotton	10/25/2024
Shu Yen Cynthia Hsieh	11/04/2024

Condominium Hotel Operator
North Shore Ocean Villas LLC

Effective Date
10/11/2024

DRAFT

**CONTINUING EDUCATION PROVIDERS AND COURSES
RATIFICATION LIST**

EDUCATION REVIEW COMMITTEE

December 18, 2024

<u>Registration/Certification</u>	<u>Effective Date</u>
Providers	
Colibri Real Estate LLC	01/01/2025
Hawaii Association of REALTORS	01/01/2025
McKissock LLC	01/01/2025
REALTORS Association of Maui	01/01/2025
WebCE Inc.	01/01/2025
Courses	
“Negotiation Fundamentals” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Negotiation Models and Case Studies” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Negotiation Fundamentals” (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“Negotiation Models and Case Studies” (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“Artificial Intelligence (AI) for Real Estate Practitioners” (3 credits) (David Catanzaro)	01/01/2025
“Being Honest is the Code We Live By” (3 credits) (David Catanzaro)	01/01/2025
“Fair Housing – Inclusion and Diversity” (3 credits) (David Catanzaro)	01/01/2025
“The Price is Right: CMA at Work (Comparative Market Analysis)” (3 credits) (David Catanzaro)	01/01/2025
“Property Management – Addressing Risks” (3 credits) (David Catanzaro)	01/01/2025
“Property Management – Learning from Others Through Case Studies” (3 credits) (David Catanzaro)	01/01/2025
“Time for Time Shares in Hawaii” (3 credits) (David Catanzaro)	01/01/2025

“VA Loans: Eligibility and Benefits” (3 credits) (David Catanzaro)	01/01/2025
“Valuation of Commercial Property” (3 credits) (David Catanzaro)	01/01/2025
“Basics of Investment Property” (4 credits) (David Catanzaro)	01/01/2025
“Risk Management: Protecting Your Clients” (4 credits) (David Catanzaro)	01/01/2025
“Social Media in Today’s Real Estate” (4 credits) (David Catanzaro)	01/01/2025
“Topics and Trends in Today’s Hawaii Real Estate” (4 credits) (David Catanzaro)	01/01/2025
“Violations: Learning From Others” (4 credits) (David Catanzaro)	01/01/2025
“Disclosures in Residential Transactions” (6 credits) (David Catanzaro)	01/01/2025
“Fundamentals of Understanding Investment Property” (6 credits) (David Catanzaro)	01/01/2025
“Real Estate Valuation” (6 credits) (David Catanzaro)	01/01/2025
“Charting Your Success: The Code of Ethics, Buyer Representation, and Your Value Proposition” (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“Cybersecurity: Protecting the Real Estate Transaction” (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“Educating Homebuyers” (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“Ethics in the Age of Disruption” (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“Going Green: Elements of an Eco-friendly Home” (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“NAR: May the Code Be With You” (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“Property Condition Discovery and Disclosure Compliance” (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025

“Real Estate Safety: Protect Yourself and Your Clients” (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“Serving Generational Clients” (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“Taking the Distress Out of Distressed Properties” (3 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“Implicit Bias Awareness and Cultural Competency” (4 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“Real Estate Investing: Beyond the Basics” (4 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“Workforce Housing: Solutions for Homes and Financing” (4 credits) (Colibri Real Estate LLC/ARELLO)	01/01/2025
“Agency Law – A Broker’s Perspective” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Americans with Disabilities Act ADA” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Charting Your Success: The Code of Ethics, Buyer Representation, and Your Value Proposition” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Cybersecurity: Protecting the Real Estate Transaction” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Educating Homebuyers” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Ethics in the Age of Disruption” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Finding Your Focus: Niche Marketing for Real Estate” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Going Green: Elements of an Eco-friendly Home” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Helping Clients Understand Real Estate Financing” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“How to Work with Real Estate Investors – Part 1” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“How to Work with Real Estate Investors – Part 2” (3 credits) (McKissock LLC/ARELLO)	01/01/2025

“Intro to Property Management: Market Analysis, Risk Management and Maintenance” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“JMan’s Tech Tools” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Lead Alert: A Guide for Property Managers” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“NAR: May the Code be with You” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Nontraditional and Alternative Finance” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Property Condition Discovery and Disclosure Compliance” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Real Estate Market Cycles and Trends” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Real Estate Safety: Protect Yourself and Your Clients” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Real Estate Taxes” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Serving Generational Clients” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Taking the Distress Out of Distressed Properties” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Top Policy Issues Facing Brokerages Today” (3 credits) (McKissock LLC/ARELLO)	01/01/2025
“Agency Law” (4 credits) (McKissock LLC/ARELLO)	01/01/2025
“Fair Housing” (4 credits) (McKissock LLC/ARELLO)	01/01/2025
“Implicit Bias Awareness and Cultural Competency” (4 credits) (McKissock LLC/ARELLO)	01/01/2025
“Millennials Are Changing Real Estate: Are You Ready?” (4 credits) (McKissock LLC/ARELLO)	01/01/2025
“Performing Quality BPOs” (4 credits) (McKissock LLC/ARELLO)	01/01/2025

<p>“Real Estate Investing: Beyond the Basics” (4 credits) (McKissock LLC/ARELLO)</p>	01/01/2025
<p>“Real Property Appraisals” (4 credits) (McKissock LLC/ARELLO)</p>	01/01/2025
<p>“Workforce Housing: Solutions for Homes and Financing” (4 credits) (McKissock LLC/ARELLO)</p>	01/01/2025
<p>“Planning and Growing a Real Estate Business” (4 credits) (WebCE Inc./ARELLO)</p>	01/01/2025
<p>“Property Management” (4 credits) (WebCE Inc./ARELLO)</p>	01/01/2025
<p>“Tiny Homes and Other Alternative Properties” (4 credits) (WebCE Inc./ARELLO)</p>	01/01/2025
<p>“Valuation, Marketing and Listings” (4 credits) (WebCE Inc./ARELLO)</p>	01/01/2025
<p>“Why Risk It? Risk Management Strategies” (4 credits) (WebCE Inc./ARELLO)</p>	01/01/2025
<p>“Working with Senior Clients in Real Estate” (4 credits) (WebCE Inc./ARELLO)</p>	01/01/2025
<p>“Adhering to a Higher Standard: The Code of Ethics” (3 credits) (WebCE Inc./ARELLO)</p>	01/01/2025
<p>“Avoiding Costly Mistakes in Your Real Estate Career” (3 credits) (WebCE Inc./ARELLO)</p>	01/01/2025
<p>“Commercial Real Estate Investing” (3 credits) (WebCE Inc./ARELLO)</p>	01/01/2025
<p>“Contracts and Leasing” (3 credits) (WebCE Inc./ARELLO)</p>	01/01/2025
<p>“Cybersecurity Best Practices for Real Estate Professionals” (3 credits) (WebCE Inc./ARELLO)</p>	01/01/2025
<p>“Fair Housing: It’s Just Good Business” (3 credits) (WebCE Inc./ARELLO)</p>	01/01/2025
<p>“Managing Conflicts with Tenants, Clients, and Employees” (3 credits) (WebCE Inc./ARELLO)</p>	01/01/2025
<p>“Personal Safety” (3 credits) (WebCE Inc./ARELLO)</p>	01/01/2025

“Redefining Buyer Representation in the Digital Age” (3 credits) (WebCE Inc./ARELLO)	01/01/2025
“Section 1031 Real Property Like-Kind Exchanges” (3 credits) (WebCE Inc./ARELLO)	01/01/2025
“Smart Tech, Smarter Agent: Smart Technology in the Residential Marketplace” (3 credits) (WebCE Inc./ARELLO)	01/01/2025
“Social Media with a K.I.S.S.” (3 credits) (WebCE Inc./ARELLO)	01/01/2025
“Who Represents Whom? Agency Uncloaked” (3 credits) (WebCE Inc./ARELLO)	01/01/2025
“Working in Teams” (3 credits) (WebCE Inc./ARELLO)	01/01/2025
“Bias Override: Overcoming Barriers to Fair Housing” (3 credits) (REALTORS Association of Maui/National)	01/01/2025
“Accredited Buyer’s Representative (ABR) Designation Course” (12 credits) (REALTORS Association of Maui/National)	01/01/2025
“A Real Estate Licensee’s Responsibilities During Escrow” (3 credits) (Marion Haller)	01/01/2025

APPROVED APPLICATIONS FOR REAL ESTATE
REAL ESTATE COMMISSION MEETING ON DECEMBER 18, 2024

<u>Brokers – Individual</u>	<u>Effective Date</u>
Meredith Brooke Mefferd aka Meredith Mefferd	10/29/2024
Devin Joseph Minardi aka Devin Minardi	11/07/2024
Laura Agnes Khouri aka Laura Khouri	11/18/2024
Joshua Milton Mun aka Joshua M Mun	11/20/2024
Nicole Lynn Linke aka Nicole Linke	11/25/2024
Thomas Cho Lee aka Thomas C Lee	11/25/2024
<u>Salesperson – Individual</u>	<u>Effective Date</u>
Kristen Lynne Cabang aka Kristen Cabang	11/06/2024
May M Rodriguez aka May Rodriguez	11/07/2024
Kristine Wallerius Chung aka Kristine Chung	11/07/2024
Jacinda Butay aka Cinda Butay	11/08/2024
Adela Ewelina Bachman aka Adela Bachman	11/12/2024
Asami Ogletree	11/13/2024
Dancia Gimlin Mast aka Dancia Mast	11/13/2024
Kalei David Kekumano aka Kalei Kekumano	11/13/2024
Donna L Rankin	11/14/2024
Nicole Kim aka Nikki Kim	11/14/2024
Chase Ernest Tavernier aka Chase Tavernier	11/15/2024
Elijah Muhammad Baldwin	11/18/2024
Henry Fred Camacho	11/19/2024
<u>Brokers – Limited Liability Company (LLC)</u>	<u>Effective Date</u>
APC Realty Hawaii LLC G Scott McCormack, PB	11/04/2024
Turtle Bay Condos LLC Nicole Linke, PB	11/25/2024

<u>Trade Name</u>	<u>Effective Date</u>
Hawaii Rentals with Aloha Inc dba Aloha Hawaii Rentals	11/12/2024
Zillow Inc dba Trulia	11/12/2024
Francis Cofran dba CRES HAWAII	12/02/2024
<u>Legal Name Change (Individual)</u>	<u>Effective Date</u>
Melissa A Z Montgomery nka Melissa Anne Venit fka Melissa A Z Montgomery	10/24/2024
Krystal M Lin nka Krystal Marie Ling Lin Shoop fka Krystal M Lin	11/14/2024
Mika Saito Algeri nka Mika Saito Mazur fka Mika Saito Algeri	11/15/2024
Kelcie Akiko Miki nka Kelcie Akiko Pira-Miki fka Kelcie Akiko Miki	11/22/2024
Estelle S Cruse nka Estelle Sarah Birch fka Estelle S Cruse	11/25/2024
<u>License Name Change (Individual)</u>	<u>Effective Date</u>
Krystal Lin nka Krystal M Shoop fka Krystal Lin	11/14/2024
BreeAnn Olivia Saks aka BreeAnn Saks	11/20/2024
Kelcie Akiko Miki nka Kelcie Akiko Pira-Miki fka Kelcie Akiko Miki	11/22/2024
<u>Educational Equivalency Certificate</u>	<u>Expiration Date</u>
Alfred Daniels Crawford	11/07/2026
Mark James Hollenbeck	11/12/2026
Kauanoewoaiiele Beamer	11/13/2026
Jill Larson	11/14/2026
Maria Jesus Olson	11/15/2026
Anthony Eugene Amerson	11/25/2026
Nicholas Keith Rogers	11/26/2026
<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Alfred Daniels Crawford	11/07/2026
Mark James Hollenbeck	11/12/2026
Jill Larson	11/14/2026
Maria Jesus Olson	11/15/2026
Anthony Eugene Amerson	11/25/2026
Nicholas Keith Rogers	11/26/2026

Real Estate Broker Experience Certificate

	<u>Expiration Date</u>
Benjamin Morning Gilholm	11/06/2026
William Kosuke Tanaka	11/06/2026
Kristine Nicole Dugan	11/07/2026
Tasha E Akama	11/07/2026
Corrinna Lynn	11/07/2026
Mark James Hollenbeck	11/12/2026
Kelcie Akiko Miki	11/22/2026
John Roden	11/22/2026
John K Y Good	11/25/2026
Christopher Seavey	11/26/2026
Porsche Sue Kimiko Nathaniel	11/26/2026
Lance Michael Cowan	11/26/2026
Nicholas Keith Rogers	11/26/2026

Continuing Education Equivalency

	<u>Effective Date</u>
Trenton Kuponu Wailehua	11/06/2024
Sean Campbell Hanna	11/12/2024
Justin M. Shepherd	11/12/2024
Bernadette M Pillar	11/14/2024
Mark Hesch	11/20/2024
Mark Conway Brown	11/20/2024
Cynthia Marie Scott	11/20/2024
Cindy Lee Furtado	11/25/2024
Amelia Matera	11/25/2024
Celine Melia Nice	11/27/2024
Richard Dale Rahn	11/27/2024
Kellie N. Agno-Baez	12/02/2024