

School Files

Hawaii Real Estate Commission

January 2023

www.hawaii.gov/hirec

What's in this Issue?

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- A Helpful Guide for Real Estate Prelicense Students Registering for a MyPVL Account
- Updates – Education System
- Reactivating or Restoring a License Chart
- Remote Proctoring Statistics
- Pass-Fail Rates 4th Quarter and One Year Rolling
- List of Current Continuing Education Providers & Prelicense Schools
- 2023 Real Estate Commission Meeting Schedule



HELLO 2023

REAL ESTATE COMMISSION

To continue in 2023: The monthly standing committee meetings for the Laws and Rules Review Committee (“LRRC”), the Condominium Review Committee (“CRC”), and the Education Review Committee (“ERC”) will remain integrated with the monthly Real Estate Commission (“REC”) meeting, normally scheduled for the fourth Friday of the month. The REC meeting will continue to be held via the Zoom platform.

1. **Commission’s mandatory core course 2023-2024:** The topics for the core course will be for Part A, Disclosure, and for Part B, RICO/Recovery Fund. The Commission has approved a developer for these core courses. It is anticipated that Part A will be released by July 2023, and Part B, by July 2024.
2. **On-time license renewals:** As of January 10, 2023, the renewal statistics for real estate brokers, entities, and salespersons are as follows:

| Licenses Eligible for Renewal | No. of Licenses | Licenses Renewed | % Renewed | Online Renewals | % of Licenses Renewed Online |
|---------------------------------|-----------------|------------------|--------------|-----------------|------------------------------|
| Real Estate Brokers (RB) | 4,248 | 3,892 | 91.6% | 3,775 | 97% |
| Real Estate Sole (RB) | 802 | 667 | 83.2% | 646 | 96.9% |
| Real Estate Entity (RB) | 1,742 | 1,575 | 90.4% | 1,486 | 94.3% |
| Real Estate Branch Office (RBO) | 132 | 100 | 75.8% | 99 | 99% |
| Real Estate Salesperson (RS) | 13,597 | 11,306 | 83.1% | 10,928 | 96.7% |
| TOTAL | 20,521 | 17,540 | 85.5% | 16,934 | 96.5% |

PRELICENSE SCHOOLS

As of mid-January 2023, 16 of the 20 previously registered prelicense schools have re-registered.

Prelicense School Completion Certificates are issued by the prelicense school, NOT the Real Estate Branch (REB). The printed School Completion Certificate is considered “original”, but must be printed on plain white, 8 ½ by 11 paper, full-sized.

This information should be disseminated to all students when they take prelicensing courses:

1. Students should register using their legal name as stated on their government-issued ID. This will avoid the incorrect name from being printed on their school completion certificate and will enable the student to schedule their exam with PSI without incident/rejection.
2. Students should only “signup” once for a MyPVL account and should use the same MyPVL account from prelicense to licensure. This will avoid duplicate accounts, emails, passwords, etc.
3. When signing up for their MyPVL account, students are encouraged to use their personal email, not an email affiliated with an employer. This will avoid being locked out of their MyPVL account should they leave that employer and no longer have access to that email.
4. Licensees must renew their real estate license via their MyPVL account every even-numbered year whether on an inactive or active status.
5. Prelicense instructors should clearly emphasize that broker candidates must apply for and receive a broker experience certificate (BE) from the REB prior to sitting for the broker licensing exam with PSI. Without an approved BE, candidate exams will not be honored.

CONTINUING EDUCATION PROVIDERS

As of mid-January 2023, 28 continuing education providers out of the 38 previously registered continuing education providers have re-registered.

The Real Estate Branch staff have been fielding an influx of calls and emails during the last few days of December 2022, and into this month of January, from licensees who are missing their required CE courses. Many have been assured by the CE provider(s) that their courses have been reported to the education system but to their dismay, their courses are not reflected in the system. Please ensure their attendance is reported correctly and within the 10 day timeline.

Another important topic is that providers should be adding student CE credits to the correct course biennium. Any course completed after 12/31/22 should **not** be credited to the 2022 biennium. Providers should be adding student’s completed course credits to courses that have been newly certified/re-certified for the 2024 biennium.

Please note that if any of your courses have not been certified or re-certified, you should not be offering the course.

If a licensee is taking a course to restore their license and request their courses be marked as “Make-Up”, please do so. Currently, all CE Providers are able to mark courses as “Make-Up” even after submitting the course completion. If you are having any trouble with this, please email us at roster@dcca.hawaii.gov so we may report the issue to our developer.

Did you know? CE course completion dates shall adhere to and reflect Hawaiian Time Zone.

This information should be disseminated to all licensees when they take CE courses:

1. Licensees who received their SALESPERSONS license during a renewal year (2024, 2026, etc.) are exempt from completing CE requirements during that current renewal cycle. BROKERS ARE NOT EXEMPT and must complete CEs to renew their license on an active status.
2. Licensees should confirm their information, specifically their real estate license number, is correct when registering for a CE course(s). This will ensure that the proper courses and credit hours are reported to the licensee’s real estate education portal.
3. A CE Provider has 10 days to post a course completion. Licensees should be made aware of that timeline, especially when they are taking course(s) at the end of a renewal year. Many licensees contact the Real Estate Branch the day after completing the course and are not aware of this 10-day period. Some become agitated when informed they must contact the CE provider to check on the reporting status.
4. Licensees may access their CE information via their MyPVL account <https://mypvl.dcca.hawaii.gov/>. Once logged into their MyPVL account, click on their license number. Next, click on the tab "RECE" (Real Estate Continuing Education). Here licensees will be able to view their history of courses completed and reported to the Commission.
5. Licensees must renew their real estate license via their MyPVL account every even-numbered year whether on an inactive or active status. However, the online renewal portal is now closed. Therefore, if you receive any inquiries, please direct them to our Licensing Branch at (808) 586-3000 to request a hard copy restoration application.

MyPVL ACCOUNT

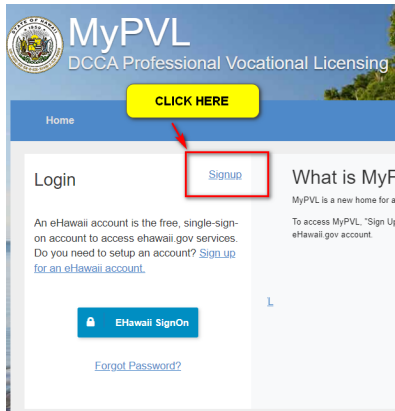
Highlight the importance of MyPVL accounts. Licensees have access to their CE history, the ability to print pocket cards, check their license status, and update personal information. As you know, the MyPVL account is also where license renewals occur every even-numbered year.

CE Providers, please continue to remind licensees to check their CE History within their MyPVL account, prior to registering for a course or a pre-packaged course. Make sure licensees are aware of your refund policies and/or the ability to retake another course(s) if any of the course(s) is a duplicate.

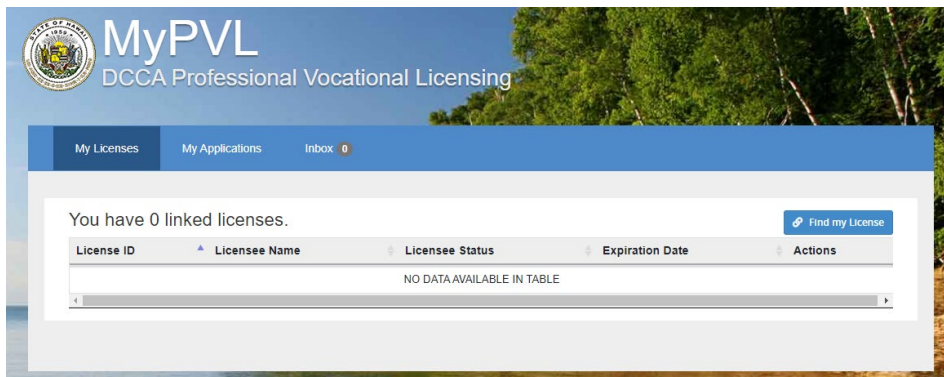


A Helpful Guide for Real Estate Prelicense Students Registering for a MyPVL Account

- 1) Create a MyPVL account by visiting the following site <https://mypvl.dcca.hawaii.gov/>
- 2) Click on the “Signup” link.



- 3) Register with your personal email address (not one affiliated with an employer). This is the same email address you will need to provide to your Prelicense School. Follow the prompts and fill out the required information.
- 4) After you create your account, sign out, then sign back in. You should see a menu that looks like this:



- 5) If your screen looks like this then Congratulations, you have successfully registered for your account. Please contact your Prelicense school and provide them with your personal email address, the same email that you used to register for your MyPVL account. Your Prelicense School is responsible for providing you with your School Completion Certificate. The DCCA Real Estate Branch does not provide duplicate certificates nor will you be able to find a copy within your MyPVL account.

TIPS:

- If you have created any eHawaii accounts in the past whether it was for tax purposes or any other reason, you must login by visiting the MyPVL site directly (<https://mypvl.dcca.hawaii.gov/>). Again, you will know you have been successful when you see the menu that shows “0 Linked Licenses” (see screenshot above).
- If you are using an email account that you share with someone else, and they previously signed up for an eHawaii account, most times the primary person’s name appears in the account information. This means their name will show up on your School Completion Certificate. If this happens, please contact our office at (808)586-2643 and we can assist you with updating your name.



UPDATES – EDUCATION SYSTEM

Issues that CE Providers and Prelicense Schools have reported to the Real Estate Branch have been relayed to the developer. If you are aware of any “glitches” in the Education System, please report it to the Real Estate Branch at 808-586-2643, or via email roster@dcca.hawaii.gov.

Here is a list of current issues that have been reported:

- When you are ready to finalize the course and use the button “Mark Class as Complete and Submit Roster,” nothing happens, and the course remains “Open”.
- The “To be active in the xx-xx biennium” table that is visible in the CE Status menu and visible to licensees via their MyPVL account, has been unreliable:

| To be active in the 2025 - 2026 biennium | | |
|--|------------------------------|--------------|
| 2024 | Credit Hours Required | 20.00 |
| | Core | 6.00 |
| | Elective | 15.00 |
| 2024 | Credit Hours Earned | 21.00 |
| 2024 | Credit Hours Needed | 0.00 |
| | Core | 0.00 |
| | Elective | 0.00 |

| To be active in the 2023 - 2024 biennium | | |
|---|------------------------------|--------------|
| 2022 | Credit Hours Required | 20.00 |
| | Core | 6.00 |
| (If previous biennium core course avail.) | | |

Sometimes the biennium is incorrect and/or the credit hours are not properly updated. Currently, the system does not account for licensees who have been delinquent for more than one year (30-hour requirement vs. 20-hour requirement). If a licensee has any questions on the restoration requirements for their license, please have them call our office.

- Periodically, the CE History Table does not sort by biennium. This issue was previously fixed, but we have received reports that it still does not sort properly:

| Course ID | Subject | No. Credits | Certificate No. | Biennium | Course Type | Credit Earned Date | Make-up Credit | Order Re-Print |
|-----------|--|-------------|-----------------|----------|-------------|--------------------|----------------|--------------------------|
| C42472 | 2021-2022 CORE A FAIR PLAY IN FAIR HOUSING: IT'S NOT A GAME, IT'S THE LAW! | 3 | 580947 | 2022 | Core | 10/17/2022 | No | <input type="checkbox"/> |
| C43046 | 2021-2022 CORE B DITCH THE 'MIS' IN MISREPRESENTATION | 3 | 581399 | 2022 | Core | 10/17/2022 | No | <input type="checkbox"/> |
| C13783 | FIRST-TIME HOMEBUYERS: A NICHE TO GROW ON | 3 | 587257 | 2022 | Elective | 10/27/2022 | No | <input type="checkbox"/> |
| C13799 | RESIDENTIAL PROPERTY MANAGEMENT ESSENTIALS | 3 | 587692 | 2022 | Elective | 10/28/2022 | No | <input type="checkbox"/> |
| C42927 | USING THE CODE TO SOLVE ETHICAL | 3 | 589668 | 2022 | Elective | 10/30/2022 | No | <input type="checkbox"/> |



RE-ACTIVATING OR RESTORING A FORFEITED LICENSE

If your license is renewed on INACTIVE status, and you wish to change to active status, or if for any reason your license is forfeited on January 1, 2023 (whether you voluntarily did not renew on time, you forgot to renew, your check was returned by the financial institution, etc.) and you wish to restore your license, the table below lists documents and fees which must be submitted to the Licensing Branch. If your license was forfeited before or on January 1, 2023, or if you apply for restoration after December 31, 2023, you must submit a Restoration Application (call 586-3000 to obtain application) and follow the instructions that accompany that application.

| RE-ACTIVATING | | | | |
|---|---|--|--|---|
| Individual Brokers, Salespersons | Principal Brokers, Brokers in Charge | Entities (Corporation, Partnership, LLC, or LLP) | Sole Proprietors | Branch Office |
| <ul style="list-style-type: none"> • Change Form (signed by Principal Broker or Broker in Charge) • \$25 fee | <ul style="list-style-type: none"> • Change Form • \$25 fee | <ul style="list-style-type: none"> • Change Form for entity with \$75 fee • Change Form for principal broker with \$25 fee • Change Form for ALL associating licensees with \$25 fee for each Change Form | <ul style="list-style-type: none"> • Application for sole proprietor • \$65 fee • Change Form for ALL associating licensees with \$25 fee for each Change Form | <ul style="list-style-type: none"> • Change Form for branch office with \$75 fee • Change Form to register a broker in charge if the principal broker has not already designated a broker in charge |
| | | <ul style="list-style-type: none"> • Trade name document (if using a trade name) from Business Registration Division 586-2727 | <ul style="list-style-type: none"> • Trade name document (if using a trade name) from Business Registration Division 586-2727 | |
| | | <ul style="list-style-type: none"> • Certificate of Good Standing from Business Registration | | |
| | | <ul style="list-style-type: none"> • Entity Resolution appointing principal broker | | |
| RESTORING BETWEEN JANUARY 1 AND DECEMBER 31, 2023 | | | | |
| <ul style="list-style-type: none"> • Renewal Application • \$268 renewal fee • \$50 penalty fee • Change Form if restoring on active status | <ul style="list-style-type: none"> • Renewal Application • \$268 renewal fee • \$50 penalty fee • Change Form if restoring on active status | <ul style="list-style-type: none"> • Renewal Application • \$343 renewal fee • \$100 penalty fee • Change Form for principal broker • Change Form for ALL associating licensees • Trade name document (if using a trade name) • Certificate of Good Standing • Entity Resolution appointing principal broker | <ul style="list-style-type: none"> • Renewal Application • \$298 renewal fee • \$80 penalty fee • Trade name document (if using a trade name) • Change Form for ALL associating licensees | <ul style="list-style-type: none"> • Renewal Application • \$268 renewal fee • \$50 penalty fee |

The Change Form and Application for License: Real Estate Sole Proprietor may be retrieved from the Commission's web site: <http://www.hawaii.gov/hirec>.

This material can be made available for individuals with special needs. Please call the Licensing Branch Manager at 586-3000 to submit your request.



REMOTE PROCTORING STATISTICS

PSI MONTHLY STATS

11/1/22 – 11/30/22

| | Total Tested | Total Passed | Remote Tested | Remote Passed | % Remote Passed | Test Site Tested | Test Site Passed | % Test Site Passed |
|----------------------|--------------|--------------|---------------|---------------|-----------------|------------------|------------------|--------------------|
| Broker National | 27 | 10 | 11 | 6 | 54.55% | 16 | 4 | 25.00% |
| Broker State | 33 | 12 | 16 | 5 | 31.25% | 17 | 7 | 41.18% |
| | | | | | | | | |
| Salesperson National | 189 | 64 | 112 | 37 | 33.04% | 77 | 27 | 35.06% |
| Salesperson State | 203 | 57 | 113 | 29 | 25.66% | 90 | 28 | 31.11% |



PASS-FAIL RATES

OCTOBER – DECEMBER 2022 STATS AND ONE YEAR ROLLING

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 1

Test Date : 10/01/22 - 12/31/22

Test Name : HI Real Estate Broker

Component : HI Real Estate Broker - National ORIGINAL

| School Code | School Name | Tested | Passed | Failed | % Passed |
|-------------|--|--------|--------|--------|----------|
| 1151 | Akahi Real Estate Network, LLC | 1 | 1 | 0 | 100.00 |
| 1152 | All Islands Real Estate School | 1 | 1 | 0 | 100.00 |
| 1180 | Bly School of Real Estate (Classroom) | 15 | 10 | 5 | 66.67 |
| 1174 | Carol Ball School of Real Estate (Online) | 1 | 0 | 1 | 0.00 |
| 1154 | Coldwell Banker Pacific Properties, Real Estate School | 2 | 1 | 1 | 50.00 |
| 1188 | Excellence in Education, LLC, DBA Maui Real Estate School (Online) | 3 | 3 | 0 | 100.00 |
| 1175 | Inet Realty | 1 | 1 | 0 | 100.00 |
| 1184 | Mbiton Learn Real Estate | 3 | 3 | 0 | 100.00 |
| 8888 | <i>Pre-License and Uniform Equivalency</i> | 5 | 1 | 4 | 20.00 |
| 7777 | <i>Pre-License Equivalency Only</i> | 2 | 2 | 0 | 100.00 |
| 1186 | Real Estate School Hawaii | 2 | 2 | 0 | 100.00 |
| 1162 | REMI School of Real Estate (Classroom) | 1 | 0 | 1 | 0.00 |
| 1169 | REMI School of Real Estate (Online) | 9 | 5 | 4 | 55.56 |
| 1170 | Seiler School of Real Estate (Online) | 2 | 0 | 2 | 0.00 |
| 1193 | The CE Shop, Inc. (Online) | 4 | 4 | 0 | 100.00 |
| | | 52 | 34 | 18 | 65.38 |

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 2

Test Date : 10/01/22 - 12/31/22

Test Name : HI Real Estate Broker

Component : HI Real Estate Broker - State ORIGINAL

| School Code | School Name | Tested | Passed | Failed | % Passed |
|-------------|--|--------|--------|--------|----------|
| 1166 | Abe Lee Seminars (Online) | 1 | 0 | 0 | 0.00 |
| 1151 | Akahi Real Estate Network, LLC | 1 | 1 | 0 | 100.00 |
| 1152 | All Islands Real Estate School | 1 | 0 | 1 | 0.00 |
| 1180 | Bly School of Real Estate (Classroom) | 15 | 15 | 0 | 100.00 |
| 1174 | Carol Ball School of Real Estate (Online) | 1 | 0 | 1 | 0.00 |
| 1154 | Coldwell Banker Pacific Properties, Real Estate School | 2 | 1 | 1 | 50.00 |
| 1188 | Excellence in Education, LLC, DBA Maui Real Estate School (Online) | 3 | 1 | 2 | 33.33 |
| 1175 | Inet Realty | 1 | 1 | 0 | 100.00 |
| 1184 | Mbiton Learn Real Estate | 3 | 2 | 1 | 66.67 |
| 8888 | <i>Pre-License and Uniform Equivalency</i> | 5 | 1 | 2 | 20.00 |
| 7777 | <i>Pre-License Equivalency Only</i> | 4 | 0 | 4 | 0.00 |
| 1186 | Real Estate School Hawaii | 2 | 1 | 1 | 50.00 |
| 1162 | REMI School of Real Estate (Classroom) | 1 | 0 | 1 | 0.00 |
| 1169 | REMI School of Real Estate (Online) | 10 | 3 | 6 | 30.00 |
| 1170 | Seiler School of Real Estate (Online) | 2 | 0 | 1 | 0.00 |
| 1193 | The CE Shop, Inc. (Online) | 4 | 2 | 2 | 50.00 |
| 1165 | Vitousek RE Schools, Inc (Classroom) | 1 | 0 | 1 | 0.00 |
| | | 57 | 28 | 24 | 49.12 |

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 3

Test Date : 10/01/22 - 12/31/22

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - National ORIGINAL

| School Code | School Name | Tested | Passed | Failed | % Passed |
|-------------|---|--------|--------|--------|----------|
| 1150 | Abe Lee Seminars (Classroom) | 6 | 2 | 4 | 33.33 |
| 1166 | Abe Lee Seminars (Online) | 72 | 30 | 42 | 41.67 |
| 1174 | Carol Ball School of Real Estate (Online) | 7 | 4 | 3 | 57.14 |
| 1154 | Coldwell Banker Pacific Properties, Real Estate School | 1 | 0 | 1 | 0.00 |
| 1190 | Colibri Real Estate, LLC | 16 | 9 | 7 | 56.25 |
| 1177 | Continuing Ed Express LLC | 2 | 2 | 0 | 100.00 |
| 1185 | Excellence in Education, LLC, DBA Maui Real Estate School (Classroom) | 1 | 0 | 1 | 0.00 |
| 1188 | Excellence in Education, LLC, DBA Maui Real Estate School (Online) | 23 | 13 | 10 | 56.52 |
| 1172 | Hawaii Institute of Real Estate | 2 | 1 | 1 | 50.00 |
| 1182 | Hawaii Real Estate Academy (Classroom) | 1 | 0 | 1 | 0.00 |
| 1175 | Inet Realty | 1 | 1 | 0 | 100.00 |
| 1159 | Maui Community College-VITEC | 2 | 0 | 2 | 0.00 |
| 1191 | Mayfield Real Estate, Inc., dba Global Real Estate School | 1 | 1 | 0 | 100.00 |
| 1184 | Mbiton Learn Real Estate | 6 | 4 | 2 | 66.67 |
| 9999 | <i>Other</i> | 1 | 0 | 1 | 0.00 |
| 8888 | <i>Pre-License and Uniform Equivalency</i> | 3 | 2 | 1 | 66.67 |
| 7777 | <i>Pre-License Equivalency Only</i> | 6 | 4 | 2 | 66.67 |
| 1168 | ProSchools, Inc.(Online) | 1 | 0 | 1 | 0.00 |
| 1186 | Real Estate School Hawaii | 2 | 1 | 1 | 50.00 |
| 1162 | REMI School of Real Estate (Classroom) | 1 | 0 | 1 | 0.00 |
| 1169 | REMI School of Real Estate (Online) | 27 | 11 | 16 | 40.74 |
| 9999 | <i>Restoration</i> | 1 | 0 | 1 | 0.00 |
| 1170 | Seiler School of Real Estate (Online) | 7 | 5 | 2 | 71.43 |
| 1183 | The CE Shop, Inc. (Classroom) | 1 | 1 | 0 | 100.00 |
| 1193 | The CE Shop, Inc. (Online) | 35 | 22 | 13 | 62.86 |
| 1165 | Vitousek RE Schools, Inc (Classroom) | 7 | 3 | 4 | 42.86 |
| 1171 | Vitousek RE Schools, Inc (Online) | 2 | 1 | 1 | 50.00 |
| | | 235 | 117 | 118 | 49.79 |

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 4

Test Date : 10/01/22 - 12/31/22

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - State ORIGINAL

| School Code | School Name | Tested | Passed | Failed | % Passed |
|-------------|---|------------|-----------|------------|---------------|
| 1150 | Abe Lee Seminars (Classroom) | 7 | 1 | 5 | 14.29 |
| 1166 | Abe Lee Seminars (Online) | 72 | 21 | 47 | 29.17 |
| 1174 | Carol Ball School of Real Estate (Online) | 7 | 5 | 1 | 71.43 |
| 1154 | Coldwell Banker Pacific Properties, Real Estate School | 1 | 0 | 1 | 0.00 |
| 1190 | Colibri Real Estate, LLC. | 16 | 3 | 13 | 18.75 |
| 1177 | Continuing Ed Express LLC | 2 | 2 | 0 | 100.00 |
| 1185 | Excellence in Education, LLC, DBA Maui Real Estate School (Classroom) | 1 | 0 | 1 | 0.00 |
| 1188 | Excellence in Education, LLC, DBA Maui Real Estate School (Online) | 23 | 11 | 12 | 47.83 |
| 1172 | Hawaii Institute of Real Estate | 2 | 0 | 2 | 0.00 |
| 1182 | Hawaii Real Estate Academy (Classroom) | 1 | 0 | 0 | 0.00 |
| 1175 | Inet Realty | 1 | 0 | 1 | 0.00 |
| 1159 | Maui Community College-VITEC | 2 | 0 | 1 | 0.00 |
| 1191 | Mayfield Real Estate, Inc., dba Global Real Estate School | 1 | 0 | 1 | 0.00 |
| 1184 | Mbiton Learn Real Estate | 6 | 1 | 5 | 16.67 |
| 9999 | <i>Other</i> | 2 | 0 | 1 | 0.00 |
| 8888 | <i>Pre-License and Uniform Equivalency</i> | 6 | 1 | 5 | 16.67 |
| 7777 | <i>Pre-License Equivalency Only</i> | 6 | 4 | 2 | 66.67 |
| 1168 | ProSchools, Inc.(Online) | 1 | 0 | 1 | 0.00 |
| 1186 | Real Estate School Hawaii | 2 | 0 | 2 | 0.00 |
| 1162 | REMI School of Real Estate (Classroom) | 1 | 0 | 1 | 0.00 |
| 1169 | REMI School of Real Estate (Online) | 27 | 9 | 18 | 33.33 |
| 9999 | <i>Restoration</i> | 2 | 0 | 1 | 0.00 |
| 1170 | Seiler School of Real Estate (Online) | 7 | 4 | 3 | 57.14 |
| 1183 | The CE Shop, Inc. (Classroom) | 1 | 0 | 1 | 0.00 |
| 1193 | The CE Shop, Inc. (Online) | 36 | 14 | 20 | 38.89 |
| 1165 | Vitousek RE Schools, Inc (Classroom) | 7 | 1 | 6 | 14.29 |
| 1171 | Vitousek RE Schools, Inc (Online) | 1 | 1 | 0 | 100.00 |
| | | 241 | 78 | 151 | 32.37 |



HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 1

Test Date : 01/01/22 - 12/31/22

Test Name : HI Real Estate Broker

Component : HI Real Estate Broker - National ORIGINAL

| School Code | School Name | Tested | Passed | Failed | % Passed |
|-------------|---|--------|--------|--------|----------|
| 1150 | Abe Lee Seminars (Classroom) | 1 | 0 | 1 | 0.00 |
| 1166 | Abe Lee Seminars (Online) | 8 | 4 | 4 | 50.00 |
| 1151 | Akahi Real Estate Network, LLC | 1 | 1 | 0 | 100.00 |
| 1152 | All Islands Real Estate School | 1 | 1 | 0 | 100.00 |
| 1180 | Bly School of Real Estate (Classroom) | 33 | 19 | 14 | 57.58 |
| 1181 | Bly School of Real Estate (Online) | 1 | 1 | 0 | 100.00 |
| 1153 | Carol Ball School of Real Estate (Classroom) | 1 | 1 | 0 | 100.00 |
| 1174 | Carol Ball School of Real Estate (Online) | 4 | 3 | 1 | 75.00 |
| 1154 | Coldwell Banker Pacific Properties, Real Estate School | 3 | 1 | 2 | 33.33 |
| 1177 | Continuing Ed Express LLC | 1 | 0 | 1 | 0.00 |
| 1185 | Excellence in Education, LLC, DBA Maui Real Estate School (Classroom) | 1 | 1 | 0 | 100.00 |
| 1188 | Excellence in Education, LLC, DBA Maui Real Estate School (Online) | 7 | 7 | 0 | 100.00 |
| 1172 | Hawaii Institute of Real Estate | 1 | 0 | 1 | 0.00 |
| 1175 | Inet Realty | 2 | 1 | 1 | 50.00 |
| 1159 | Maui Community College-VITEC | 1 | 0 | 1 | 0.00 |
| 1184 | Mbiton Learn Real Estate | 24 | 17 | 7 | 70.83 |
| 8888 | <i>Pre-License and Uniform Equivalency</i> | 9 | 3 | 6 | 33.33 |
| 7777 | <i>Pre-License Equivalency Only</i> | 7 | 3 | 3 | 42.86 |
| 1168 | ProSchools, Inc.(Online) | 3 | 3 | 0 | 100.00 |
| 1186 | Real Estate School Hawaii | 4 | 2 | 2 | 50.00 |
| 1162 | REMI School of Real Estate (Classroom) | 1 | 0 | 1 | 0.00 |
| 1169 | REMI School of Real Estate (Online) | 27 | 15 | 12 | 55.56 |
| 1163 | Seiler School of Real Estate (Classroom) | 1 | 0 | 1 | 0.00 |
| 1170 | Seiler School of Real Estate (Online) | 5 | 3 | 2 | 60.00 |
| 1193 | The CE Shop, Inc. (Online) | 9 | 9 | 0 | 100.00 |
| 1165 | Vitousek RE Schools, Inc (Classroom) | 4 | 2 | 2 | 50.00 |
| 1171 | Vitousek RE Schools, Inc (Online) | 3 | 2 | 1 | 66.67 |
| | | 163 | 99 | 63 | 60.74 |



HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 2

Test Date : 01/01/22 -12/31/22

Test Name : HI Real Estate Broker

Component : HI Real Estate Broker - State ORIGINAL

| School Code | School Name | Tested | Passed | Failed | % Passed |
|-------------|---|--------|--------|--------|----------|
| 1150 | Abe Lee Seminars (Classroom) | 1 | 0 | 1 | 0.00 |
| 1166 | Abe Lee Seminars (Online) | 10 | 3 | 5 | 30.00 |
| 1151 | Akahi Real Estate Network, LLC | 1 | 1 | 0 | 100.00 |
| 1152 | All Islands Real Estate School | 1 | 0 | 1 | 0.00 |
| 1180 | Bly School of Real Estate (Classroom) | 33 | 26 | 7 | 78.79 |
| 1181 | Bly School of Real Estate (Online) | 1 | 1 | 0 | 100.00 |
| 1153 | Carol Ball School of Real Estate (Classroom) | 1 | 0 | 1 | 0.00 |
| 1174 | Carol Ball School of Real Estate (Online) | 4 | 1 | 3 | 25.00 |
| 1154 | Coldwell Banker Pacific Properties, Real Estate School | 3 | 1 | 1 | 33.33 |
| 1177 | Continuing Ed Express LLC | 1 | 0 | 1 | 0.00 |
| 1185 | Excellence in Education, LLC, DBA Maui Real Estate School (Classroom) | 1 | 0 | 1 | 0.00 |
| 1188 | Excellence in Education, LLC, DBA Maui Real Estate School (Online) | 8 | 3 | 5 | 37.50 |
| 1172 | Hawaii Institute of Real Estate | 1 | 0 | 1 | 0.00 |
| 1175 | Inet Realty | 2 | 1 | 1 | 50.00 |
| 1159 | Maui Community College-VITEC | 1 | 0 | 1 | 0.00 |
| 1184 | Mbition Learn Real Estate | 24 | 9 | 13 | 37.50 |
| 9999 | <i>Other</i> | 1 | 1 | 0 | 100.00 |
| 8888 | <i>Pre-License and Uniform Equivalency</i> | 12 | 5 | 4 | 41.67 |
| 7777 | <i>Pre-License Equivalency Only</i> | 11 | 1 | 9 | 9.09 |
| 1168 | ProSchools, Inc.(Online) | 4 | 3 | 1 | 75.00 |
| 1186 | Real Estate School Hawaii | 4 | 1 | 3 | 25.00 |
| 1162 | REMI School of Real Estate (Classroom) | 1 | 0 | 1 | 0.00 |
| 1169 | REMI School of Real Estate (Online) | 28 | 9 | 18 | 32.14 |
| 9999 | <i>Restoration</i> | 1 | 1 | 0 | 100.00 |
| 1163 | Seiler School of Real Estate (Classroom) | 1 | 0 | 1 | 0.00 |
| 1170 | Seiler School of Real Estate (Online) | 5 | 2 | 2 | 40.00 |
| 1183 | The CE Shop, Inc. (Classroom) | 1 | 1 | 0 | 100.00 |
| 1193 | The CE Shop, Inc. (Online) | 9 | 4 | 5 | 44.44 |
| 5555 | <i>Uniform Equivalency Only</i> | 7 | 3 | 4 | 42.86 |
| 1165 | Vitousek RE Schools, Inc (Classroom) | 5 | 2 | 3 | 40.00 |
| 1171 | Vitousek RE Schools, Inc (Online) | 3 | 1 | 1 | 33.33 |
| | | 186 | 80 | 94 | 43.01 |



HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 3

Test Date : 01/01/22 - 12/31/22

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - National ORIGINAL

| School Code | School Name | Tested | Passed | Failed | % Passed |
|-------------|---|--------|--------|--------|----------|
| 1150 | Abe Lee Seminars (Classroom) | 43 | 11 | 32 | 25.58 |
| 1166 | Abe Lee Seminars (Online) | 406 | 165 | 239 | 40.64 |
| 1151 | Akahi Real Estate Network, LLC | 1 | 1 | 0 | 100.00 |
| 1152 | All Islands Real Estate School | 4 | 1 | 3 | 25.00 |
| 1187 | American Dream Real Estate School (Classroom) | 1 | 0 | 1 | 0.00 |
| 1180 | Bly School of Real Estate (Classroom) | 26 | 13 | 13 | 50.00 |
| 1181 | Bly School of Real Estate (Online) | 14 | 9 | 5 | 64.29 |
| 1153 | Carol Ball School of Real Estate (Classroom) | 2 | 0 | 2 | 0.00 |
| 1174 | Carol Ball School of Real Estate (Online) | 39 | 28 | 11 | 71.79 |
| 1154 | Coldwell Banker Pacific Properties, Real Estate School | 6 | 2 | 4 | 33.33 |
| 1190 | Colibri Real Estate, LLC. | 92 | 55 | 37 | 59.78 |
| 1177 | Continuing Ed Express LLC | 14 | 12 | 2 | 85.71 |
| 1189 | Diamond Resorts Real Estate Academy - Hawaii, LLC | 1 | 0 | 1 | 0.00 |
| 1185 | Excellence in Education, LLC, DBA Maui Real Estate School (Classroom) | 10 | 5 | 5 | 50.00 |
| 1188 | Excellence in Education, LLC, DBA Maui Real Estate School (Online) | 72 | 37 | 35 | 51.39 |
| 1172 | Hawaii Institute of Real Estate | 12 | 6 | 6 | 50.00 |
| 1182 | Hawaii Real Estate Academy (Classroom) | 29 | 8 | 21 | 27.59 |
| 1175 | Inet Realty | 7 | 1 | 6 | 14.29 |
| 1159 | Maui Community College-VITEC | 4 | 1 | 3 | 25.00 |
| 1191 | Mayfield Real Estate, Inc., dba Global Real Estate School | 2 | 1 | 1 | 50.00 |
| 1184 | Mbiton Learn Real Estate | 23 | 11 | 12 | 47.83 |
| 9999 | Other | 5 | 1 | 4 | 20.00 |
| 8888 | Pre-License and Uniform Equivalency | 21 | 8 | 13 | 38.10 |
| 7777 | Pre-License Equivalency Only | 29 | 18 | 11 | 62.07 |
| 1168 | ProSchools, Inc.(Online) | 4 | 1 | 3 | 25.00 |
| 1161 | Ralph Foulger's School of Real Estate (Classroom) | 1 | 1 | 0 | 100.00 |
| 1173 | Ralph Foulger's School of Real Estate (Online) | 2 | 0 | 2 | 0.00 |
| 1186 | Real Estate School Hawaii | 14 | 6 | 8 | 42.86 |
| 1162 | REMI School of Real Estate (Classroom) | 1 | 0 | 1 | 0.00 |
| 1169 | REMI School of Real Estate (Online) | 83 | 37 | 45 | 44.58 |
| 9999 | Restoration | 5 | 1 | 4 | 20.00 |
| 1170 | Seiler School of Real Estate (Online) | 22 | 15 | 7 | 68.18 |
| 1183 | The CE Shop, Inc. (Classroom) | 99 | 63 | 36 | 63.64 |
| 1193 | The CE Shop, Inc. (Online) | 138 | 83 | 55 | 60.14 |
| 5555 | Uniform Equivalency Only | 4 | 1 | 3 | 25.00 |
| 1165 | Vitousek RE Schools, Inc (Classroom) | 31 | 9 | 22 | 29.03 |
| 1171 | Vitousek RE Schools, Inc (Online) | 6 | 1 | 5 | 16.67 |
| | | 1273 | 612 | 658 | 48.08 |



HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 4

Test Date : 01/01/22 - 12/31/22

Test Name : HI Real Estate Salesperson

Component : HI Real Estate Salesperson - State ORIGINAL

| School Code | School Name | Tested | Passed | Failed | % Passed |
|-------------|---|--------|--------|--------|----------|
| 1150 | Abe Lee Seminars (Classroom) | 44 | 13 | 29 | 29.55 |
| 1166 | Abe Lee Seminars (Online) | 406 | 149 | 245 | 36.70 |
| 1151 | Akahi Real Estate Network, LLC | 1 | 1 | 0 | 100.00 |
| 1152 | All Islands Real Estate School | 4 | 0 | 4 | 0.00 |
| 1187 | American Dream Real Estate School (Classroom) | 1 | 0 | 1 | 0.00 |
| 1180 | Bly School of Real Estate (Classroom) | 26 | 14 | 12 | 53.85 |
| 1181 | Bly School of Real Estate (Online) | 14 | 8 | 6 | 57.14 |
| 1153 | Carol Ball School of Real Estate (Classroom) | 2 | 1 | 1 | 50.00 |
| 1174 | Carol Ball School of Real Estate (Online) | 39 | 22 | 16 | 56.41 |
| 1154 | Coldwell Banker Pacific Properties, Real Estate School | 6 | 1 | 5 | 16.67 |
| 1190 | Colibri Real Estate, LLC. | 92 | 13 | 74 | 14.13 |
| 1177 | Continuing Ed Express LLC | 14 | 9 | 5 | 64.29 |
| 1189 | Diamond Resorts Real Estate Academy - Hawaii, LLC | 1 | 0 | 1 | 0.00 |
| 1185 | Excellence in Education, LLC, DBA Maui Real Estate School (Classroom) | 10 | 5 | 5 | 50.00 |
| 1188 | Excellence in Education, LLC, DBA Maui Real Estate School (Online) | 73 | 30 | 41 | 41.10 |
| 1156 | Fahrni School of Real Estate | 1 | 1 | 0 | 100.00 |
| 1172 | Hawaii Institute of Real Estate | 13 | 3 | 10 | 23.08 |
| 1182 | Hawaii Real Estate Academy (Classroom) | 29 | 5 | 23 | 17.24 |
| 1175 | Inet Realty | 7 | 1 | 6 | 14.29 |
| 1159 | Maui Community College-VITEC | 4 | 0 | 3 | 0.00 |
| 1191 | Mayfield Real Estate, Inc., dba Global Real Estate School | 2 | 0 | 2 | 0.00 |
| 1184 | Mbiton Learn Real Estate | 23 | 4 | 19 | 17.39 |
| 9999 | Other | 7 | 1 | 4 | 14.29 |
| 8888 | Pre-License and Uniform Equivalency | 27 | 4 | 23 | 14.81 |
| 7777 | Pre-License Equivalency Only | 34 | 14 | 19 | 41.18 |
| 1168 | ProSchools, Inc. (Online) | 4 | 0 | 4 | 0.00 |
| 1161 | Ralph Foulger's School of Real Estate (Classroom) | 1 | 0 | 1 | 0.00 |
| 1173 | Ralph Foulger's School of Real Estate (Online) | 2 | 0 | 2 | 0.00 |
| 1186 | Real Estate School Hawaii | 14 | 4 | 10 | 28.57 |
| 1162 | REMI School of Real Estate (Classroom) | 1 | 0 | 1 | 0.00 |
| 1169 | REMI School of Real Estate (Online) | 83 | 36 | 45 | 43.37 |
| 9999 | Restoration | 7 | 1 | 4 | 14.29 |
| 1170 | Seiler School of Real Estate (Online) | 22 | 12 | 10 | 54.55 |
| 1183 | The CE Shop, Inc. (Classroom) | 100 | 31 | 68 | 31.00 |
| 1193 | The CE Shop, Inc. (Online) | 142 | 51 | 88 | 35.92 |
| 5555 | Uniform Equivalency Only | 5 | 2 | 3 | 40.00 |
| 1165 | Vitousek RE Schools, Inc (Classroom) | 31 | 4 | 27 | 12.90 |
| 1171 | Vitousek RE Schools, Inc (Online) | 6 | 1 | 5 | 16.67 |
| | | 1298 | 441 | 822 | 33.98 |



CONTINUING EDUCATION PROVIDERS

Abe Lee Seminars
American Dream Real Estate School, LLC
Building Industries Association of Hawaii
Carol Ball School of Real Estate
The CE Shop, LLC
CMPS Institute, LLC
Coldwell Banker Pacific Properties Real Estate School
Continuing Ed Express, LLC
Eddie Flores Real Estate Continuing Education
ExceedCE
Finance of America Reverse
Franklin Energy Services, LLC
Hawaii Association of REALTORS®
Hawaii CCIM Chapter
Hawaii Island REALTORS®
Honolulu Board of REALTORS®
International Association of Certified Home Inspectors (InterNACHI)
Kauai Board of REALTORS®
McKissock, LLC
Preferred Systems, Inc.
Real Estate School Hawaii
REALTORS® Association of Maui, Inc.
REMI School of Real Estate
Residential Real Estate Council
Scott Alan Bly School of Real Estate, LLC
dba Bly School of Real Estate
Servpro Industries, LLC
Shari Motooka-Higa
Systems Effect LLC, dba Training Cove
WebCE Inc.

PRELICENSE SCHOOLS

Abe Lee Seminars
American Dream Real Estate School, LLC
Carol Ball School of Real Estate
The CE Shop, LLC
Coldwell Banker Pacific Properties Real Estate School
Continuing Ed Express, LLC
Excellence in Education, LLC
dba Maui Real Estate School
Hawaii Institute of Real Estate
Inet Realty
Mayfield Real Estate, Inc.,
dba Global Real Estate School
Real Estate School Hawaii
REMI School of Real Estate
Scott Alan Bly School of Real Estate, LLC
dba Bly School of Real Estate
Seiler School of Real Estate
Vitousek Real Estate Schools, Inc.



**2023 REAL ESTATE COMMISSION
MEETING SCHEDULE**

| |
|---|
| Real Estate Commission 9:00 a.m. |
| Friday, February 24, 2023 |
| Friday, March 24, 2023 |
| Friday, April 21, 2023 |
| Friday, May 26, 2023 |
| Friday, June 23, 2023 |
| Friday, July 21, 2023 |
| Friday, August 25, 2023 |
| Friday, September 22, 2023 |
| Friday, October 27, 2023 |
| Friday, November 17, 2023 |
| Friday, December 15, 2023 |

Until further notice, Laws & Rules Review Committee, Condominium Review Committee, and Education Review Committee meeting items will be discussed at Real Estate Commission meetings.

Real Estate Commission Meetings will be held online via the Zoom platform. Physical location will be in the King Kalakaua Building, 335 Merchant Street, Room 333.

Meeting dates, locations and times are subject to change without notice. Please visit the Commission's website at www.hawaii.gov/hirec or call the Real Estate Commission Office at (808) 586-2643 to confirm the dates, times and locations of the meetings. This material can be made available to individuals with special needs. Please contact the Executive Officer at (808) 586- 2643 to submit your request.



COMMISSIONERS:

Derrick Yamane, Chair
Real Estate Commission

Nikki Senter, Vice Chair
Real Estate Commission
Chair, Laws and Rules Review
Committee

Audrey Abe, Chair
Education Review Committee

Russell Kyono, Vice Chair
Education Review Committee

Sean Ginoza, Vice Chair
Laws and Rules Review
Committee

John Love, Chair
Condominium Review
Committee

P. Denise La Costa, Vice Chair
Condominium Review
Committee

Jennifer Andrews
Oahu Commissioner

Richard Emery
Oahu Commissioner

SCHOOL FILES

Published by the
Hawaii Real Estate Commission
335 Merchant Street, Room 333
Honolulu, Hawaii 96813
(808) 586-2643

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