School Files

Hawaii Real Estate Commission

July 2021

www.hawaii.gov/hirec

What's in this Issue?

- Education System
- Continuing Education Course Applications
- Instructor Development Workshop
- New Commissioners
- Hawaii Condo Guide Videos
- Remote Proctoring Statistics
- Pass-Fail Rates
 2nd Quarter and
 One Year
 Rolling
- List of Current Continuing Education Providers & Prelicense Schools
- 2021 Real Estate Commission Meeting Schedule



EDUCATION SYSTEM

The growing pains of the new "Education System" continue. We KNOW of the continuing glitches that affect inputting of information and reporting of information. We, too, are equally, if not more, concerned, frustrated, and somewhat helpless dealing with the reports of the system not working well. Following are some of the issues being worked on, and hopefully corrected, as well as how-to-do instructions. Please continue to notify the Real Estate Branch (REB) of any glitches you come across. Your patience and understanding are much appreciated.

The most common issues being reported by Prelicense Schools to REB:

ATTENDEE'S EMAIL:

If you are unable to find an attendee's email and the attendee swears they created an account, have the attendee use their credentials to log into their MyPVL account using the following url: https://mypvl.dcca.hawaii.gov/; 99% of the time this will rectify the issue.

STUDENT'S NAME APPEARING WRONG ON THE SCHOOL COMPLETION CERTIFICATE:

Students are responsible for registering using their legal name. However, we have had a few instances where the student uses a nickname or their email address as their first name when registering. It is important to remind them that whatever name they register, is what will appear on the certificate.

If students ignore instructions and need their name to be corrected, you may email us on their behalf or have them call the Real Estate Branch at (808) 586-2643 and ask to be directed to Nohelani or Charisa. Students will

eventually be able to modify their names in their account on their own, however, that feature is still in a testing environment.

Known Issues Currently Being Addressed:

CE PROVIDERS

MAKE-UP CREDITS BEING CREDITED TO THE INCORRECT BIENNIUM:

Currently, CE Providers are able to mark classes as make-up, however, the problem is that the biennium either doesn't change or moves to the wrong biennium.

As our developers work on the issue, please use a change form and send to our office to correct. We will send the CE Providers an email once the problem has been corrected.

Many CE Providers have been asking whether or not they should submit an attendee that was previously submitted though the old CE system. The short answer is "No." When you use the "submit attendee" button, it creates a duplicate CE record for the licensee. The developers are looking into the issue. There is one caveat, if you submitted the attendee in the old system, however, the credit is not appearing in their CE History, then please hit the submit button again.

INSTRUCTORS NOT POPULATING WHEN SCHEDULING A COURSE:

We have received a few reports that when scheduling a course, you don't see all your instructors listed. Please email us at roster@dcca.hawaii.gov and we can assist you. This applies to both Prelicense and CE instructors. CE Providers used to have the option of adding an instructor through the Education Portal but currently, the feature is not working properly.

CE COURSE COMPLETION CERTIFICATES:

CE completion certificates are populating the course end date and not the completion date. We are aware of the issue and it is currently being worked on. Thankfully, staff are able to see the completion dates in our internal portal. Therefore, please assure licensees that we have the correct information in the database.

PRELICENSE STUDENT LOGIN INSTRUCTIONS:

Have students register for an account by using the following url: https://mypvl.dcca.hawaii.gov/.

After signing up, have the student login with their newly created credentials. They should be brought to a screen that says "0" linked licenses.

PRELICENSE SCHOOLS:

Please use the online Education Portal to print out Prelicense School Completion Certificates for students. DO NOT USE Ho'ala certificates unless the Real Estate Branch cannot be contacted to assist. The student should not be scheduling an exam until they receive their School Completion Certificate, but we all know we have a few that will register anyway.



CONTINUING EDUCATION COURSE APPLICATIONS

Often the incorrect continuing education course application is submitted for certification and re-certification. To clarify which continuing course application should be used and when, please review the chart below and SAVE it, so it can be a ready reference when needed.

A common situation is when a continuing education provider submits previously-approved ARELLO courses for certification and/or re-certification. ARELLO is the acronym for the Association of Real Estate License Law Officials. ARELLO courses are only distance education courses. ARELLO courses are authored and approved via a strict and pricey review process.

The author of the approved ARELLO course is considered by ARELLO to be a "primary provider." If a continuing education provider submits the ARELLO courses previously approved by another Hawaii provider, the correct application to use is the Continuing Education Elective Course application for ONLINE courses. The course application fee is the standard fee of \$150.00 for a minimum 3-hour course, or \$50.00/credit, if more than 3 hours. DO NOT USE THE NATIONALLY- or ARELLO-CERTIFIED course application. Again, if the continuing education provider is not the primary provider for an ARELLO-certified course, the provider must use the Continuing Education Online Elective Course application.

The arrangements to use previously-approved ARELLO courses is between the primary provider and the "secondary provider" (ARELLO's terminology), the continuing education provider who wants to use these ARELLO courses for their offering schedule. The primary provider must provide the Authorization to Offer Course form to the "secondary provider," and this form must be submitted along with the applications for the courses. The SAME application is used for re-certification of ARELLO courses. The "secondary provider," if recertifying these ARELLO courses, submits the RE-CERTIFICATION application for Continuing Education Online Elective Course.

Nationally-certified courses are generally courses approved by a national organization such as CCIM, BIA, RRC, etc. These nationally-certified courses should be submitted using the Nationally- or ARELLO-certified Course application. The SAME application and fee are used for re-certification of these nationally-certified courses. The Authorization to Offer Course must also be submitted.

	Written permission to offer course	Continuing Education Elective	Nationally or ARELLO Certified	Applio Fe	
	from author/owner of course	Course Application	Course Application	\$150/3 hours	\$25/3 hours
New Elective Course		X Submitted by author/owner		X	
Elective Course previously certified by author/owner	X				
Nationally- or ARELLO- Certified Course (taught by a nationally certified instructor certified by the NAR or its affiliates, BOMA, CAI or nat'I org approved by the Commission)	X		X		x
Nationally- or ARELLO- Certified Course (offered by a CE Provider that is not an affiliate of NAR or an ARELLO provider. The course may or may not be taught by a nationally or ARELLO certified instructor, live or online)	x	х		x	

Follow this chart when submitting continuing education courses for certification.

Courses may be submitted for a minimum of 3 credit hours up to 15 credit hours. DO NOT INCLUDE BREAKS OR NON-INSTRUCTIONAL TIME in the clock hours submitted for approval.

The course certification fees are \$150 for a 3-hour course, and \$50 for each additional hour applied for. For example, the application fee for a 4-hour course will be \$200. Course certification fees are non-refundable.

For Nationally- or ARELLO-certified CE courses, the course certification and recertification fees remain at \$25 for a 3-hour course, and \$25 for each additional 3-hour increment or portion thereof.

For **re-certification** purposes, please again provide the Authorization to Offer Course form signed by the author/owner of the course.



INSTRUCTORS DEVELOPMENT WORKSHOP

We need suggestions and ideas for topics for the next Instructors Development Workshop ("IDW"). The past two IDWs presented by Theresa Barnabei were excellent and provided attendees with technology tips and how to integrate technology into presenting a "stellar class."

As technology continues to move forward, there are probably more tips on how to use the right technology in the right way to enhance a course offering.

Send in your ideas for the next IDW to:

Diane Choy Fujimura Real Estate Branch roster@dcca.hawaii.gov

We look forward to hearing from as many people as possible. The next IDW is targeted for early spring 2022.



NEW COMMISSIONERS

WELCOME ABOARD, LADIES!

Two new commissioners were confirmed by the Hawaii Senate on April 22, 2021. They are Jennifer Andrews and Audrey Abe. Interim commissioner P. Denise La Costa, Maui commissioner, was also confirmed on March 22, 2021. La Costa's term is March 22, 2021 – June 30, 2024.



Jennifer Andrews is an Oahu commissioner. She is a broker-in-charge for EXP Realty LLC. She is a broker since 2005. She received a BA of Fine Arts from the University of Hawaii at Manoa. Andrews' term is July 1, 2021 – June 30, 2025.



Audrey Abe is an Oahu Commissioner. She is licensed in Hawaii as a Certified Public Accountant, a Certified General Appraiser, and a real estate broker associated with Harry Z. Kiyabu Realty, LLC. She received an MBA from the University of Hawaii at Manoa. Abe's term is July 1, 2021 – June 30, 2025.





HAWAII CONDO LIVING GUIDE VIDEOS AVAILABLE

The Hawaii Real Estate Commission is excited to announce its new video series, "Hawaii Condo Living Guide," which delivers valuable information to current and prospective condominium owners and boards in an easy to digest format.

These short, engaging, professionally produced educational videos cover the following condo-related topics:

- #1 Important Things to Know When Purchasing a Condo
- #2 New Condominium Owner
- #3 Owner's Rights and Responsibilities
- #4 Board of Directors
- #5 Common Governance Issues
- #6 Dispute Resolution
- #7 Governing Documents
- #8 Meetings
- #9 Association Records
- #10 Budgeting and Reserve Funding
- #11 Maintenance Fees and Special Assessments
- #12 Insurance
- #13 Leaks and Water Damage
- #14 Agents of the Association
- #15 Condominium Resources

The videos can be viewed online at the Real Estate Branch's website https://cca.hawaii.gov/reb/hawaii-condo-living-guide/ or on the Branch's YouTube channel https://www.youtube.com/playlist?list=PLpZqXX1YgrzA0CE0nzqF ndjH5-8HGkjE.



REMOTE PROCTORING STATISTICS

PSI MONTHLY STATS

6/1/21 - 6/30/21

	Total Tested	Total Passed	Remote Tested	Remote Passed	% Remote Passed	Test Site Tested	Test Site Passed	% Test Site Passed
Broker National	38	18	11	7	63.64%	27	11	40.74%
Broker State	58	23	24	9	37.50%	34	14	41.18%
Salesperson National	316	109	112	41	36.61%	204	68	33.33%
Salesperson State	338	118	130	47	36.15%	208	71	34.13%

Issue	Number of Candidates
Unable to complete exam due to internet connectivity or not proper check-in documentation	5
At least one pause with the internet connection but were able to complete the exam	60
Major warnings	0
Minor warnings	0



PASS-FAIL RATES APRIL - JUNE 2021 STATS AND ONE YEAR ROLLING

HAWAII REAL ESTATE SCHOOL SUMMARY

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Test Date: 04/01/21 - 06/30/21 Test Name: HI Real Estate Broker

Component: HI Real Estate Broker - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1166	Abe Lee Seminars (Online)	5	1	4	20.00
1151	Akahi Real Estate Network, LLC	1	1	0	100.00
1152	All Islands Real Estate School	1	1	0	100.00
1180	Bly School of Real Estate (Classroom)	14	10	4	71.43
1153	Carol Ball School of Real Estate (Classroom)	1	1	0	100.00
1174	Carol Ball School of Real Estate (Online)	2	1	1	50.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	1	1	0	100.00
1175	Inet Realty	1	0	1	0.00
1184	Mbition Learn Real Estate	10	9	1	90.00
8888	Pre-License and Uniform Equivalency	2	0	2	0.00
7777	Pre-License Equivalency Only	6	2	4	33.33
1169	REMI School of Real Estate (Online)	11	7	4	63.64
1170	Seiler School of Real Estate (Online)	5	3	2	60.00
1183	The CE Shop, Inc.	1	0	1	0.00
5555	Uniform Equivalency Only	1	0	1	0.00
1165	Vitousek RE Schools, Inc (Classroom)	1	1	0	100.00
		63	38	25	60.32

HAWAII REAL ESTATE SCHOOL SUMMARY

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Test Date: 04/01/21 - 06/30/21 Test Name:

HI Real Estate Broker
HI Real Estate Broker - State ORIGINAL

omponent:	HI Real Estate Broker - State ORIGINAL				
School Code	School Name	Tested	Passed	Failed	% Passed
1166	Abe Lee Seminars (Online)	5	0	5	0.00
1151	Akahi Real Estate Network, LLC	1	1	0	100.00
1152	All Islands Real Estate School	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	14	10	4	71.43
1153	Carol Ball School of Real Estate (Classroom)	1	0	1	0.00
1174	Carol Ball School of Real Estate (Online)	2	2	0	100.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	1	1	0	100.00
1184	Mbition Learn Real Estate	10	5	5	50.00
8888	Pre-License and Uniform Equivalency	7	2	5	28.57
7777	Pre-License Equivalency Only	9	0	9	0.00
1161	Ralph Foulger's School of Real Estate (Classroom)	1	0	1	0.00
1169	REMI School of Real Estate (Online)	13	5	8	38.46
1170	Seiler School of Real Estate (Online)	7	5	2	71.43
1183	The CE Shop, Inc.	1	0	1	0.00
5555	Uniform Equivalency Only	3	2	1	66.67
1165	Vitousek RE Schools, Inc (Classroom)	1	1	0	100.00
		77	34	43	44.16

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Test Date: Test Name:

04/01/21 – 06/30/21 HI Real Estate Salesperson HI Real Estate Salesperson - National ORIGINAL

Component:	HI Real Estate Salesperson - National ORIGINAL				
School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	28	5	23	17.86
1166	Abe Lee Seminars (Online)	136	53	83	38.97
1151	Akahi Real Estate Network, LLC	1	1	0	100.00
1152	All Islands Real Estate School	3	2	1	66.67
1190	American School of Real Estate Express, L.L.C.	17	11	6	64.71
180	Bly School of Real Estate (Classroom)	10	3	7	30.00
181	Bly School of Real Estate (Online)	10	5	5	50.00
153	Carol Ball School of Real Estate (Classroom)	2	0	2	0.00
174	Carol Ball School of Real Estate (Online)	10	0	10	0.00
154	Coldwell Banker Pacific Properties, Real Estate School	2	0	2	0.00
177	Continuing Ed Express LLC	4	1	3	25.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	14	6	8	42.86
188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	28	17	11	60.71
182	Hawaii Real Estate Academy (Classroom)	1	1	0	100.00
175	Inet Realty	34	10	24	29.41
159	Maui Community College-VITEC (Did not renew for 2017-2018 biennium)	2	1	1	50.00
184	Mbition Learn Real Estate	10	5	5	50.00
999	Other	1	1	0	100.00
888	Pre-License and Uniform Equivalency	10	4	6	40.00
777	Pre-License Equivalency Only	10	6	4	60.00
168	ProSchools, Inc. (Online)	1	0	1	0.00
186	Real Estate School Hawaii	11	3	8	27.27
162	REMI School of Real Estate (Classroom)	2	1	1	50.00
169	REMI School of Real Estate (Online)	26	9	17	34.62
999	Restoration	1	1	0	100.00
170	Seiler School of Real Estate (Online)	13	7	6	53.85
183	The CE Shop, Inc.	51	40	11	78.43
5555	Uniform Equivalency Only	4	1	3	25.00
165	Vitousek RE Schools, Inc (Classroom)	2	0	2	0.00
1171	Vitousek RE Schools, Inc (Online)	4	2	2	50.00
		448	196	252	43.75



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Test Date: Test Name: Component:

04/01/21 – 06/30/21 HI Real Estate Salesperson HI Real Estate Salesperson - State ORIGINAL

Component:	HI Real Estate Salesperson - State ORIGINAL				
School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	28	4	24	14.29
1166	Abe Lee Seminars (Online)	136	54	78	39.71
1151	Akahi Real Estate Network, LLC	1	1	0	100.00
1152	All Islands Real Estate School	3	1	2	33.33
1190	American School of Real Estate Express, L.L.C.	18	4	14	22.22
1180	Bly School of Real Estate (Classroom)	10	3	7	30.00
1181	Bly School of Real Estate (Online)	10	5	5	50.00
1153	Carol Ball School of Real Estate (Classroom)	2	0	2	0.00
1174	Carol Ball School of Real Estate (Online)	11	1	10	9.09
1154	Coldwell Banker Pacific Properties, Real Estate School	3	0	3	0.00
1177	Continuing Ed Express LLC	5	2	3	40.00
1189	Diamond Resorts Real Estate Academy - Hawaii, LLC	1	0	1	0.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	15	7	8	46.67
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	28	16	11	57.14
1182	Hawaii Real Estate Academy (Classroom)	2	0	2	0.00
1175	Inet Realty	34	12	22	35.29
1159	Maui Community College-VITEC (Did not renew from 2017-2018 biennium)	2	1	1	50.00
1184	Mbition Learn Real Estate	11	3	8	27.27
9999	Other	3	0	3	0.00
8888	Pre-License and Uniform Equivalency	18	10	8	55.56
7777	Pre-License Equivalency Only	12	3	8	25.00
1168	ProSchools, Inc. (Online)	1	0	1	0.00
1186	Real Estate School Hawaii	12	2	10	16.67
1162	REMI School of Real Estate (Classroom)	2	0	2	0.00
1169	REMI School of Real Estate (Online)	25	6	17	24.00
9999	Restoration	3	0	3	0.00
1170	Seiler School of Real Estate (Online)	13	7	5	53.85
1183	The CE Shop, Inc.	55	23	30	41.82
5555	Uniform Equivalency Only	5	3	2	60.00
1165	Vitousek RE Schools, Inc (Classroom)	2	0	2	0.00
1171	Vitousek RE Schools, Inc (Online)	4	1	3	25.00
		475	169	295	35.58



Page: 1

Test Date: Test Name: Component:

07/01/20 – 06/30/21 HI Real Estate Broker HI Real Estate Broker - National ORIGINAL

151	School Code	School Name	Tested	Passed	Failed	% Passed
152	1166	Abe Lee Seminars (Online)	24	12	12	50.00
1887 American Dream Real Estate School (Classroom) 1	1151	Akahi Real Estate Network, LLC	2	2	0	100.00
Bly School of Real Estate (Classroom)	1152	All Islands Real Estate School	1	1	0	100.00
181	1187	American Dream Real Estate School (Classroom)	1	1	0	100.00
153	1180	Bly School of Real Estate (Classroom)	41	27	14	65.85
174	1181	Bly School of Real Estate (Online)	8	6	2	75.00
154	1153	Carol Ball School of Real Estate (Classroom)	8	7	1	87.50
Continuing Ed Express LLC	1174	Carol Ball School of Real Estate (Online)	8	6	2	75.00
Excellence in Education, LLC, DBA Maui Real Estate	1154	Coldwell Banker Pacific Properties, Real Estate School	1	0	1	0.00
School (Classroom) School (Classroom) School (Classroom) School (Online) S	1177	Continuing Ed Express LLC	1	0	1	0.00
School (Online) Fahrni School of Real Estate (Did not renew from 2017- 2018 biennium) 1182 Hawaii Real Estate Academy (Classroom) 1175 Inet Realty 1 0 1 0.00 1176 Mbition Learn Real Estate 1184 Mbition Learn Real Estate 1185 Pre-License and Uniform Equivalency 1188 Pre-License Equivalency 1188 Pre-License Equivalency 1188 ProSchools, Inc. (Online) 1189 Real Estate School Hawaii 1 0 1 0.00 1180 Real Estate School of Real Estate (Online) 1180 Restoration 1181 Restoration 1182 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1185		5	4	1	80.00
2018 biennium	1188		4	4	0	100.00
Internation	1156		1	0	1	0.00
Milition Learn Real Estate 30 26 4 86.67 Milition Learn Real Estate 2 0 2 0.00 Milition Pre-License and Uniform Equivalency 6 2 4 33.33 Milition Pre-License Equivalency Only 9 3 6 33.33 Milition ProSchools, Inc. (Online) 8 5 3 62.50 Milition Real Estate School Hawaii 1 0 1 0.00 Milition Real Estate School Hawaii 1 0 1 0.00 Milition Restoration 2 0 2 0.00 Milition Restoration 12 8 4 66.67 Milition Restoration 1 0 1 0.00 Milition Restoration 1 1 0 1 Milition Restoration 1 1 1 Milition Restoration 1 1 1 1	1182	Hawaii Real Estate Academy (Classroom)	2	0	2	0.00
8999 Other 2 0 2 0.00 8888 Pre-License and Uniform Equivalency 6 2 4 33.33 7777 Pre-License Equivalency Only 9 3 6 33.33 1168 ProSchools, Inc. (Online) 8 5 3 62.50 1186 Real Estate School Hawaii 1 0 1 0.00 1169 REMI School of Real Estate (Online) 53 35 18 66.04 1899 Restoration 2 0 2 0.00 1170 Seiler School of Real Estate (Online) 12 8 4 66.67 1183 The CE Shop, Inc. 1 0 1 0.00 15555 Uniform Equivalency Only 2 1 1 50.00 1165 Vitousek RE Schools, Inc (Classroom) 1 1 0 100.00 1171 Vitousek RE Schools, Inc (Online) 3 1 2 33.33	1175	Inet Realty	1	0	1	0.00
8888 Pre-License and Uniform Equivalency 6 2 4 33.33 7777 Pre-License Equivalency Only 9 3 6 33.33 1168 ProSchools, Inc. (Online) 8 5 3 62.50 1186 Real Estate School Hawaii 1 0 1 0.00 1169 REMI School of Real Estate (Online) 53 35 18 66.04 1999 Restoration 2 0 2 0.00 1170 Seiler School of Real Estate (Online) 12 8 4 66.67 1183 The CE Shop, Inc. 1 0 1 0.00 5555 Uniform Equivalency Only 2 1 1 50.00 1165 Vitousek RE Schools, Inc (Classroom) 1 1 0 100.00 1171 Vitousek RE Schools, Inc (Online) 3 1 2 33.33	1184	Mbition Learn Real Estate	30	26	4	86.67
7777 Pre-License Equivalency Only 9 3 6 33.33 1168 ProSchools, Inc. (Online) 8 5 3 62.50 1186 Real Estate School Hawaii 1 0 1 0.00 1169 REMI School of Real Estate (Online) 53 35 18 66.04 1999 Restoration 2 0 2 0.00 1170 Seiler School of Real Estate (Online) 12 8 4 66.67 1183 The CE Shop, Inc. 1 0 1 0.00 5555 Uniform Equivalency Only 2 1 1 50.00 1165 Vitousek RE Schools, Inc (Classroom) 1 1 0 100.00 1171 Vitousek RE Schools, Inc (Online) 3 1 2 33.33	9999	Other	2	0	2	0.00
Infe8t ProSchools, Inc. (Online) 8 5 3 62.50 I186 Real Estate School Hawaii 1 0 1 0.00 I169 REMI School of Real Estate (Online) 53 35 18 66.04 1999 Restoration 2 0 2 0.00 1170 Seiler School of Real Estate (Online) 12 8 4 66.67 1183 The CE Shop, Inc. 1 0 1 0.00 5555 Uniform Equivalency Only 2 1 1 50.00 1165 Vitousek RE Schools, Inc (Classroom) 1 1 0 100.00 1171 Vitousek RE Schools, Inc (Online) 3 1 2 33.33	8888	Pre-License and Uniform Equivalency	6	2	4	33.33
1186 Real Estate School Hawaii 1 0 1 0.00 1169 REMI School of Real Estate (Online) 53 35 18 66.04 1999 Restoration 2 0 2 0.00 1170 Seiler School of Real Estate (Online) 12 8 4 66.67 1183 The CE Shop, Inc. 1 0 1 0.00 5555 Uniform Equivalency Only 2 1 1 50.00 1165 Vitousek RE Schools, Inc (Classroom) 1 1 0 100.00 1171 Vitousek RE Schools, Inc (Online) 3 1 2 33.33	7777	Pre-License Equivalency Only	9	3	6	33.33
1169 REMI School of Real Estate (Online) 53 35 18 66.04 1999 Restoration 2 0 2 0.00 1170 Seiler School of Real Estate (Online) 12 8 4 66.67 1183 The CE Shop, Inc. 1 0 1 0.00 5555 Uniform Equivalency Only 2 1 1 50.00 1165 Vitousek RE Schools, Inc (Classroom) 1 1 0 100.00 1171 Vitousek RE Schools, Inc (Online) 3 1 2 33.33	1168	ProSchools, Inc. (Online)	8	5	3	62.50
9999 Restoration 2 0 2 0.00 1170 Seiler School of Real Estate (Online) 12 8 4 66.67 1183 The CE Shop, Inc. 1 0 1 0.00 5555 Uniform Equivalency Only 2 1 1 50.00 1165 Vitousek RE Schools, Inc (Classroom) 1 1 0 100.00 1171 Vitousek RE Schools, Inc (Online) 3 1 2 33.33	1186	Real Estate School Hawaii	1	0	1	0.00
1170 Seiler School of Real Estate (Online) 12 8 4 66.67 1183 The CE Shop, Inc. 1 0 1 0.00 5555 Uniform Equivalency Only 2 1 1 50.00 1165 Vitousek RE Schools, Inc (Classroom) 1 1 0 100.00 1171 Vitousek RE Schools, Inc (Online) 3 1 2 33.33	1169	REMI School of Real Estate (Online)	53	35	18	66.04
1183 The CE Shop, Inc. 1 0 1 0.00 5555 Uniform Equivalency Only 2 1 1 50.00 1165 Vitousek RE Schools, Inc (Classroom) 1 1 0 100.00 1171 Vitousek RE Schools, Inc (Online) 3 1 2 33.33	9999	Restoration	2	0	2	0.00
5555 Uniform Equivalency Only 2 1 1 50.00 1165 Vitousek RE Schools, Inc (Classroom) 1 1 0 100.00 1171 Vitousek RE Schools, Inc (Online) 3 1 2 33.33	1170	Seiler School of Real Estate (Online)	12	8	4	66.67
165 Vitousek RE Schools, Inc (Classroom) 1 1 0 100.00 171 Vitousek RE Schools, Inc (Online) 3 1 2 33.33	1183	The CE Shop, Inc.	1	0	1	0.00
171 Vitousek RE Schools, Inc (Online) 3 1 2 33.33	5555	Uniform Equivalency Only	2	1	1	50.00
	1165	Vitousek RE Schools, Inc (Classroom)	1	1	0	100.00
238 152 86 63.87	1171	Vitousek RE Schools, Inc (Online)	3	1	2	33.33
			238	152	86	63.87

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 2

Test Date: Test Name:

07/01/20 – 06/30/21 HI Real Estate Broker HI Real Estate Broker - State ORIGINAL Component:

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	2	0	2	0.00
1166	Abe Lee Seminars (Online)	24	3	21	12.50
1151	Akahi Real Estate Network, LLC	2	2	0	100.00
1152	All Islands Real Estate School	1	0	1	0.00
1187	American Dream Real Estate School (Classroom)	1	1	0	100.00
1178	American Dream Real Estate School (Online)	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	41	28	13	68.29
1181	Bly School of Real Estate (Online)	8	6	2	75.00
1153	Carol Ball School of Real Estate (Classroom)	8	4	4	50.00
1174	Carol Ball School of Real Estate (Online)	9	6	3	66.67
1154	Coldwell Banker Pacific Properties, Real Estate School	1	1	0	100.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	5	4	1	80.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	4	3	1	75.00
1156	Fahrni School of Real Estate (Did not renew from 2017- 2018 biennium)	1	0	1	0.00
1182	Hawaii Real Estate Academy (Classroom)	2	0	2	0.00
1175	Inet Realty	3	0	3	0.00
1184	Mbition Learn Real Estate	31	14	17	45.16
9999	Other	2	0	2	0.00
8888	Pre-License and Uniform Equivalency	36	13	23	36.11
7777	Pre-License Equivalency Only	26	6	20	23.08
1168	ProSchools, Inc. (Online)	10	2	8	20.00
1161	Ralph Foulger's School of Real Estate (Classroom)	2	0	2	0.00
1186	Real Estate School Hawaii	1	0	1	0.00
1169	REMI School of Real Estate (Online)	57	19	38	33.33
9999	Restoration	2	0	2	0.00
1170	Seiler School of Real Estate (Online)	15	9	6	60.00
1183	The CE Shop, Inc.	2	0	2	0.00
5555	Uniform Equivalency Only	9	3	6	33.33
1165	Vitousek RE Schools, Inc (Classroom)	1	1	Ŏ	100.00
1171	Vitousek RE Schools, Inc (Online)	3	0	3	0.00
		310	125	185	40.32

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07/01/20 – 06/30/21 HI Real Estate Salesperson Test Date: Test Name:

omponent: School Code	HI Real Estate Salesperson – National ORIGINAL School Name	Tested	Doogod	Failed	% Passed
			Passed		
150	Abe Lee Seminars (Classroom)	145	48	97	33.10
166	Abe Lee Seminars (Online)	597	258	339	43.22
151	Akahi Real Estate Network, LLC	4	3	1	75.00
152	All Islands Real Estate School	19	10	9	52.63
178	American Dream Real Estate School (Online)	1	0	1	0.00
190	American School of Real Estate Express, L.L.C.	25	17	8	68.00
80	Bly School of Real Estate (Classroom)	51	26	25	50.98
181	Bly School of Real Estate (Online)	24	12	12	50.00
153	Carol Ball School of Real Estate (Classroom)	36	22	14	61.11
174	Carol Ball School of Real Estate (Online)	64	30	34	46.88
154	Coldwell Banker Pacific Properties, Real Estate School	20	7	13	35.00
177	Continuing Ed Express LLC	24	14	10	58.33
189	Diamond Resorts Real Estate Academy - Hawaii, LLC	8	3	5	37.50
155	Dower School of Real Estate (Did not renew from 2017-2018 biennium)	2	1	1	50.00
185	Excellence in Education, LLC, DBA Maui Real EstateSchool (Classroom)	45	21	24	46.67
188	Excellence in Education, LLC, DBA Maui Real EstateSchool (Online)	95	48	47	50.53
156	Fahrni School of Real Estate (Did not renew from 2017-2018 biennium)	1	0	1	0.00
182	Hawaii Real Estate Academy (Classroom)	25	12	13	48.00
175	Inet Realty	115	41	74	35.65
159	Maui Community College-VITEC (Did not renew from 2017-2018 biennium)	11	5	6	45.45
184	Mbition Learn Real Estate	67	41	26	61.19
99	Other	4	3	1	75.00
88	Pre-License and Uniform Equivalency	24	13	11	54.17
777	Pre-License Equivalency Only	31	23	8	74.19
68	ProSchools, Inc. (Online)	16	9	7	56.25
161	Ralph Foulger's School of Real Estate (Classroom)	8	2	6	25.00
173	Ralph Foulger's School of Real Estate (Online)	2	2	0	100.00
186	Real Estate School Hawaii	25	10	15	40.00
162	REMI School of Real Estate (Classroom)	4	2	2	50.00
169	REMI School of Real Estate (Online)	144	69	75	47.92
999	Restoration	4	3	1	75.00
70	Seiler School of Real Estate (Online)	76	53	23	69.74
83	The CE Shop, Inc.	223	174	49	78.03
555	Uniform Equivalency Only	8	5	3	62.50
65	Vitousek RE Schools, Inc (Classroom)	11	1	10	9.09
171	Vitousek RE Schools, Inc (Online)	15	10	5	66.67
		1974	998	976	50.56



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Test Date:

Test Name: Component:

07/01/20 – 06/30/21 HI Real Estate Salesperson HI Real Estate Salesperson – State ORIGINAL

Component:	HI Real Estate Salesperson – State ORIGINAL				
School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	156	63	93	40.38
1166	Abe Lee Seminars (Online)	612	271	337	44.28
1151	Akahi Real Estate Network, LLC	6	3	3	50.00
1152	All Islands Real Estate School	22	7	15	31.82
1178	American Dream Real Estate School (Online)	1	1	0	100.00
1190	American School of Real Estate Express, L.L.C.	26	6	20	23.08
1180	Bly School of Real Estate (Classroom)	51	32	19	62.75
1181	Bly School of Real Estate (Online)	23	11	12	47.83
1153	Carol Ball School of Real Estate (Classroom)	43	20	23	46.51
1174	Carol Ball School of Real Estate (Online)	70	25	45	35.71
1154	Coldwell Banker Pacific Properties, Real Estate School	30	3	27	10.00
1177	Continuing Ed Express LLC	28	7	21	25.00
1189	Diamond Resorts Real Estate Academy - Hawaii, LLC	11	3	8	27.27
1155	Dower School of Real Estate (Did not renew from 2017-2018 biennium)	3	1	2	33.33
1185	Excellence in Education, LLC, DBA Maui Real EstateSchool (Classroom)	46	17	29	36.96
1188	Excellence in Education, LLC, DBA Maui Real EstateSchool (Online)	97	48	48	49.48
1182	Hawaii Real Estate Academy (Classroom)	31	8	23	25.81
1175	Inet Realty	120	52	68	43.33
1159	Maui Community College-VITEC (Did not renew from 2017-2018 biennium)	12	5	7	41.67
1184	Mbition Learn Real Estate	73	36	37	49.32
9999	Other	6	0	6	0.00
8888	Pre-License and Uniform Equivalency	81	32	49	39.51
7777	Pre-License Equivalency Only	53	21	31	39.62
1168	ProSchools, Inc. (Online)	21	7	14	33.33
1161	Ralph Foulger's School of Real Estate (Classroom)	10	2	8	20.00
1173	Ralph Foulger's School of Real Estate (Online)	2	2	0	100.00
1186	Real Estate School Hawaii	26	6	20	23.08
1162	REMI School of Real Estate (Classroom)	4	1	3	25.00
1169	REMI School of Real Estate (Online)	159	51	105	32.08
9999	Restoration	6	0	6	0.00
1170	Seiler School of Real Estate (Online)	77	54	22	70.13
1183	The CE Shop, Inc.	249	123	124	49.40
5555	Uniform Equivalency Only	21	11	10	52.38
1165	Vitousek RE Schools, Inc (Classroom)	14	3	11	21.43
1171	Vitousek RE Schools, Inc (Online)	17	3	14	17.65
		2207	935	1260	42.37





CONTINUING EDUCATION PROVIDERS

Abe Lee Seminars

American Dream Real Estate School, LLC

At Your Pace Online, LLC

The Berman Education Company, LLC

Building Industries Association of Hawaii

Carol Ball School of Real Estate

The CE Shop, LLC

CMPS Institute, LLC

Coldwell Banker Pacific Properties Real Estate

School

Continuing Ed Express, LLC

Dexterity CE, LLC

Eddie Flores Real Estate Continuing Education

ExceedCE

Finance of America Reverse

Franklin Energy Services, LLC

Hawaii Association of REALTORS®

Hawaii Business Training

Hawaii CCIM Chapter

Hawaii First Realty, LLC

Hawaii Island REALTORS®

Honolulu Board of REALTORS®

International Association of Certified Home

Inspectors (InterNACHI)

Kauai Board of REALTORS®

Mbition Learn Real Estate

McKissock, LLC

Preferred Systems, Inc.

Ralph Foulger's School of Real Estate

Real Estate School Hawaii

REALTORS® Association of Maui, Inc.

REMI School of Real Estate

Residential Real Estate Council

Scott Alan Bly School of Real Estate, LLC

dba Bly School of Real Estate

Servpro Industries, LLC

Shari Motooka-Higa

Systems Effect LLC, dba Training Cove

WebCE Inc.

West Hawaii Association of REALTORS®

PRELICENSE SCHOOLS

Abe Lee Seminars

American Dream Real Estate School, LLC

American School of Real Estate Express, LLC

Carol Ball School of Real Estate

The CE Shop, LLC

Coldwell Banker Pacific Properties Real

Estate School

Continuing Ed Express, LLC

Diamond Resorts Real Estate Academy -

Hawaii, LLC

Excellence in Education, LLC

dba Maui Real Estate School

Inet Realty

Maui Real Estate Academy, LLC,

dba Hawaii Real Estate Academy

Mayfield Real Estate, Inc.,

dba Global Real Estate School

Mbition Learn Real Estate

Ralph Foulger's School of Real Estate

Real Estate School Hawaii

REMI School of Real Estate

Scott Alan Bly School of Real Estate, LLC

dba Bly School of Real Estate

Seiler School of Real Estate

Vitousek Real Estate Schools, Inc.



2021 REAL ESTATE COMMISSION MEETING SCHEDULE

Real Estate Commission 9:00 a.m.
Friday, July 23, 2021
Friday, August 27, 2021
Friday, September 24, 2021
Friday, October 22, 2021
Friday, November 19, 2021
Friday, December 17, 2021

Until further notice, Laws & Rules Review Committee, Condominium Review Committee, and Education Review Committee Meeting items will be discussed at Real Estate Commission Meetings.

Real Estate Commission Meetings will be held online via the Zoom platform until the Department resumes in-person meetings. Thereafter, all meetings will be held in the Queen Liliuokalani Conference Room of the King Kalakaua Building, 335 Merchant Street, First Floor.

Meeting dates, locations and times are subject to change without notice. Please visit the Commission's website at www.hawaii.gov/hirec or call the Real Estate Commission Office at 586-2643 to confirm the dates, times and locations of the meetings. This material can be made available to individuals with special needs. Please contact the Executive Officer at 586-2643 to submit your request.

COMMISSIONERS:

Michael Pang, Chair Real Estate Commission

Nikki Senter, Vice Chair Real Estate Commission Chair, Laws and Rules Review Committee

Derrick Yamane, Chair Education Review Committee

Russell Kyono, Vice Chair Education Review Committee

Sean Ginoza, Vice Chair Laws and Rules Review Committee

John Love, Vice Chair Condominium Review Committee

> P. Denise La Costa Maui Commissioner

> Jennifer Andrews Oahu Commissioner

> Audrey Abe Oahu Commissioner

SCHOOL FILES

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