School Files

Hawaii Real Estate Commission

April 2021

www.hawaii.gov/hirec

What's in this Issue?

- Core A 2021-2022
- Instructors
 Development
 Workshop
- RICO and the Disciplinary Process for Real Estate Licensees
- Remote Proctoring Statistics
- Pass-Fail Rates 1st Quarter and One Year Rolling
- List of Current Continuing Education Providers & Prelicense Schools
- 2021 Real Estate Commission Meeting Schedule



Core A 2021-2022

Core A 2021-2022, "Fair Play in Fair Housing: It's Not a Game, It's the Law" is being developed and is projected to be available by July, 2021. The Train-the-Trainer session for Core A will be held Thursday, June 24, 2021, via ZOOM, courtesy of the Honolulu Board of REALTORS®. Registration is now open and the information sent to all CE Providers.

CE Providers: Please be sure to pass on the registration information to all of your CE instructors!

Core B 2021-2022 will feature the topic of "misrepresentation," title yet to be determined. Core B will be developed in 2022.

INSTRUCTORS DEVELOPMENT WORKSHOP (IDW)

For the next Instructors Development Workshop, what would be a worthwhile topic to offer? The past two IDWs were presented by Theresa Barnabei on technology in the classroom and how to present a "stellar" class in this age of Covid-19.

- 1. Would an IDW on more technology in the classroom be too much of the same thing?
- 2. Suggestions for an IDW topic(s)?
- 3. Suggestions for a presenter for the next IDW?

Your input is appreciated. Please submit any suggestions to roster@dcca.hawaii.gov.

RICO and the Disciplinary Process for Real Estate Licensees By The Regulated Industries Complaints Office

Each quarter you are able to review in this publication, summaries of disciplinary actions that have been imposed on licensees by the Real Estate Commission. As a licensed real estate professional, you are required to follow state laws and rules regulating your profession or you could be disciplined by the Real Estate Commission (Commission). The Regulated Industries Complaints Office or RICO, a division within the Department of Commerce and Consumer Affairs (the Department), is the investigative and prosecutorial agency for the licensing boards located within the DCCA, including the Commission. RICO, together with the Commission, enforces the laws and rules regulating your profession.

As investigator, RICO receives and screens thousands of complaints and inquiries yearly involving licensees. Many of the complaints are investigated. As prosecutor, RICO will take some of the investigated complaints and attempt to pursue disciplinary action against licensees through a negotiated settlement or a contested case hearing. As prosecutor, RICO does not have the power to discipline real estate licensees; only the Commission can do that accepting a proposed settlement agreement that was negotiated between RICO and the licensee, or through issuing a final order based on a recommended decision that followed a contested case hearing, under Chapter 91 HRS, between RICO and the licensee. Chapters 467 and 436B HRS contain the different disciplines that RICO can seek against a licensee and that can be imposed by the Commission.

Not all RICO complaints against licensees will result in discipline. Still, many complaints are filed every year, all are unique, and each of them must be screened or evaluated separately by RICO staff. Many end quickly for technical reasons, such as the dispute or issue does not fall within the laws enforced by RICO, many are withdrawn, many may end after the parties are able to work out a misunderstanding. Many will not meet the evidentiary threshold for proving a violation. For those that do, RICO will put on its prosecutor hat and may pursue discipline.

How can you avoid being on RICO's radar? Be familiar with the legal requirements for maintaining your license. You were required to learn about the laws governing licensees when you obtained your license, but that may have been the last time you familiarized yourself with the licensing laws and rules. Periodically read Hawaii Revised Statutes Chapters 436B and 467, and Hawaii Administrative Rules, Title 16, Chapter 99, so that you know the legal standards governing your privilege to serve customers and clients who engage in real estate transactions in Hawaii. You can access the licensing laws and rules through the "HRS/HAR" tab located at the top of DCCA's Real Estate Branch's homepage.

Remember too that Chapter 467 HRS regulates your conduct respecting real estate transactions even when you are not representing a client or assisting a customer but are involved in a personal transaction.

Finally, if you happen to be the subject of a RICO complaint, please cooperate. A licensee can be disciplined by the Commission for failing to cooperate during the investigations process.

More information about RICO can be found at their website: https://cca.hawaii.gov/rico/.



REMOTE PROCTORING STATISTICS

*PSI MONTHLY STATS*1/21/21 – 2/28/21

	Remote	% Pass	Test Site	% Pass
Broker National	6	50%	18	44%
Broker State	24	38%	30	43%
Salesperson National	157	42%	290	33%
Salesperson State	164	31%	312	35%

Remote proctoring by PSI, the test vendor for the Hawaii Real Estate Commission, was approved and implemented in March 2021. It was initially viewed as a positive step forward to accommodate PSI testing, especially if the Neighbor Island test sites were unable to open and operate on their pre-Covid-19 schedules.

As with anything new, there were numerous hiccups once the remote proctoring commenced. Technology issues, whether attributed to the tester's available technology, or "acts of God," or PSI-related-issues did occur. Some candidates experienced frustrating halts in the testing, re-tests, and rescheduling of tests.

The Commission will receive monthly reports from PSI regarding the remote testing. Based on the first report received, it appears that the remote proctoring process does not afford undue advantages to testers.

Prelicense Schools should report complaints from their students regarding the remote proctoring to the Real Estate Branch.



PASS-FAIL RATES JANUARY – MARCH 2021 STATS AND ONE YEAR ROLLING

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 1

Test Date: 01/01/21 – 03/31/21
Test Name: 01/01/21 – 03/31/21
HI Real Estate Broker

Component: HI Real Estate Broker - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1166	Abe Lee Seminars (Online)	6	3	3	50.00
1180	Bly School of Real Estate (Classroom)	12	10	2	83.33
1181	Bly School of Real Estate (Online)	1	1	0	100.00
1153	Carol Ball School of Real Estate (Classroom)	1	1	0	100.00
1154	Coldwell Banker Pacific Properties, Real Estate School	1	0	1	0.00
1177	Continuing Ed Express LLC	1	0	1	0.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	1	1	0	100.00
1156	Fahrni School of Real Estate (Did not renew from 2017-2018 biennium)	1	0	1	0.00
1184	Mbition Learn Real Estate	5	4	1	80.00
9999	Other	1	0	1	0.00
8888	Pre-License and Uniform Equivalency	2	2	0	100.00
7777	Pre-License Equivalency Only	1	0	1	0.00
1168	ProSchools, Inc. (Online)	1	1	0	100.00
1169	REMI School of Real Estate (Online)	17	12	5	70.59
9999	Restoration	1	0	1	0.00
1170	Seiler School of Real Estate (Online)	1	0	1	0.00
5555	Uniform Equivalency Only	1	1	0	100.00
1171	Vitousek RE Schools, Inc (Online)	1	0	1	0.00
		55	36	19	65.45

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 2

Test Date: 01/01/21 – 03/31/21
Test Name: HI Real Estate Broker

Component: HI Real Estate Broker - State ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	1	0	1	0.00
1166	Abe Lee Seminars (Online)	5	2	3	40.00
1180	Bly School of Real Estate (Classroom)	12	8	4	66.67
1181	Bly School of Real Estate (Online)	1	1	0	100.00
1153	Carol Ball School of Real Estate (Classroom)	1	1	0	100.00
1174	Carol Ball School of Real Estate (Online)	1	0	1	0.00
1154	Coldwell Banker Pacific Properties, Real Estate School	1	1	0	100.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	1	1	0	100.00
1156	Fahrni School of Real Estate (Did not renew from 2017-2018 biennium)	1	0	1	0.00
1175	Inet Realty	2	0	2	0.00
1184	Mbition Learn Real Estate	6	2	4	33.33
9999	Other	2	0	2	0.00
8888	Pre-License and Uniform Equivalency	12	3	9	25.00
7777	Pre-License Equivalency Only	6	3	3	50.00
1168	ProSchools, Inc. (Online)	3	1	2	33.33
1169	REMI School of Real Estate (Online)	18	7	11	38.89
9999	Restoration	2	0	2	0.00
1170	Seiler School of Real Estate (Online)	1	0	1	0.00
5555	Uniform Equivalency Only	3	0	3	0.00
1171	Vitousek RE Schools, Inc (Online)	1	0	1	0.00
		80	30	50	37.50

Page: 3

Test Date: 01/01/21 - 03/31/21

Test Name: Component: HI Real Estate Salesperson
HI Real Estate Salesperson - National ORIGINAL

Component:	HI Real Estate Salesperson - National ORIGINAL				
School Code	School Name	Tested	Passed	Failed	% Passed
150	Abe Lee Seminars (Classroom)	38	18	20	47.37
166	Abe Lee Seminars (Online)	171	61	110	35.67
151	Akahi Real Estate Network, LLC	1	1	0	100.00
152	All Islands Real Estate School	6	3	3	50.00
190	American School of Real Estate Express, L.L.C.	7	6	1	85.71
180	Bly School of Real Estate (Classroom)	14	5	9	35.71
181	Bly School of Real Estate (Online)	1	1	0	100.00
153	Carol Ball School of Real Estate (Classroom)	2	0	2	0.00
174	Carol Ball School of Real Estate (Online)	14	5	9	35.71
154	Coldwell Banker Pacific Properties, Real Estate School	7	1	6	14.29
177	Continuing Ed Express LLC	6	4	2	66.67
189	Diamond Resorts Real Estate Academy - Hawaii, LLC	4	1	3	25.00
185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	17	8	9	47.06
188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	36	15	21	41.67
156	Fahrni School of Real Estate (Did not renew from 2017-201 biennium)	1	0	1	0.00
182	Hawaii Real Estate Academy (Classroom)	5	1	4	20.00
175	Inet Realty	28	7	21	25.00
159	Maui Community College-VITEC (Did not renew from 2017-2018 biennium)	3	0	3	0.00
184	Mbition Learn Real Estate	14	7	7	50.00
999	Other	2	1	1	50.00
888	Pre-License and Uniform Equivalency	3	2	1	66.67
777	Pre-License Equivalency Only	8	6	2	75.00
168	ProSchools, Inc. (Online)	4	2	2	50.00
161	Ralph Foulger's School of Real Estate (Classroom)	2	1	1	50.00
186	Real Estate School Hawaii	5	3	2	60.00
162	REMI School of Real Estate (Classroom)	1	0	1	0.00
169	REMI School of Real Estate (Online)	39	15	24	38.46
999	Restoration	2	1	1	50.00
170	Seiler School of Real Estate (Online)	29	17	12	58.62
183	The CE Shop, Inc.	70	53	17	75.71
555	Uniform Equivalency Only	1	1	0	100.00
165	Vitousek RE Schools, Inc (Classroom)	5	1	4	20.00
171	Vitousek RE Schools, Inc (Online)	2	1	1	50.00
		548	248	300	45.26



Page: 4

Test Date: 01/01/21 - 03/31/21 HI Real Estate Salesperson HI Real Estate Salesperson - State ORIGINAL Test Name:

Component:

150 Abe Lee Seminars (Classroom) 34 15 19 44.12 166 Abe Lee Seminars (Online) 165 57 108 34.55 151 Akahi Real Estate Network, LLC 1 0 1 0.00 152 All Islands Real Estate School 6 0 6 0.00 190 American School of Real Estate Express, L.L.C. 7 2 5 28.57 180 Bly School of Real Estate (Classroom) 13 9 4 69.23 153 Carol Ball School of Real Estate (Classroom) 4 3 1 75.00 174 Carol Ball School of Real Estate (Online) 18 5 13 27.78 154 Coldwell Banker Pacific Properties, Real Estate School 8 1 7 12.50 177 Continuing Ed Express LLC 5 1 4 20.00 189 Diamond Resorts Real Estate Academy - Hawaii, LLC 5 1 4 20.00	School Code	School Name	Tested	Passed	Failed	% Passed
166						
151						
152						
American School of Real Estate Express, L.L.C. 7		•				
180 Bly School of Real Estate (Classroom) 13 9 4 69.23 153 Carol Ball School of Real Estate (Classroom) 4 3 1 75.00 174 Carol Ball School of Real Estate (Classroom) 4 3 1 75.00 175 Coldwell Banker Pacific Properties, Real Estate School 8 1 7 12.50 177 Continuing Ed Express LLC 5 1 4 20.00 189 Diamond Resorts Real Estate Academy - Hawaii, LLC 5 1 4 20.00 185 Dower School of Real Estate (Did not renew from 2017-2018 1 1 0 100.00 185 Dower School of Real Estate (Did not renew from 2017-2018 1 1 0 100.00 185 Excellence in Education, LLC, DBA Maui Real Estate School 13 5 8 38.46 186 Excellence in Education, LLC, DBA Maui Real Estate School 37 17 20 45.95 187 Cynline 28 10 18 35.71 188 Excellence in Education, LLC, DBA Maui Real Estate School 7 1 6 14.29 182 Hawaii Real Estate Academy (Classroom) 7 1 6 14.29 184 Hawaii Real Estate Academy (Classroom) 7 1 6 14.29 185 Maui Community College-VITEC (Did not renew from 2017-2018 4 1 3 25.00 186 Diennium) 28 10 18 35.71 187 Maui Community College-VITEC (Did not renew from 2017-2018 4 1 26.67 189 Other 2 0 2 0.00 1888 Pre-License and Uniform Equivalency 23 7 16 30.43 1777 Pre-License Equivalency Only 13 6 7 46.15 186 ProSchools, Inc. (Online) 5 1 4 20.00 186 Real Estate School Hawaii 5 1 4 20.00 186 Real Estate School Hawaii 5 1 4 20.00 187 REMI School of Real Estate (Classroom) 1 0 1 0.00 189 REMI School of Real Estate (Classroom) 1 0 1 0.00 189 REMI School of Real Estate (Classroom) 2 0 2 0.00 180 Restoration 2 0 2 0.00 181 The CE Shop, Inc. 82 42 40 51.22 183 The CE Shop, Inc. 82 42 40 51.22 185 Uniform Equivalency Only 8 4 4 50.00 186 Vitousek RE Schools, Inc (Classroom) 6 3 3 50.00 187 Vitousek RE Scho						
153		·				
174 Carol Ball School of Real Estate (Online) 18 5 13 27.78 184 Coldwell Banker Pacific Properties, Real Estate School 8 1 7 12.50 177 Continuing Ed Express LLC 5 1 4 20.00 189 Diamond Resorts Real Estate Academy - Hawaii, LLC 5 1 4 20.00 155 Dower School of Real Estate (Did not renew from 2017-2018 1 1 0 100.00 185 Excellence in Education, LLC, DBA Maui Real Estate School (Classroom) 37 17 20 45.95 188 Excellence in Education, LLC, DBA Maui Real Estate School (Online) 37 17 20 45.95 182 Hawaii Real Estate Academy (Classroom) 7 1 6 14.29 175 Inet Realty 28 10 18 35.71 189 Maui Community College-VITEC (Did not renew from 2017-2018 4 1 3 25.00 184 Mbition Learn Real Estate 15 4 1 2 0 2 </td <td></td> <td>·</td> <td></td> <td></td> <td></td> <td></td>		·				
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Diamond Resorts Real Estate Academy - Hawaii, LLC		Coldwell Banker Pacilic Properties, Real Estate School	U	'	•	
155 Dower School of Real Estate (Did not renew from 2017-2018 1 1 0 100.00 185 Excellence in Education, LLC, DBA Maui Real Estate School (Classroom) 13 5 8 38.46 188 Excellence in Education, LLC, DBA Maui Real Estate School (Online) 17 20 45.95 182 Hawaii Real Estate Academy (Classroom) 7 1 6 14.29 175 Inet Realty 28 10 18 35.71 159 Maui Community College-VITEC (Did not renew from 2017-2018 4 1 3 25.00 159 Diennium) 184 Moition Learn Real Estate 15 4 11 26.67 1999 Other 2 0 2 0.00 1888 Pre-License and Uniform Equivalency 23 7 16 30.43 1777 Pre-License Equivalency Only 13 6 7 46.15 168 ProSchools, Inc. (Online) 5 1 4 20.00 161 Ralph Foulger's School of Real Estate (Classroom) 2 0 2 0.00 186 Real Estate School Hawaii 5 1 4 20.00 187 REMI School of Real Estate (Classroom) 1 0 1 0.00 189 REMI School of Real Estate (Classroom) 43 13 30 30.23 1999 Restoration 2 0 2 0.00 170 Seiler School of Real Estate (Online) 28 15 13 53.57 183 The CE Shop, Inc. (Online) 8 4 4 50.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00 171 Vitousek RE Schools, Inc (Online) 2 0 0 0.00 172 Vitousek RE Schools, Inc (Online) 2 0 0 0.00 172 Vitousek RE Schools, Inc (Online) 2 0 0 0.00 172 Vitousek RE Schools, Inc (Online) 2 0 0.00 175 Vitousek RE Schools, Inc (Online) 2 0 0.00 176 Vitousek RE Schools, Inc (Online) 2 0 0.00 177	177	Continuing Ed Express LLC		1	4	
biennium Excellence in Education, LLC, DBA Maui Real Estate School (Classroom) 13 5 8 38.46 188	189	Diamond Resorts Real Estate Academy - Hawaii, LLC	5	1	4	20.00
(Classroom) Excellence in Education, LLC, DBA Maui Real Estate School (Online) Real Estate Academy (Classroom) To 1 6 14.29 Inet Realty Inet Realty Inet Realty Maui Community College-VITEC (Did not renew from 2017-2018 4 1 3 25.00 biennium) Muli Community College-VITEC (Did not renew from 2017-2018 4 1 3 25.00 biennium) Muli Community College-VITEC (Did not renew from 2017-2018 4 1 26.67 4 11 26.67 2 0 2 0.00	155	•	1	1	0	100.00
(Online) 182	185		13	5	8	38.46
Inet Realty 18 35.71	188		37	17	20	45.95
Maui Community College-VITEC (Did not renew from 2017-2018 1 3 25.00	182	Hawaii Real Estate Academy (Classroom)	7	1	6	14.29
biennium	175	Inet Realty	28	10	18	35.71
999 Other 2 0 2 0.00 888 Pre-License and Uniform Equivalency 23 7 16 30.43 7777 Pre-License Equivalency Only 13 6 7 46.15 168 ProSchools, Inc. (Online) 5 1 4 20.00 161 Ralph Foulger's School of Real Estate (Classroom) 2 0 2 0.00 186 Real Estate School Hawaii 5 1 4 20.00 162 REMI School of Real Estate (Classroom) 1 0 1 0.00 169 REMI School of Real Estate (Online) 43 13 30 30.23 999 Restoration 2 0 2 0.00 170 Seiler School of Real Estate (Online) 28 15 13 53.57 183 The CE Shop, Inc. 82 42 40 51.22 555 Uniform Equivalency Only 8 4 4 50.00 165 Vitousek	159	· · · · · · · · · · · · · · · · · · ·	4	1	3	25.00
888 Pre-License and Uniform Equivalency 23 7 16 30.43 7777 Pre-License Equivalency Only 13 6 7 46.15 168 ProSchools, Inc. (Online) 5 1 4 20.00 161 Ralph Foulger's School of Real Estate (Classroom) 2 0 2 0.00 186 Real Estate School Hawaii 5 1 4 20.00 162 REMI School of Real Estate (Classroom) 1 0 1 0.00 169 REMI School of Real Estate (Online) 43 13 30 30.23 999 Restoration 2 0 2 0.00 170 Seiler School of Real Estate (Online) 28 15 13 53.57 183 The CE Shop, Inc. 82 42 40 51.22 555 Uniform Equivalency Only 8 4 4 50.00 165 Vitousek RE Schools, Inc (Classroom) 6 3 3 50.00 <	184	Mbition Learn Real Estate	15	4	11	26.67
7777 Pre-License Equivalency Only 13 6 7 46.15 168 ProSchools, Inc. (Online) 5 1 4 20.00 161 Ralph Foulger's School of Real Estate (Classroom) 2 0 2 0.00 186 Real Estate School Hawaii 5 1 4 20.00 162 REMI School of Real Estate (Classroom) 1 0 1 0.00 169 REMI School of Real Estate (Online) 43 13 30 30.23 999 Restoration 2 0 2 0.00 170 Seiler School of Real Estate (Online) 28 15 13 53.57 183 The CE Shop, Inc. 82 42 40 51.22 555 Uniform Equivalency Only 8 4 4 50.00 165 Vitousek RE Schools, Inc (Classroom) 6 3 3 50.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00	999	Other	2	0	2	0.00
168 ProSchools, Inc. (Online) 5 1 4 20.00 161 Ralph Foulger's School of Real Estate (Classroom) 2 0 2 0.00 186 Real Estate School Hawaii 5 1 4 20.00 162 REMI School of Real Estate (Classroom) 1 0 1 0.00 169 REMI School of Real Estate (Online) 43 13 30 30.23 299 Restoration 2 0 2 0.00 170 Seiler School of Real Estate (Online) 28 15 13 53.57 183 The CE Shop, Inc. 82 42 40 51.22 555 Uniform Equivalency Only 8 4 4 50.00 165 Vitousek RE Schools, Inc (Classroom) 6 3 3 50.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00				7	16	
161 Ralph Foulger's School of Real Estate (Classroom) 2 0 2 0.00 186 Real Estate School Hawaii 5 1 4 20.00 162 REMI School of Real Estate (Classroom) 1 0 1 0.00 169 REMI School of Real Estate (Online) 43 13 30 30.23 999 Restoration 2 0 2 0.00 170 Seiler School of Real Estate (Online) 28 15 13 53.57 183 The CE Shop, Inc. 82 42 40 51.22 555 Uniform Equivalency Only 8 4 4 50.00 165 Vitousek RE Schools, Inc (Classroom) 6 3 3 50.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00	777	Pre-License Equivalency Only	13	6	7	46.15
186 Real Estate School Hawaii 5 1 4 20.00 162 REMI School of Real Estate (Classroom) 1 0 1 0.00 169 REMI School of Real Estate (Online) 43 13 30 30.23 999 Restoration 2 0 2 0.00 170 Seiler School of Real Estate (Online) 28 15 13 53.57 183 The CE Shop, Inc. 82 42 40 51.22 555 Uniform Equivalency Only 8 4 4 50.00 165 Vitousek RE Schools, Inc (Classroom) 6 3 3 50.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00	168	ProSchools, Inc. (Online)	5	1	4	20.00
162 REMI School of Real Estate (Classroom) 1 0 1 0.00 169 REMI School of Real Estate (Online) 43 13 30 30.23 999 Restoration 2 0 2 0.00 170 Seiler School of Real Estate (Online) 28 15 13 53.57 183 The CE Shop, Inc. 82 42 40 51.22 555 Uniform Equivalency Only 8 4 4 50.00 165 Vitousek RE Schools, Inc (Classroom) 6 3 3 50.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00		Ralph Foulger's School of Real Estate (Classroom)	2	0	2	0.00
169 REMI School of Real Estate (Online) 43 13 30 30.23 999 Restoration 2 0 2 0.00 170 Seiler School of Real Estate (Online) 28 15 13 53.57 183 The CE Shop, Inc. 82 42 40 51.22 555 Uniform Equivalency Only 8 4 4 50.00 165 Vitousek RE Schools, Inc (Classroom) 6 3 3 50.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00	186	Real Estate School Hawaii	5	1	4	20.00
899 Restoration 2 0 2 0.00 170 Seiler School of Real Estate (Online) 28 15 13 53.57 183 The CE Shop, Inc. 82 42 40 51.22 555 Uniform Equivalency Only 8 4 4 50.00 165 Vitousek RE Schools, Inc (Classroom) 6 3 3 50.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00	162	REMI School of Real Estate (Classroom)	1	0	1	0.00
170 Seiler School of Real Estate (Online) 28 15 13 53.57 183 The CE Shop, Inc. 82 42 40 51.22 555 Uniform Equivalency Only 8 4 4 50.00 165 Vitousek RE Schools, Inc (Classroom) 6 3 3 50.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00		REMI School of Real Estate (Online)	43	13	30	
183 The CE Shop, Inc. 82 42 40 51.22 555 Uniform Equivalency Only 8 4 4 50.00 165 Vitousek RE Schools, Inc (Classroom) 6 3 3 50.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00	999	Restoration	2	0	2	0.00
555 Uniform Equivalency Only 8 4 4 50.00 165 Vitousek RE Schools, Inc (Classroom) 6 3 3 50.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00	170	Seiler School of Real Estate (Online)	28	15	13	53.57
165 Vitousek RE Schools, Inc (Classroom) 6 3 3 50.00 171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00	183	The CE Shop, Inc.	82	42	40	51.22
171 Vitousek RE Schools, Inc (Online) 2 0 2 0.00	555	Uniform Equivalency Only	8	4	4	50.00
	165	Vitousek RE Schools, Inc (Classroom)	6	3	3	50.00
593 225 368 37.94	171	Vitousek RE Schools, Inc (Online)	2	0	2	0.00
			593	225	368	37.94





Page: 1

Test Date: Test Name: Component:

04/01/20 – 03/31/21 HI Real Estate Broker HI Real Estate Broker - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1166	Abe Lee Seminars (Online)	22	12	10	54.55
1151	Akahi Real Estate Network, LLC	1	1	0	100.00
1152	All Islands Real Estate School	1	1	0	100.00
1187	American Dream Real Estate School (Classroom)	2	1	1	50.00
1180	Bly School of Real Estate (Classroom)	29	18	11	62.07
1181	Bly School of Real Estate (Online)	9	7	2	77.78
1153	Carol Ball School of Real Estate (Classroom)	7	6	1	85.71
1174	Carol Ball School of Real Estate (Online)	6	5	1	83.33
1154	Coldwell Banker Pacific Properties, Real Estate School	1	0	1	0.00
1177	Continuing Ed Express LLC	1	0	1	0.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	4	3	1	75.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	5	4	1	80.00
1156	Fahrni School of Real Estate (Did not renew from 2017-2018 biennium)	1	0	1	0.00
1182	Hawaii Real Estate Academy (Classroom)	2	0	2	0.00
1184	Mbition Learn Real Estate	22	17	5	77.27
9999	Other	2	0	2	0.00
8888	Pre-License and Uniform Equivalency	4	2	2	50.00
7777	Pre-License Equivalency Only	3	1	2	33.33
1168	ProSchools, Inc. (Online)	8	5	3	62.50
1186	Real Estate School Hawaii	2	1	1	50.00
1169	REMI School of Real Estate (Online)	44	28	16	63.64
9999	Restoration	2	0	2	0.00
1170	Seiler School of Real Estate (Online)	8	6	2	75.00
5555	Uniform Equivalency Only	1	1	0	100.00
1171	Vitousek RE Schools, Inc (Online)	3	1	2	33.33
		190	120	70	63.16

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 2

04/01/20 – 03/31/21 HI Real Estate Broker HI Real Estate Broker - State ORIGINAL Test Date: Test Name:

Component:

Jomponent:	ni Real Estate Diokei - State ORIGINAL				
School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	2	0	2	0.00
1166	Abe Lee Seminars (Online)	22	3	19	13.64
151	Akahi Real Estate Network, LLC	1	1	0	100.00
152	All Islands Real Estate School	1	0	1	0.00
187	American Dream Real Estate School (Classroom)	2	2	0	100.00
178	American Dream Real Estate School (Online)	1	0	1	0.00
180	Bly School of Real Estate (Classroom)	29	20	9	68.97
181	Bly School of Real Estate (Online)	9	6	3	66.67
153	Carol Ball School of Real Estate (Classroom)	7	4	3	57.14
174	Carol Ball School of Real Estate (Online)	7	4	3	57.14
154	Coldwell Banker Pacific Properties, Real Estate School	1	1	0	100.00
185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	4	3	1	75.00
188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	5	3	2	60.00
156	Fahrni School of Real Estate (Did not renew from 2017-2018 biennium)	1	0	1	0.00
182	Hawaii Real Estate Academy (Classroom)	2	0	2	0.00
175	Inet Realty	3	0	3	0.00
184	Mbition Learn Real Estate	23	9	14	39.13
999	Other	2	0	2	0.00
888	Pre-License and Uniform Equivalency	31	11	20	35.48
777	Pre-License Equivalency Only	18	6	12	33.33
168	ProSchools, Inc. (Online)	10	2	8	20.00
161	Ralph Foulger's School of Real Estate (Classroom)	1	0	1	0.00
186	Real Estate School Hawaii	2	0	2	0.00
169	REMI School of Real Estate (Online)	47	15	32	31.91
999	Restoration	2	0	2	0.00
170	Seiler School of Real Estate (Online)	9	5	4	55.56
183	The CE Shop, Inc.	2	0	2	0.00
555	Uniform Equivalency Only	6	1	5	16.67
171	Vitousek RE Schools, Inc (Online)	3	0	3	0.00
	·	253	96	157	37.94

7

Test Date: Test Name: Component:

04/01/20 – 03/31/21 HI Real Estate Salesperson HI Real Estate Salesperson - National ORIGINAL

Component:	HI Real Estate Salesperson - National ORIGINAL				
School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	148	56	92	37.84
1166	Abe Lee Seminars (Online)	527	239	288	45.35
1151	Akahi Real Estate Network, LLC	4	3	1	75.00
1152	All Islands Real Estate School	19	10	9	52.63
1178	American Dream Real Estate School (Online)	1	0	1	0.00
1190	American School of Real Estate Express, L.L.C.	8	6	2	75.00
1180	Bly School of Real Estate (Classroom)	45	26	19	57.78
1181	Bly School of Real Estate (Online)	17	9	8	52.94
1153	Carol Ball School of Real Estate (Classroom)	35	23	12	65.71
1174	Carol Ball School of Real Estate (Online)	55	30	25	54.55
1154	Coldwell Banker Pacific Properties, Real Estate School	25	10	15	40.00
1177	Continuing Ed Express LLC	23	15	8	65.22
1189	Diamond Resorts Real Estate Academy - Hawaii, LLC	8	3	5	37.50
1155	Dower School of Real Estate (Did not renew from 2017-2018 biennium)	2	1	1	50.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	31	15	16	48.39
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	68	32	36	47.06
1156	Fahrni School of Real Estate (Did not renew from 2017-2018 biennium)	1	0	1	0.00
1182	Hawaii Real Estate Academy (Classroom)	27	13	14	48.15
1175	Inet Realty	94	42	52	44.68
1159	Maui Community College-VITEC (Did not renew from 2017-2018 biennium)	9	4	5	44.44
1184	Mbition Learn Real Estate	69	43	26	62.32
9999	Other	3	2	1	66.67
8888	Pre-License and Uniform Equivalency	14	9	5	64.29
7777	Pre-License Equivalency Only	26	22	4	84.62
1168	ProSchools, Inc. (Online)	17	11	6	64.71
1161	Ralph Foulger's School of Real Estate (Classroom)	9	2	7	22.22
1173	Ralph Foulger's School of Real Estate (Online)	2	2	0	100.00
1186	Real Estate School Hawaii	14	7	7	50.00
1162	REMI School of Real Estate (Classroom)	2	1	1	50.00
1169	REMI School of Real Estate (Online)	129	71	58	55.04
9999	Restoration	3	2	1	66.67
1170	Seiler School of Real Estate (Online)	65	47	18	72.31
1183	The CE Shop, Inc.	188	146	42	77.66
5555	Uniform Equivalency Only	4	4	0	100.00
1165	Vitousek RE Schools, Inc (Classroom)	9	1	8	11.11
1171	Vitousek RE Schools, Inc (Online)	11	8	3	72.73
		1712	915	797	53.45



Page: 4

Test Date: Test Name:

04/01/20 – 03/31/21 HI Real Estate Salesperson HI Real Estate Salesperson - State ORIGINAL

Component:	HI Real Estate Salesperson - State ORIGINAL				
School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	171	76	95	44.44
166	Abe Lee Seminars (Online)	550	256	294	46.55
151	Akahi Real Estate Network, LLC	6	3	3	50.00
152	All Islands Real Estate School	24	9	15	37.50
178	American Dream Real Estate School (Online)	1	1	0	100.00
190	American School of Real Estate Express, L.L.C.	8	2	6	25.00
180	Bly School of Real Estate (Classroom)	48	34	14	70.83
181	Bly School of Real Estate (Online)	16	8	8	50.00
153	Carol Ball School of Real Estate (Classroom)	42	21	21	50.00
174	Carol Ball School of Real Estate (Online)	60	24	36	40.00
154	Coldwell Banker Pacific Properties, Real Estate School	41	5	36	12.20
177	Continuing Ed Express LLC	26	5	21	19.23
189	Diamond Resorts Real Estate Academy - Hawaii, LLC	10	3	7	30.00
155	Dower School of Real Estate (Did not renew from 2017-2018 biennium)	3	1	2	33.33
185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	31	10	21	32.26
188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	70	33	37	47.14
182	Hawaii Real Estate Academy (Classroom)	32	9	23	28.12
175	Inet Realty	103	47	56	45.63
159	Maui Community College-VITEC (Did not renew from 2017-2018 biennium)	10	4	6	40.00
184	Mbition Learn Real Estate	78	37	41	47.44
999	Other	3	0	3	0.00
888	Pre-License and Uniform Equivalency	68	25	43	36.76
777	Pre-License Equivalency Only	46	20	26	43.48
168	ProSchools, Inc. (Online)	23	10	13	43.48
161	Ralph Foulger's School of Real Estate (Classroom)	11	2	9	18.18
173	Ralph Foulger's School of Real Estate (Online)	2	2	0	100.00
186	Real Estate School Hawaii	15	4	11	26.67
162	REMI School of Real Estate (Classroom)	2	1	1	50.00
169	REMI School of Real Estate (Online)	147	54	93	36.73
999	Restoration	3	0	3	0.00
170	Seiler School of Real Estate (Online)	67	48	19	71.64
183	The CE Shop, Inc.	213	110	103	51.64
555	Uniform Equivalency Only	16	8	8	50.00
165	Vitousek RE Schools, Inc (Classroom)	12	3	9	25.00
171	Vitousek RE Schools, Inc (Online)	13	2	11	15.38
		1971	877	1094	44.50



CONTINUING EDUCATION PROVIDERS

Abe Lee Seminars

At Your Pace Online, LLC

The Berman Education Company, LLC

Building Industries Association of Hawaii

Carol Ball School of Real Estate

The CE Shop, LLC

CMPS Institute, LLC

Continuing Ed Express, LLC

Dexterity CE, LLC

Eddie Flores Real Estate Continuing Education

ExceedCE

Finance of America Reverse

Hawaii Association of REALTORS®

Hawaii Business Training

Hawaii CCIM Chapter

Hawaii First Realty, LLC

Hawaii Island REALTORS®

Honolulu Board of REALTORS®

International Association of Certified Home

Inspectors (InterNACHI)

Kauai Board of REALTORS®

Mbition Learn Real Estate

McKissock, LLC

Preferred Systems, Inc.

Ralph Foulger's School of Real Estate

Real Estate School Hawaii

REALTORS® Association of Maui, Inc.

REMI School of Real Estate

Residential Real Estate Council

Scott Alan Bly School of Real Estate, LLC

dba Bly School of Real Estate

Servpro Industries, LLC

Shari Motooka-Higa

Systems Effect LLC, dba Training Cove

WebCE Inc.

West Hawaii Association of REALTORS®

PRELICENSE SCHOOLS

Abe Lee Seminars

American Dream Real Estate School, LLC

American School of Real Estate Express, LLC

Carol Ball School of Real Estate

The CE Shop, LLC

Continuing Ed Express, LLC

Diamond Resorts Real Estate Academy -

Hawaii, LLC

Excellence in Education, LLC

dba Maui Real Estate School

Inet Realty

Maui Real Estate Academy, LLC,

dba Hawaii Real Estate Academy

Mayfield Real Estate, Inc., dba Global Real

Estate School

Mbition Learn Real Estate

Ralph Foulger's School of Real Estate

Real Estate School Hawaii

REMI School of Real Estate

Scott Alan Bly School of Real Estate, LLC

dba Bly School of Real Estate

Seiler School of Real Estate

Vitousek Real Estate Schools, Inc.



2021 REAL ESTATE COMMISSION MEETING SCHEDULE

Real Estate Commission 9:00 a.m.
Friday, April 23, 2021
Friday, May 28, 2021
Friday, June 25, 2021
Friday, July 23, 2021
Friday, August 27, 2021
Friday, September 24, 2021
Friday, October 22, 2021
Friday, November 19, 2021
Friday, December 17, 2021

Until further notice, Laws & Rules Review Committee, Condominium Review Committee, and Education Review Committee Meeting items will be discussed at Real Estate Commission Meetings.

Real Estate Commission Meetings will be held online via the Zoom platform until the Department resumes in-person meetings. Thereafter, all meetings will be held in the Queen Liliuokalani Conference Room of the King Kalakaua Building, 335 Merchant Street, First Floor.

Meeting dates, locations and times are subject to change without notice. Please visit the Commission's website at www.hawaii.gov/hirec or call the Real Estate Commission Office at 586-2643 to confirm the dates, times and locations of the meetings. This material can be made available to individuals with special needs. Please contact the Executive Officer at 586-2643 to submit your request.

COMMISSIONERS:

Michael Pang, Chair Real Estate Commission

Nikki Senter, Vice Chair Real Estate Commission Chair, Laws and Rules Review Committee

Laurie Lee, Chair Condominium Review Committee

Derrick Yamane, Chair Education Review Committee

Russell Kyono, Vice Chair Education Review Committee

> Aleta Klein Oahu Commissioner

Sean Ginoza, Vice Chair Laws and Rules Review Committee

John Love, Vice Chair Condominium Review Committee

> P. Denise La Costa Maui Commissioner

SCHOOL FILES

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This material can be made available for individuals with special needs. Please call the Senior Real Estate Specialist at 808-586-2643 to submit your request.