

REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: January 29, 2021

Time: 9:00 a.m.

Place: Virtual Videoconference Meeting – Zoom Webinar
<https://dcca-hawaii-gov.zoom.us/j/95547943376>
Phone: 1 669 900 6833
Webinar ID: 955 4794 3376

Present: Michael Pang, Chair, Broker/Honolulu Commissioner
Nikki Senter, Vice Chair, Public Member/Honolulu Commissioner
Sean Ginoza, Broker/Hawaii Island Commissioner
Aleta Klein, Broker/Honolulu Commissioner
P. Denise La Costa, Broker/Interim Maui Commissioner
Laurie A. Lee, Broker/Honolulu Commissioner
John Love, Public Member/Honolulu Commissioner
Russell Kyono, Broker/Kauai Commissioner
Derrick Yamane, Broker/Honolulu Commissioner

Neil Fujitani, Supervising Executive Officer
Miles Ino, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Amy Endo, Real Estate Specialist
Nohelani Jackson, Real Estate Specialist
Carole Richelieu, Senior Condominium Specialist
Benedyne Stone, Condominium Specialist
Dathan Choy, Condominium Specialist
Lorie Sides, Condominium Specialist
Tammy Norton, Secretary
Shari Wong, Deputy Attorney General
Daniel Jacob, Deputy Attorney General
Kristen Kekoa-Nakasone, Recording Secretary

Others: Kayla Kealohi Chang
Jared Brown
Richard DeGutis
Robert Davison
Russ Hardy
Ethel Keyes

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by section 92-7(b), Hawaii Revised Statutes (“HRS”).

A brief video regarding the virtual board meeting, including meeting procedures and helpful information regarding how members of the public can participate and interact with the board during the meeting, was played.

Call to Order: The Chair called the meeting to order at 9:03 a.m., at which time quorum was established by roll call.

Chair's Report: The Chair announced that the Commission may move into executive session to consider and evaluate personal information relating to individuals applying for licensure in accordance with section 92-5(a)(1), HRS, and/or to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Chair Pang introduced new Interim Maui Commissioner, P. Denise La Costa. Interim Commissioner La Costa stated she was happy to join the Real Estate Commission and that her priority was to aid in consumer protection.

Executive Officer's Report: The Commission shall afford all interested persons an opportunity to submit data, views, or arguments, in writing, on any agenda item and shall provide all interested parties an opportunity to present oral testimony on an agenda item subject to the conditions set forth in section 16-99-83, HAR. The Commission may remove any person or persons, who willfully disrupt a meeting to prevent and compromise the conduct of the meeting in accordance with section 92-3, HRS. Each speaker will be limited to a five-minute time period pursuant with section 16-99-83 (a)(5), HAR.

Additional Distribution

The following material was distributed prior to the start of the meeting:

6. Licensing – Applications
 - f. Richard M. DeGutis

Minutes of Previous Meeting

Upon a motion by Commissioner Senter, seconded by Commissioner Kyono, it was moved to accept the minutes of the December 18, 2020, meeting. Commissioners Senter, Kyono, Ginoza, Klein, Lee, Love, Pang and Yamane voted aye. Commissioner La Costa abstained from the vote. The motion carried.

Licensing – Ratification: Upon a motion by Commissioner Lee, seconded by Commissioner Klein, it was voted on and unanimously carried by roll call vote to ratify the January 29, 2021, Approved Applications List.

Committees and Program of Work: **Laws and Rules Review Committee**
Condominium Review Committee
Education Review Committee

Laws and Rules Review Committee

Program of Work, FY 20/21 Licensing Renewal

Commissioner Pang stated this renewal year was fairly normal and that the statistics provided were for informational purposes.

Condominium Review Committee

2021-2023 Condominium Association Partial CETF Fee Waiver

Condominium Specialist Stone informed the Commission that this reduction from \$10 to \$5 per unit would be a one-time partial CETF fee waiver and would not affect the work or education programs for the condominium community. Commissioner Pang stated this was a condominium registration renewal year, that renewal fees would add to the fund, and that new condominium education programs for the public were being explored. Commissioner Senter stated that this reduction was a positive gesture during this time. Special Deputy Attorney General Wong added this was a proactive measure to allay concerns regarding a high fund balance, and was responsive to the situations of all constituents involved.

Upon a motion by Commissioner Senter, seconded by Commissioner Lee, it was voted on and unanimously approved to reduce the 2021-2023 condominium association CETF fee from \$10 to \$5 per unit.

Education Review Committee

Continuing Education: Administration, Curriculum, Courses, Provider, and Instructors

Administrative Issues

2020-2021 Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Kyono, seconded by Commissioner Ginoza, it was voted on and unanimously carried by roll call vote to ratify the following:

<u>Registration/Certification</u>	<u>Effective Date</u>
Providers	
Hawaii CCIM Chapter	01/01/2021
Mbition Learn Real Estate	01/01/2021
Real Estate School of Hawaii	01/01/2021
Eddie Flores Real Estate Continuing Education	01/01/2021
Carol Ball School of Real Estate	01/01/2021
Honolulu Board of REALTORS	01/01/2021
REMI School of Real Estate	01/01/2021
Finance of America Reverse	01/01/2021
Scott Alan Bly School of Real Estate LLC, dba Bly School of Real Estate	01/01/2021
Building Industry Association of Hawaii	01/01/2021
Abe Lee Seminars	01/01/2021
CMPS Institute, LLC	01/01/2021
Hawaii First Realty, LLC	01/01/2021
Hawaii Island REALTORS	01/01/2021
International Association of Certified Home Inspectors (InterNACHI)	01/01/2021
ExceedCE	01/12/2021
Dexterity CE, LLC	01/12/2021
Hawaii Business Training	01/12/2021

Courses

“Green Real Estate” (3 credits/classroom) (Dexterity CE, LLC)	01/01/2021
“Condominium Governance Refresher: A Survey of Commonly Disputed Issues” (3 credits/online) (Bryan Andaya)	01/01/2021
“Disclosure Issues in Residential Sales” (3 credits/online) (Bryan Andaya)	01/01/2021
“Hawaii Residential Landlord-Tenant Law Review & Update” (3 credits/online) (Bryan Andaya)	01/01/2021
“Transient Vacation Units and Short-Term Rentals on Oahu: What You Need to Know” (3 credits/online) (Bryan Andaya)	01/01/2021
“Trusts and Real Estate for Real Estate Professionals: In Trusts We Trust?” (3 credits/online) (Bryan Andaya)	01/01/2021
“Hawaii Real Estate Guide to Reverse Mortgage” (3 credits/classroom) (Curtis Mangus)	01/01/2021
“Real Estate Guide to Government Insured Mortgages” (3 credits/classroom) (Curtis Mangus)	01/01/2021
“Advocating Purchase Contract Terms For Your Client” (3 credits/classroom) (Honolulu Board of REALTORS)	01/01/2021
“Cooperation, Compensation and the Code of Ethics” (3 credits/classroom) (Honolulu Board of REALTORS)	01/01/2021
“Disclosure, Discrimination and Advertising in the Code of Ethics” (3 credits/classroom) (Honolulu Board of REALTORS)	01/01/2021
“HOPE: Navigating Affordable Housing Options” (3 credits/classroom) (Honolulu Board of REALTORS)	01/01/2021
“Real Estate Safety Matters: Safe Business = Smart Business” (3 credits/classroom) (Honolulu Board of REALTORS/National)	01/01/2021
“At Home With Diversity” (3 credits/classroom) (Honolulu Board of REALTORS/National)	01/01/2021
“Home Sweet (Second) Home: Vacation, Investment, Luxury Properties” (3 credits/classroom) (Honolulu Board of REALTORS/National)	01/01/2021
“Military Relocation Professional Certification Core Course” (3 credits/classroom) (Honolulu Board of REALTORS/National)	01/01/2021
“Pricing Strategies: Mastering the CMA” (3 credits/classroom) (Honolulu Board of REALTORS/National)	01/01/2021
“Seniors Real Estate Specialist (SRES) Designation Course” (12 credits/classroom) (Honolulu Board of REALTORS/National)	01/01/2021
“1031 Exchange for Real Estate Practitioners” (3 credits/online) (REMI School of Real Estate/ARELLO)	01/01/2021
“About Fair Housing for Real Estate Practitioners” (3 credits/online) (REMI School of Real Estate/ARELLO)	01/01/2021
“Applied Ethics in Practice: Case Studies” (3 credits/online) (REMI School of Real Estate/ARELLO)	01/01/2021
“Basic Steps to Analyze Investment Property” (3 credits/online) (REMI School of Real Estate/ARELLO)	01/01/2021
“BPO and CMA: How to Value Residential Property” (3 credits/online) (REMI School of Real Estate/ARELLO)	01/01/2021
“Listing and Buyer Representation Agreements” (3 credits/online) (REMI School of Real Estate/ARELLO)	01/01/2021
“Policies to Reduce Risk” (3 credits/online) (REMI School of Real Estate/ARELLO)	01/01/2021

“Property Management Essentials” (3 credits/online) (REMI School of Real Estate/ARELLO)	01/01/2021
“Real Estate Math Made Easy” (3 credits/online) (REMI School of Real Estate/ARELLO)	01/01/2021
“Social Media Technology and Advertising Rules” (3 credits/online) (REMI School of Real Estate/ARELLO)	01/01/2021
“Understanding Green Homes” (3 credits/online) (REMI School of Real Estate/ARELLO)	01/01/2021
“Using Home Inspections to Protect Your Clients” (3 credits/online) (REMI School of Real Estate/ARELLO)	01/01/2021
“Being Honest is the Code We Live By” (3 credits/online) (REMI School of Real Estate)	01/01/2021
“Code of Ethics: Pathways to Professionalism” (3 credits/online) (REMI School of Real Estate)	01/01/2021
“Coronavirus: Protecting Clients and Licensees During COVID-19” (3 credits/online) (REMI School of Real Estate)	01/01/2021
“Time for Time Shares in Hawaii” (3 credits/online) (REMI School of Real Estate)	01/01/2021
“Valuation of Commercial Property” (3 credits/online) (REMI School of Real Estate)	01/01/2021
“Basics of Investment Property” (4 credits/online) (REMI School of Real Estate)	01/01/2021
“Social Media for Real Estate Practitioners: What’s New” (4 credits/online) (REMI School of Real Estate)	01/01/2021
“Risk Management: Protecting Your Clients” (4 credits/online) (REMI School of Real Estate)	01/01/2021
“Trends and Topics in Hawaii Real Estate” (4 credits/online) (REMI School of Real Estate)	01/01/2021
“Violations: Learning From Others” (4 credits/online) (REMI School of Real Estate)	01/01/2021
“Disclosures in Residential Transactions” (6 credits/online) (REMI School of Real Estate)	01/01/2021
“Fundamentals of Understanding Investment Property” (6 credits/online) (REMI School of Real Estate)	01/01/2021
“Real Estate Valuation” (6 credits/online) (REMI School of Real Estate)	01/01/2021
“Mold: What You Need to Know About Mold and How to Read Air Sampling Reports” (3 credits/classroom) (Megan Stevenson)	01/01/2021
“Unlock Purchasing Power – In Reverse (A Guide for Realtors) (3 credits/classroom) (Lorraine Geraci)	01/01/2021
“Identifying Trouble Areas in Residential Building & Permitting” (4 credits/classroom) (Building Industry Association of Hawaii)	01/01/2021
“Basics of Building” (6 credits/classroom) (Building Industry Association Hawaii/National)	01/01/2021
“Marketing & Communication Strategies for Aging & Accessibility-CAPS I” (6 credits/classroom) (Building Industry Association of Hawaii/National)	01/01/2021
“Design/Build Solutions for Aging and Accessibility-CAPS II” (6 credits/classroom) (Building Industry Association of Hawaii/National)	01/01/2021
“Details & Solutions for Livable Homes and Aging in Place-CAPS III” (6 credits/classroom) (Building Industry Association of Hawaii/National)	01/01/2021

“Mediation, Arbitration & Litigation: The Practical Realities” (3 credits/classroom) (Stacey Wong)	01/01/2021
“Success & Exit Strategies for Private and Family Businesses” (3 credits/classroom) (Stacey Wong)	01/01/2021
“Trusts & Estates Issues: Life in the Trenches” (3 credits/classroom) (Stacey Wong)	01/01/2021
“AVM’s, RVM’s and Showing Consumers the Difference” (3 credits/classroom) (Allison Lum)	01/01/2021
“Judicial Foreclosure – Basics” (3 credits/classroom) (Allison Lum)	01/01/2021
“Cash Flow Planning for Real Estate Investors” (3 credits/classroom) (CMPS Institute, LLC)	01/01/2021
“Mortgage and Real Estate Taxation” (3 credits/classroom) (CMPS Institute, LLC)	01/01/2021
“Mortgage Math Camp” (3 credits/classroom) (CMPS Institute, LLC)	01/01/2021
“Basics of Condo Governance, Owner’s Rights, Dispute Resolution & Document Production” (3 credits/classroom) (Hawaii First Realty, LLC)	01/01/2021
“Understanding Condo Financial Information” (3 credits/classroom) (Hawaii First Realty, LLC)	01/01/2021
“Environmental Issues for Real Estate” (3 credits/online) (ExceedCE/ARELLO)	01/12/2021
“Issues in Fair Housing” (3 credits/online) (ExceedCE/ARELLO)	01/12/2021
“Recognizing and Avoiding Discrimination” (3 credits/online) (ExceedCE/ARELLO)	01/12/2021
“Risk Management for Real Estate” (3 credits/online) (ExceedCE/ARELLO)	01/12/2021
“Investment Real Estate Fundamentals” (4 credits/online) (ExceedCE/ARELLO)	01/12/2021
“Issues in Real Estate Contract Law” (4 credits/online) (ExceedCE/ARELLO)	01/12/2021
“Real Estate Supply and Demand Factors” (4 credits/online) (ExceedCE/ARELLO)	01/12/2021
“H4P - A Realtor's Guide to Utilizing the HECM for Purchase” (3 credits/classroom) (Dexterity CE, LLC)	01/12/2021
“Qualifying the Buyer Under New Regulations” (3 credits/classroom) (Dexterity CE, LLC)	01/12/2021
“2020 The Code of Ethics: Our Promise of Professionalism” (3 credits/classroom) (Beth Holiday)	01/12/2021
“Ironclad Transactions” (3 credits/classroom) (Beth Holiday)	01/12/2021
“Mind Your Own Business” (3 credits/classroom) (Beth Holiday)	01/12/2021
“Negotiations in an Online World” (3 credits/classroom) (Beth Holiday)	01/12/2021
“Raising Standards in Buyer Representation” (3 credits/classroom) (Beth Holiday)	01/12/2021
(Raising Standards of Communication with the Everything DISC” (6 credits/classroom) (Beth Holiday)	01/12/2021

Prelicensing Education: Administration, Curriculum, Courses, Provider, and Instructors

Administrative Issues

2020-2021 Prelicensing Education Schools, Courses, and Instructors Ratification List

Upon a motion by Commissioner Kyono, seconded by Commissioner Lee, it was voted on and unanimously carried by roll call vote to ratify the following:

<u>Registration/Certification</u>	<u>Effective Date</u>
Schools	
Diamond Resorts Real Estate Academy – Hawaii, LLC (Salesperson Curriculum)	01/01/2021
Real Estate School of Hawaii (Salesperson and Broker Curriculum)	01/01/2021
Carol Ball School of Real Estate (Salesperson and Broker Curriculum)	01/01/2021
REMI School of Real Estate (Salesperson and Broker Curriculum)	01/01/2021
Scott Alan Bly School of Real Estate LLC, dba Bly School of Real Estate (Salesperson and Broker Curriculum)	01/01/2021
Vitousek Real Estate School (Salesperson and Broker Curriculum)	01/01/2021
Abe Lee Seminars (Salesperson Curriculum)	01/01/2021
Independent Study Courses	
Real Estate School of Hawaii (Salesperson and Broker Curriculum)	01/01/2021
Carol Ball School of Real Estate (Salesperson and Broker Curriculum)	01/01/2021
Mayfield Real Estate, Inc., dba Global Real Estate School (Salesperson and Broker Curriculum)	01/01/2021
REMI School of Real Estate (Salesperson and Broker Curriculum)	01/01/2021
Vitousek Real Estate School (Salesperson and Broker Curriculum)	01/01/2021
Abe Lee Seminars (Salesperson Curriculum)	01/01/2021
Mbition Learn Real Estate (Salesperson and Broker Curriculum)	01/01/2021
Instructors	
Marion Haller (Salesperson Curriculum)	01/01/2021
Carol Ball (Salesperson and Broker Curriculum)	01/01/2021
Francine Villarmia-Kahawai (Salesperson and Broker Curriculum)	01/01/2021
David Catanzaro (Salesperson and Broker Curriculum)	01/01/2021

Scott Alan Bly (Salesperson and Broker Curriculum)	01/01/2021
Wayne Y. Sadoyama (Salesperson and Broker Curriculum)	01/01/2021
Abraham W H Lee (Salesperson Curriculum)	01/01/2021

Independent Study Instructors

Carol Ball (Salesperson and Broker Curriculum)	01/01/2021
Francine Villarmia-Kahawai (Salesperson and Broker Curriculum)	01/01/2021
David Catanzaro (Salesperson and Broker Curriculum)	01/01/2021
Wayne Y. Sadoyama (Salesperson and Broker Curriculum)	01/01/2021
Abraham W H Lee (Salesperson Curriculum)	01/01/2021

Guest Lecturer or Substitute Instructor

Christine G. Adderley	01/01/2021
Christina M. Berry	01/12/2021

Administration of
 Examinations:

Test Development – PSI Remote Proctoring

Commissioner Pang informed the Commission that PSI was offering online testing and that in-person testing was still being offered. He stated he felt online testing was concerning. Commissioner Kyono stated he also had concerns about online testing. Commissioner La Costa suggested that utilizing the REALTORS® Association of Maui, Inc. (RAM) office may be an option on Maui island. Commissioner Klein inquired if a meeting with PSI could be arranged as she also had concerns. Commissioner Pang informed the Commission that Real Estate Branch staff members were impressed with this online testing and its abilities and that although he could see the benefits, it may pose some risks as well.

Real Estate Specialist Endo recommended the Commissioners visit the link that was provided by PSI and that it should address their concerns. She stated that brick and mortar sites will remain and now with this online offering, licensing candidates would have an option. She added that this is a viable option that was available to candidates 24 hours a day, 7 days a week. Commissioner Lee inquired if a proctor was available to monitor the examinations 24/7. Specialist Endo confirmed a proctor was readily available via a proctoring group PSI had in place. Commissioner Klein inquired if this online testing was in PSI's contract. Specialist Endo responded she believed it was. Commissioner Pang asked that Specialist Endo supply that portion of the contract to the Commission.

Upon a motion by Interim Commissioner La Costa, seconded by Commissioner Klein, it was voted on and unanimously carried by roll call vote to defer this matter to the February 26, 2021, Real Estate Commission meeting.

Program of Work:

Annual Report, Quarterly Bulletin, and School Files

Senior Real Estate Specialist Fujimura informed the Commission that the January 2021 Real Estate Commission School Files was distributed.

Licensing –
Applications:

The Executive Officer informed the Commissioners that the information provided to the Commissioners is related only to the issue that is before the Commission for consideration. The other materials submitted are available for the Commissioners review should they desire to review it. If the applicants have an issue, which is personal in nature, they have the right to request that their application be considered in executive session.

Licensing –
Applications:

Kayla A. Chang

Ms. Chang was present and was asked if she wished to have her application for real estate salesperson considered in executive session. She accepted the offer.

Ian Luthringer

After review of the information submitted by the applicant, Commissioner Senter moved to approve the real estate salesperson license of Ian Luthringer. Commissioner Lee seconded the motion. The motion was voted on and unanimously carried by roll call vote.

Melvin A. Small

After review of the information submitted by the applicant, Commissioner Klein moved to approve the real estate salesperson license of Melvin A. Small. Commissioner Senter seconded the motion. The motion was voted on and unanimously carried by roll call vote.

Jared Tanner Brown

Mr. Brown was present and was asked if he wished to have his application for real estate salesperson considered in executive session. He declined the offer.

Mr. Brown stated he made mistakes when he was younger and that he corrected those mistakes. Commissioner Pang asked if the applicant currently had a driver's license and auto insurance. Mr. Brown confirmed he did and has for the past 6 years. Mr. Brown informed the Commission that he did have insurance at the time he received the citations but proof of insurance via digital format was not accepted. He added that all of his insurance citations were dismissed in court.

After review of the information presented by the applicant, Interim Commissioner La Costa moved to approve the real estate salesperson license of Jared Tanner Brown. Commissioner Lee seconded the motion. The motion was voted on and unanimously carried by roll call vote.

Robert Frank Davison

Mr. Davison was present and was asked if he wished to have his application for real estate broker considered in executive session. He declined the offer.

Mr. Davison informed the Commission that the events in question happened when he was 22 years old, that it was due to bad decision making, and that he has not had a drink in over 10 years. Commissioner Pang commented that the applicant disclosed his infraction when he applied for his salesperson license.

After review of the information presented by the applicant, Commissioner Kyono moved to approve the real estate broker license of Robert Frank Davison. Commissioner Lee seconded the motion. The motion was voted on and unanimously carried by roll call vote.

Richard M. DeGutis

Mr. DeGutis was present and was asked if he wished to have his application for real estate broker considered in executive session. He accepted the offer.

Hardy Homes Hawaii LLC

Mr. Russell Hardy was present and was asked if he wished to have his application for real estate limited liability company application considered in executive session. He accepted the offer.

Executive Session: Upon a motion by Commissioner Pang, seconded by Commissioner Senter, it was voted on and unanimously carried to enter into executive session, pursuant to section 92-5(a)(8), HRS, "To deliberate or make a decision upon a matter that requires the consideration of information that must be kept confidential pursuant to a state or federal law, or a court order." And pursuant to section 92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities."

Upon a motion by Interim Commissioner La Costa, seconded by Commissioner Ginoza, it was voted on and unanimously carried to move out of executive session.

Licensing –
Applications:

Kayla A. Chang

After review of the information presented by the applicant, Commissioner Pang moved to approve the real estate salesperson application of Kayla A. Chang. Commissioner Kyono seconded the motion. Commissioners Pang, Kyono, Ginoza, Klein, La Costa, Lee, Love, and Senter voted aye. Commissioner Yamane temporarily lost internet connection. The motion passed.

Richard M. DeGutis

After review of the information presented by the applicant, Commissioner Pang moved to approve the real estate broker license of Richard M. DeGutis. There was no second. The motion died.

Commissioner Lee moved to approve the real estate broker license of Richard M. DeGutis with conditions based on §§436B-19 and 467-8(a)(3); the Applicant shall work for at least two years under the supervision of a Principal Broker and during this time shall not supervise other licensees. Commissioner Yamane seconded the motion. Commissioners Lee, Ginoza, Klein, Kyono, La Costa, Love, Senter voted aye. Commissioner Pang voted nay. Commissioner Yamane temporarily lost connection. The motion carried.

The conditional real estate broker license is **approved** for the Applicant, subject to the following conditions:

1. Until such time these conditions are removed, the Applicant shall work for at least two years under the supervision of a Principal Broker and during this time shall not supervise any other licensees.

2. That failure to provide written notice within 30 days to the licensing authority of any judgment, award, disciplinary sanctions, order, or other determination, which adjudges or finds that the licensee is civilly, criminally or otherwise liable for any personal injury, property damage or loss caused by the licensee's conduct in the practice of the licensee's profession or vocation shall be grounds for revocation of license.
3. That the Applicant shall inform the PB, sole proprietor real estate broker, or BIC of a real estate branch office with whom the Applicant associates that the Applicant holds a conditional real estate broker license and may only practice pursuant to certain terms of the conditional license. The Applicant shall present to the Applicant's PB, sole proprietor real estate broker, or BIC of a real estate branch office a copy of the Commission-issued conditional letter. The Applicant shall ensure that the PB, sole proprietor real estate broker, or BIC of a real estate branch office acknowledges the terms of the Applicant's conditional license by signing and returning a signed copy of the conditional letter to the Commission.
4. That **ALL** changes of association and/or employment by Applicant to another real estate broker shall be submitted in writing to the Commission. The new PB, sole proprietor real estate broker, or BIC of a real estate branch office shall acknowledge the terms of the Applicant's conditional license within ten (10) days of the change by submitting a completed Change Form along with a copy of the conditional letter signed by the new PB. Failure to attach the signed conditional letter by the new PB may result in disciplinary action.
5. The Applicant must submit a written request to the Commission if the Applicant desires to have the conditions removed.

Hardy Homes Hawaii LLC

Commissioner Klein moved to approve the real estate entity license of Hardy Homes Hawaii LLC, with conditions based on §§436B-19 and 467-8(a)(3); subject to the company hiring a Principal Broker with a license unencumbered by conditions to manage the company until such time the Hardys satisfy their obligations. Interim Commissioner La Costa seconded the motion. Commissioners Klein, La Costa, Ginoza, Kyono, Lee, and Love voted aye. Commissioners Senter and Pang voted nay. Commissioner Yamane abstained from the vote. The motion carried.

The conditional real estate entity license is **approved** for the Applicant, subject to the following conditions:

1. Until such time that both members of the applicant, Russell and Jennifer Hardy, satisfy their obligations, they must appoint a Principal Broker who holds an unencumbered license to manage their LLC.
2. That failure to provide written notice within 30 days to the licensing authority of any judgment, award, disciplinary sanctions, order, or other determination, which adjudges or finds that the licensee is civilly, criminally or otherwise liable for any personal injury, property damage or loss caused by the licensee's conduct in the practice of the licensee's profession or vocation shall be grounds for revocation of license.

3. That the satisfaction of the Applicant from said payment plan shall not change any terms of the conditional license.
4. That upon completion of your payment plan, the Applicant must submit a written request to the Commission if the Applicant desires to have the conditions removed.

Chapter 91, HRS,
Adjudicatory
Matters:

The Chair called for a recess from the meeting at 12:36 p.m., to discuss and deliberate on the following adjudicatory matters, pursuant to Chapter 91, HRS:

In the Matter of the Real Estate License of Gary M. Sakai: REC 2019-603-L

Upon a motion by Commissioner Yamane, seconded by Commissioner Kyono, it was voted on by roll call vote to accept the settlement agreement. Commissioners Yamane, Kyono, Ginoza, Klein, La Costa, Lee, Love, and Senter voted aye. Commissioner Pang voted nay. The motion passed.

In the Matter of the Real Estate License of Loren E. Clive: REC 2019-200-L

Upon a motion by Commissioner Klein, seconded by Commissioner Lee, it was voted on and unanimously carried by roll call vote to accept the settlement agreement.

In the Matter of the Real Estate License of Charles M. Carr: REC 2014-18-L

Interim Commissioner La Costa informed the Commission that she worked with Charles M. Carr in the past and she could remain impartial.

Upon a motion by Commissioner Kyono, seconded by Commissioner Senter, it was voted on by roll call vote to accept the settlement agreement. Commissioners Kyono, Senter, Ginoza, Klein, Lee, Love, Pang, and Yamane voted aye. Interim Commissioner La Costa voted nay. The motion passed.

In the Matter of the Real Estate License of Ka`ilipeleuli S. Hopkins, doing business as Ka`ili Hopkins: REC 2019-44-L

Upon a motion by Interim Commissioner La Costa, seconded by Commissioner Ginoza, it was voted on and unanimously carried by roll call vote to accept the settlement agreement.

In the Matter of the Real Estate License of Kevin P. McCabe: REC 2020-272-L

Upon a motion by Commissioner Senter, seconded by Commissioner Klein, it was voted on and unanimously carried by roll call vote to accept the settlement agreement.

In the Matter of the Real Estate Salesperson's License of Roel E. Salanga: REC 2020-321-L

Upon a motion by Commissioner Lee, seconded by Commissioner Kyono, it was voted on and unanimously carried by roll call vote to accept the settlement agreement.

Next Meeting: Friday, February 26, 2021
 9:00 a.m.

Adjournment: With no further business to discuss, the Chair adjourned the meeting at 12:52 p.m.

Reviewed and approved by:

/s/ Miles Ino

Miles Ino
Executive Officer

February 9, 2021

Date

[] Approved as circulated.
[] Approved with corrections; see minutes of _____ meeting.

MI:kkn

APPROVED APPLICATIONS FOR REAL ESTATE
 REAL ESTATE COMMISSION MEETING ON January 29, 2021

<u>Brokers – Individual</u>	<u>Effective Date</u>
Sabrina M. Gustafson aka Sabrina Marie Gustafson	11/02/2020
Lincoln C. Shimamoto	11/02/2020
David W. Lee	11/02/2020
John N. Mann aka Nick Mann	11/07/2020
Joseph H. Berger aka Joe Berger	11/10/2020
Lee Brightwell	11/10/2020
Audrey Tsugiko Abe aka Audrey T. Abe	11/12/2020
Stacy M. Jensen	11/13/2020
Loahn Phoenix Inouye	11/24/2020
Carlyle H. P. Handley aka Carlyle Handley	11/24/2020
Jennifer L. Edwards	12/01/2020
Emi A. Rhodes aka Emi A. Rhodes	12/21/2020
Margaret C. Steacy	01/01/2021
Russell D. L. L. Hardy aka Russ Hardy	01/01/2021
Brandi J. Gibson aka Brandi Gibson	01/01/2021
Keiko Suzuki	01/01/2021
Tyler M. Kropf	01/01/2021
Nicole Kaleopaa aka Nikki Kaleopaa	01/01/2021
Teri L. Takata	01/01/2021
Yukie M. L. K. Pakele aka Yukie M. L. Pakele	01/01/2021
Takashi Misawa	01/01/2021
Michael H. Cho	01/01/2021
Gregory A. Rosenblum aka Gregory Allen Rosenblum	01/01/2021
Rosalie Yaksic	01/01/2021
Itoko U. Leciejewski aka Itoko Leciejewski	01/01/2021
Daniel J. Wexler	01/01/2021
Leana Fujikawa	01/01/2021
Kendra R. Powell	01/01/2021
Crystal Chang	01/01/2021
Alysha K. Nichols-Sparkman	01/01/2021
Fawn Bertram	01/01/2021
Tamra D. Dodel	01/01/2021
Mie Kan	01/01/2021
Derek H. Toma	01/01/2021
Paul P. L. Chu	01/01/2021
Nicholas R. Cushnie	01/01/2021
Katrina A. Galvan	01/01/2021
Chad M. Vazquez aka Chad Vazquez	01/01/2021
Anne L. Barber aka Anne Barber	01/01/2021

Charles A. Racine	01/01/2021
Ted R. Ketcham	01/01/2021
Mark L. Renschen aka Mark Renschen	01/04/2021

<u>Salesperson – Individual</u>	<u>Effective Date</u>
Jacqueline R. Deetz aka Jacqueline Deetz	11/06/2020
Michael R. Hearne aka Mike Hearne	11/06/2020
Tabatha Noel Patel	11/09/2020
Leslie M. Reyes	11/09/2020
Geralee J. Anderson aka Lee Anderson	11/09/2020
Brandon K. S. Bunag aka Brandon K. Bunag	11/09/2020
Ty A. Carter aka Ty Carter	11/09/2020
Jorge R. Pena aka Jorge Pena	11/09/2020
Chelsea C. Wood aka Chelsea Wood	11/ 09/2020
Jason M. Nagel	11/12/2020
Catherine M. Vandervoort aka Malia Vandervoort	11/12/2020
Michael L. Newkirk	11/13/2020
Keaka K. Mitchell aka Keaka Kealohalahui Mitchell	11/16/2020
Estelle S. Cruse aka Estelle Cruse	11/16/2020
Kimberly L. Fish aka Kim Fish	11/16/2020
Shane K. Fujimoto aka Shane Fujimoto	11/16/2020
Vivian K. Johnson	11/16/2020
Rishi P. Villon aka Rishi Villon	11/16/2020
Jake H. Fulmer aka Jake Horton Fulmer	11/19/2020
Michael R. Fish aka Michael Fish	11/19/2020
Jonathan B. Gittins aka Jon Gittins	11/19/2020
Sandra Pastorino	11/19/2020
Zahz M. Hewlen aka Zahz Manawapou Hewlen	11/20/2020
Andrew S. McCasland aka Andrew Stephen McCasland	11/20/2020
Andrew W. Koontz	11/20/2020
Danielle K. Bunnell aka Dani Bunnell	11/23/2020
Matthew V. Pietsch	11/23/2020
Jessica S. P. Lee aka Jessica Lee	11/23/2020
Kelly L. Lee aka Kelly Leigh Lee	11/27/2020

Lacy I. Wheeler	11/30/2020
John K. Y. Good	12/03/2020
Matthew S. Ball	12/09/2020
aka Matthew Ball	
Jill L. Fields	12/10/2020
aka Jill Fields	
Anne B. Bakoulis	12/11/2020
aka Anne Bakoulis	
Sherman N. Kaopua	12/14/2020
aka Sherman Naea Kaopua	
Rhonda R. Rawlinson	12/15/2020
aka Rhonda Rawlinson	
Jessica M. Brown	12/15/2020
aka Jessica Brown	
Lori M. Posod	12/15/2020
aka Lori Posod	
Kristen H. Purdy	12/18/2020
Thomas Roberts	12/18/2020
Suzannah L. Kayser	01/01/2021
Niraj Maskey	01/01/2021
Yosuke Maeda	01/01/2021
aka Bryan Yosuke Maeda	
Kazuyo K. Souza	01/01/2021
aka Kazuyo Kitane Souza	
Alfred Suficiencia	01/01/2021
aka Al Suficiencia	
Alan W. Gilchrest	01/01/2021
aka Alan Gilchrest	
Cory G. Pratt	01/01/2021
aka Cory Pratt	
Abbe Boon Brustin	01/01/2021
Dean M. Ishii	01/01/2021
aka Dean Ishii	
Reed S. Kamimura	01/01/2021
aka Reed Kamimura	
John A. Kromm	01/01/2021
Koji Minami	01/01/2021
Jocelyn K. Dalire	01/01/2021
aka Keola Dalire	
Catherine F. Rehberg	01/01/2021
David J. Hubbard	01/01/2021
aka David Hubbard	
Taylor M. K. Okimoto	01/01/2021
aka Taylor Okimoto	
Brandon M. Cain	01/01/2021
aka Brandon Cain	
Stephanie Wu	01/01/2021
Allen R. Hartvigsen	01/01/2021
aka Allen Hartvigsen	
Rachale M. Morehead	01/01/2021
aka Rachale Morehead	
Jodie K. Bechard	01/01/2021
aka Jodie Bechard	
Anna G. De Moura Maia	01/01/2021
aka Anna De Moura Maia	
Lara Schoeppner	01/01/2021

Devon James S. Tsai aka Devon Tsai	01/01/2021
Desiree D. Kawasaki Abreu aka Desiree Kawasaki Abreu	01/01/2021
Kazuya Ujihara aka Kaz Ujihara	01/01/2021
Keana A. Rees aka Keana Rees	01/01/2021
Melanie G. Crewse aka Melanie Crewse	01/01/2021
Timothy W. Crewse aka TC Crewse	01/01/2021
Chad M. Moran aka Chad Moran	01/01/2021
Roderick A. Martin aka Roderick Martin	01/01/2021
Lisa L. Abellira aka Lisa Abellira	01/01/2021
Tessa R. Leavitt	01/01/2021
Heather Scarbrough	01/01/2021
Sierra L. Carrere aka Sierra Carrere	01/01/2021
Margaret C. Cabalar aka Maggie Cabalar	01/01/2021
Maylyn V. Carvalho	01/01/2021
Tiffany C. Gibo	01/01/2021
Scott D. Jordan aka Scott Jordan	01/01/2021
Juan Leon Castrejon	01/01/2021
Rosheilla Y. Macugay aka Rosheilla Macugay	01/01/2021
Harold M. Rosales aka Harold Misay Rosales	01/01/2021
Sagiri Fukuoka	01/01/2021
Karolina Marecki aka Kina Marecki	01/01/2021
Jennifer L. Wallen aka Jennifer Wallen	01/01/2021
Janelle Hirano	01/01/2021
Myrna L. Cariaga aka Myrna Cariaga	01/01/2021
Stephen M. Landin aka Steve Landin	01/01/2021
Yuan Jing aka Yoko Jing	01/01/2021
Louise Nakaahiki	01/01/2021
Katherine M. Andrews aka Katy Andrews	01/01/2021
Terry S. O'Shaughnessy aka Terry Suzanne O'Shaughnessy	01/01/2021
Karli T. Ho aka Karli Ho	01/01/2021
April D. D. Saretsky aka April Saretsky	01/01/2021
Roland Sprecher	01/01/2021
Courtney Stice	01/01/2021

Taylor J. Camp aka Taylor Camp	01/01/2021
Dwaynnalynn K. Anzai aka Kahea Anzai	01/01/2021
Wensun Chen aka Sunny Chen	01/01/2021
Nathan R. Amatore aka Nathan Amatore	01/01/2021
Stephanie L. Anderson aka Stephanie Anderson	01/01/2021
Michael T. Marcotte aka Michael Marcotte	01/01/2021
Jason H. Purcell	01/01/2021
Eric Serman	01/01/2021
Cheuk Ying Ng aka Azure Ng	01/01/2021
Peter K. Davis aka Kono Davis	01/01/2021
Arianna N. Graham	01/01/2021
Kristine Joy C. Manuntag aka Kristine Manuntag	01/01/2021
Oneal C. Anderson aka Oneal Cash Anderson	01/01/2021
Christine N. Monzo	01/01/2021
Charles F. Tademy III	01/01/2021
Janel R. Tademy	01/01/2021
Michelle Wu	01/01/2021
Jared O. Musser aka Jared Musser	01/01/2021
Lauren C. L. Washington aka Lauren Loresca Washington	01/01/2021
Ricky A. Guzman aka Ricky Guzman	01/01/2021
Erin M. Higgins aka Erin Higgins	01/01/2021
Sara M. Martinez aka Sara Martinez	01/01/2021
Breana M. Walter aka Breana Walter	01/01/2021
Darshan R. Wright aka Darshan Wright	01/01/2021
Juana S. Boham aka Juana Boham	01/01/2021
Chihiro U. Paek aka Chihiro Ueda Paek	01/01/2021
Philip Booye	01/01/2021
Yaxin Tao	01/01/2021
Joy He	01/01/2021
Christine J. Conte aka Christine Joy Conte	01/01/2021
Mandy R. Rovelstad	01/01/2021
Robert W. Watt aka Robert Watt	01/01/2021
Kaitlyn V. Haze aka Kaitlyn Haze	01/01/2021
Isaac N. Soares Jr. aka Isaac Soares Jr.	01/01/2021

Dolena E. Tymchuk aka Dolena Tymchuk	01/04/2021
Rachael A. Conley aka Rachael Conley	01/04/2021
Jessika L. Lopez	01/04/2021
Kaiulani L. Lau aka Kaiulani Lau	01/04/2021
Joseph T. Shackelford aka Tally Shackelford	01/07/2021
Shannon M. Glowacz aka Shannon Glowacz	01/07/2021
Miranda D. Watson	01/11/2021
Eric A. Ojeda	01/12/2021

<u>Brokers – Limited Liability Company (LLC)</u>	<u>Effective Date</u>
LPI Hawaii Group, LLC Loahn Phoenix Inouye, PB	11/24/2020
OceanView Property Management and Sales, LLC Margaret C. Steacy, PB	01/01/2021
Hawaiian Paradise Real Estate Brokerage and Vacation Rentals, LLC Brandi Gibson, PB	01/01/2021
Sitzberger, LLC dba Lifestyle Realty Bart F. Sitzberger, PB	01/01/2021
Hawaii Square LLC James E. Buchmiller, PB	01/01/2021
CTR LLC Charles Roy, PB	01/01/2021
Galaxy Properties, LLC Patricia N. Iseri, PB	01/01/2021
Pacific River Realty, LLC James Ogawa, PB	01/01/2021
Agency Rentals, LLC Ian Bigelow, PB	01/01/2021
Hawaii Real Estate Professor, LLC Harry M. Pritikin, PB	01/01/2021
Apex Real Estate Services, LLC Adam Borseth, PB	01/01/2021
Kona Now, LLC Jacqueline Frame, PB	01/04/2021

<u>Brokers – Sole Proprietor</u>	<u>Effective Date</u>
Dawn Moore dba Dawn Moore Properties	12/23/2020
Tyler Kropf	01/01/2021
Nicole Kaleopaa dba Kupa'a Realty	01/01/2021
Nicholas R. Cushnie	01/01/2021

<u>Trade Name</u>	<u>Effective Date</u>
Aliicom Realty, LLC aka Rent Masters Hawaii	12/04/2020
Fidelibus Properties, LLC dba Re/Max Honolulu fka dba Re/Max Platinum	01/04/2021

<u>Legal Name Change (Individual)</u>	<u>Effective Date</u>
Jonika R. Grossi fka Jonika R. Macdonald	09/10/2020
Maria Lalaine Degracia fka Lei Degracia Oakes	09/16/2020
Ciara Noguchi Yuh fka Ciara Noguchi	11/12/2020
Zeus Kang fka Soobin Kang	11/18/2020
Brandy S. Shelby fka Brandy S. Christie	11/23/2020
Gladys Baran fka Gladys N. Duenez	12/04/2020
Lindsay Worrell fka Lindsay Hogan	12/14/2020
Eri Lynn Masina Piliialoha M. Faagai fka Eri Lynn Masina Piliialoha Ane	12/31/2020

<u>License Name Change (Individual)</u>	<u>Effective Date</u>
Bethel Grace Cayunda Raguindin aka Bethel Grace Raguindin fka Bethel Grace Bethel Raguindin	11/09/2020
Gladys Baran fka Gladys Duenez	12/04/2020
Eri Lynn Masina Piliialoha M. Faagai fka Eri Lynn Piliialoha Masina Ane	12/31/2020

<u>Educational Equivalency Certificate</u>	<u>Expiration Date</u>
Patrice K. Kaohi	12/01/2022
Melissa Rachel Resich	12/01/2022
Leigh Mie Yasui	12/02/2022
Debra Semrau Buskas	12/03/2022
Noelle Johnson	12/04/2022
Jennifer Shuttleton Rix	12/04/2022
Jared O. Musser	12/08/2022
Catherine Louise Campbell	12/08/2022
Lynette O. Stevenson	12/11/2022
Matthew E. Pernice	12/11/2022
Warren Bingham	12/14/2022
Laura Elizabeth Blunt	12/16/2022
Kristen Taylor Connell	12/16/2022
Amber Marie Low	12/16/2022
Joshua Hans Nasvik	12/17/2022
Clayton Bernard Weber	12/23/2022
Candice Nicole Day	12/24/2022
Brian Scott Griffin	12/24/2022
Daniel Skehan	12/24/2022
Travis Taylor Speck	12/24/2022
Rhonda Kopka Glazer	12/28/2022
Joseph Walsh Hanley III	12/29/2022
Christopher A. Hart	12/29/2022
Kimberly Ann Van Horn	12/29/2022
Jane L. Maxson	12/29/2022
Michael Vasoghi	01/07/2023
Brandon S. Higashi	01/07/2023
Tamara McKay	01/08/2023

<u>Equivalency to Uniform Section of Examination Certificate</u>	<u>Expiration Date</u>
Patrice K. Kaohi	12/01/2022
Melissa Rachel Resich	12/01/2022
Debra Semrau Buskas	12/03/2022
Jennifer Shuttleton Rix	12/04/2022
Noelle Johnson	12/04/2022
Jared O. Musser	12/08/2022
Catherine Louise Campbell	12/08/2022
Matthew E. Pernice	12/11/2022
Warren Bingham	12/14/2022
Laura Elizabeth Blunt	12/16/2022
Kristen Taylor Connell	12/16/2022
Amber Marie Low	12/16/2022
Joshua Hans Nasvik	12/17/2022
Clayton Bernard Weber	12/23/2022
Candice Nicole Day	12/24/2022
Brian Scott Griffin	12/24/2022
Daniel Skehan	12/24/2022
Travis Taylor Speck	12/24/2022
Joseph Walsh Hanley III	12/29/2022
Jane L. Maxson	12/29/2022
Christopher A. Hart	12/29/2022
Guojuan Shen	12/29/2022
Michael Vasoghi	01/07/2023
Tamara McKay	01/08/2023

<u>Real Estate Broker Experience Certificate</u>	<u>Expiration Date</u>
Manuel E. Guerrero	12/01/2022
Erica J. Lehmkuhl	12/02/2022
Carolyn L. Johnson	12/08/2022
Shannon Mitchell	12/08/2022
Daniel Ulu	12/11/2022
Darrin Gee	12/14/2022
Isaiah Austin Cureton	12/16/2022
Kenneth Douglas Patterson	12/16/2022
Amber Marie Low	12/16/2022
Tiffany M. Chang	12/16/2022
Joshua Hans Nasvik	12/17/2022
Kiyooki Yamase	12/22/2022
Gualberto Bonilla Hernandez	12/22/2022
Akin Oluseyi Jones	12/24/2022
Pamela Sue Medford	12/24/2022
Travis Taylor Speck	12/24/2022
Joseph Walsh Hanley III	12/29/2022
Guojuan Shen	12/29/2022
Sherry Johanna DePew	12/30/2022
Akira Okubo	12/31/2022
Kathleen Leilani Query	12/31/2022
Suzanne Hee Chen	12/31/2022
Michael Vasoghi	01/07/2023
Shoichi Bando	01/07/2023
Margaret Tigue	01/08/2023
Anina Marie Quaranto	01/12/2023

<u>Continuing Education Equivalency</u>	<u>Effective Date</u>
Nicholas Joseph Fidelibus	12/22/2020
Demetria Wingfield	12/22/2020
Derk Van Konyenburg	12/24/2020
Teresa Evalyn Sorensen	12/31/2020
Paul V. Coffman III	12/31/2020