

School Files

Hawaii Real Estate Commission

January 2021

www.hawaii.gov/hirec

What's in this Issue?

- Welcome 2021, Good Riddance 2020
- Remote Proctering
- Reactivate / Restore Chart
- Pass-Fail Rates 4th Quarter and One Year Rolling
- List of Current Continuing Education Providers & Prelicense Schools
- 2021 Real Estate Commission Meeting Schedule

HELLO

A graphic of the year '2021' in colorful, bubbly letters (blue, pink, orange, green) surrounded by a cloud of small, multi-colored dots.

WELCOME 2021, GOOD RIDDANCE 2020

DCCA

As of January 4, 2021, DCCA will be open to the public from 7:45 a.m. – 4:30 p.m. Up until 12/31/2020, DCCA was open to the public from 7:45 a.m. - 12 noon. DCCA staff will continue a rotation schedule for in-office services subject to changes issued by Governor Ige and DCCA administration.

REAL ESTATE COMMISSION

To continue in 2021: The monthly Commission standing committee meetings for the Laws and Rules Review Committee (“LRRC”), the Condominium Review Committee (“CRC”), and the Education Review Committee (“ERC”) will be integrated with the monthly Real Estate Commission (“REC”) meeting, normally scheduled for the last Friday of the month. The REC meeting will continue to be held via Zoom. Links to the Zoom meeting are provided to participants.

1. **Commission’s mandatory core course 2021-2022:** The topics for the core course will be for Part A, Fair Housing and the Hawaii Residential Landlord-Tenant Code, and for Part B, Misrepresentation. The specific titles and content will be developed by Everett Kaneshige, the developer of past Commission core courses. It is anticipated that Part A will be released by July, 2021, and Part B, by July, 2022.
2. **License renewals:** As of January 4, 2021, the renewal stats for real estate brokers and salespersons look like this:

Licenses Eligible for Online Renewal	No. of Licenses	Licenses Renewed	% Renewed	Online Renewals	% of Licenses Renewed Online
Real Estate Broker (RB)	6,725	6,120	91.00%	5,923	96.78%
Real Estate Branch Office (RBO)	123	114	92.68%	113	99.12%
Real Estate Salesperson (RS)	13,438	11,192	83.29%	10,824	96.71%
Total	23,738	20,157	84.91%	19,524	96.86%

Based on these numbers, it doesn't appear that a significant reduction in the number of real estate licensees has occurred. There has been a slight 2% decrease in the number of real estate salesperson's renewing their license for the 2021-2022 biennium, as compared to the same time for the last biennium.

PRELICENSE

As of mid-January 2021, 17 of 21 previously registered prelicense schools have re-registered.

Updated salesperson's prelicense curriculum is effective January 1, 2021. For those schools who offered the old curriculum prior to 12/31/2020, students who registered for the old curriculum should have completed the course by 12/31/2020. We have received information from some students who stated they were not made aware of the requirement to complete the old curriculum course by 12/31/2020. Some of these students received extension deadlines that were in January and February 2021. Schools are reminded that it is their responsibility to resolve these disputes. School policies are expected to be clearly stated, and readily available for reference when issues arise.

Here's some good news: PSI, the Commission's test administrator, will be offering REMOTE PROCTORING for Hawaii's real estate exams. The COVID-19 pandemic had a negative effect on the test sites on all of the islands, especially Kauai. The remote proctoring service will be available starting January 20, 2021. This is a much anticipated resolution to testing, especially on the Neighbor Islands.

Prelicense School Completion Certificates are issued by the prelicense school, NOT the Real Estate Branch. The printed School Completion Certificate is considered "original," but must be printed on plain white, 8 1/2 by 12 inches paper, full-sized.

CONTINUING EDUCATION

The 2020 renewal period was . . . (fill in the blank) _____ !!! Here are some takeaways from the 2020 renewal:

1. As of mid-January 2021, 30 continuing education providers out of the 44 previously registered continuing education providers have re-registered.
2. It's truly amazing how many licensees procrastinate and complete the required CE the LAST DAY OF THE RENEWAL PERIOD! The Real Estate Branch received phone calls from licensees on 12/30/2020 and 12/31/2020, inquiring HOW TO RENEW THEIR LICENSE.
3. The Real Estate Branch received an inquiry from a licensee who stated she had paid her MLS dues and fees, but then realized she did not renew her actual real estate license. Again, this inquiry was received on 12/31/2020. She's not the only one!
4. A CE Provider has 10 days to post a course completion. Many licensees contacted the Real Estate Branch the day after course completions to demand why their course completions were not listed in their CE History.
5. The following information on how to view CE History was provided hundreds of times during the renewal period:
You may access your CE information by logging on to your MyPVL account (pvl.hawaii.gov/mypvl). Once logged into your MyPVL account, click on your license number. Click on the "RECE" tab and click "View CE History." You should be able to see all courses completed and reported to the Commission.

This information should be disseminated to all licensees when they take CE courses during the renewal year, 2022.

6. The current Real Estate Continuing Education online system is being upgraded and will be unveiled soon. Hopefully, system glitches will be eliminated, and inputting of data will be easier. The development of the new education system did not impact the uploading of CE course completions. We appreciate your patience and understanding if you experienced difficulties, frustrations, while processing course completions. Hopefully, this is behind us, and the next renewal in 2022 (!) will be smoother and without major incidents.
7. Many licensees did not realize that they must still renew their license on an inactive status.
8. The Real Estate Branch received calls from upset newly licensed real estate brokers, complaining they were required to take 20 hours of CE to renew their license. Salesperson licensees who received their license in the renewal year are exempt from completing the CE requirement; NOT BROKERS.

MyPVL ACCOUNT

Be familiar with your MyPVL account. There's valuable information accessible from your account: license status, CE history, printing your pocket card/wall certificate, etc.



REMOTE PROCTORING TO SAVE THE DAY

2021 brings some welcomed news regarding Hawaii real estate license testing. PSI, the Commission's test administrator, will offer remote proctoring for Hawaii license exams beginning January 20, 2021 for registration, with actual remote proctoring starting on January 21, 2021. Brick and mortar test sites will still be available.

This looks to be a game-changer as far as Hawaii real estate license testing goes. After the trials and tribulations of a Covid-19 impacted 2020, remote proctoring will spell a major relief to all concerned, but especially to the candidates on the Neighbor Islands.

Here are the major points of remote proctoring:

1. In anticipation of the remote proctoring unveiling on January 20, 2021, a BLACK-OUT day of Tuesday, January 19, 2021 will happen. NO exam registrations will be taken on the black-out day. Registrations already made for January 20 and January 21 will remain as scheduled, UNLESS the candidate decides to make a change.
2. The dedicated phone number for Hawaii candidates remains: 855-579-4640.
3. The actual remote proctoring will take place on January 21, 2021 for candidates who have registered.
4. A NEW WEBSITE will be in place: <https://www.psiexams.com/hire>, which is ONLY for Hawaii candidates. Candidates accessing the old website will automatically be redirected to the new website.
5. Score reports will be EMAILED to the candidate within 24 hours instead of printed at the test site.
6. The PSI Bridge platform, a secured browser, must be used by candidates testing remotely. Via this platform, candidates will be able to run secured compatibility checks to see if their computer technology meets the requirements for the remote testing.
7. Proctors will only be available via chat, they will be able to view and hear the candidate, but not vice versa, and will be able to pause, revoke access to the exam or end the exam.
8. No breaks will be permitted.
9. A calculator is available via the PSI browser.
10. Scratch paper will be permitted but must be physically destroyed in front of the proctor at the end of the exam.
11. All test sessions are recorded.

All the above information is included in the new PSI Candidate Information Bulletin, effective 1/20/2021. PSI's updated information is also available on YouTube, type in "PSI proctored exams." All prelicense schools will receive the updated PSI Candidate Information Bulletin and the powerpoint presentation on remote proctoring.



REACTIVATE/RESTORE CHART

RE-ACTIVATING OR RESTORING A FORFEITED LICENSE

If your license is renewed on INACTIVE status, and you wish to change to active status, or if for any reason your license is forfeited on January 1, 2021 (whether you voluntarily did not renew on time, you forgot to renew, your check was returned by the financial institution, etc.) and you wish to restore your license, the table below lists documents and fees which must be submitted to the Licensing Branch. If your license was forfeited before or on January 1, 2021, or if you apply for restoration after December 31, 2021, you must submit a Restoration Application (call 586-3000 to obtain application) and follow the instructions that accompany that application.

RE-ACTIVATING				
Individual Brokers, Salespersons	Principal Brokers, Brokers in Charge	Entities (Corporation, Partnership, LLC, or LLP)	Sole Proprietors	Branch Office
<ul style="list-style-type: none"> • Change Form (signed by Principal Broker or Broker in Charge) • \$25 fee 	<ul style="list-style-type: none"> • Change Form • \$25 fee 	<ul style="list-style-type: none"> • Change Form for entity with \$75 fee • Change Form for principal broker with \$25 fee • Change Form for ALL associating licensees with \$25 fee for each Change Form 	<ul style="list-style-type: none"> • Application for sole proprietor • \$65 fee • Change Form for ALL associating licensees with \$25 fee for each Change Form 	<ul style="list-style-type: none"> • Change Form for branch office with \$75 fee • Change Form to register a broker in charge if the principal broker has not already designated a broker in charge
<ul style="list-style-type: none"> • Original Continuing Education Certificates 	<ul style="list-style-type: none"> • Original Continuing Education Certificates 		<ul style="list-style-type: none"> • Original Continuing Education Certificates 	
		<ul style="list-style-type: none"> • Trade name document (if using a trade name) from Business Registration Division 586-2727 	<ul style="list-style-type: none"> • Trade name document (if using a trade name) from Business Registration Division 586-2727 	
		<ul style="list-style-type: none"> • Certificate of Good Standing from Business Registration 		
		<ul style="list-style-type: none"> • Entity Resolution appointing principal broker 		
RESTORING BETWEEN JANUARY 1 AND DECEMBER 31, 2021				
<ul style="list-style-type: none"> • Renewal Application • \$268 renewal fee • \$50 penalty fee • Original continuing education certificates • Change Form if restoring on active status 	<ul style="list-style-type: none"> • Renewal Application • \$268 renewal fee • \$50 penalty fee • Original continuing education certificates • Change Form if restoring on active status 	<ul style="list-style-type: none"> • Renewal Application • \$343 renewal fee • \$100 penalty fee • Change Form for principal broker • Change Form for ALL associating licensees • Trade name document (if using a trade name) • Certificate of Good Standing • Entity Resolution appointing principal broker 	<ul style="list-style-type: none"> • Renewal Application • \$298 renewal fee • \$80 penalty fee • Original continuing education certificates • Trade name document (if using a trade name) • Change Form for ALL associating licensees 	<ul style="list-style-type: none"> • Renewal Application • \$268 renewal fee • \$50 penalty fee

The Change Form and Application for License: Real Estate Sole Proprietor may be retrieved from the Commission's web site: <http://www.hawaii.gov/hirec>.

This material can be made available for individuals with special needs. Please call the Licensing Branch Manager at 586-3000 to submit your request.



PASS-FAIL RATES OCTOBER – DECEMBER 2020 STATS AND ONE YEAR ROLLING

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 1

Test Date: 10/01/20 – 12/31/20
 Test Name: HI Real Estate Broker
 Component: HI Real Estate Broker - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1166	Abe Lee Seminars (Online)	7	5	2	71.43
1151	Akahi Real Estate Network, LLC	1	1	0	100.00
1180	Bly School of Real Estate (Classroom)	11	6	5	54.55
1181	Bly School of Real Estate (Online)	3	2	1	66.67
1174	Carol Ball School of Real Estate (Online)	1	1	0	100.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	1	1	0	100.00
1182	Hawaii Real Estate Academy (Classroom)	1	0	1	0.00
1184	Mbition Learn Real Estate	7	5	2	71.43
9999	Other	1	0	1	0.00
8888	Pre-License and Uniform Equivalency	2	0	2	0.00
7777	Pre-License Equivalency Only	2	1	1	50.00
1168	ProSchools, Inc. (Online)	5	3	2	60.00
1186	Real Estate School Hawaii	1	0	1	0.00
1169	REMI School of Real Estate (Online)	12	10	2	83.33
9999	Restoration	1	0	1	0.00
1170	Seiler School of Real Estate (Online)	2	2	0	100.00
1171	Vitousek RE Schools, Inc (Online)	2	1	1	50.00
		60	38	22	63.33

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 2

Test Date: 10/01/20 – 12/31/20
 Test Name: HI Real Estate Broker
 Component: HI Real Estate Broker - State ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	1	0	1	0.00
1166	Abe Lee Seminars (Online)	7	0	7	0.00
1151	Akahi Real Estate Network, LLC	1	1	0	100.00
1180	Bly School of Real Estate (Classroom)	11	8	3	72.73
1181	Bly School of Real Estate (Online)	3	2	1	66.67
1174	Carol Ball School of Real Estate (Online)	1	0	1	0.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	1	1	0	100.00
1182	Hawaii Real Estate Academy (Classroom)	1	0	1	0.00
1175	Inet Realty	1	0	1	0.00
1184	Mbition Learn Real Estate	7	3	4	42.86
8888	Pre-License and Uniform Equivalency	12	4	8	33.33
7777	Pre-License Equivalency Only	8	3	5	37.50
1168	ProSchools, Inc. (Online)	4	1	3	25.00
1186	Real Estate School Hawaii	1	0	1	0.00
1169	REMI School of Real Estate (Online)	12	4	8	33.33
1170	Seiler School of Real Estate (Online)	2	2	0	100.00
5555	Uniform Equivalency Only	2	1	1	50.00
1171	Vitousek RE Schools, Inc (Online)	2	0	2	0.00
		77	30	47	38.96

HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date: 10/01/20 – 12/31/20
 Test Name: HI Real Estate Salesperson
 Component: HI Real Estate Salesperson - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	49	17	32	34.69
1166	Abe Lee Seminars (Online)	137	64	73	46.72
1152	All Islands Real Estate School	1	1	0	100.00
1190	American School of Real Estate Express, L.L.C.	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	20	12	8	60.00
1181	Bly School of Real Estate (Online)	9	3	6	33.33
1153	Carol Ball School of Real Estate (Classroom)	13	12	1	92.31
1174	Carol Ball School of Real Estate (Online)	25	17	8	68.00
1154	Coldwell Banker Pacific Properties, Real Estate School	4	3	1	75.00
1177	Continuing Ed Express LLC	4	2	2	50.00
1189	Diamond Resorts Real Estate Academy - Hawaii, LLC	4	2	2	50.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	12	6	6	50.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	29	15	14	51.72
1182	Hawaii Real Estate Academy (Classroom)	8	5	3	62.50
1175	Inet Realty	30	17	13	56.67
1159	Maui Community College-VITEC (Did not renew from 2017-2018) biennium)	3	2	1	66.67
1184	Mbition Learn Real Estate	18	12	6	66.67
9999	Other	1	1	0	100.00
8888	Pre-License and Uniform Equivalency	8	5	3	62.50
7777	Pre-License Equivalency Only	5	4	1	80.00
1168	ProSchools, Inc. (Online)	4	3	1	75.00
1173	Ralph Foulger's School of Real Estate (Online)	1	1	0	100.00
1186	Real Estate School Hawaii	4	2	2	50.00
1169	REMI School of Real Estate (Online)	34	16	18	47.06
9999	Restoration	1	1	0	100.00
1170	Seiler School of Real Estate (Online)	21	18	3	85.71
1183	The CE Shop, Inc.	46	36	10	78.26
5555	Uniform Equivalency Only	1	1	0	100.00
1165	Vitousek RE Schools, Inc (Classroom)	2	0	2	0.00
1171	Vitousek RE Schools, Inc (Online)	3	2	1	66.67
		498	280	218	56.22



HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date: 10/01/20 – 12/31/20
 Test Name: HI Real Estate Salesperson
 Component: HI Real Estate Salesperson - State ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	54	28	26	51.85
1166	Abe Lee Seminars (Online)	144	75	69	52.08
1151	Akahi Real Estate Network, LLC	1	1	0	100.00
1152	All Islands Real Estate School	3	3	0	100.00
1190	American School of Real Estate Express, L.L.C.	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	21	14	7	66.67
1181	Bly School of Real Estate (Online)	9	3	6	33.33
1153	Carol Ball School of Real Estate (Classroom)	17	9	8	52.94
1174	Carol Ball School of Real Estate (Online)	25	11	14	44.00
1154	Coldwell Banker Pacific Properties, Real Estate School	9	1	8	11.11
1177	Continuing Ed Express LLC	6	1	5	16.67
1189	Diamond Resorts Real Estate Academy - Hawaii, LLC	5	2	3	40.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	13	3	10	23.08
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	30	14	16	46.67
1182	Hawaii Real Estate Academy (Classroom)	10	2	8	20.00
1175	Inet Realty	31	20	11	64.52
1159	Maui Community College-VITEC (Did not renew from 2017-2018 biennium)	3	1	2	33.33
1184	Mbiton Learn Real Estate	20	13	7	65.00
9999	Other	1	0	1	0.00
8888	Pre-License and Uniform Equivalency	25	7	18	28.00
7777	Pre-License Equivalency Only	11	4	7	36.36
1168	ProSchools, Inc. (Online)	6	2	4	33.33
1161	Ralph Foulger's School of Real Estate (Classroom)	1	0	1	0.00
1173	Ralph Foulger's School of Real Estate (Online)	1	1	0	100.00
1186	Real Estate School Hawaii	4	1	3	25.00
1169	REMI School of Real Estate (Online)	40	12	28	30.00
9999	Restoration	1	0	1	0.00
1170	Seiler School of Real Estate (Online)	22	20	2	90.91
1183	The CE Shop, Inc.	50	22	28	44.00
5555	Uniform Equivalency Only	3	2	1	66.67
1165	Vitousek RE Schools, Inc (Classroom)	3	0	3	0.00
1171	Vitousek RE Schools, Inc (Online)	3	2	1	66.67
		573	274	299	47.82



HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date: 01/01/20 – 12/31/20
 Test Name: HI Real Estate Broker
 Component: HI Real Estate Broker - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1166	Abe Lee Seminars (Online)	20	13	7	65.00
1151	Akahi Real Estate Network, LLC	1	1	0	100.00
1152	All Islands Real Estate School	1	1	0	100.00
1187	American Dream Real Estate School (Classroom)	2	1	1	50.00
1180	Bly School of Real Estate (Classroom)	26	14	12	53.85
1181	Bly School of Real Estate (Online)	8	6	2	75.00
1153	Carol Ball School of Real Estate (Classroom)	6	5	1	83.33
1174	Carol Ball School of Real Estate (Online)	6	5	1	83.33
1154	Coldwell Banker Pacific Properties, Real Estate School	1	1	0	100.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	4	3	1	75.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	4	3	1	75.00
1182	Hawaii Real Estate Academy (Classroom)	2	0	2	0.00
1184	Mbition Learn Real Estate	20	13	7	65.00
9999	Other	1	0	1	0.00
8888	Pre-License and Uniform Equivalency	2	0	2	0.00
7777	Pre-License Equivalency Only	2	1	1	50.00
1168	ProSchools, Inc. (Online)	8	5	3	62.50
1161	Ralph Foulger's School of Real Estate (Classroom)	3	2	1	66.67
1173	Ralph Foulger's School of Real Estate (Online)	1	1	0	100.00
1186	Real Estate School Hawaii	2	1	1	50.00
1169	REMI School of Real Estate (Online)	36	22	14	61.11
9999	Restoration	1	0	1	0.00
1170	Seiler School of Real Estate (Online)	7	6	1	85.71
5555	Uniform Equivalency Only	1	0	1	0.00
1171	Vitousek RE Schools, Inc (Online)	2	1	1	50.00
		167	105	62	62.87

HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date: 01/01/20 – 12/31/20
 Test Name: HI Real Estate Broker
 Component: HI Real Estate Broker - State ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	1	0	1	0.00
1166	Abe Lee Seminars (Online)	21	2	19	9.52
1151	Akahi Real Estate Network, LLC	1	1	0	100.00
1152	All Islands Real Estate School	1	0	1	0.00
1187	American Dream Real Estate School (Classroom)	2	2	0	100.00
1178	American Dream Real Estate School (Online)	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	26	21	5	80.77
1181	Bly School of Real Estate (Online)	8	5	3	62.50
1153	Carol Ball School of Real Estate (Classroom)	6	3	3	50.00
1174	Carol Ball School of Real Estate (Online)	7	4	3	57.14
1154	Coldwell Banker Pacific Properties, Real Estate School	1	0	1	0.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	4	3	1	75.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	4	2	2	50.00
1182	Hawaii Real Estate Academy (Classroom)	3	0	3	0.00
1175	Inet Realty	1	0	1	0.00
1184	Mbition Learn Real Estate	20	7	13	35.00
8888	Pre-License and Uniform Equivalency	24	10	14	41.67
7777	Pre-License Equivalency Only	15	5	10	33.33
1168	ProSchools, Inc. (Online)	8	1	7	12.50
1161	Ralph Foulger's School of Real Estate (Classroom)	4	1	3	25.00
1173	Ralph Foulger's School of Real Estate (Online)	1	0	1	0.00
1186	Real Estate School Hawaii	2	0	2	0.00
1169	REMI School of Real Estate (Online)	38	9	29	23.68
1170	Seiler School of Real Estate (Online)	8	5	3	62.50
1183	The CE Shop, Inc.	2	0	2	0.00
5555	Uniform Equivalency Only	3	1	2	33.33
1171	Vitousek RE Schools, Inc (Online)	2	0	2	0.00
		214	82	132	38.32

HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 3

Test Date: 01/01/20 – 12/31/20
 Test Name: HI Real Estate Salesperson
 Component: HI Real Estate Salesperson - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	170	58	112	34.12
1166	Abe Lee Seminars (Online)	405	206	199	50.86
1151	Akahi Real Estate Network, LLC	5	2	3	40.00
1152	All Islands Real Estate School	25	11	14	44.00
1178	American Dream Real Estate School (Online)	1	0	1	0.00
1190	American School of Real Estate Express, L.L.C.	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	44	30	14	68.18
1181	Bly School of Real Estate (Online)	17	9	8	52.94
1153	Carol Ball School of Real Estate (Classroom)	50	32	18	64.00
1174	Carol Ball School of Real Estate (Online)	42	25	17	59.52
1154	Coldwell Banker Pacific Properties, Real Estate School	26	11	15	42.31
1177	Continuing Ed Express LLC	19	13	6	68.42
1189	Diamond Resorts Real Estate Academy - Hawaii, LLC	10	3	7	30.00
1155	Dower School of Real Estate (Did not renew from 2017-2018 biennium)	2	1	1	50.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	17	10	7	58.82
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	33	18	15	54.55
1182	Hawaii Real Estate Academy (Classroom)	22	12	10	54.55
1175	Inet Realty	85	45	40	52.94
1159	Maui Community College-VITEC (Did not renew from 2017-2018 renew)	8	5	3	62.50
1184	Mbiton Learn Real Estate	68	44	24	64.71
9999	Other	1	1	0	100.00
8888	Pre-License and Uniform Equivalency	19	10	9	52.63
7777	Pre-License Equivalency Only	21	18	3	85.71
1168	ProSchools, Inc. (Online)	21	12	9	57.14
1161	Ralph Foulger's School of Real Estate (Classroom)	12	4	8	33.33
1173	Ralph Foulger's School of Real Estate (Online)	2	2	0	100.00
1186	Real Estate School Hawaii	9	4	5	44.44
1162	REMI School of Real Estate (Classroom)	1	1	0	100.00
1169	REMI School of Real Estate (Online)	110	69	41	62.73
9999	Restoration	1	1	0	100.00
1170	Seiler School of Real Estate (Online)	40	34	6	85.00
1183	The CE Shop, Inc.	130	105	25	80.77
5555	Uniform Equivalency Only	4	3	1	75.00
1165	Vitousek RE Schools, Inc (Classroom)	10	5	5	50.00
1171	Vitousek RE Schools, Inc (Online)	12	8	4	66.67
		1443	812	631	56.27



HAWAII REAL ESTATE SCHOOL SUMMARY

Test Date: 01/01/20 – 12/31/20
 Test Name: HI Real Estate Salesperson
 Component: HI Real Estate Salesperson - State ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
1150	Abe Lee Seminars (Classroom)	200	86	114	43.00
1166	Abe Lee Seminars (Online)	436	225	211	51.61
1151	Akahi Real Estate Network, LLC	7	3	4	42.86
1152	All Islands Real Estate School	31	10	21	32.26
1178	American Dream Real Estate School (Online)	1	1	0	100.00
1190	American School of Real Estate Express, L.L.C.	1	0	1	0.00
1180	Bly School of Real Estate (Classroom)	49	34	15	69.39
1181	Bly School of Real Estate (Online)	18	9	9	50.00
1153	Carol Ball School of Real Estate (Classroom)	55	25	30	45.45
1174	Carol Ball School of Real Estate (Online)	43	19	24	44.19
1154	Coldwell Banker Pacific Properties, Real Estate School	42	6	36	14.29
1177	Continuing Ed Express LLC	23	6	17	26.09
1189	Diamond Resorts Real Estate Academy - Hawaii, LLC	11	4	7	36.36
1155	Dower School of Real Estate (Did not renew from 201-2018 biennium)	2	0	2	0.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	21	8	13	38.10
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	34	17	17	50.00
1182	Hawaii Real Estate Academy (Classroom)	25	8	17	32.00
1175	Inet Realty	95	44	51	46.32
1159	Maui Community College-VITEC (Did not renew from 2017-2018 biennium)	8	4	4	50.00
1184	Mbition Learn Real Estate	76	39	37	51.32
9999	Other	1	0	1	0.00
8888	Pre-License and Uniform Equivalency	61	24	37	39.34
7777	Pre-License Equivalency Only	45	20	25	44.44
1168	ProSchools, Inc. (Online)	28	11	17	39.29
1161	Ralph Foulger's School of Real Estate (Classroom)	14	5	9	35.71
1173	Ralph Foulger's School of Real Estate (Online)	2	2	0	100.00
1186	Real Estate School Hawaii	11	3	8	27.27
1162	REMI School of Real Estate (Classroom)	1	1	0	100.00
1169	REMI School of Real Estate (Online)	127	50	77	39.37
9999	Restoration	1	0	1	0.00
1170	Seiler School of Real Estate (Online)	44	36	8	81.82
1183	The CE Shop, Inc.	144	75	69	52.08
5555	Uniform Equivalency Only	12	6	6	50.00
1165	Vitousek RE Schools, Inc (Classroom)	11	1	10	9.09
1171	Vitousek RE Schools, Inc (Online)	14	3	11	21.43
		1694	785	909	46.34



CONTINUING EDUCATION PROVIDERS

Abe Lee Seminars
At Your Pace Online, LLC
The Berman Education Company, LLC
Building Industries Association of Hawaii
Carol Ball School of Real Estate
The CE Shop, LLC
CMPS Institute, LLC
Continuing Ed Express, LLC
Dexterity CE, LLC
Eddie Flores Real Estate Continuing Education
ExceedCE
Finance of America Reverse
Hawaii Association of REALTORS®
Hawaii Business Training
Hawaii CCIM Chapter
Hawaii First Realty, LLC
Hawaii Island REALTORS®
Honolulu Board of REALTORS®
International Association of Certified Home
Inspectors (InterNACHI)
Kauai Board of REALTORS®
Mbition Learn Real Estate
McKissock, LLC
Preferred Systems, Inc.
Ralph Foulger's School of Real Estate
Real Estate School Hawaii
REALTORS® Association of Maui, Inc.
REMI School of Real Estate
Scott Alan Bly School of Real Estate, LLC
dba Bly School of Real Estate
Systems Effect LLC, dba Training Cove
WebCE Inc.

PRELICENSE SCHOOLS

Abe Lee Seminars
American School of Real Estate Express, LLC
Carol Ball School of Real Estate
The CE Shop, LLC
Continuing Ed Express, LLC
Diamond Resorts Real Estate Academy -
Hawaii, LLC
Excellence in Education, LLC
dba Maui Real Estate School
Inet Realty
Maui Real Estate Academy, LLC,
dba Hawaii Real Estate Academy
Mayfield Real Estate, Inc., dba Global Real
Estate School
Mbition Learn Real Estate
Ralph Foulger's School of Real Estate
Real Estate School Hawaii
REMI School of Real Estate
Scott Alan Bly School of Real Estate, LLC
dba Bly School of Real Estate
Seiler School of Real Estate
Vitousek Real Estate Schools, Inc.



**2021 REAL ESTATE COMMISSION
MEETING SCHEDULE**

Laws & Rules Review Committee - 9:00 a.m.	Real Estate Commission 9:00 a.m.
Condominium Review Committee - Upon adjournment of the Laws & Rules Review Committee Meeting	
*	Friday, January 29, 2021
*	Friday, February 26, 2021
*	Thursday, March 25, 2021
*	Friday, April 23, 2021
*	Friday, May 28, 2021
*	Friday, June 25, 2021
*	Friday, July 23, 2021
*	Friday, August 27, 2021
*	Friday, September 24, 2021
*	Friday, October 22, 2021
*	Friday, November 19, 2021
*	Friday, December 17, 2021

*Pursuant to ongoing COVID-19 complications, committee meetings for the foreseeable future are canceled. Any issues needing Commission approval will be reviewed at the regularly scheduled Commission meeting. Thank you for your understanding.

Meeting dates and times are subject to change without notice. Please visit the Commission's website at www.hawaii.gov/hirec or call the Real Estate Commission Office at (808) 586-2643 to confirm the dates and times of the meetings. This material can be made available to individuals with special needs. Please contact the executive officer at (808) 586-2643 to submit your request.



COMMISSIONERS:

Michael Pang, Chair
Real Estate Commission

Nikki Senter, Vice Chair
Real Estate Commission
Chair, Laws and Rules Review
Committee

Laurie Lee, Chair
Condominium Review Committee

Derrick Yamane, Chair
Education Review Committee

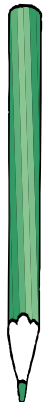
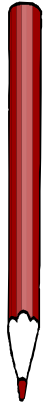
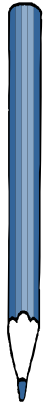
Russell Kyono, Vice Chair
Education Review Committee

Aleta Klein
Oahu Commissioner

Sean Ginoza, Vice Chair
Laws and Rules Review
Committee

John Love, Vice Chair
Condominium Review Committee

Maui Commissioner Vacant



SCHOOL FILES

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