# School Files

Hawaii Real Estate Commission

October 2020

www.hawaii.gov/hirec

What's in this Issue?

- Effects of COVID-19
- What CE Courses Have I Taken?????
- Time to Renew
- Revised Education Applications
- What is Considered Interactivity?
- Pass-Fail Rates 3rd Quarter and One Year Rolling
- List of Current Continuing Education Providers & Prelicense Schools
- 2020 Real Estate Commission Meeting Schedule



# **EFFECTS OF COVID-19**

What hath Covid-19 wrought?

The DCCA will be open to the public Monday through Friday from 7:45 a.m. -12:00 noon throughout the remainder of 2020. DCCA staff is on an in-office rotation schedule for each division, and staff will be working until 4:30 p.m. daily to answer telephone calls and emails and continue processing normal workloads.

The agendas for the monthly standing committees of the Real Estate Commission ("Commission") (Laws and Rules Review, Condominium Review, and the Education Review committees) will be included in the agenda for the monthly Commission meeting, which takes place on the last Friday of the month. There will be no separate committee meeting for each of the standing committees. The monthly Commission meeting will be held virtually, via Zoom, and for executive or closed session segments via Microsoft Teams. Links to join each meeting will be distributed to attendees prior to the meeting.

The license renewal deadline of November 30<sup>th</sup> still stands and is not expected to be changed. The Commission and approved CE Providers have adjusted to the Covid-19 era and are offering their formerly live course offerings via webinar and virtual meeting platforms such as Zoom. It is the responsibility of the CE Provider to establish rules for attendees of webbased course offerings in order to receive CE credit. The attendees may be required to face the camera throughout the course offering to refrain from answering telephone calls or doing any other type of "work" while the course is going on, to attend the course throughout its stated duration, and other requirements as determined by the CE Provider.

CE Providers report a decline in the number of licensees taking CE. There are about two months remaining until the November 30<sup>th</sup> renewal deadline. Usually, about this time, the numbers of licensees cramming in their CE requirement jumps. The number of licensees renewing is expected to drop due to the pandemic. The number of licensees renewing on inactive status may increase.

PSI testing has been greatly affected by the pandemic. Social distancing requirements limit the number of candidates testing at each test session. Test sites are very difficult to establish due to closures of public spaces and many businesses. PSI resorted to "paper and pencil" testing for Kauai, with test results taking up to two weeks to be distributed. Quarantine restrictions also made it nearly impossible for PSI staffing to open test sessions on some Neighbor Islands without a permanent test site. Testing on Oahu has been consistent since April. PSI did create a toll-free number specifically for Hawaii candidates: 855-579-4640.

PSI Call Center Hours:

Monday - Friday 1:30 am to 4:00 pm HST

Saturday -Sunday 3:00 am to 12:00n HST



# WHAT CE COURSES HAVE I TAKEN?????

Probably one of the most common inquiries received by the Real Estate Branch in the months before the November 30<sup>th</sup> renewal deadline this year, or any renewal year, is, "How do I find out what CE courses I've completed?" HERE'S THE ANSWER:

Log on to your MyPVL account (pvl.ehawaii.gov/mypvl). Once logged into your MyPVL account, click on your license number, click on "RECE" (Real Estate Continuing Education) tab and click "View CE History." You should be able to see all courses completed and reported to the Commission.

Use a computer to access this information. Do NOT use your cell phone.



## TIME TO RENEW

It's that time, an even-numbered year, and a renewal deadline of November 30<sup>th</sup>. All prelicense schools, prelicense instructors, guest instructors, continuing education providers, and continuing education courses must be re-registered/re-certified preferably by the November 30<sup>th</sup> deadline, but certainly no later than December 31, 2020. All current registrations and certifications are good through December 31<sup>st</sup>.

Reminder: All prelicense instructors and continuing education instructors must have completed an Instructors Development Workshop (IDW) during the 2019-2020 biennium in order to teach in the 2021-2022 biennium. It is the responsibility of the CE Provider to see that the instructors they use for their offered courses have met the IDW requirement. The CE

Provider should have on file the IDW completion certificate of their instructors, subject to review if asked by the Commission.

**CE online course recertification:** If you are recertifying an online CE course, please review it if it's more than one biennium old, as the requirements for interactivity within the course have changed. Some older online courses were simply a video of the instructor talking to a live class, but without much else going on. These are no longer acceptable.

**Prelicense salespersons curriculum:** The updated salespersons curriculum is effective January 1, 2021. If the updated curriculum has already been integrated into a school's offering, then there is nothing further required.

**Real estate license renewal:** The online renewal system goes LIVE on Monday, <u>October 19, 2020</u>, 12:01 a.m. Renew online at pvl.ehawaii.gov/mypvl. The online renewal site will shut down on December 31, 2020, 12:00 a.m. Renew by Monday, November 30, 2020 to ensure a successful renewal before the license expiration of December 31, 2020.

**New SALESPERSON license (NOT new broker license) in 2020:** If you were issued a new salesperson license in calendar year 2020 and renew your license by the renewal deadline of November 30, 2020, you will be deemed to have completed equivalent to the CE requirement and will not have to complete the CE requirement for this license renewal.

**YES answers on renewal application:** If a licensee has a "YES" answer to any of the following questions, the online renewal system will not allow you to proceed with the online renewal:

- 1. In the past 2 years has your license in this state or any other jurisdiction been formally disciplined by way of a fine, suspension, restriction, or revocation?
- 2. Are there any disciplinary actions pending against you in this state or any other jurisdiction?
- 3. In the past 2 years have you been convicted of a crime in which the conviction has not been annulled or expunged?

Licensees answering "YES" to any of the above questions will not be able to renew online. The system will prompt the licensee to print the renewal application which must then be **MAILED** together with the supporting documentation to the Professional and Vocational Licensing Division at P.O. Box 3469, Honolulu, HI 96801.

**Entity and sole proprietor renewal application:** Two NEW questions will be asked on the entity and sole proprietor renewal applications.

- 1. Does this brokerage, or any associated licensee, manage property?
- 2. If so, how many units does our brokerage manage in total?

**Principal brokers and brokers-in-charge:** Complete your CE requirements as soon as possible, as a successful renewal includes completion of CE requirements **prior to** the submission of your renewal application. To re-register a branch office, the BIC's license must also be successfully renewed in addition to the PB's license and the brokerage firm's license. If the PB's, BIC's and/or the brokerage firm's licenses are not successfully renewed before December 31, 2020 and **BEFORE** the associating licensees, all associating licensees will be renewed on **inactive** status.

**Principal brokers, brokers-in-charge, brokerage firms, and branch offices:** The renewal applications for PBs, BICs, brokerage firms and branch offices should be renewed **simultaneously during early November** and **BEFORE** renewals of the associating licensees. If an associating licensee renews prior to the PB, BIC(s), and brokerage firm's renewal, the associating licensee's renewal application will be held in suspense until the PB, BIC(s), and brokerage firm have successfully renewed all licenses.



**REVISED EDUCATION APPLICATIONS** 

Effective September 1, 2020, the following real estate education applications have been amended:

- 1. Prelicense School Registration Schools will indicate on the application what types of prelicense offerings they will include: salesperson's curriculum, broker's curriculum, and whether these offerings will be live, remote-live, and/or online. Previously, there was a separate application if a school was offering online courses. This supplementary application is no longer required.
- Prelicense Instructor A prelicense instructor will indicate on the application what types
  of prelicense offerings they will teach: salesperson's curriculum, broker's curriculum,
  and whether these offerings will be live, remote-live, and/or online. Previously, there
  was a separate application if the instructor was teaching an online course. This
  supplementary application is no longer required.
- 3. Real Estate Continuing Education Elective Course The author/owner may choose to offer the course in a live and/or remote/live format. The updated requirement for interactivity throughout the course is at least one interactive event for each course topic.
- 4. Online Real Estate Continuing Education Elective Course The application is generally the same with the deletion of the question regarding written documentation of the clock hour justification. One new question asks the average number of assessment questions per course topic.
- 5. Recertification of Real Estate Continuing Education Course The author/owner will certify that there is at least one interactive event for each course topic.
- 6. Recertification of Online Real Estate Continuing Education Elective Course The author/owner will certify that there is at least one interactive event for each course topic.

#### WHAT IS CONSIDERED INTERACTIVITY?

Both live and online CE courses are required to include interactive events. For live and remote/live courses, the instructor and the attendees are more naturally apt to be engaged in the course as it proceeds. Usually, the instructor will acknowledge the students, ask questions of the class, and may include Power Point presentations, use graphics or photos to illustrate certain points, stream videos, use handouts, encourage questions from the students, etc. With the advent of the Covid-19 pandemic, remote/live courses have been the main form of offering CE. But, the dynamics of live classroom offerings remains pretty much the same.

For strictly online course offerings, interactivity takes different forms. There is no learner to instructor or instructor to learner interaction. The course information comes across in text which is read by the student, narrated text, short videos, graphics, quizzes, vocabulary, hyperlinks, photos, and many other types of interactivity. Online courses should NOT be a talking-head.

For CE course applications, the interactive events throughout the course should be identified. If an online course does not contain interactivity, it may not be approved for offering. The requirements for interactivity in an online course are not rigorous. For each course topic, the requirement is only one instance of interactivity. If quizzes are used as the form of interactivity, the quiz of 5 or more questions requires an 80% pass rate for the student. If the quizzes include 4 questions, the student should pass the quiz with at least a 75% pass rate. If the quiz only includes 1-3 questions, the student should achieve 100% pass rate.

Although the real estate licensing law does not require a final exam to receive CE credit, for online CE courses, the "final exam" is perceived as a means of completing the course, and the student must complete the final exam, although a pass rate is not required.



## **PASS-FAIL RATES** JULY - SEPTEMBER 2020 STATS AND ONE YEAR ROLLING

#### HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 1

Test Date: Test Name: Component:	07/01/20 - 09/30/20 HI Real Estate Broker HI Real Estate Broker - National ORIGINAL				
School Code	School Name	Tested	Passed	Failed	% Passed
1166	Abe Lee Seminars (Online)	6	3	3	50.00
1187	American Dream Real Estate School (Classroom)	1	1	0	100.00
1180	Bly School of Real Estate (Classroom)	4	1	3	25.00
1181	Bly School of Real Estate (Online)	4	3	1	75.00
1153	Carol Ball School of Real Estate (Classroom)	6	5	1	83.33
1174	Carol Ball School of Real Estate (Online)	5	4	1	80.00
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	4	3	1	75.00
1188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	2	2	0	100.00
1182	Hawaii Real Estate Academy (Classroom)	1	0	1	0.00
1184	Mbition Learn Real Estate	8	8	0	100.00
1168	ProSchools, Inc. (Online)	2	1	1	50.00
1169	REMI School of Real Estate (Online)	13	6	7	46.15
1170	Seiler School of Real Estate (Online)	4	3	1	75.00
		60	40	20	66.67

#### HAWAII REAL ESTATE SCHOOL SUMMARY

Page: 2

Test Date: 07/01/20 - 09/30/20 Test Name: HI Real Estate Broker Component: HI Real Estate Broker - State ORIGINAL School Code School Name Tested Passed Failed % Passed 1166 Abe Lee Seminars (Online) 7 1 6 14.29 1187 American Dream Real Estate School (Classroom) 0 100.00 1 1 1178 American Dream Real Estate School (Online) 0 0.00 1 1 1180 Bly School of Real Estate (Classroom) 2 2 50.00 4 Bly School of Real Estate (Online) 75.00 1181 4 3 1 1153 Carol Ball School of Real Estate (Classroom) 6 3 3 50.00 1174 Carol Ball School of Real Estate (Online) 5 4 80.00 1 1185 4 3 75.00 Excellence in Education, LLC, DBA Maui Real Estate 1 School (Classroom) 1188 2 1 1 50.00 Excellence in Education, LLC, DBA Maui Real Estate School (Online) Hawaii Real Estate Academy (Classroom) 0.00 1182 1 0 1 1184 Mbition Learn Real Estate 8 4 4 50.00 8888 Pre-License and Uniform Equivalency 5 80.00 4 1 7777 Pre-License Equivalency Only 3 0 3 0.00 ProSchools, Inc. (Online) 0.00 1168 3 0 3 Ralph Foulger's School of Real Estate (Classroom) 0.00 1161 1 0 1 1169 REMI School of Real Estate (Online) 14 3 11 21.43 1170 Seiler School of Real Estate (Online) 2 40.00 5 3 1183 The CE Shop, Inc. 1 0 1 0.00 5555 Uniform Equivalency Only 1 0 1 0.00 76 40.79

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45

Faat Data: 07/01	HAWAII REAL ESTATE SCHO	OL SUMM	IARY		Page:
	/20 - 09/30/20 al Estate Salesperson				
	al Estate Salesperson - National ORIGINAL				
chool Code	School Name	Tested	Passed	Failed	% Passed
150	Abe Lee Seminars (Classroom)	30	8	22	26.67
166	Abe Lee Seminars (Online)	152	80	72	52.63
151	Akahi Real Estate Network, LLC	2	1	1	50.00
152	All Islands Real Estate School	9	4	5	44.44
178	American Dream Real Estate School (Online)	1	0	1	0.00
180	Bly School of Real Estate (Classroom)	7	6	1	85.71
181	Bly School of Real Estate (Online)	4	3	1	75.00
153	Carol Ball School of Real Estate (Classroom)	19	10	9	52.63
174	Carol Ball School of Real Estate (Online)	15	8	7	53.33
154	Coldwell Banker Pacific Properties, Real Estate School	7	3	4	42.86
177	Continuing Ed Express LLC	10	7	3	70.00
155	Dower School of Real Estate (Did not renew 2017-2018 biennium)	2	1	1	50.00
185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	2	1	1	50.00
188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	2	1	1	50.00
182	Hawaii Real Estate Academy (Classroom)	11	5	6	45.45
175	Inet Realty	23	7	16	30.43
159	Maui Community College-VITEC (Did not renew 2017- 2018 biennium)	3	2	1	66.67
184	Mbition Learn Real Estate	25	17	8	68.00
888	Pre-License and Uniform Equivalency	3	2	1	66.67
777	Pre-License Equivalency Only	8	7	1	87.50
168	ProSchools, Inc. (Online)	7	4	3	57.14
161	Ralph Foulger's School of Real Estate (Classroom)	6	1	5	16.67
173	Ralph Foulger's School of Real Estate (Online)	1	1	0	100.00
186	Real Estate School Hawaii	5	2	3	40.00
162	REMI School of Real Estate (Classroom)	1	1	0	100.00
169	REMI School of Real Estate (Online)	44	29	15	65.91
170	Seiler School of Real Estate (Online)	13	11	2	84.62
183	The CE Shop, Inc.	57	45	12	78.95
555	Uniform Equivalency Only	2	2	0	100.00
165	Vitousek RE Schools, Inc (Classroom)	2	0	2	0.00
171	Vitousek RE Schools, Inc (Online)	6	5	1	83.33
		479	274	205	57.20



lest Date: lest Name:	07/01/20 - 09/30/20 HI Real Estate Salesperson				
Component: School Code	HI Real Estate Salesperson - State ORIGINAL School Name	Tested	Passed	Failed	% Passed
150	Abe Lee Seminars (Classroom)	40	16	24	40.00
166	Abe Lee Seminars (Online)	166	85	81	51.20
151	Akahi Real Estate Network, LLC	3	1	2	33.33
152	All Islands Real Estate School	10	3	7	30.00
178	American Dream Real Estate School (Online)	1	1	0	100.00
180	Bly School of Real Estate (Classroom)	7	6	1	85.71
181	Bly School of Real Estate (Online)	4	3	1	75.00
153	Carol Ball School of Real Estate (Classroom)	20	8	12	40.00
174	Carol Ball School of Real Estate (Online)	16	8	8	50.00
154	Coldwell Banker Pacific Properties, Real Estate School	10	1	9	10.00
177	Continuing Ed Express LLC	12	4	8	33.33
155	Dower School of Real Estate (Did not renew for 2017-2018 biennium)	2	0	2	0.00
185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	5	2	3	40.00
188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	2	1	1	50.00
182	Hawaii Real Estate Academy (Classroom)	12	5	7	41.67
175	Inet Realty	27	10	17	37.04
159	Maui Community College-VITEC (Did not renew for 2017-2018 biennium)	3	2	1	66.67
184	Mbition Learn Real Estate	27	16	11	59.26
888	Pre-License and Uniform Equivalency	15	8	7	53.33
777	Pre-License Equivalency Only	16	8	8	50.00
168	ProSchools, Inc. (Online)	9	4	5	44.44
161	Ralph Foulger's School of Real Estate (Classroom)	7	2	5	28.57
173	Ralph Foulger's School of Real Estate (Online)	1 5	1 2	0	100.00
186	Real Estate School Hawaii			3	40.00
162 169	REMI School of Real Estate (Classroom)	1 50	1 20	0 30	100.00 40.00
	REMI School of Real Estate (Online)		20 12	30 2	
170	Seiler School of Real Estate (Online)	14		-	85.71
183	The CE Shop, Inc.	62	36	26	58.06
555	Uniform Equivalency Only	5	2	3	40.00
165 171	Vitousek RE Schools, Inc (Classroom) Vitousek RE Schools, Inc (Online)	3 8	0	3 8	0.00 0.00
	VIOUSER INE SCHOOLS, HIC (OTHINE)				
		563	268	295	47.60



Test Date: 10/01/19 - 09/30/20 Test Name: HI Real Estate Broker

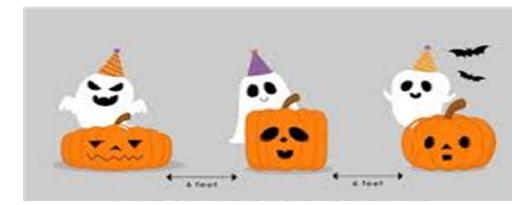
Component: HI Real Estate Broker - National ORIGINAL

School Code	School Name	Tested	Passed	Failed	% Passed
166	Abe Lee Seminars (Online)	17	12	5	70.59
1152	All Islands Real Estate School	1	1	0	100.00
1187	American Dream Real Estate School (Classroom)	2	1	1	50.00
1180	Bly School of Real Estate (Classroom)	24	15	9	62.50
1181	Bly School of Real Estate (Online)	6	4	2	66.67
1153	Carol Ball School of Real Estate (Classroom)	7	6	1	85.71
1174	Carol Ball School of Real Estate (Online)	5	4	1	80.00
1154	Coldwell Banker Pacific Properties, Real Estate School	3	2	1	66.67
1185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	4	3	1	75.00
188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	3	2	1	66.67
182	Hawaii Real Estate Academy (Classroom)	2	0	2	0.00
184	Mbition Learn Real Estate	21	11	10	52.38
8888	Pre-License and Uniform Equivalency	1	0	1	0.00
7777	Pre-License Equivalency Only	2	2	0	100.00
1168	ProSchools, Inc. (Online)	6	4	2	66.67
1161	Ralph Foulger's School of Real Estate (Classroom)	6	4	2	66.67
1173	Ralph Foulger's School of Real Estate (Online)	1	1	0	100.00
1186	Real Estate School Hawaii	3	3	0	100.00
169	REMI School of Real Estate (Online)	32	16	16	50.00
1170	Seiler School of Real Estate (Online)	7	6	1	85.71
5555	Uniform Equivalency Only	3	1	2	33.33
		156	98	58	62.82



Test Date: 10/01/19 - 09/30/20

Component: HI Real Estate Broker - State ORIGINAL	Tested	Passed	Failed	% Passed
166 Abe Lee Seminars (Online)	19	4	15	21.05
152 All Islands Real Estate School	1	0	1	0.00
187 American Dream Real Estate School (Classroom)	2	2	0	100.00
178 American Dream Real Estate School (Online)	1	0	1	0.00
180 Bly School of Real Estate (Classroom)	24	22	2	91.67
181 Bly School of Real Estate (Online)	6	4	2	66.67
153 Carol Ball School of Real Estate (Classroom)	7	3	4	42.86
174 Carol Ball School of Real Estate (Online)	6	4	2	66.67
154 Coldwell Banker Pacific Properties, Real Estate School	3	1	2	33.33
185 Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	4	3	1	75.00
188 Excellence in Education, LLC, DBA Maui Real Estate School (Online)	3	1	2	33.33
182 Hawaii Real Estate Academy (Classroom)	3	1	2	33.33
175 Inet Realty	1	0	1	0.00
184 Mbition Learn Real Estate	22	5	17	22.73
888 Pre-License and Uniform Equivalency	22	6	16	27.27
777 Pre-License Equivalency Only	15	7	8	46.67
168 ProSchools, Inc. (Online)	7	1	6	14.29
161 Ralph Foulger's School of Real Estate (Classroom)	7	1	6	14.29
173 Ralph Foulger's School of Real Estate (Online)	1	0	1	0.00
186 Real Estate School Hawaii	4	2	2	50.00
169 REMI School of Real Estate (Online)	35	7	28	20.00
170 Seiler School of Real Estate (Online)	8	5	3	62.50
183 The CE Shop, Inc.	3	0	3	0.00
555 Uniform Equivalency Only	6	1	5	16.67
	210	80	130	38.10



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+ D-+	HAWAII REAL ESTATE SCHOOL SUMMARY				Page: 3		
est Date: est Name:	10/01/19 - 09/30/20 HI Real Estate Salesperson						
omponent: chool Code	HI Real Estate Salesperson - National ORIGINAL School Name	Tested	Passed	Failed	% Passed		
50	Abe Lee Seminars (Classroom)	202	69	133	34.16		
166	Abe Lee Seminars (Online)	335	177	158	52.84		
151 152	Akahi Real Estate Network, LLC All Islands Real Estate School	7 53	3 23	4 30	42.86 43.40		
178	American Dream Real Estate School (Online)	1	23	1	0.00		
180	Bly School of Real Estate (Classroom)	30	21	9	70.00		
181	Bly School of Real Estate (Online)	8	-	2	75.00		
153	Carol Ball School of Real Estate (Classroom)	56	30	26	53.57		
174		19	10	9	52.63		
174	Carol Ball School of Real Estate (Online)	46	16	30	52.65 34.78		
104	Coldwell Banker Pacific Properties, Real Estate School				04.70		
177	Continuing Ed Express LLC	20	13	7	65.00		
189	Diamond Resorts Real Estate Academy - Hawaii, LLC	6	1	5	16.67		
155	Dower School of Real Estate (Did not renew for 2017-2018 biennium)	2	1	1	50.00		
185	Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	24	14	10	58.33		
188	Excellence in Education, LLC, DBA Maui Real Estate School (Online)	4	3	1	75.00		
156	Fahrni School of Real Estate (Did not renew for 2017-2018 biennium)	1	0	1	0.00		
182	Hawaii Real Estate Academy (Classroom)	19	9	10	47.37		
175	Inet Realty	84	42	42	50.00		
159	Maui Community College-VITEC (Did not renew for 2017-2018 biennium)	6	4	2	66.67		
184	Mbition Lern Real Estate	71	47	24	66.20		
388	Pre-License and Uniform Equivalency	14	7	7	50.00		
777	Pre-License Equivalency Only	24	18	6	75.00		
168	ProSchools, Inc. (Online)	24	11	13	45.83		
161	Ralph Foulger's School of Real Estate (Classroom)	19	5	14	26.32		
173	Ralph Foulger's School of Real Estate (Online)	1	1	0	100.00		
186	Real Estate School Hawaii	6	2	4	33.33		
162	REMI School of Real Estate (Classroom)	2	1	1	50.00		
169	REMI School of Real Estate (Online)	98	65	33	66.33		
170	Seiler School of Real Estate (Online)	31	24	7	77.42		
183	The CE Shop, Inc.	110	92	18	83.64		
555	Uniform Equivalency Only	3	2	1	66.67		
165	Vitousek RE Schools, Inc (Classroom)	19	11	8	57.89		
171	Vitousek RE Schools, Inc (Online)	10	6	4	60.00		



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est Name:       HI Real Estate Salesperson         omponent:       HI Real Estate Salesperson - State ORIGINAL         chool Code       School Name         150       Abe Lee Seminars (Classroom)         166       Abe Lee Seminars (Online)         151       Akahi Real Estate Network, LLC         152       All Islands Real Estate School         178       American Dream Real Estate School (Online)         180       Bly School of Real Estate (Classroom)         181       Bly School of Real Estate (Online)         153       Carol Ball School of Real Estate (Online)         174       Carol Ball School of Real Estate (Online)	Tested 228 361 8 60 1 34 9 59 20	Passed 93 185 3 20 1 23 6 22	Failed 135 176 5 40 0 11	% Passed 40.79 51.25 37.50 33.33 100.00 67.65
50Abe Lee Seminars (Classroom)66Abe Lee Seminars (Online)51Akahi Real Estate Network, LLC52All Islands Real Estate School78American Dream Real Estate School (Online)80Bly School of Real Estate (Classroom)81Bly School of Real Estate (Online)53Carol Ball School of Real Estate (Classroom)	228 361 8 60 1 34 9 59	93 185 3 20 1 23 6	135 176 5 40 0 11	40.79 51.25 37.50 33.33 100.00
166Abe Lee Seminars (Online)151Akahi Real Estate Network, LLC152All Islands Real Estate School178American Dream Real Estate School (Online)180Bly School of Real Estate (Classroom)181Bly School of Real Estate (Online)153Carol Ball School of Real Estate (Classroom)	361 8 60 1 34 9 59	185 3 20 1 23 6	176 5 40 0 11	51.25 37.50 33.33 100.00
51Akahi Real Estate Network, LLC52All Islands Real Estate School78American Dream Real Estate School (Online)80Bly School of Real Estate (Classroom)81Bly School of Real Estate (Online)53Carol Ball School of Real Estate (Classroom)	8 60 1 34 9 59	3 20 1 23 6	5 40 0 11	37.50 33.33 100.00
52All Islands Real Estate School78American Dream Real Estate School (Online)80Bly School of Real Estate (Classroom)81Bly School of Real Estate (Online)53Carol Ball School of Real Estate (Classroom)	60 1 34 9 59	20 1 23 6	40 0 11	33.33 100.00
78American Dream Real Estate School (Online)180Bly School of Real Estate (Classroom)181Bly School of Real Estate (Online)153Carol Ball School of Real Estate (Classroom)	1 34 9 59	1 23 6	0 11	100.00
80Bly School of Real Estate (Classroom)181Bly School of Real Estate (Online)53Carol Ball School of Real Estate (Classroom)	34 9 59	23 6	11	
181     Bly School of Real Estate (Online)       153     Carol Ball School of Real Estate (Classroom)	9 59	6		67.65
153 Carol Ball School of Real Estate (Classroom)	59		-	01.00
		22	3	66.67
174 Carol Ball School of Real Estate (Online)	20	22	37	37.29
		9	11	45.00
154 Coldwell Banker Pacific Properties, Real Estate School	59	14	45	23.73
177 Continuing Ed Express LLC	22	6	16	27.27
••		2	4	33.33
189 Diamond Resorts Real Estate Academy - Hawaii, LLC	Ŭ	-	-	00.00
155 Dower School of Real Estate (Did not renew for 2017-2018 biennium)	2	0	2	0.00
185 Excellence in Education, LLC, DBA Maui Real Estate School (Classroom)	28	15	13	53.57
88 Excellence in Education, LLC, DBA Maui Real Estate School (Online)	4	3	1	75.00
56 Fahrni School of Real Estate (Did not renew for 2017-2018 biennium)	1	1	0	100.00
82 Hawaii Real Estate Academy (Classroom)	20	6	14	30.00
75 Inet Realty	95	34	61	35.79
59 Maui Community College-VITEC (Did not renew for 2017-2018 biennium)	6	4	2	66.67
84 Mbition Learn Real Estate	80	34	46	42.50
888 Pre-License and Uniform Equivalency	54	26	28	48.15
777 Pre-License Equivalency Only	55	26	29	47.27
168 ProSchools, Inc. (Online)	31	13	18	41.94
161 Ralph Foulger's School of Real Estate (Classroom)	20	6	14	30.00
173 Ralph Foulger's School of Real Estate (Online)	1	1	0	100.00
186 Real Estate School Hawaii	9	2	7	22.22
62 REMI School of Real Estate (Classroom)	2	1	1	50.00
69 REMI School of Real Estate (Online)	113	47	66	41.59
70 Seiler School of Real Estate (Online)	36	23	13	63.89
183 The CE Shop, Inc.	122	68	54	55.74
555 Uniform Equivalency Only	11	4	7	36.36
65 Vitousek RE Schools, Inc (Classroom)	19	3	16	15.79
171 Vitousek RE Schools, Inc (Online)	14	1	13	7.14
	1590	702	888	44.15



## **CONTINUING EDUCATION PROVIDERS**

Abe Lee Seminars All Islands Real Estate School American Dream Real Estate School, LLC Asentiv Hawaii At Your Pace Online, LLC The Berman Education Company, LLC Scott Alan Bly School of Real Estate, LLC dba Bly School of Real Estate Building Industries Association of Hawaii Carol Ball School of Real Estate The CE Shop, Inc. CMPS Institute, LLC Coldwell Banker Pacific Properties Real Estate School Continuing Ed Express, LLC Dexterity CE, LLC Eddie Flores Real Estate Continuing Education ExceedCE Finance of America Reverse Franklin Energy Services, LLC Hawaii Association of REALTORS® Hawaii Business Training Hawaii CCIM Chapter Hawaii First Realty, LLC Hawaii Island REALTORS® Honolulu Board of REALTORS® International Association of Certified Home Inspectors (InterNACHI) Kauai Board of REALTORS® Mbition Learn Real Estate McKissock, LP Shari S. Motooka-Higa Preferred Systems, Inc. Ralph Foulger's School of Real Estate The Real Estate Café Real Estate School Hawaii REALTORS® Association of Maui, Inc. **REMI School of Real Estate Residential Real Estate Council Russ Goode Seminars** Servpro Industries, LLC Sirmon Training and Consulting Group, LLC Systems Effect LLC, dba Training Cove USA Homeownership Foundation, Inc., dba Veterans Association of Real Estate Professionals (VAREP) Vitousek Real Estate Schools, Inc. WebCE Inc. West Hawaii Association of REALTORS®

## **PRELICENSE SCHOOLS**

Abe Lee Seminars Akahi Real Estate Network, LLC All Islands Real Estate School American Dream Real Estate School, LLC American School of Real Estate Express, LLC Scott Alan Bly School of Real Estate, LLC dba Bly School of Real Estate Carol Ball School of Real Estate The CE Shop, Inc. Coldwell Banker Pacific Properties Real Estate School Continuing Ed Express, LLC Excellence in Education, LLC dba Maui Real Estate School Inet Realty Mbition Learn Real Estate Maui Real Estate Academy, LLC, dba Hawaii Real Estate Academy Ralph Foulger's School of Real Estate Real Estate School Hawaii **REMI School of Real Estate** Seiler School of Real Estate Vitousek Real Estate Schools, Inc.



## 2020 REAL ESTATE COMMISSION MEETING SCHEDULE

Laws & Rules Review Committee - 9:00 a.m.	
Condominium Review Committee - Upon adjournment of the Laws & Rules Review Committee Meeting	Real Estate Commission 9:00 a.m.
*	Friday, October 23, 2020
*	Friday, November 20, 2020
*	Friday, December 18, 2020

\*Pursuant to ongoing COVID-19 complications, committee meetings for the foreseeable future are canceled. Any issues needing Commission approval will be reviewed at the regularly scheduled Commission meeting. Thank you for your understanding.

Meeting dates and times are subject to change without notice. Please visit the Commission's website at <u>www.hawaii.gov/hirec</u> or call the Real Estate Commission Office at (808) 586-2643 to confirm the dates and times of the meetings. This material can be made available to individuals with special needs. Please contact the executive officer at (808) 586-2643 to submit your request.

### **COMMISSIONERS:**

Michael Pang, Chair Real Estate Commission

Nikki Senter, Vice Chair Real Estate Commission Chair, Laws and Rules Review Committee

Laurie Lee, Chair Condominium Review Committee

Derrick Yamane, Chair Education Review Committee

Russell Kyono, Vice Chair Education Review Committee

> Aleta Klein Oahu Commissioner

Sean Ginoza, Vice Chair Laws and Rules Review Committee

John Love, Vice Chair Condominium Review Committee

Maui Commissioner Vacant

## SCHOOL FILES

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