

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: September 11, 2019

Time: Upon adjournment of the Condominium Review Committee meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:30 a.m.

Place: Grove Farm Building Conference Room
3-1850 Kaumuali'i Hwy.
Lihue, Kauai

Present: Bruce Faulkner, Chair / Broker / Maui Commissioner
Russell Kyono, Vice Chair / Broker / Kauai Commissioner
Michael Pang, Broker / Honolulu Commissioner
John Love, Public Member / Honolulu Commissioner
Sean Ginoza, Broker / Hawaii Island Commissioner
Aleta Klein, Broker / Honolulu Commissioner

Neil K. Fujitani, Supervising Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Carole Richelieu, Senior Condominium Specialist
Shari Wong, Deputy Attorney General
Tammy Norton, Recording Secretary

Others: Karen Ono, Kauai Board of REALTORS®
Patrick Henriques, County of Kauai Planning Department
Jonathan Chun, Esq., Belles Graham Proudfoot Wilson & Chun, LLP

Absent: Laurie A. Lee, Chair, Broker / Honolulu Commissioner
Derrick Yamane, Broker / Interim Honolulu Commissioner
Scott Arakaki, Public / Honolulu Commissioner

Call to Order: The Chair called the meeting to order at 9:59 a.m., at which time quorum was established.

Chair's Report: No reports were presented.

The Chair stated the Committee may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with section 92-5(a)(1), HRS, and to consult with the Board's attorney on questions and issues pertaining to the Board's powers, duties, privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Commissioners Lee, Yamane, and Arakaki were excused from the meeting. Prior notification of their non-attendance was received.

Real Estate
Specialist's
Report:

Minutes of Previous Meeting

Upon a motion by Commissioner Pang, seconded by Commissioner Kyono, it was voted on and unanimously carried to accept the minutes of the August 7, 2019, Education Review Committee meeting.

Continuing Education: Administrative Issues

2019-2020 Continuing Education Providers and Courses Ratification List

Upon a motion by Commission Ginoza, seconded by Commissioner Love, it was voted on and unanimously carried to ratify the following:

<u>Registration/Certification</u>	<u>Effective Date</u>
Course(s)	
"e-PRO Certification Program" (12 credits) (The CE Shop, Inc./ARELLO)	08/09/2019
"Ethical Excellence: Raising the Bar" (4 credits) (The CE Shop, Inc./ARELLO)	08/09/2019
"Hot Topics in Real Estate" (3 credits) (The CE Shop, Inc./ARELLO)	08/09/2019
"At Home with Diversity – 6hr" (6 credits) (The CE Shop, Inc./ARELLO)	08/09/2019
"A Legal & Ethical Career in Real Estate" (12 credits) (At Your Pace Online, LLC)	08/27/2019

Applications

Provider – Systems Effect LLC dba Training Cove (Online courses only); Administrator – Steven J. Jordan

After a review of the information provided, Commissioner Pang moved to approve the continuing education provider application of Systems Effect LLC dba Training Cove to offer online continuing education courses. Commissioner Kyono seconded the motion. The motion was voted on and unanimously carried.

Course – "Title Red Flags: Identifying and Resolving"; Author/Owner – Suzette Nasser; Provider - various Boards of REALTORS®; Course Categories - Real Estate Law, Property Ownership and Development; Clock Hours: 3

In addition to the meeting handouts, Commissioners were provided with a set of course slides for review.

Upon a motion by Commissioner Pang, seconded by Commissioner Ginoza, it was voted on and unanimously carried to approve "Title Red Flags: Identifying and Resolving" as a three-credit hour continuing education elective course, under the course categories Real Estate Law, Property Ownership and Development.

Prelicense Education: Applications

Prelicense Independent Study/Online Course – Excellence in Education LLC dba Maui Real Estate School; Principal – Eva Bondar; Salesperson Curriculum

Specialist Fujimura reported that Excellence in Education LLC dba Maui Real Estate School is currently approved as a prelicense education school offering the salesperson curriculum. The school will be using the Principles and Practices of Hawaiian Real Estate publication as part of its educational materials. Specialist Fujimura provided additional handouts submitted as a part of the application for the committee's review.

Upon a motion by Commissioner Pang, seconded by Commissioner Kyono, it was voted on and unanimously carried to approve Excellence in Education LLC dba Maui Real Estate School to offer the salesperson curriculum via a prelicense independent study/online course.

Prelicense Independent Study/Online Course Instructor – Excellence in Education LLC dba Maui Real Estate School; Instructor – Dionne M.C. Phillips; Salesperson Curriculum

Ms. Dionne M.C. Phillips is currently approved as a prelicense salesperson instructor and applying as a prelicense independent study/online course instructor for the salesperson curriculum.

Independent study is a different format than online as it incorporates both in-class and online formats. The course will be delivered through the textbook sent home to the student with supporting course materials and quizzes made available online. The instructor will be available to answer questions as they arise.

Upon a motion by Commissioner Love, seconded by Commissioner Ginoza, it was voted on and unanimously carried to approve Dionne M.C. Phillips as a prelicense independent study/online course instructor for the salesperson curriculum.

Administration of
Examinations:

PSI

Licensing Examination Statistics – August 2019

Examination statistics for August 2019 were distributed to the Commissioners for their information.

School Pass/Fail Rates – August 2019

School pass/fail rate statistics for August 2019 were distributed to the Commissioners for their information.

School Summary by Test Category – August 2019

Copies of the August 2019 test category summary reports, by school, were distributed to the Commissioners for their information.

Program of Work:

Annual Report, Quarterly Bulletin, and School Files

Senior Specialist Fujimura reported that the August 2019 *Bulletin* has been distributed and a copy is available on the Commission's website: www.hawaii.gov/hirec.

Interactive Participation with Organizations – REEA Report

The committee acknowledged receipt of the 2019 Annual Real Estate Educators Association Conference Report submitted by Commissioner Faulkner and Real Estate Specialist Grupen.

Commissioner Faulkner reported that the conference is geared towards educators. He commented that teaching used to be all about words, but in the current day there is power in video presentations which has shown to increase retention and allows students to pay closer attention to the course. You cannot change the content, but you can change the way the content is delivered.

Neighbor Island Outreach & Real Estate Specialist Office of the Day

The Senior Real Estate Specialist is available to meet with interested individuals following the adjournment of the meeting.

Next Meeting: Wednesday, October 9, 2019
Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at 9:00 a.m.
Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Faulkner adjourned the meeting at 10:15 a.m.

Reviewed and approved by:

/s/Diane Choy Fujimura

Diane Choy Fujimura
Senior Real Estate Specialist

September 19, 2019

Date

[X] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____