

**EDUCATION REVIEW COMMITTEE**  
**REAL ESTATE COMMISSION**  
Professional and Vocational Licensing Division  
Department of Commerce and Consumer Affairs  
State of Hawaii  
[www.hawaii.gov/hirec](http://www.hawaii.gov/hirec)

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: July 10, 2019

Time: Upon adjournment of the Condominium Review Committee meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room  
King Kalakaua Building  
335 Merchant Street, First Floor  
Honolulu, Hawaii

Present: Bruce Faulkner, Chair / Broker / Maui Commissioner  
Scott Arakaki, Public Member / Honolulu Commissioner  
Michael Pang, Broker / Honolulu Commissioner  
Aleta Klein, Broker / Honolulu Commissioner  
John Love, Public Member / Honolulu Commissioner  
Laurie A. Lee, Broker / Honolulu Commissioner  
Sean Ginoza, Broker / Hawaii Island Commissioner  
Russell Kyono, Broker / Kauai Commissioner  
Derrick Yamane, Broker / Interim Honolulu Commissioner

Neil K. Fujitani, Supervising Executive Officer  
Miles Ino, Executive Officer  
Diane Choy Fujimura, Senior Real Estate Specialist  
Amy Endo, Real Estate Specialist  
David J. Grupen, Real Estate Specialist  
Carole Richelieu, Senior Condominium Specialist  
Benedyne Stone, Condominium Specialist  
Lorie Sides, Condominium Education Specialist  
Dathan Choy, Condominium Specialist  
Shari Wong, Deputy Attorney General  
Dorothy Aquino, Recording Secretary

Others: Ethel Keyes, Hawaii Association of REALTORS®  
Chatney Pacheco, Hawaii Association of REALTORS®

Absent: None

Call to Order: The Chair called the meeting to order at 9:54 a.m., at which time quorum was established.

Chair's Report: No reports were presented.

The Chair stated the Committee may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with section 92-5(a)(1), HRS, and to consult with the Board's attorney on questions and issues pertaining to the Board's powers, duties, privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Real Estate  
Specialist's Report: Minutes of Previous Meeting

Upon a motion by Commissioner Kyono, seconded by Commissioner Lee, it was voted on and unanimously carried to accept the minutes and Executive Session minutes of the June 12, 2019, Education Review Committee meeting as circulated.

Additional Distribution

5. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency
  - a. Applications – Instructor – Michelle Del Rosario; Hawaii Real Estate Academy, Lisa Teichner, Principal; Salespersons' prelicense curriculum (deferred from 6/12/19 ERC meeting)

Continuing Education: Administrative Issues

**2019-2020 Continuing Education Providers and Courses Ratification List**

Upon a motion by Commission Ginoza, seconded by Commissioner Kyono, it was voted on and unanimously carried to ratify the following:

Applications

**Provider – Sirmon Training and Consulting Group LLC; Administrator – Jason Sirmon**

Upon a motion by Commissioner Pang, seconded by Commissioner Kyono, it was voted on and unanimously carried to approve "Sirmon Training and Consulting Group LLC" as a Continuing Education Provider.

**Course – Online CE – "Sticks, Bricks and Steel: Understanding Plans & Construction Methods"; Author/Owner: Abe Lee; Provider: Abe Lee Seminars; Course Categories: Investment, Property Ownership and Development; Other – Construction methods; Clock hours: 3**

Specialist Fujimura informed the committee the course meets the CE online course requirements. Mr. Lee videotaped all his classes in the past. The course includes quizzes at every hour and the students will need to pass the quiz to move on to the next section of the course.

Upon a motion by Commissioner Arakaki, seconded by Commissioner Kyono, it was voted on and unanimously carried to approve "Sticks, Bricks and Steel" as a 3 credit hour continuing education online course, under the course categories Investment, Property Ownership and Development; Other – Construction methods.

Prelicense Education: Application

**Instructor – Michelle Del Rosario; Hawaii Real Estate Academy, Lisa Teichner, Principal; Salespersons' prelicense curriculum (deferred from 6/12/19 ERC meeting)**

Specialist Fujimura informed the committee Ms. Del Rosario is available for phone conference.

Executive Session: Upon a motion by Commissioner Pang, seconded by Commissioner Ginoza, it was voted on and unanimously carried to enter into executive session pursuant to Section 92-5(a)(1), HRS, "To consider and evaluate personal information, relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;" and pursuant to Section 92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities."

Upon a motion by Commissioner Pang, seconded by Commissioner Kyono it was voted on and unanimously carried to move out of executive session.

Upon a motion by Commissioner Lee, seconded by Commissioner Kyono, it was voted on and unanimously carried to approve Michelle Del Rosario as a Salesperson Prelicense Curriculum Instructor at Hawaii Real Estate Academy.

Administration of Examinations:

PSI

**Licensing Examination Statistics – June 2019**

Examination statistics for June 2019 were distributed to the Commissioners for their information.

**School Pass/Fail Rates – June 2019**

School pass/fail rate statistics for June 2019 were distributed to the Commissioners for their information.

**School Summary by Test Category – June 2019**

Copies of the June 2019 test category summary reports, by school, were distributed to the Commissioners for their information.

Program of Work: Annual Report, Quarterly Bulletin, and School Files

Senior Specialist Fujimura reported that the 2019 School Files will be distributed shortly, and a copy will be made available on the Commission's website: [www.hawaii.gov/hirec](http://www.hawaii.gov/hirec).

**Neighbor Island Outreach and Specialists' Office for the Day - Kona – June 12**

The committee acknowledged receipt of the Kona, June 12, 2019 Neighbor Island Outreach and Specialists' Office for the Day report prepared by Specialists Choy and Fujimura.

Next Meeting: Wednesday, August 7, 2019  
Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at 9:00 a.m.  
Queen Liliuokalani Conference Room  
King Kalakaua Building  
335 Merchant Street, First Floor  
Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Faulkner adjourned the meeting at 10:35 a.m.

Reviewed and approved by:

/s/Diane Choy Fujimura

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Diane Choy Fujimura  
Senior Real Estate Specialist

July 19, 2019

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Date

[ X ] Minutes approved as is.  
[ ] Minutes approved with changes, see minutes of \_\_\_\_\_