

**LAWS AND RULES REVIEW COMMITTEE**  
REAL ESTATE COMMISSION  
Professional and Vocational Licensing Division  
Department of Commerce and Consumer Affairs  
State of Hawaii  
[www.hawaii.gov/hirec](http://www.hawaii.gov/hirec)

**MINUTES OF MEETING**

The agenda for this meeting was filed with the Office of the Lieutenant Governor, as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Wednesday, December 12, 2018

Time: 9:00 a.m.

Place: Queen Liliuokalani Conference Room  
King Kalakaua Building  
335 Merchant Street, First Floor  
Honolulu, Hawaii

Present: Sean Ginoza, Vice Chair, Broker / Hilo Commissioner  
Bruce Faulkner, Broker / Maui Commissioner  
Russell Kyono, Broker / Kauai Commissioner  
John Love, Public / Honolulu Commissioner  
Michael Pang, Broker / Honolulu Commissioner  
Aileen Wada, Broker / Honolulu Commissioner

Neil Fujitani, Supervising Executive Officer  
Miles Ino, Executive Officer  
Diane Choy Fujimura, Senior Real Estate Specialist  
Amy Endo, Real Estate Specialist  
David Grupen, Real Estate Specialist  
Carole Richelieu, Senior Condominium Specialist  
Benedyne Stone, Condominium Specialist  
Dathan Choy, Condominium Specialist  
Lorie Sides, Condominium Education Specialist  
Shari Wong, Deputy Attorney General  
Tammy Norton, Recording Secretary

Others: Chatney Pacheco, Hawaii Association of REALTORS®  
Ethel Keyes, Hawaii Association of REALTORS®  
Everett Kaneshige

Absent: Scott Arakaki, Chair, Public / Honolulu Commissioner  
Aleta Klein, Broker / Honolulu Commissioner  
Laurie Lee, Broker / Honolulu Commissioner

Call to Order: The Vice Chair called the meeting to order at 9:00 a.m., at which time quorum was established.

Chair's Report: The Vice Chair announced that the Commission may move into executive session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and/or to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

Chair Arakaki, Commissioner Lee and Commissioner Klein were excused from today's meeting. Prior notice of their non-attendance was received.

SEO's Report: **Minutes of Previous Meetings**

Upon a motion by Commissioner Pang, seconded by Commissioner Faulkner, it was voted on and unanimously carried to accept the minutes of the November 14, 2018, Laws and Rules Review Committee meeting as circulated.

Program of Work: **Licensing Renewal**

Renewal stats as of November 27, 2018 were distributed for informational purposes. Only 50% of real estate salespersons have renewed as of November 27, 2018.

**Commissioners' Education Program**

The following article was distributed for informational purposes: "Treasury Department finally adds teeth to LLC disclosure rule" August 22, 2017, New York Real Estate News, therealdeal.com.

ARELLO, Other  
Organizations And  
Jurisdictions:

**ARELLO Boundaries**

The following articles from the November 2018 issue of ARELLO Boundaries were distributed for informational purposes: "NAR Survey Looks at Real Estate Teams" and "Are Property Managers Equipped to Handle Rental Fraud?"

Vice Chair Ginoza announced that the Commission will discuss proposed language for advertising and teams at the upcoming Real Estate Commission meeting.

Commissioner Pang questioned whether the PB will still be held responsible and asked if we will be registering teams. He noted that other states are struggling with teams.

SEO Fujitani responded that it is up for discussion on how to regulate or not regulate "teams."

Vice Chair Ginoza suggested that Commissioners come prepared with their questions and suggestions to the December 21, 2018 Real Estate Commission meeting to discuss the issue.

Next Meeting: Wednesday, January 9, 2019  
9:30 a.m.  
REALTORS® Association of Maui  
441 Ala Makani Place  
Kahului, MAUI

Adjournment: With no further business to discuss, the Vice Chair adjourned the meeting at 9:09 a.m.

Reviewed and approved by:

/s/ Neil K. Fujitani

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Neil K. Fujitani  
Supervising Executive Officer

December 18, 2018

\_\_\_\_\_  
Date

Approved as is.

Approved with amendments. See minutes of \_\_\_\_\_ meeting.