

School Files

Hawaii Real Estate Commission

January 2018

www.hawaii.gov/hirec

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2018

CE INSTRUCTOR AND COURSE EVALUATION PROJECT

As was noted in the October 2017 issue of “School Files”, the Commission is working on a Continuing Education Instructor and Course Evaluation Project. New rules in Chapter 99, Real Estate Brokers and Salespersons, specifically related to continuing education, mandate a standardized evaluation process which will be the responsibility of the continuing education provider to implement. (See Hawaii Administrative Rules §16-99-121.1)

An evaluation form is being developed and a draft of the evaluation form is below. This is a DRAFT, and more questions may be added, specifically addressing use of cell phones during a continuing education class, and other issues.

It will be the provider’s responsibility to maintain a record of the evaluations for each continuing education course offered, and tabulate the results of the surveys collected. Random audits will be conducted by the Real Estate Commission as necessary, throughout each biennium.

For online continuing education courses, the project committee is working on establishing a minimum standard for online education courses which will require interactivity, reviews of content as the courses progresses, and a timing mechanism for time spent in the course. When online courses are submitted to the Commission’s Education Review Committee for review, the course content should include course objectives, interactivity, evidence of time spent on different topics of the course, time-tracking mechanism, incremental assessments throughout the course, and an evaluation of the learning experience.

For currently certified online CE courses, when these courses are submitted for recertification, the author/owner of the course should make sure the online course complies with any requirements that are put in place by amending the course prior to recertification.

As the project progresses, updates will be issued.



**HAWAII REAL ESTATE COMMISSION
CONTINUING EDUCATION
INSTRUCTOR/COURSE EVALUATION FORM**



This is an evaluation form to be completed by licensees who are taking CE courses. The information provided will be reviewed by the CE provider and is subject to audit by the Real Estate Commission. The evaluation results will be used in planning and approving future classes.

Course Name: _____ Date: _____
 Provider Name: _____
 Instructor Name: _____ Course Number: _____
 Student Name (optional): _____

On a scale of 1 to 5 please rate the quality of the instructor and course material.

	Strongly Disagree 1	Disagree 2	Agree 3	Strongly Agree 4	Outstanding 5
INSTRUCTOR EVALUATION					
1. Demonstrated subject matter expertise.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Course presentation was organized.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Was prepared from start to finish.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Engaged students.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Met the course objectives.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Was professional at all times.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
COURSE EVALUATION					
1. Objectives were clearly communicated.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Topics were well-organized and easy to understand.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. It was useful and relevant to my real estate business/practice.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. It was beneficial and worth attending.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

ADDITIONAL COMMENTS (please print in the box below):



RENEWAL YEAR!

It's 2018, and that means it's another renewal year. This is an early warning that by December 31, 2018, continuing education courses must be recertified if the courses are offered in the 2019-2020 biennium. Continuing education providers must reregister, prelicense schools and instructors must reregister, as well as register for online prelicense courses and register the online prelicense instructor. All reregistration and recertification applications are on the Commission's website, www.hawaii.gov/hirec, click on "Forms" and scroll to the appropriate subheading.

The renewal deadline for real estate brokers and salespersons is November 30, 2018. All licenses are good through December 31, 2018. This also applies to the real estate education registrations and recertifications. They are good through December 31, 2018, however, **PLEASE SUBMIT REREGISTRATION AND RECERTIFICATION APPLICATIONS BEFORE December 31, 2018.** If these applications are submitted by November 30th, they will be processed in time for the new biennium start of January 1, 2019.

The online education system is being tweaked so that all continuing education courses will be **SHUT DOWN** by January 11, 2019. All continuing education courses are effective through December 31, 2018, however, any licensee registered for a continuing education course must complete the course in the biennium, therefore, the course must be completed by December 31, 2018.

Course completion dates for attendees will not be able to be manipulated. If an attendee has not completed the course in a timely manner, the continuing education provider will not be able to update that record, and must submit a change request to the Real Estate Branch.

More information will be available throughout this renewal year.

For assistance and information, Charisa Flores is the education clerk for the Real Estate Branch. She may be contacted for questions regarding processing and the reregistration/recertification process, telephone 808-586-2643.



PRELICENSE SCHOOLS' PASS-FAIL RATES FOR LICENSE EXAM

In November, 2017, an announcement was forwarded to the Commission's approved prelicense schools, stating that the PSI pass-fail rates for the salesperson's and broker's license exam will be published beginning with the April 2018 "School Files," and the May

2018 “Real Estate Commission Bulletin.” These are the pass-fail rates for the state license exam, not the pass-fail rates for the prelicense school’s exam.

Each school receives its own pass-fail rates from PSI, the Commission’s test administrator. The school receives the pass-fail rates for its first-time test takers, as well as repeat test-takers. The pass rates for repeat test-takers plummet the longer the test-taker takes to pass the exam.

The pass-fail rates will be published to show the previous 6 months’ rates, and the current quarter’s numbers.

Note that there may be some prelicense schools that were recently approved, or who began offering, for example, the broker prelicense course, after offering only the salesperson prelicense course. There will be a note of clarification in these instances.

It is also recognized that pass-fail rates are the result of variables, such as the candidate’s comprehension of the subject matter, the instructor’s teaching ability, the test-taking ability of the candidate, the number of candidates testing, and/or the test questions presented. Over time, however, these varying factors will even out and a specific pattern to the pass-fail rates will emerge.



REPEAL OF HRS CHAPTER 514A
By Carole Richelieu, Senior Condominium Specialist
Real Estate Branch

Governor Ige signed Act 181 into law, effective January 1, 2019, which will repeal HRS, Chapter 514A. This law raises questions regarding the ability of developers to lawfully offer for sale and to sell condominium units created under HRS, Chapter 514A. As practitioners in an industry engaged in the sale of such property, being aware of the legal requirements is imperative towards providing your clients with professional service.

For some context, a condominium that was created before July 1, 2006, was created under HRS, Chapter 514A. A condominium that was created after July 1, 2006, was created under Chapter 514B, HRS. Condominium projects created under HRS, 514A require an active developer’s public report for developer units to be legally offered for sale. The following non-exclusive situations may raise an issue necessitating professional advice regarding the effect of the repeal:

- The current owner received the unit as a gift or inheritance from the developer (perhaps a parent or grandparent) rather than through a sale
- The current owner is the developer which still retains units from the initial HRS, Chapter 514A registration,
- The project is registered with the Real Estate Commission, but the registration will expire prior to January 1, 2019,
- The project is registered with the Real Estate Commission, but only has a preliminary or contingent developer's public report; and
- The project is registered with the Real Estate Commission, but there have been material changes since the public report was issued

If a Chapter 514A project has an active and accurate developer's public report through January 1, 2019, then the repeal should not affect the project. If the project was developed under Chapter 514B, then the repeal will not affect the project. If a condominium owner purchased a registered Chapter 514A unit from a developer or another owner in a resale, then the repeal should not affect the unit. In other cases, however, the repeal of Chapter 514A may affect the ability to sell units in the future, and we strongly suggest that you check with your clients to ensure there are no problems in the selling process. If your client could be potentially impacted, have them contact the attorney who prepared the project's developer's public report, an attorney specializing in condominium law, or the Real Estate Commission Staff for additional guidance. Please note that any processing of projects with issues must be completed prior to January 1, 2019; thus, it is strongly recommended that documents be submitted by August 2018.



CONTINUING EDUCATION PROVIDERS

Abe Lee Seminars
All Islands Real Estate School
America CE Institute, LLC
American Dream Real Estate School, LLC
At Your Pace Online, LLC
The Berman Education Company, LLC
Bly School of Real Estate
Building Industries Association of Hawaii
Carol Ball School of Real Estate
The CE Shop, Inc.
CMPS Institute, LLC
Coldwell Banker Pacific Properties Real Estate School
Continuing Ed Express, LLC
The Council of Residential Specialists
Eddie Flores Real Estate Continuing Education
Hawaii Association of Realtors
Hawaii Business Training
Hawaii CCIM Chapter
Hawaii Island Realtors
Ho'akea LLC dba Ku'iwalu
Honolulu Board of Realtors
Institute of Real Estate Management Hawaii Chapter #34
International Association of Certified Home Inspectors (InterNACHI)
International Council of Shopping Centers, Inc.
Kauai Board of Realtors
McKissock, LP
Shari S. Motooka-Higa
OnCourse Learning Corporation dba Career WebSchool
OnCourse Learning Corporation dba ProSchools
Preferred Systems, Inc.
Ralph Foulger's School of Real Estate
Realtors' Association of Maui, Inc.
REMI School of Real Estate
Russ Goode Seminars
Servpro Industries Inc.*
USA Homeownership Foundation, Inc., dba Veterans Association of Real Estate Professionals (VAREP)
Vitousek Real Estate Schools, Inc.
West Hawaii Association of Realtors

PRELICENSE SCHOOLS

Abe Lee Seminars
Akahi Real Estate Network, LLC
All Islands Real Estate School
American Dream Real Estate School, LLC
Bly School of Real Estate
Carol Ball School of Real Estate
Coldwell Banker Pacific Properties Real Estate School
Continuing Ed Express, LLC
Digital Learning Centers, LLC dba REMI School of Real Estate
Inet Realty
Maui Real Estate Academy, LLC dba KW Island Living Real Estate School
OnCourse Learning Corporation ProSchools
Ralph Foulger's School of Real Estate
Seiler School of Real Estate
Vitousek Real Estate Schools, Inc.



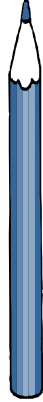
**2018 REAL ESTATE COMMISSION
MEETING SCHEDULE**

<p>Laws & Rules Review Committee - 9:00 a.m.</p> <p>Condominium Review Committee - Upon adjournment of the Laws & Rules Review Committee Meeting</p> <p>Education Review Committee - Upon adjournment of the Condominium Review Committee Meeting</p>	<p align="center">Real Estate Commission 9:00 a.m.</p>
<p align="center">Wednesday, January 10, 2018*</p>	<p align="center">Friday, January 26, 2018</p>
<p align="center">Wednesday, February 14, 2018</p>	<p align="center">Friday, February 23, 2018</p>
<p align="center">Wednesday, March 14, 2018</p>	<p align="center">Friday, March 23, 2018</p>
<p align="center">Wednesday, April 11, 2018</p>	<p align="center">Friday, April 27, 2018</p>
<p align="center">Wednesday, May 9, 2018</p>	<p align="center">Friday, May 25, 2018</p>
<p align="center">Wednesday, June 13, 2018</p>	<p align="center">Friday, June 29, 2018</p>
<p align="center">Wednesday, July 11, 2018</p>	<p align="center">Friday, July 27, 2018</p>
<p align="center">Wednesday, August 8, 2018</p>	<p align="center">Friday, August 24, 2018</p>
<p align="center">Wednesday, September 12, 2018</p>	<p align="center">Friday, September 21, 2018</p>
<p align="center">Wednesday, October 10, 2018</p>	<p align="center">Friday, October 26, 2018</p>
<p align="center">Wednesday, November 14, 2018</p>	<p align="center">Friday, November 21, 2018</p>
<p align="center">Wednesday, December 12, 2018</p>	<p align="center">Friday, December 21, 2018</p>

* The meeting will be held at the REALTORS® Association of Maui, Inc. at 9:30 a.m. located at 441 Ala Makani Place, Kahului, Maui 96732.

All meetings will be held in the Queen Liliuokalani Conference Room of the King Kalakaua Building, 335 Merchant Street, First Floor.

Meeting dates, locations and times are subject to change without notice. Please visit the Commission's website at www.hawaii.gov/hirec or call the Real Estate Commission Office at 586-2643 to confirm the dates, times and locations of the meetings. This material can be made available to individuals with special needs. Please contact the executive officer at 586-2643 to submit your request.



COMMISSIONERS:

Nikki T. Senter, Chair
Real Estate Commission

Scott C. Arakaki, Vice Chair Real
Estate Commission, Chair
Laws and Rules Review
Committee

Michael Pang, Vice Chair
Laws and Rules Review
Committee

Laurie Lee, Chair
Condominium Review Committee

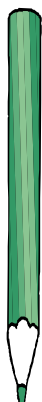
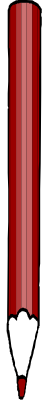
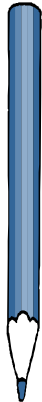
Bruce Faulkner, Vice Chair
Condominium Review Committee

Rowena B. Cobb, Chair
Education Review Committee

Aileen Y. Wada, Vice Chair
Education Review Committee

Aleta Klein
Oahu Commissioner

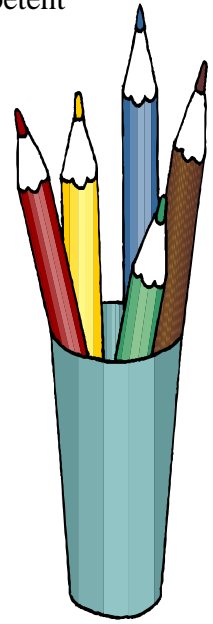
Sean Ginoza
Hawaii Island Commissioner



SCHOOL FILES

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