

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: August 9, 2017

Time: Upon adjournment of the Condominium Review Committee meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Rowena Cobb, Chair / Broker / Kauai Commissioner
Aileen Wada, Vice Chair, Broker / Honolulu Commissioner
Bruce Faulkner, Broker / Maui Commissioner
Scott Arakaki, Public Member / Honolulu Commissioner
Nikki Senter, Public Member / Honolulu Commissioner
Laurie A. Lee, Broker / Honolulu Commissioner
Michael Pang, Broker / Honolulu Commissioner
Aleta Klein, Broker / Honolulu Commissioner
Sean Ginoza, Broker / Hawaii Island Commissioner

Neil K. Fujitani, Supervising Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Amy Endo, Real Estate Specialist
Carole Richelieu, Senior Condominium Specialist
Benedyne Stone, Condominium Specialist
Dathan Choy, Condominium Specialist
Shari Wong, Deputy Attorney General
Dorothy Aquino, Recording Secretary

Others: James Stone Jr.
Marsha Shimizu, Hawai'i Association of Realtors®
Myoung Oh, Hawai'i Association of Realtors®
Ethel Keyes, Hawai'i Association of Realtors®
Kristina Lum, Hawai'i Association of Realtors®

Absent: None

Call to Order: The Chair called the meeting to order at 9:39 a.m., at which time quorum was established.

Chair's Report: The Chair stated the Committee may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with section 92-5(a)(1), HRS, and to consult with the Board's attorney on questions and issues pertaining to the Board's powers, duties, privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Real Estate
Specialist's Report:

Additional Distribution

The following were distributed as additional distributions:

4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - a. Applications
 - 1) Course – "2017-2018 Hawaii Economic Forecast";
Author/Owner: Bryan P. Andaya; Provider: Eddie Flores, Real Estate Continuing Education; Course Categories: Investment, Other – Economics; Clock Hours: 3
 8. ARELLO, REEA, and Other Organizations – Report, REEA Conference
6/23 - 26/17

Minutes of Previous Meeting

Executive Session:

Upon a motion by Commissioner Arakaki, seconded by Commissioner Pang, it was voted on and unanimously carried to enter into executive session pursuant to Section 92-5(a)(1), HRS, "To consider and evaluate personal information, relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;" and pursuant to Section 92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities."

Upon a motion by Commissioner Pang, seconded by Commissioner Wada, it was voted on and unanimously carried to move out of executive session

Upon a motion by Commissioner Faulkner, seconded by Commissioner Lee, it was voted on and unanimously carried to accept the minutes and executive session minutes of the July 12, 2017, Education Review Committee meeting.

Continuing Education: Administrative Issues

Applications

Course – "2017-2018 Hawaii Economic Forecast"; Author/Owner: Bryan P. Andaya; Provider: Eddie Flores Real Estate Continuing Education; Course Categories: Investment, Other – Economics; Clock Hours: 3

Upon a motion by Commissioner Pang seconded by Commissioner Faulkner, it was voted on and unanimously carried to defer the continuing education course "2017-2018 Hawaii Economic Forecast" as a 3-credit hour continuing education course, under the course categories Investment, Other – Economics.

Course – "Agency 3.0"; Author/Owner: James Mauiola Keaka Stone Jr.; Provider: Hawaii Association of REALTORS®; Course Categories: Real Estate Law, Other - Agency and Fiduciary Duty; Clock Hours: 3

Mr. James Stone Jr. was present. Mr. Stone stated most licensees don't know or understand what is in the agency agreement. Agency is a two-way street between the licensee and their client. Licensees need to read the agreement and use the Buyer's Representation agreement, if applicable.

Upon a motion by Commissioner Lee, seconded by Commissioner Pang, it was voted on and unanimously carried to approve "Agency 3.0" as a 3-credit hour continuing education course, under the course categories Real Estate Law, Other – Agency and Fiduciary Duty.

Prelicense Education: Administrative Issues

Evaluation and Education Program – CE Instructor Evaluation Program

Marsha Shimizu of HAR reported CE providers will be responsible for compiling instructor ratings and evaluating the instructors who teach the courses they offer. HAR is using a similar rating system as NAR. HAR will be evaluating all courses they offer and review the instructor ratings every year.

Commissioner Faulkner inquired about the rating system. He suggested the rating system of "Very Good", "Good", "Satisfactory" and "Poor".

Administration of Examinations:

PSI

Licensing Examination Statistics – July 2017

Examination statistics for July 2017 were distributed to the Commissioners for their information.

School Pass/Fail Rates – July 2017

School pass/fail rate statistics for July 2017 were distributed to the Commissioners for their information.

School Summary by Test Category – July 2017

Copies of the July 2017 test category summary reports, by school, were distributed to the Commissioners for their information.

Program of Work:

Annual Report, Quarterly Bulletin, and School Files

Clients Trust Accounts Video Project

Marsha Shimizu of HAR was present. She reported the Client Trust Account Videos are completed. Ms. Shimizu explained that rather than one 45-minute video, it would be better, and more effective to present the topic using three short, four to five minute videos. This format will make it easier to reach out to principal brokers. REC will post the videos on its website. HAR will support and advertise the availability of the videos. The videos use role playing (real life) and are based on RICO cases.

Ms. Shimizu also reported the projected date for the IDW is October 2 -3, 2017 at HAR.

Senior Real Estate Specialist Fujimura reported that the August 2017 *Bulletin* will be distributed shortly and a copy will be made available on the Commission's website: www.hawaii.gov/hirec.

Senior Real Estate Specialist Fujimura informed the committee the Ad Hoc Committee for Education (ACE) will be meeting on Thursday, August 17, 2017 to continue the update of the Salesperson's Prelicense Curriculum.

ARELLO, REEA, and Other Organizations

A report by Commissioner Cobb on the 2017 REEA Conference was distributed to the committee.

The Commission's 2017 – 2018 Core Course A, "Technology: The Good, The Bad, and The Evil" and "Client Trust Accounts" received an Education Award under the category "Post-license/Continuing Education Course". The award will be presented at the 2017 Annual ARELLO Conference, September 22, 2017.

Mr. Everett Kaneshige will give a brief presentation on the Commission's winning course.

Budget and Finance
Report:

Real Estate Education Fund

Upon a motion by Commissioner Faulkner, seconded by Commissioner Senter, it was voted on and unanimously carried to accept the Real Estate Education Fund report for the fiscal year ending March 31, 2017.

Next Meeting:

Wednesday, September 13, 2017

Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at 9:00 a.m.

Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Adjournment:

With no further business to discuss, Chair Cobb adjourned the meeting at 10:18 a.m.

Reviewed and approved by:

/s/Diane Choy Fujimura

Diane Choy Fujimura
Senior Real Estate Specialist

August 21, 2017

Date

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Minutes approved as is.

Minutes approved with changes, see minutes of _____