

**EDUCATION REVIEW COMMITTEE**  
REAL ESTATE COMMISSION  
[www.hawaii.gov/hirec](http://www.hawaii.gov/hirec)

**AGENDA**

Date: Wednesday, June 14, 2017

Time: Upon adjournment of the Condominium Review Committee Meeting, upon adjournment of the Laws and Rules Review Committee meeting which convenes at 10:30 a.m.

Place: West Hawaii Association of REALTORS®  
75-5995 Kuakini Highway, Ste. 221  
Kailua-Kona, HI 96740

The Commission may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

1. Call to Order, Public Notice, Quorum
2. Chair's Report
3. Senior Real Estate Specialist's Report
  - a. Announcements, Introduction, Correspondence, and Additional Distribution
  - b. Minutes of Previous Meeting – May 10, 2017
4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
  - a. Administrative Issues – 2017-2018 Continuing Education Providers and Courses Ratification List
  - b. Applications –
    - 1) Course – "Ninja Selling Business Plan"; Author/Owner: Walt Frey.; Provider: Abe Lee Seminars; Course Categories: Other – Client Management, Agent Professionalism; Clock Hours: 6
    - 2) Provider – Asentiv Hawaii; Administrator: Lynn Howard
    - 3) Course – "Room Full of Referrals"; Author/Owner: Lynn Howard; Provider: Asentiv Hawaii (pending); Course Category: Other – Communication, relationships, marketing, behavioral style; Clock Hours: 3
  - c. Continuing Education Core Course – Train-the-Trainer, 2017-2018 Core Course Part A, Thursday, June 29, 2017, Honolulu Board of REALTORS®, 9:30 a.m. – 12:30 p.m.
5. Administration of Examinations
  - a. PSI
    - 1) Licensing Examination Statistics – May 2017
    - 2) School Pass/Fail Rates – May 2017
    - 3) School Summary by Test Category – May 2017
  - b. Exam Monitoring – Honokaa, Hawaii Test Center - Report
6. Program of Work, FY17
  - a. Annual Report, Quarterly Bulletin, and School Files
    - 1) June 2017 SCHOOL FILES distributed
    - 2) Request for Quotes – Printing Real Estate Commission Bulletin

EDUCATION REVIEW COMMITTEE AGENDA  
Page 2

7. ARELLO, REEA and Other Organizations – ARELLO Education Awards, Post Licensing/Continuing Education Course – Commission’s 2017-2018 Core Course, Part A, "Technology: The Good, the Bad, and the Evil"; "Clients Trust Accounts", "2017 Real Estate-Related Legislation"
8. Next Meeting: Wednesday, July 12, 2017  
Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at 9:00 a.m.  
King Kalakaua Building  
Queen Liliuokalani Conference Room  
335 Merchant Street, 1<sup>st</sup> Floor  
Honolulu, HI 96813
9. Adjournment