

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: Wednesday August 10, 2016

Time: Upon adjournment of the Condominium Review Committee meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Rowena Cobb, Chair / Broker / Kauai Commissioner
Aileen Wada, Vice Chair, Broker / Honolulu Commissioner
Bruce Faulkner, Broker / Maui Commissioner
Scott Arakaki, Public Member / Honolulu Commissioner
Nikki Senter, Public Member / Honolulu Commissioner
Laurie A. Lee, Broker / Honolulu Commissioner
Scott Sherley, Broker / Hawaii Island Commissioner
Aleta Klein, Broker / Honolulu Commissioner

Neil K. Fujitani, Supervising Executive Officer
Miles Ino, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Amy Endo, Real Estate Specialist
David J. Grupen, Real Estate Specialist
Carole Richelieu, Senior Condominium Specialist
Benedyne Stone, Condominium Specialist
Dathan Choy, Condominium Specialist
Shari Wong, Deputy Attorney General
Tammy Norton, Secretary
Torrie-ann Primacio, Recording Secretary

Others: M. Russell Goode, Savio Academy of Real Estate
Dana Kenny, Savio Academy of Real Estate
Chanda Turnbull, PSI Services
Jo Ann Wingate, PSI Services
Wayne Thorburn, PSI Services
Barbara Nishikawa, Building Industries Association of Hawaii

Absent: Commissioner Pang was excused from the meeting. Prior notification of his non-attendance was received.

Call to Order: The Chair called the meeting to order at 9:53 a.m., at which time quorum was established.

Chair's Report: The Chair stated the Committee may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with section 92-5(a)(1), HRS, and to consult with the Board's attorney on questions and issues pertaining to the Board's powers, duties, privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Real Estate Specialist's Report: Additional Distribution

The following was distributed as additional distribution:

4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - b. Applications
 - 3) Course – Identifying Trouble Areas in Residential Building and Permitting”; course agenda

Minutes of Previous Meeting

Upon a motion by Commissioner Klein, seconded by Commissioner Sherley, it was voted on and unanimously carried to accept the minutes of the July 13, 2016, Education Review Committee meeting.

Continuing Education: Administrative Issues

2015-2016 Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Lee, seconded by Commissioner Faulkner, it was voted on and unanimously carried to ratify the following:

<u>Registration/Certification</u>	<u>Effective Date</u>
Course(s)	
Understanding & Leveraging Teams (12 Credits) (ARELLO) Hawaii Association of REALTORS	07/07/2016
CRS 122 “Building a Team to Grow Your Business” (6 Credits) (ARELLO) Hawaii Island Realtors	07/12/2016
Real Estate Negotiating Expert (12 Credits) (ARELLO) Real Estate Negotiating Expert	07/15/2016

Applications

Course – “Protect Your Real Estate License: You Don’t Have to be Guilty to Get Sued;” Author/Owner: Philip Hale Wilia; Provider: Dower School of Real Estate; Course Category: Property Management; Clock Hours: 3

Upon a motion by Commissioner Klein, seconded by Commissioner Arakaki, it was voted on and unanimously carried to defer decision-making on “Protect Your

Real Estate License: You Don't Have to be Guilty to Get Sued" and request the following:

1. Amend the anticipated initial offering date from August 26, 2015 to a 2016 offer date.
2. There are numerous typos and incomplete sentences throughout the course materials which should be corrected.
3. A more recent time frame for the claims against real estate licensees be included in the course materials. The ten year review period of 1/1/2001 – 7/3/2010 is a bit dated.
4. There are two section (d)'s included on page 6. Please delete the duplicate section (d).
5. Section 1.02: It was suggested that two additional bullet points be added:
 - a. Failing to notify the commission of a conviction within 30 days
 - b. Failing to notify the commission of a judgment or lien
However, as this section is a summary of Hawaii Revised Statutes ("HRS"), §467-14, please include HRS, Chapter 436B, which addresses items 5.a. and 5.b. above.
6. When referencing the laws and rules, please include Hawaii Revised Statutes or Hawaii Administrative Rules with the chapter number, i.e. Hawaii Administrative Rules, Chapter 99.

Provider – Building Industries Association of Hawaii; Administrator: Barbara Nishikawa

Upon a motion by Commissioner Arakaki, seconded by Commissioner Senter, it was voted on and unanimously carried to approve "Building Industries Association of Hawaii" as a Continuing Education Provider.

**Course – "Identifying Trouble Areas in Residential Building and Permitting;"
Author/Owner: Building Industries Association of Hawaii; Provider: Building Industries Association of Hawaii; Course Categories: Other – Residential Construction Basics; Clock Hours: 4**

Ms. Barbara Nishikawa from Building Industries Association of Hawaii (BIA) was present to answer any questions the committee may have.

Ms. Nishikawa mentioned that the BIA courses have received awards from the National Home Builders for Realtors and provide real world experience for attendees. This particular course discusses how to be prepared, who to contact, basics on building, and the permitting process. The first class held was a success with about 80 real estate licensees in attendance.

Commissioner Wada commented she attended this course previously and enjoyed it.

Upon a motion by Commissioner Faulkner, seconded by Commissioner Sherley, it was voted on and unanimously carried to approve "Identifying Trouble Areas in Residential Building and Permitting" as a 4 credit hour continuing education course, under the course categories Other – Residential Construction Basics.

Prelicense Education: Applications – School – Savio Realty Ltd. dba Savio Real Estate Academy, Tara Hashagen. Principal

M. Russell Goode from Savio Real Estate Academy was present to answer any questions the committee may have.

Upon a motion by Commissioner Arakaki, seconded by Commissioner Sherley, it was voted on and unanimously carried to approve Savio Realty Ltd. dba Savio Real Estate Academy as a Prelicense School.

Administration of
Examinations:

PSI

Licensing Examination Statistics – July 2016

Examination statistics for July 2016 were distributed to the Commissioners for their information.

School Pass/Fail Rates – July 2016

School pass/fail rate statistics for July 2016 were distributed to the Commissioners for their information.

School Summary by Test Category – July 2016

Copies of the July 2016 test category summary reports, by school, were distributed to the Commissioners for their information.

Exam Monitoring:

Wayne Thorburn, JoAnne Wingate, and Chanda Turnbull were present representing PSI, the Commission's test administrator. PSI will hold the annual item review on August 11, 2016 for the brokers and salespersons licensing exam, and Industry Day for real estate educators on August 12, 2016.

Mr. Thorburn stated the item bank for Hawaii is performing well, and is on the difficult side as far as passing rates.

Wayne Thorburn announced that Carolyn Moore'mooso will no longer be assisting Hawaii and Chanda Turnbull will be the new Test Development Specialist in her place.

Educator's Forum:

Hawaii Association of REALTORS® – No report presented

Public and Private Institutions of Higher Education – No report presented

Program of Work:

Annual Report, Quarterly Bulletin, and School Files

Senior Specialist Fujimura reported that the August 2016 *Bulletin* will be distributed shortly and a copy will be made available on the Commission's website: www.hawaii.gov/hirec.

Ad Hoc Committee on Education (ACE)

A list of the current ACE members was distributed. Upon a motion by commissioner Arakaki and second by Commissioner Lee, it was voted on and unanimously carried to approve the current ACE members: Donna Apisa, Scott Sherley, Carol Ball, Patti Hokama, Ken Chong, Aleta Klein, Mike Pang, and John Connelley.

Next Meeting: Wednesday, September 14, 2016
 Upon adjournment of the Condominium Review Committee Meeting, which is upon
 adjournment of the Laws and Rules Review Committee meeting, which convenes at
 9:30 a.m.
 Grove Farm Building Conference Room
 3-1850 Kaunualii Highway
 Lihue, Hawaii

Adjournment: With no further business to discuss, Chair Cobb adjourned the meeting at
 10:25 a.m.

Reviewed and approved by:

/s/Diane Choy Fujimura

Diane Choy Fujimura
Senior Real Estate Specialist

August 26, 2016

Date

[X] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____