

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
www.hawaii.gov/hirec

AGENDA

Date: Wednesday, February 10, 2016

Time: Upon adjournment of the Condominium Review Committee Meeting,
upon adjournment of the Laws and Rules Review Committee meeting
which convenes at 9:00 a.m.

Place: King Kalakaua Building
Queen Liliuokalani Conference Room
335 Merchant Street, 1st Floor
Honolulu, HI 96813

The Commission may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

1. Call to Order, Public Notice, Quorum
2. Chair's Report
3. Senior Real Estate Specialist's Report
 - a. Announcements, Introduction, Correspondence, and Additional Distribution
 - b. Minutes of Previous Meeting – Minutes of January 13, 2016
4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - a. Administrative Issues - 2015-2016 Continuing Education Providers and Courses Ratification List
 - b. Applications
 - 1) Course – "Millionaire Marketing on a Shoestring Budget"; Author/Owner: Debra Jason; Provider: TBD; Course Category: Other – Marketing principles; Clock Hours: 3
 - 2) Course – "Hawaii Real Estate Guide to Reverse Mortgages"; Author/Owner: Curtis Mangus, Provider - TBD; Course Category: Finance; Clock Hours: 3
 - 3) Course – "You Can't Get There From Here: A Close Look at Easements"; Author/Owner: Suzette Nasser; Provider: TBD; Course Categories: Real Estate Law, Other – Title reports and title insurance; Clock Hours: 3
 - 4) Course – "Advanced Issues and Strategies for IRC Section 1031"; Author/Owner: Old Republic Exchange Company; Provider: Abe Lee Seminars; Course Category: Other- capital gain tax deferral; Clock Hours: 3
 - 5) Course – " 'A' Is for Agency"; Author/Owner: James M.K. Stone, Jr.; Provider: Coldwell Banker Pacific Properties Real Estate School; Course Categories: Real Estate Law, Risk Management, Other – Agency; Clock Hours: 3
 - 6) Course – "Writing a Business Plan – for Real Estate Professionals"; Author/Owner: Eddie Flores; Provider: Eddie Flores Real Estate Continuing Education; Course Categories: Finance, Technology and the Licensee, Other – Business Planning; Clock Hours: 3
 - 7) Course – "Client Protection Via Real Estate Best Practices"; Author/Owner: Celine P. Nelsen; Provider: Abe Lee Seminars; Clock Hours: 3 (Deferred from ERC mtgs 1/13/16 and 12/15)
 - 8) Course – " 'R' Is For RICO"; Author/Owner: James M.K. Stone, Jr.; Provider: TBD; Course Categories: Real Estate Law, Risk Management, Other – License regulations; Clock Hours: 3
 - c. Continuing Education Core Course
 - d. Elective Courses
 - e. Evaluation and Education Program
 - f. ARELLO Certification Program
 - g. Continuing Education Review Panel
5. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency
 - a. Administrative Issues
 - b. Applications
 - c. Broker Curriculum and Resources
 - d. Salesperson's Curriculum and Resources

- e. Evaluation and Education
 - 1) Seiler School of Real Estate (7)
 - 2) Continuing Ed Express (2)
 - f. Education Equivalency
 - g. Other
6. Administration of Examinations
- a. PSI
 - 1) Licensing Examination Statistics – January 2016
 - 2) School Pass/Fail Rates – January 2016
 - 3) School Summary by Test Category – January 2016
 - b. Uniform Section Equivalency
 - c. Test Development
 - d. Exam Monitoring
 - e. Instructor Workshop
 - f. Examination Contract – Modifying Maui test days
7. Educator's Forum
- a. Hawaii Association of REALTORS®
 - b. Public and Private Institutions of Higher Education
8. Program of Work, FY16
- a. Advice, Education, and Referral
 - b. Meetings and Symposium
 - c. Annual Report, Quarterly Bulletin, and School Files – February 2016 Bulletin to be distributed
 - d. Neighbor Island Outreach
 - e. Interactive Participation with Organizations
 - f. Real Estate Seminars
 - g. Legislative Participation, Research and Report
 - h. Instructor's Development Workshop
 - i. Real Estate Specialists' Office for the Day
 - j. Real Estate Speakership Program
 - k. New Technology Program and REC Web Site
 - l. Records Management
 - m. Information Distribution System
 - n. New Salesperson and New Broker Startup Kits
 - o. Cooperation, Education, Research and Administration Program
 - p. Division and Department Programs
 - q. Staff and Commissioner Development
 - r. Real Estate Reference Library
 - s. Ad Hoc Committee on Education (ACE)
9. Special Issues
10. ARELLO, REEA and Other Organizations
11. Budget and Finance Report
12. Next Meeting: Wednesday, March 9, 2016
Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at 9:00 a.m.
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13. Adjournment