

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
www.hawaii.gov/hirec

AGENDA

Date: Wednesday, August 12, 2015

Time: Upon adjournment of the Condominium Review Committee Meeting, upon adjournment of the Laws and Rules Review Committee meeting which convenes at 9:00 a.m.

Place: King Kalakaua Building
Queen Liliuokalani Conference Room
335 Merchant Street, 1st Floor
Honolulu, HI 96813

The Commission may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and to consult with the Commission's attorney on questions and issues pertaining to the Commission's powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

1. Call to Order, Public Notice, Quorum
2. Chair's Report
3. Senior Real Estate Specialist's Report
 - a. Announcements, Introduction, Correspondence, and Additional Distribution
 - b. Minutes of Previous Meeting – Minutes of July 8, 2015
4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
 - a. Administrative Issues - 2015-2016 Continuing Education Providers and Courses Ratification List
 - b. Applications
 - 1) Provider - USA Homeownership Foundation, Inc. dba Veterans Association of Real Estate Professionals (VAREP); Administrator – Son Nguyen
 - 2) Course – "Military and Veteran Housing Certification (MVHC)"; Author/Owner: Son Nguyen; Provider (pending approval): USA Homeownership Foundation, Inc. dba VAREP; Course Categories: Finance, Other – Course on VA Loan; Clock Hours: 8
 - 3) Course – "Advanced CFPB: How to Avoid Being Embarrassed at Closing;" Author/Owner: Todd Cordrey; Provider: American Dream Real Estate School LLC; Course Categories: Contracts, Finance, Real Estate Law, Technology and the Licensee, Other – Principles/Essentials, Consumer Protection, Ethics and Standards of Practice; Clock Hours: 3
 - 4) Course – "Successful Buyer Systems: How to Deliver the Best to Today's Buyer;" Author/Owner: Todd Cordrey; Provider: American Dream Real Estate School LLC; Course Categories: Contracts, Technology and the Licensee, Other – Evaluating real estate and business opportunities, real estate sales and marketing; Clock Hours: 3
 - 5) Course – "Successful Seller Systems: How to Deliver the Best to Today's Seller;" Author/Owner: Todd Cordrey; Provider: American Dream Real Estate School LLC; Course Categories: Contracts, Real Estate Law, Technology and the Licensee, Other – Evaluating real estate and business opportunities, real estate sales and marketing; Clock Hours: 3
 - 6) Course – "Working with Fix and Flip Real Estate Investors;" Author/Owner: Todd Cordrey; Provider: American Dream Real Estate School LLC; Course Categories: Investment, Property Ownership and Development, Other – Principles/Essentials, Consumer Protection, Ethics and Standards of Practice; Clock Hours: 3
 - 7) Course – "Top Policy Issues Facing Brokerages Today!" Author/Owner: Marcie Roggow; Provider: Hawaii Association of REALTORS®; Course Categories: Real Estate Law, Risk Management, Broker Management, Other – Ethics and Professionalism; Clock Hours: 3

- 8) Course – "Procuring Cause: Who's (sic) Commission is IT Anyway?" Author/Owner: Marcie Roggow; Provider: Hawaii Association of REALTORS®; Course Categories: Real Estate Law, Risk Management, Broker Management, Other – Ethics and Professionalism; Clock Hours: 3
 - 9) Course – "Identifying Trouble Areas in Residential Building & Permitting;" Author/Owner: BIA-Hawaii; Provider: Shari Motooka-Higa; Course Category: Other – Residential Construction Basics
 - 10) Course – "Real Estate Hot Topics 2015-2016;" Author/Owner: Scott A. Sherley; Provider: Real Class, Inc.; Course Categories: Real Estate Law, Risk Management, Property Management; Clock Hours: 3
 - c. Continuing Education Core Course
 - d. Elective Courses
 - e. Evaluation and Education Program
 - f. ARELLO Certification Program
 - g. Continuing Education Review Panel
5. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency
 - a. Administrative Issues
 - b. Applications
 - c. Broker Curriculum and Resources – Broker Curriculum Enhancement Project
 - d. Salesperson's Curriculum and Resources
 - e. Evaluation and Education Program
 - 1) Continuing Ed Express (5)
 - 2) ProSchools/OnCourse Learning (17)
 - f. Education Equivalency
 - g. Other
6. Administration of Examinations
 - a. PSI
 - 1) Licensing Examination Statistics – July 2015
 - 2) School Pass/Fail Rates – July 2015
 - 3) School Summary by Test Category – July 2015
 - b. Uniform Section Equivalency
 - c. Test Development
 - d. Exam Monitoring
 - e. Instructor Workshop
 - f. Examination Contract
7. Educator's Forum
 - a. Hawaii Association of REALTORS®
 - b. Public and Private Institutions of Higher Education
8. Program of Work, FY16
 - a. Advice, Education, and Referral
 - b. Meetings and Symposium
 - c. Annual Report, Quarterly Bulletin, and School – August 2015 REC Bulletin to be distributed
 - d. Neighbor Island Outreach – Friday, Sept. 4, 2015, West Hawaii Civic Center, Kailua-Kona, HI
 - e. Interactive Participation with Organizations
 - f. Real Estate Seminars
 - g. Legislative Participation, Research and Report
 - h. Instructor's Development Workshop
 - i. Real Estate Specialists' Office for the Day – Friday, September 4, 2015, West Hawaii Civic Center, Kailua-Kona, HI
 - j. Real Estate Speakership Program
 - k. New Technology Program and REC Web Site
 - l. Records Management

Individuals who require special needs accommodations are invited to call the Senior Real Estate Specialist at 586-2643, at least **4 working days** in advance of the meeting.

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- m. Information Distribution System
 - n. New Salesperson and New Broker Startup Kits
 - o. Cooperative Education, Research and Administration Program
 - p. Division and Department Programs
 - q. Staff and Commissioner Development
 - r. Real Estate Reference Library
 - s. Ad Hoc Committee on Education (ACE)
9. Special Issues
10. ARELLO, REEA and Other Organizations
11. Budget and Finance Report
12. Next Meeting: Friday, September 4, 2015
Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at 9:30 a.m.
West Hawaii Civic Center
Community Meeting Hale
74-5044 Ane Keohokalole Hwy., Bldg. G
Kailua-Kona, Hawaii 96740
13. Adjournment