

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: December 10, 2014

Time: Upon adjournment of the Condominium Review Committee meeting, upon adjournment of the Laws and Rules Review Committee meeting, that convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Aileen Wada, Broker / Honolulu Commissioner
Bruce Faulkner, Broker / Maui Commissioner
Scott Arakaki, Public Member / Honolulu Commissioner
Nikki T. Senter, Public Member / Honolulu Commissioner
Rowena Cobb, Chair / Broker / Kauai Commissioner
Laurie Lee, Broker / Honolulu Commissioner
Scott Sherley, Broker / Hawaii Island Commissioner
Michael Pang, Broker / Honolulu Commissioner

Miles Ino, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Amy Endo, Real Estate Specialist
David Grupen, Real Estate Specialist
Benedyne Stone, Condominium Specialist
Cynthia Yee, Senior Condominium Specialist
Shari Wong, Deputy Attorney General
Amy Fujioka, Recording Secretary

Others: Elarka Yuen, Coldwell Banker
Carlton Choy, Inet Realty
David Ng, Inet Realty
Everett Kaneshige
Marsha Shimizu, Hawaii Association of REALTORS®
Susan Yoshioka, Inet Realty
Carol M. Egan, Attorney at Law
Carol Ball, Carol Ball Realty

Absent: Aleta Klein, Broker / Honolulu Commissioner

Call to Order: Chair Cobb called the meeting to order at 9:53 a.m., at which time quorum was established.

Chair's Report: Chair Cobb stated the Committee may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with section 92-5(a)(1), HRS, and to consult with the Board's attorney on questions and issues pertaining to the Board's powers, duties, privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Commissioner Klein was excused from the meeting. Prior notification of her non-attendance was received.

Real Estate
Specialist's Report:

Additional Distribution

The following was distributed as additional distribution:

4. Continuing Education Administration, Curriculum, Courses, Providers and Instructors
 - c. Continuing Education Core Course – Solicitation for development of 2015-2016 Core Course – Quotes received by 12/1/14 deadline
8. Program of Work, FY '15
 - f. Real Estate Seminars – Be Condo Smart Evaluation

Minutes of Previous Meeting

Upon a motion by Commissioner Faulkner, seconded by Commissioner Lee, it was voted on and unanimously carried to accept the minutes of the November 12, 2014 Education Review Committee meeting.

Chair Cobb took the agenda out of order to accommodate those who were present.

Prelicensure Education: Applications

Instructor – Carlton D. Choy, Salesperson Curriculum, School: Inet Realty, Principal – Susan Yoshioka

Mr. Carlton Choy was present to answer questions. Senior Real Estate Specialist Fujimura stated that Mr. Choy has submitted information documenting his real estate-related teaching experience teaching for review by the Commission.

Mr. Choy stated that he loves teaching. He noted that younger students need to be taught differently than older students, and it is important to emphasize the code of ethics for real estate license candidates. Commissioner Pang expressed his appreciation of Mr. Choy's thorough and complete application.

Upon a motion by Commissioner Arakaki, seconded by Commissioner Sherley, it was voted on and unanimously carried to approve Mr. Carlton D. Choy as a Prelicensure Instructor, Salesperson Curriculum, for Inet Realty.

Instructor – Elarka S. H. Yuen, Salesperson and Broker Curricula; School: Coldwell Banker Pacific Properties Real Estate School, Principal – Trudy Nishihara

Ms. Elarka Yuen was present to answer questions. Ms. Yuen stated that she has been a guest lecturer for Coldwell Banker since August 2013. She enjoys instructing the prelicensing topics and especially, ethics. However, she stated it is a challenge to ensure information is current and up-to-date.

Commissioner Wada questioned whether more experience is needed to teach the broker curriculum. Senior Specialist Fujimura explained that the requirements to be a prelicensing instructor include practicing as a broker in Hawaii, and meeting the broker experience qualifications. All prelicensing instructors, therefore, have

real estate broker experience which should help them instruct the broker level prelicense course.

Commissioner Lee commented that she noticed the good comments in Ms. Yuen's course evaluations.

Upon a motion by Commissioner Sherley, seconded by Commissioner Faulkner, it was voted on and unanimously carried to approve Ms. Elarka Yuen as a Prelicense Instructor, Salesperson and Broker Curricula for Coldwell Banker Pacific Properties Real Estate School.

Continuing Education: Continuing Education Core Course

Senior Real Estate Specialist Fujimura reported that solicitation for the development of the Commission's 2015-2016 Core Course resulted in three quotes received by the 12/1/2014 deadline.

Commissioner Pang recused himself from discussion and decision making due to conflict of interest.

Executive Session: Upon a motion by Commissioner Arakaki, seconded by Commissioner Senter, it was voted on and unanimously carried to enter into executive session, pursuant to section 92-5(a)(1), HRS, "To consider and evaluate personal information, relating to individuals applying for professional or vocational licenses cited in section 26-9 or both;" and pursuant to section 92-5(a)(4), HRS, "To consult with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities."

Upon a motion by Commissioner Arakaki, seconded by Commissioner Sherley, it was voted on and unanimously carried to move out of executive session.

Upon a motion by Commissioner Sherley, seconded by Commissioner Wada, it was voted on and unanimously carried to approve the selection of Mr. Everett Kaneshige as developer of the Commission's 2015-2016 Core Course.

Continuing Education: Administrative Issues

2013-2014 Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Faulkner, seconded by Commissioner Senter, it was voted on and unanimously carried to ratify the attached list.

Prelicense Education: Administrative Issues

New Salesperson Licensees 2014

Reports and graphs of new salespersons licensed to date in 2014 were distributed to the Commissioners for their information.

Change in School Ownership – Vitousek Real Estate School

The Realty Company, Ltd submitted a letter regarding the purchase of The Vitousek Real Estate School.

Upon a motion by Commissioner Arakaki, seconded by Commissioner Lee, it was voted on and unanimously carried to approve the change of School Ownership of Vitousek Real Estate School to the Realty Company, Ltd.

Evaluation and Education Program

Copies of evaluations of the independent study courses from the following Prelicense Schools were distributed to the Commissioners for their information:

- Proschools, Inc. (16, October 2014)
- Continuing Ed Express (5)
- ProSchool, Inc. (14, November 2014)

Administration of
Examinations:

PSI

Licensing Examination Statistics – November 2014

Examination statistics for November 2014 were distributed to the Commissioners for their information.

School Pass/Fail Rates – November 2014

School pass/fail rate statistics for November 2014 were distributed to the Commissioners for their information.

School Summary by Test Category – November 2014

Copies of the November 2014 test category summary reports, by school, were distributed to the Commissioners for their information.

PSI User Group Meeting 10/28-30/14

Real Estate Specialist Endo attended the PSI User Group Meeting held in Las Vegas in October. The purpose of the meeting was to update PSI clients on their services, performance and future plans.

Specialist Endo stated that information regarding security challenges of technology (possibly banning of watches and glasses) to be interesting. She also noted that presentation of Oregon's conversion to an online system mirrors Hawaii's online education system.

Program of Work:

Neighbor Island Outreach/Real Estate Specialists' Office of the Day

The next Neighbor Island Outreach and Real Estate Specialists' Office for the Day are scheduled on January 7, 2015, at the REALTORS'® Association of Maui, Inc.

Real Estate Seminars

Ms. Marsha Shimizu, Hawaii Association of REALTORS® was present to provide a recap of the Commission's real estate seminar, "Be Condo Smart", which was held on November 19, 2014 at the Honolulu Country Club. Ms. Shimizu reported that the speakers were very knowledgeable, and presented excellent information to a good turnout of attendees. She also stated that a DVD will be available after the Olelo broadcasts are completed.

Budget and
Education Finance
Report:

Real Estate Education Fund

Upon a motion by Commissioner Wada, seconded by Commissioner Arakaki, it was voted on and unanimously carried to accept the Real Estate Education Fund report for month ending September 30, 2014.

Next Meeting:

Wednesday, January 7, 2015

Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at 9:30 a.m.

REALTORS'® Association of Maui, Inc.
441 Ala Makani Place
Kahului, Hawaii 96732

Adjournment:

With no further business to discuss, Chair Cobb adjourned the meeting at 11:13 a.m.

Reviewed and approved by:

/s/ Diane Choy Fujimura

Diane Choy Fujimura
Senior Real Estate Specialist

December 16, 2014

Date

[X] Minutes approved as is.

[] Minutes approved with changes, see minutes of _____