

January 19, 2022

BOARD OF GOVERNORS
HAWAII JOINT UNDERWRITING PLAN
Virtual Meeting via Zoom Meeting Application

I. Call to Order

Ms. Maria Carvalho called the meeting to order at 9:01 a.m.

Members Present:

Maria Carvalho (Zephyr Insurance)
Todd Feltman (State Farm)
Reid Higashi (Business Insurance Services, Inc.)
Lance Kawano (First Insurance Company of Hawaii)
Chenise Morrow-Blalock (Hawaii Independent Insurance Agents Association)
Lane Nishioka (Island Insurance)
Kim Sato (Farmers Hawaii)

Others Present:

Jerry Bump (DCCA/Insurance Division)
Claire Taise-Chee (DCCA/Insurance Division)
Thomas Assad (AIPSO)
Natalie Benkovich (AIPSO)
Jim Chrones (AIPSO)
Rachel Holmes (AIPSO)
Paula Pallozzi (AIPSO)
Edward Sullivan (AIPSO)
Meredith Chin (First Insurance Company of Hawaii)

Members Absent:

None

II. Reading of Antitrust Statement

The antitrust statement was read by Ms. Carvalho as follows:

“As members of this organization or participants in this meeting, we need to be mindful of the constraints of the antitrust laws. There shall be no discussions of agreements or concerted actions that may restrain competition. This prohibition includes the exchange of information concerning individual company rates, coverages, market practices, claims settlement practices or any other competitive aspect of an individual company’s operation. Each member or participant is

obligated to speak up immediately for the purpose of preventing any discussion falling outside the bounds indicated.”

III. Approval of Minutes

Mr. Feltman moved and Mr. Nishioka seconded the motion to approve the meeting minutes from October 20, 2021. The motion passed with members Carvalho, Feltman, Higashi, Morrow-Blalock, Nishioka, and Sato voting in favor and member Kawano abstaining because he was not present at the October 20, 2021 meeting.

IV. Financial Reports from the Hawaii Joint Underwriting Plan

Financial reports from AIPSO were distributed to the board members via email by Mr. Bump. No questions were posed.

V. Items for Discussion

A. Cash Flow Report

Updated cash flow report from AIPSO was distributed to the board members in the board packet via email by Mr. Bump. Mr. Bump noted that it is as a result of the JUP issuing an assessment that the cash flow is now in a better position. Mr. Assad said that AIPSO will do an analysis of what the cash requirement will be when AIPSO starts as the servicing provider.

B. AIPSO Servicing Provider Update

Ms. Benkovich presented AIPSO’s project status report on transitioning to be the HJUP’s servicing provider and identified IC International as the on-island presence.

C. Transition for Servicing Carriers

The board and AIPSO discussed transition dates and language for flyer templates for servicing carriers to notify producers and insureds of the transition. Mr. Bump requested that servicing carriers submit their final drafts for approval before sending them out.

VI. Next Board Meeting

April 20, 2022 at 9:00 a.m.

VII. Adjournment

The meeting was adjourned at 9:59 a.m.