Date: Wednesday, February 11, 2015

Time: Upon adjournment of the Condominium Review Committee Meeting, upon adjournment of the Laws and Rules Review Committee meeting which convenes at 9:00 a.m.

Place: King Kalakaua Building
Queen Liliuokalani Conference Room
335 Merchant Street, 1st Floor
Honolulu, HI 96813

The Commission may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with Section 92-5(a)(1), HRS, and to consult with the Commission’s attorney on questions and issues pertaining to the Commission’s powers, duties, privileges, immunities, and liabilities in accordance with Section 92-5(a)(4), HRS.

1. Call to Order, Public Notice, Quorum

2. Chair’s Report

3. Senior Real Estate Specialist’s Report
   a. Announcements, Introduction, Correspondence, and Additional Distribution
   b. Minutes of Previous Meeting – Minutes of January 7, 2015

4. Continuing Education Administration, Curriculum, Courses, Providers, and Instructors
   a. Administrative Issues - 2015-2016 Continuing Education Providers and Courses Ratification List
   b. Applications
     1) Course – “The ABCs of Escrow; Author/Owner: Suzette Nasser; Provider: tbd; Course Categories: Real Estate Law, Other: Escrow and Transaction Management; Clock Hours: 3
     2) Provider – American Dream Real Estate School, LLC, Administrator – Todd Cordrey
     3) Course – “Raising Standards of Communication with Everthing Disc®”; Author/Owner: Beth Holiday (Authorized Distributor – Everything Disc); Provider: Hawaii Business Training; Course Categories: Other – Improving licensee’s communication with sellers/buyers; Clock Hours: 6
     4) Course – “Selling to Chinese Customers (Chinese Nationals)”; Author/Owner: Eddie Flores, Jr. and Bryan P. Andaya, Esq.; Provider: Eddie Flores Real Estate Continuing Education; Course Categories: Real Estate Law, Other – Legal and other issues dealing with Chinese Nationals (non-resident citizens); Clock Hours: 3
     5) Course – “Navigating the DPP and Tax Websites”; Author/Owner: Abe Lee; Provider: Abe Lee Seminars; Course Categories: Technology and the Licensee, Other – Research Information on Oahu Properties; Clock Hours: 3
     6) Course – “Judicial System and Real Estate”; Author/Owner: Abe Lee; Provider: Abe Lee Seminars; Course Category: Real Estate Law; Clock Hours: 3
   c. Continuing Education Core Course
   d. Elective Courses
   e. Evaluation and Education Program
   f. ARELLO Certification Program
   g. Continuing Education Review Panel

5. Prelicensing Education Administration, Curriculum, Schools, Instructors, and Equivalency
   b. Applications
   c. Broker Curriculum and Resources – Broker Curriculum Enhancement Project
   d. Salesperson’s Curriculum and Resources
   e. Evaluation and Education Program
     1) ProSchools, Inc. (10)
     2) Seiler School of Real Estate (2)
f. Education Equivalency

g. Other

6. Administration of Examinations
   a. PSI
      1) Licensing Examination Statistics – January 2015
      2) School Pass/Fail Rates – January 2015
      3) School Summary by Test Category – January 2015
   b. Uniform Section Equivalency
   c. Test Development
   d. Exam Monitoring
   e. Instructor Workshop
   f. Examination Contract

7. Educator's Forum
   a. Hawaii Association of REALTORS®
   b. Public and Private Institutions of Higher Education

8. Program of Work, FY '15
   a. Advice, Education, and Referral
   b. Meetings and Symposium
   c. Annual Report, Quarterly Bulletin, and School
   d. Neighbor Island Outreach
   e. Interactive Participation with Organizations
   f. Real Estate Seminars
   g. Legislative Participation, Research and Report
   h. Instructor's Development Workshop
   i. Real Estate Specialists' Office for the Day
   j. Real Estate Speakership Program
   k. New Technology Program and REC Web Site
   l. Records Management
   m. Information Distribution System
   n. New Salesperson and New Broker Startup Kits
   o. Cooperative Education, Research and Administration Program
   p. Division and Department Programs
   q. Staff and Commissioner Development
   r. Real Estate Reference Library
   s. Ad Hoc Committee on Education (ACE) - Report –Meeting of January 20, 2015

9. Special Issues

10. ARELLO, REEA and Other Organizations

11. Budget and Finance Report

    Upon adjournment of the Condominium Review Committee Meeting, which is upon
    adjournment of the Laws and Rules Review Committee meeting, which convenes
    at 9:00 a.m.
    King Kalakaua Building
    Queen Liliuokalani Conference Room
    335 Merchant Street, 1st Floor
    Honolulu, HI 96813

13. Adjournment

Individuals who require special needs accommodations are invited to call the Senior Real Estate Specialist at 586-2643, at least 4 working days in advance of the meeting.