

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: January 7, 2015

Time: Upon adjournment of the Condominium Review Committee meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:30 a.m.

Place: REALTORS® Association of Maui
441 Ala Makani Place
Kahului, Maui

Present: Rowena Cobb, Chair / Broker / Kauai Commissioner
Aileen Wada, Vice Chair, Broker / Honolulu Commissioner
Bruce Faulkner, Broker / Maui Commissioner
Scott Arakaki, Public Member / Honolulu Commissioner
Nikki Senter, Public Member / Honolulu Commissioner
Laurie A. Lee, Broker / Honolulu Commissioner
Scott Sherley, Broker / Hawaii Island Commissioner
Michael Pang, Broker / Honolulu Commissioner

Neil K. Fujitani, Supervising Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Shari Wong, Deputy Attorney General
Tammy Norton, Recording Secretary

Others: Carol Ball, Carol Ball & Associates
Keone Ball, Carol Ball & Associates
Rick Kiefer, Cades Schutte LLP
Jeannie Wenger
Helen MacArthur, RAM Government Affairs Committee

Absent: Aleta Klein, Broker / Interim Honolulu Commissioner

Call to Order: The Chair called the meeting to order at 10:15 a.m., at which time quorum was established.

Chair's Report: The Chair stated the Committee may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with section 92-5(a)(1), HRS, and to consult with the Board's attorney on questions and issues pertaining to the Board's powers, duties, privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Commissioner Klein was excused from the meeting. Prior notification of her non-attendance was received.

Real Estate
Specialist's Report:

Minutes of Previous Meeting

Upon a motion by Commissioner Faulkner, seconded by Commissioner Sherley, it was voted on and unanimously carried to accept the minutes of the December 10, 2014 Education Review Committee meeting as circulated.

Continuing Education: Administrative Issues

2014-2015 Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Arakaki, seconded by Commissioner Faulkner, it was voted on and unanimously carried to ratify the 2015-2016 Continuing Education Providers and Courses Ratification list.

Applications

Course – "Credit IQ"; Author/Owner: American Reporting Company, LLC – Lynn Brandei; Provider: Shari S. Motooka-Higa; Course Categories: Dispute Resolution, Risk Management; Other – Basic Principles; Clock Hours: 3

Upon a motion by Commissioner Sherley, seconded by Commissioner Lee, it was voted on and unanimously carried to approve "Credit IQ" as a three-credit hour continuing education elective course, under the course categories Dispute Resolution, Risk Management; and Other – Basic Principles.

Course – "Understanding Credit Scores & Appraisal Comparables"; Author/Owner: American Reporting Company, LLC – Lynn Brandei; Provider: Shari S. Motooka-Higa; Course Categories: Property Management, Risk Management; Other – Appraisal Principles; Clock Hours: 3

Upon a motion by Commissioner Sherley, seconded by Commissioner Faulkner, it was voted on and unanimously carried to approve "Understanding Credit Scores & Appraisal Comparables" as a three-credit hour continuing education elective course, under the course categories Property Management, Risk Management; and Other – Appraisal Principles.

Prelicense Education: Administrative Issues

New Salesperson Licensees 2014

Reports and graphs of new salespersons licensed to date in 2014 were distributed to the Commissioners for their information.

SEO Fujitani reported that of the 18,000 real estate licensees, approximately 16,000 have renewed, 650 are pending.

Applications - Guest Lecturer – Keone J.E. Ball, Salesperson Curriculum – Contracts, Agency, Brokerage Management, Ethics, Licensing Laws, State Land Use Law, Condominiums, School: Carol Ball School of Real Estate, Principal – Carol Ball

Upon a motion by Commissioner Sherley, seconded by Commissioner Arakaki, it was voted on and unanimously carried to approve Keone J. E. Ball as a guest lecturer for Carol Ball School of Real Estate for the following subject matters: contracts, agency, brokerage, ethics, licensing law, State land use, and condominiums.

Evaluation and Education Program

Copies of evaluations of the independent study course from the following prelicense school was distributed to the Commissioners for their information:

- Continuing Ed Express (5)

Administration of Examinations:

PSI

Stats to be provided at the February 2015 meeting.

Educator's Forum:

Hawaii Association of REALTORS® – No discussion presented.

Public and Private Institutions of Higher Education – No discussion presented.

Program of Work:

Annual Report, Quarterly Bulletin, and School Files

The January 2015 issue of School Files has been distributed to those registered Schools, Providers and Instructors.

Staff is currently working on the February 2015 issue of the *Bulletin*. Once available, the *Bulletin* will be posted on the Commission's website: www.hawaii.gov/hirec.

Ad Hoc Committee on Education (ACE)

The next meeting to be held on January 20, 2015 at 9:30 a.m. The Committee will be discussing Core A and B with the selected vendor.

Special Issues:

None presented.

ARELLO, REEA and Other Organizations:

No report presented.

Budget and Finance Report:

Real Estate Education Fund

No report presented.

Next Meeting: Wednesday, February 11, 2015
 Upon adjournment of the Condominium Review Committee Meeting, which is upon
 adjournment of the Laws and Rules Review Committee meeting, which convenes at
 9:00 a.m.
 Queen Liliuokalani Conference Room
 King Kalakaua Building
 335 Merchant Street, First Floor
 Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Sherley adjourned the meeting at
 10:28 a.m.

Reviewed and approved by:

/s/ Diane Choy Fujimura

Diane Choy Fujimura
Senior Real Estate Specialist

January 13, 2015

Date

[X] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____