

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: May 14, 2014

Time: Upon adjournment of the Condominium Review Committee meeting, upon adjournment of the Laws and Rules Review Committee meeting, that convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Rowena Cobb, Chair / Broker / Kauai Commissioner
Aileen Wada, Broker / Honolulu Commissioner
Frances Gendrano, Broker / Honolulu Commissioner
Scott A. Sherley, Broker / Hawaii Island Commissioner
Bruce Faulkner, Broker / Maui Commissioner
Scott Arakaki, Public Member / Honolulu Commissioner
Nikki T. Senter, Public Member / Honolulu Commissioner
Laurie Lee, Broker / Honolulu Commissioner

Neil Fujitani, Supervising Executive Officer
Miles Ino, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Amy Endo, Real Estate Specialist
David Grupen, Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Benedyne Stone, Condominium Specialist
Katherine Linster, Condominium Specialist
Shari Wong, Deputy Attorney General
Amy Fujioka, Recording Secretary

Others: James M. K. Stone, Coldwell Banker Pacific Properties Real Estate School

Call to Order: The Chair called the meeting to order at 9:34 a.m., at which time quorum was established.

Chair's Report: The Chair stated the Committee may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with section 92-5(a)(1), HRS, and to consult with the Board's attorney on questions and issues pertaining to the Board's powers, duties, privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Real Estate Specialist's Report: Minutes of Previous Meeting
Upon a motion by Commissioner Faulkner, seconded by Commissioner Lee, it was voted on and unanimously carried to accept the minutes of the April 7, 2014 Education Review Committee meeting.

Continuing Education: Administrative Issues

2013-2014 Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Sherley, seconded by Commissioner Gendrano, it was voted on and unanimously carried to ratify the following list:

<u>Registration/Certification</u>	<u>Effective Date</u>
Course(s)	
“Give Your Clients the Green Light: Simple Ways to Green a Home” (3 credits) (ARELLO/McKissock, LP)	March 31, 2014
“How to Work with Real Estate Investors – Part 2” (ARELLO/McKissock, LP)	(3 credits) March 31, 2014
“A New Look at Contract Law” (ARELLO/American School of Real Estate)	(3 credits) April 21, 2014
“Craigslist Marketing: How to Effectively Use Craigslist and Avoid Scams” (3 cr) (ARELLO/American School of Real Estate)	April 21, 2014
“Demystifying Appraisals” (ARELLO/American School of Real Estate)	(3 credits) April 21, 2014
“How to Work with Real Estate Investors – Part 2” (ARELLO/American School of Real Estate)	(3 credits) April 21, 2014

Applications

Course – “D’ Is For Disclosure: What Every Licensee Needs To Know”;
Author/Owner: James M. K. Stone; Provider: Coldwell Banker Pacific Properties
Real Estate School; Course Categories: Real Estate Law, Risk Management,
Other: Disclosure; Clock Hours: 3

Mr. James Stone was present to answer any questions. Mr. Stone created this course to focus on disclosure obligations in real estate to reduce legal claims against real estate brokers, salespersons and their clients. He explained that the course would cover HRS 508D and 467 and focus on the seller’s real property disclosure statement, and how to avoid claims.

The course stresses that sellers must act in good faith and disclose all material facts, but also buyers should notice any red flags and question any issues of concern to avoid a RICO complaint or lawsuit.

The Commissioners agreed that this is an important and timely course.

Senior Real Estate Specialist Fujimura pointed out on page 14, the word, “Realtor®” should be replaced by “licensee.”

Upon a motion by Commissioner Sherley, seconded by Commissioner Gendrano, it was voted on and unanimously carried to approve “D Is For Disclosure: What Every Licensee Needs To Know” as a three credit hour continuing education elective course, under the course categories: Real Estate Law, Risk Management, Other: Disclosure.

Continuing Education Core Course

Copies of a summary of the meeting for review of the first draft of the Core B course were distributed to the Commissioners for their information.

Senior Specialist Fujimura stated that she received the second draft this week and the Ad Hoc Committee on Education ("ACE") will be reviewing it. She also commented that the Train-the-Trainer session is scheduled for 7/14/2014 at the Honolulu Board of REALTORS®, and the course may be offered thereafter.

Commissioner Sherley questioned seeing advertisements of the course at this time. Senior Specialist Fujimura commented that the course should be labeled "pending approval" in any advertisement prior to the final acceptance approval of Core B, 2013-2014.

Senior Specialist Fujimura stated that for the 2015-2016 biennium, 8 credit hours of Core will be required (4 credit hours for Core A and 4 credit hours for Core B). She is asking for ideas of two topics.

Prelicense Education: Applications

Instructor – Ken Kiyohara, Coldwell Banker Pacific Properties Real Estate School, Trudy Nishihara - Principal, Salesperson and Broker Curriculums

Upon a motion by Commissioner Faulkner, seconded by Commissioner Sherley, it was voted on and unanimously carried to approve Ken Kiyohara as an instructor for Coldwell Banker Pacific Properties Real Estate School, Salesperson and Broker curriculums.

Evaluation and Education Program

Copies of evaluations of the independent study courses from the following prelicense schools were distributed to the Commissioners for their information:

- Proschools, Inc. (10)
- Continuing Ed Express (5)
- Abe Lee Seminars (38)
- Coldwell Banker (22)

Administration of Examinations:

PSI

Licensing Examination Statistics – April 2014

Examination statistics for April 2014 were distributed to the Commissioners for their information.

School Pass/Fail Rates – April 2014

School pass/fail rate statistics for April 2014 were distributed to the Commissioners for their information.

School Summary by Test Category – April 2014

Copies of the April 2014 test category summary reports, by school, were distributed to the Commissioners for their information.

Program of Work: Annual Report, Quarterly Bulletin, and School Files

Senior Real Estate Specialist Fujimura reported that the May 2014 issue of the Real Estate Commission Bulletin was distributed and is available on the Commission's website: www.hawaii.gov/hirec.

Budget and Finance Report: Upon a motion by Commissioner Faulkner, seconded by Commissioner Lee, it was voted on and unanimously carried to accept the Real Estate Education Fund Finance Report for the period ending March 31, 2014.

Next Meeting: Wednesday, June 18, 2014
Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at 9:00 a.m.
King Kalakaua Building
Queen Liliuokalani Conference Room
335 Merchant Street, 1st Floor
Honolulu, Hawaii

Adjournment: With no further business to discuss, Chair Cobb adjourned the meeting at 9:54 a.m.

Reviewed and approved by:

/s/ Diane Choy Fujimura
Diane Choy Fujimura
Senior Real Estate Specialist

May 29, 2014
Date

[X] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____