

EDUCATION REVIEW COMMITTEE
REAL ESTATE COMMISSION
Professional and Vocational Licensing Division
Department of Commerce and Consumer Affairs
State of Hawaii
www.hawaii.gov/hirec

MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

Date: February 12, 2014

Time: Upon adjournment of the Condominium Review Committee meeting, upon adjournment of the Laws and Rules Review Committee meeting, that convened at 9:00 a.m.

Place: Queen Liliuokalani Conference Room
King Kalakaua Building
335 Merchant Street, First Floor
Honolulu, Hawaii

Present: Rowena Cobb, Chair / Broker / Kauai Commissioner
Aileen Wada, Vice Chair / Broker / Honolulu Commissioner
Frances Gendrano, Broker / Honolulu Commissioner
Bruce Faulkner, Broker / Maui Commissioner
Scott Arakaki, Public Member / Honolulu Commissioner
Nikki T. Senter, Public Member / Honolulu Commissioner
Scott A. Sherley, Broker / Hawaii Island Commissioner
Laurie Lee, Broker / Honolulu Commissioner

Neil Fujitani, Supervising Executive Officer
Miles Ino, Executive Officer
Diane Choy Fujimura, Senior Real Estate Specialist
Amy Endo, Real Estate Specialist
David Grupen, Real Estate Specialist
Cynthia Yee, Senior Condominium Specialist
Benedyne Stone, Condominium Specialist
Katherine Linster, Condominium Specialist
Shari Wong, Deputy Attorney General
Amy Fujioka, Recording Secretary

Call to Order: The Chair called the meeting to order at 9:30 a.m., at which time quorum was established.

Chair's Report: The Chair stated the Committee may move into Executive Session to consider and evaluate personal information relating to individuals applying for licensure in accordance with section 92-5(a)(1), HRS, and to consult with the Board's attorney on questions and issues pertaining to the Board's powers, duties, privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.

Real Estate
Specialist's Report: Minutes of Previous Meeting

Upon a motion by Commissioner Arakaki, seconded by Commissioner Faulkner, it was voted on and unanimously carried to accept the minutes of the January 8, 2014 Education Review Committee meeting.

Continuing Education: Applications

2013-2014 Continuing Education Providers and Courses Ratification List

Upon a motion by Commissioner Arakaki, seconded by Commissioner Gendrano, it was voted on and unanimously carried to ratify the following list:

<u>Registration/Certification</u>	<u>Effective Date</u>
Course(s)	
"Real Estate Market Pulse V1.0" (3 credits) (ARELLO/Dearborn Publishing, Inc.)	December 27, 2013
"Money Laundering in the Real Estate Industry" (3 credits) (John Madinger)	January 10, 2014
"Position Your Business for Profit" (12 credits) (Hawaii Association of Realtors)	January 14, 2014
"AVM's, RVM's and Showing Consumers the Difference" (3 credits) (National/Honolulu Board of Realtors)	January 17, 2014
"NAR's e-PRO Certification: Day 1" (6 credits) (National/Honolulu Board of Realtors)	January 17, 2014
"Military Relocation Professional Certification Core Course" (6 credits) (National/Honolulu Board of Realtors)	January 17, 2014
"Seniors Real Estate Specialist (SRES) Designation Course" (12 credits) (National/Honolulu Board of Realtors)	January 17, 2014
"Seller Representative Specialist (SRS) Designation Course" (12 credits) (National/Honolulu Board of Realtors)	January 17, 2014
"Basics of Green Building for Real Estate" (3 credits) (ARELLO/McKissock, LP)	January 27, 2014
"Demystifying Appraisals" (3 credits) (ARELLO/McKissock, LP)	January 27, 2014
"Mortgage Fraud Finds New Paths in Real Estate" (3 credits) (ARELLO/Continuing Ed Express)	January 27, 2014
"Resolving Transaction Disputes" (3 credits) (ARELLO/Continuing Ed Express)	January 27, 2014
School(s)	
Abe Lee Seminars (Prelicense Independent Study Course – Broker Curriculum)	January 24, 2014

Course - “Qualifying the Buyer Under New Regulations”; Provider: ProSchools, Inc.; Course Category: Finance; Clock Hours: 3

Commissioner Lee felt that the material on pages 1 to 3 under, “The Role of the Licensee,” is unnecessary information for the majority of licensees, is not directly related to the course content, and appears to detract from moving to the main course topic. Commissioner Faulkner agreed and commented that the content is more appropriate for mortgage brokers. Commissioner Gendrano commented that the information on the role of the licensee may be more like an overview. Commissioner Cobb added that there are so many levels of knowledge and understanding on the part of licensees and the information may be appreciated by some licensees. Commissioner Lee commented that it may be redundant since they already have experience as licensees. Senior Real Estate Specialist commented, it is an on-line course so licensees taking the course may progress at their own pace.

Commissioner Senter questioned whether the title of the last two pages in Lesson 1 should be “Qualifying Your Buyers Review” instead of “Qualifying Your Buyers”.

Upon a motion by Commissioner Arakaki, seconded by Commissioner Gendrano, it was voted on and unanimously carried to approve “Qualifying the Buyer Under New Regulations,” as a three-hour elective course, under the course category: Finance.

Continuing Education
Core Course:

Pacific Real Estate Institute, the Commission’s developer of the Commission’s core course, 2013-2014, has requested an adjustment to the deadline schedule for Core B.

Upon a motion by Commissioner Sherley, seconded by Commissioner Faulkner, it was voted on and unanimously carried to approve the adjusted deadline schedule for the Core B course.

Prelicense Education: Applications

Instructor – Allen Samuel Fahrni, Fahrni School of Real Estate, Helen Fahrni – Principal, Salesperson curriculum

Upon a motion by Commissioner Sherley, seconded by Commissioner Gendrano, it was voted on and unanimously carried to approve Allen Samuel Fahrni as an instructor for Fahrni School of Real Estate, Salesperson curriculum.

Evaluation and Education Program

Copies of evaluations of the independent study courses from the following prelicense schools were distributed to the Commissioners for their information:

- Abe Lee Seminars (15)
- ProSchools, Inc. (18)
- Seiler School of Real Estate (1)

Other:

Real Estate Specialist Grupen announced that the new Real Estate Prelicense system will be going live on Tuesday, February 18, 2014. The system would require users to create an account to access information on “My CE Status,” linking a license, prelicense courses and license renewals.

Real Estate Specialist Grupen added that staff and some prelicense schools have been trained on the new Prelicense system.

Administration of
Examinations:

PSI

Licensing Examination Statistics – January 2014

Examination statistics for January 2014 were distributed to the Commissioners for their information.

School Pass/Fail Rates – January 2014

School pass/fail rate statistics for January 2014 were distributed to the Commissioners for their information.

School Summary by Test Category – January 2014

Copies of the January 2014 test category summary reports, by school, were distributed to the Commissioners for their information.

Program of Work:

Annual Report, Quarterly Bulletin, and School Files

Senior Real Estate Specialist Fujimura reported that the January 2014 issue of School Files was distributed in January and the February 2014 issue of the Real Estate Commission Bulletin is available on the Commission's website: www.hawaii.gov/hirec.

The February 2014 issue of the Real Estate Bulletin will be distributed shortly.

Ad Hoc Committee on Education ("ACE")

Senior Real Estate Specialist Fujimura stated that the next ACE meeting will be on April 17, 2014, and the course materials for Core B will be reviewed.

Next Meeting:

Wednesday, March 12, 2014

Upon adjournment of the Condominium Review Committee Meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convenes at 9:00 a.m.

King Kalakaua Building
Queen Liliuokalani Conference Room
335 Merchant Street, 1st Floor
Honolulu, Hawaii

Adjournment:

With no further business to discuss, Chair Cobb adjourned the meeting at 9:55 a.m.

Reviewed and approved by:

/s/ Diane Choy Fujimura
Diane Choy Fujimura
Senior Real Estate Specialist

2/21/2014
Date

[X] Minutes approved as is.
[] Minutes approved with changes, see minutes of _____