## EDUCATION REVIEW COMMITTEE REAL ESTATE COMMISSION Professional and Vocational Licensing Division Department of Commerce and Consumer Affairs State of Hawaii www.hawaii.gov/hirec

## MINUTES OF MEETING

The agenda for this meeting was filed with the Lieutenant Governor's Office as required by Section 92-7(b), Hawaii Revised Statutes.

| Date:           | September 11, 2013  |
|-----------------|---|
| Time:           | Upon adjournment of the Condominium Review Committee meeting, which is upon adjournment of the Laws and Rules Review Committee meeting, which convened at 9:00 a.m.   |
| Place:          | Queen Liliuokalani Conference Room<br>King Kalakaua Building<br>335 Merchant Street, First Floor<br>Honolulu, Hawaii  |
| Present:        | Walter Harvey, Chair / Broker / Honolulu Commissioner<br>Aileen Wada, Vice Chair / Broker / Honolulu Commissioner<br>Frances Gendrano, Broker / Honolulu Commissioner<br>Bruce Faulkner, Broker / Maui Commissioner<br>Scott Arakaki, Public Member / Honolulu Commissioner<br>Rowena Cobb, Broker / Kauai Commissioner<br>Nikki T. Senter, Public / Honolulu Commissioner<br>Scott A. Sherley, Broker / Hawaii Island Commissioner<br>Laurie Lee, Broker / Honolulu Commissioner<br>Neil Fujitani, Supervising Executive Officer<br>Miles Ino, Executive Officer<br>Diane Choy Fujimura, Senior Real Estate Specialist<br>Amy Endo, Real Estate Specialist<br>David Grupen, Real Estate Specialist<br>Katherine Linster, Condominium Specialist<br>Benedyne Stone, Condominium Specialist<br>Shari Wong, Deputy Attorney General<br>Amy Fujioka, Recording Secretary |
| Others:         | Aron Espinueva, Hawaii Association of REALTORS®   |
| Call to Order:  | The Chair called the meeting to order at 10:13 a.m., at which time quorum was established.  |
| Chair's Report: | The Chair stated the Committee may move into Executive Session to consider<br>and evaluate personal information relating to individuals applying for licensure in<br>accordance with section 92-5(a)(1), HRS, and to consult with the Board's<br>attorney on questions and issues pertaining to the Board's powers, duties,<br>privileges, immunities, and liabilities in accordance with section 92-5(a)(4), HRS.  |

Education Review Committee Minutes of the September 11, 2013 Meeting Page 2

| Real Estate           |   |                    |
|-----------------------|---|--------------------|
| Specialist's Report:  | Minutes of Previous Meeting   |                    |
|                       | Upon a motion by Commissioner Cobb, seconded by Commission<br>was voted on and unanimously carried to accept the minutes of<br>2013 Education Review Committee meeting.   |                    |
| Continuing Education: | Applications  |                    |
|                       | 2013-2014 Continuing Education Providers and Courses Rat  | tification List    |
|                       | Upon a motion by Commissioner Sherley, seconded by Commis Gendrano, it was voted on and unanimously carried to ratify the   |                    |
|                       | Registration/Certification  | Effective Date     |
|                       | Course(s)   |                    |
|                       | "Commercial Landlord Representation" (3 credits)<br>(ARELLO/The CE Shop, Inc.)  | August 1, 2013     |
|                       | "Determining Value of Commercial Properties" (3 credits)<br>(ARELLO/The CE Shop, Inc.)  | August 1, 2013     |
|                       | "How toWork with Real Estate Investors – Part 1" (3 credits)<br>(ARELLO/McKissock, LP)  | August 8, 2013     |
|                       | "Niche Marketing: Narrow Your Focus" (3 credits)<br>(ARELLO/McKissock, LP)  | August 8, 2013     |
|                       | "Real Estate Safety: Protect Yourself During a Showing" (3 cr)<br>(ARELLO/McKissock, LP)  | August 8, 2013     |
|                       | "Ethical Real Estate: The NAR Code" (3 credits)<br>(ARELLO/ProSchools, Inc.)  | August 8, 2013     |
|                       | "Evolving Real Estate Finance: What You Need to Know" (3 cr) (ARELLO/ProSchools, Inc.)  | August 8, 2013     |
|                       | Course – "Understanding Service and Emotional Support A<br>Author/Owner: Scott A. Sherley; Provider: Real Class Inc.;<br>Real Estate Law, Property Management, Risk Management;   | Course Categories: |
|                       | Commissioner Sherley recused himself from discussion and dec  | ision making.      |
|                       | Mr. Scott Sherley was present to answer any questions. Mr. She<br>the course would cover the Federal laws regarding Service Anim<br>Support Animals and how it affects residential property manager<br>management and condominiums. | nals and Emotional |
|                       | The Commissioners agreed that the course is excellent and is gr   | reatly needed.     |
|                       | Upon a motion by Commissioner Gendrano, seconded by Comm<br>was voted on and unanimously carried to approve "Understandir<br>Emotional Support Animals" as a three credit hour continuing ed  | ng Service and     |

Emotional Support Animals" as a three credit hour continuing education elective

Education Review Committee Minutes of the September 11, 2013 Meeting Page 3

|                       | course, under the course categories: Real Estate Law, Property Management, Risk Management.   |
|-----------------------|---|
|                       | School - Continuing Ed Express LLC, Principal – Elizabeth Luger<br>Anderson, Salesperson Curriculum   |
|                       | Senior Real Estate Specialist Fujimura noted that Continuing Ed Express LLC is already a Continuing Education Provider. Ms. Carol Ball will be the instructor.  |
|                       | Upon a motion by Commissioner Gendrano, seconded by Commissioner<br>Sherley, it was voted on and unanimously carried to approve Continuing Ed<br>Express LLC as a Prelicense School.  |
|                       | School-Independent Study Course – Continuing Ed Express LLC, Principal<br>– Elizabeth Luger Anderson, Salesperson Curriculum  |
|                       | Upon a motion by Commissioner Gendrano, seconded by Commissioner<br>Sherley, it was voted on and unanimously carried to approve the Independent<br>Study Course, Salesperson Curriculum offered by Continuing Ed Express LLC. |
|                       | Independent Study Course Instructor – Carol Ball, Salesperson Curriculum  |
|                       | Upon a motion by Commissioner Gendrano, seconded by Commissioner Lee, it was voted on and unanimously carried to approve Carol Ball as Independent Study Course Instructor, Salesperson Curriculum.                           |
| Prelicense Education: | Evaluation and Education Program  |
|                       | Copies of evaluations of the independent study courses from Abe Lee Seminars (18) were distributed to the Commissioners for their information.  |
| Administration of     | PSI   |
| Examinations:         | Licensing Examination Statistics – August 2013  |
|                       | Examination statistics for August 2013 were distributed to the Commissioners for their information.   |
|                       | School Pass/Fail Rates – August 2013  |
|                       | School pass/fail rate statistics for August 2013 were distributed to the Commissioners for their information.   |
|                       | School Summary by Test Category – August 2013   |
|                       | Copies of the August 2013 test category summary reports, by school, were distributed to the Commissioners for their information.  |
| Program of Work:      | Neighbor Island Outreach  |
|                       | The next Neighbor Island Outreach is scheduled for October 9, 2013, at the West Hawaii Civic Center's Community Meeting Hale in Kailua-Kona.  |

Education Review Committee Minutes of the September 11, 2013 Meeting Page 4

|                               | Real Estate Specialists' Office for the Day   |
|-------------------------------|---|
|                               | The next Real Estate Specialists' Office for the Day is scheduled for October 9, 2013, at the West Hawaii Civic Center's Community Meeting Hale in Kailua Kona.   |
|                               | Ad Hoc Committee on Education (ACE)   |
|                               | The next Ad Hoc Committee on Education meeting is scheduled for October 17, 2013 to begin work on Part B of the Core Course on the topic, "Agency."   |
| Budget and Finance<br>Report: | Upon a motion by Commissioner Faulkner, seconded by Commissioner Sherley, it was voted on and unanimously carried to accept the Real Estate Education Fund Finance Report for the period ending June 30, 2013.  |
| Next Meeting:                 | Wednesday, October 9, 2013<br>Upon adjournment of the Condominium Review Committee Meeting, which is upon<br>adjournment of the Laws and Rules Review Committee meeting, which convenes at<br>9:30 a.m.<br>West Hawaii Civic Center<br>Community Meeting Hale<br>74-5044 Ane Keohokalole Highway<br>Building G<br>Kailua-Kona, Hawaii |
| Adjournment:                  | With no further business to discuss, Chair Harvey adjourned the meeting at 10:25 a.m.   |

Reviewed and approved by:

/s/ Diane Choy Fujimura Diane Choy Fujimura Senior Real Estate Specialist

September 19, 2013\_\_\_\_\_ Date

 [X]
 Minutes approved as is.

 [I]
 Minutes approved with changes, see minutes of \_\_\_\_\_\_